

Zero Emissions LSM Magnetic Propulsion on Standard Railway/Roadway Infrastructure

Presentation for California Energy Commission –
Electric Drive Infrastructure Workshop
October 12, 2009

A presentation by:

Innovative Transportation Systems Corp.
General Atomics Electromagnetic Systems Division
AECOM

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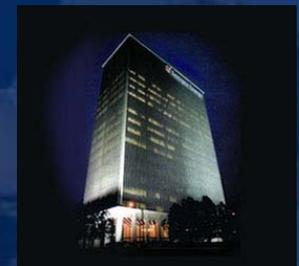
Innovative Transportation Systems Corp. (ITSC)

Collaborated with General Atomics to determine feasibility of utilizing Linear electric motors that launch fighter aircraft from aircraft carriers and applying it to moving rail cars.

The catalyst for bringing General Atomics and AECOM together.

Some other affiliates of the Shapery Group of Companies, a major commercial real estate and technology developer.

- Shapery Gyronautics Corporation
- Shapery Holdings LP
- Shapery Center Developers
- Southern California Transportation Solutions
- Columbia Funding LLC
- Shapery Developers Gas & Electric Corp.
- 12th & A Hotel Partners LP



Headquarters in San Diego, CA

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 **GENERAL ATOMICS**
ELECTROMAGNETIC SYSTEMS

General Atomics

- World's leader in high power linear motors.
- Founded 1955; Privately owned; 5,000 employees



UAV / Predator
Advance Sensors
Naval Ship
Electrification
Electromagnetic
Aircraft Launch



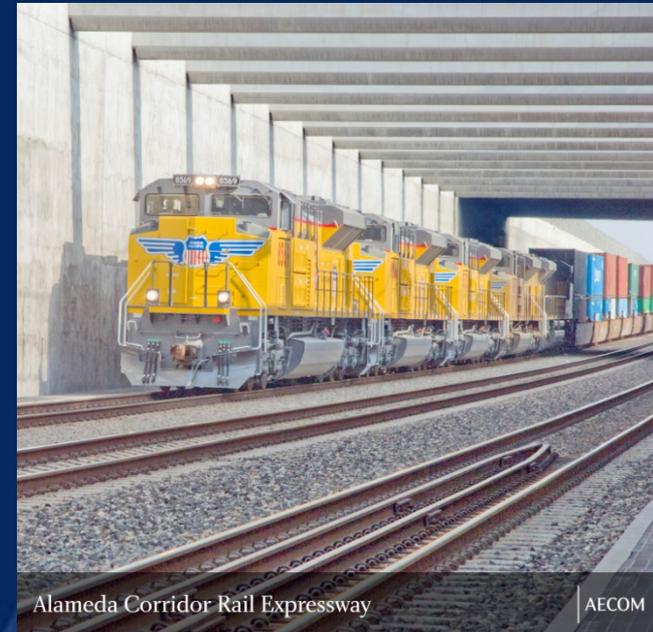
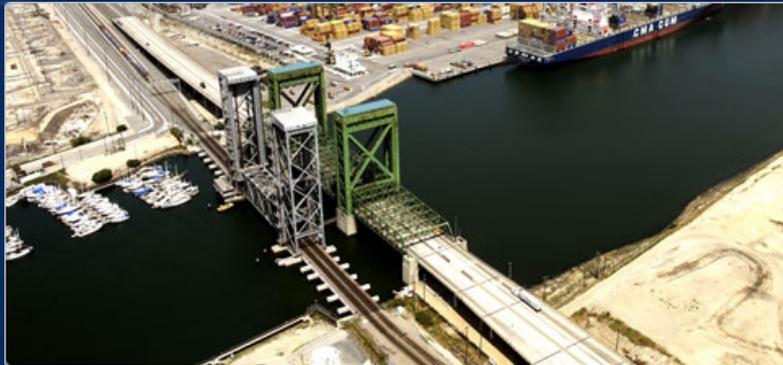
Fusion
Fission Reactors
Uranium Mining
Algae Synfuels



Linear Motor
Transportation
Maglev Systems
Streetcar
Refurbishment
Mining Truck

AECOM Corporation

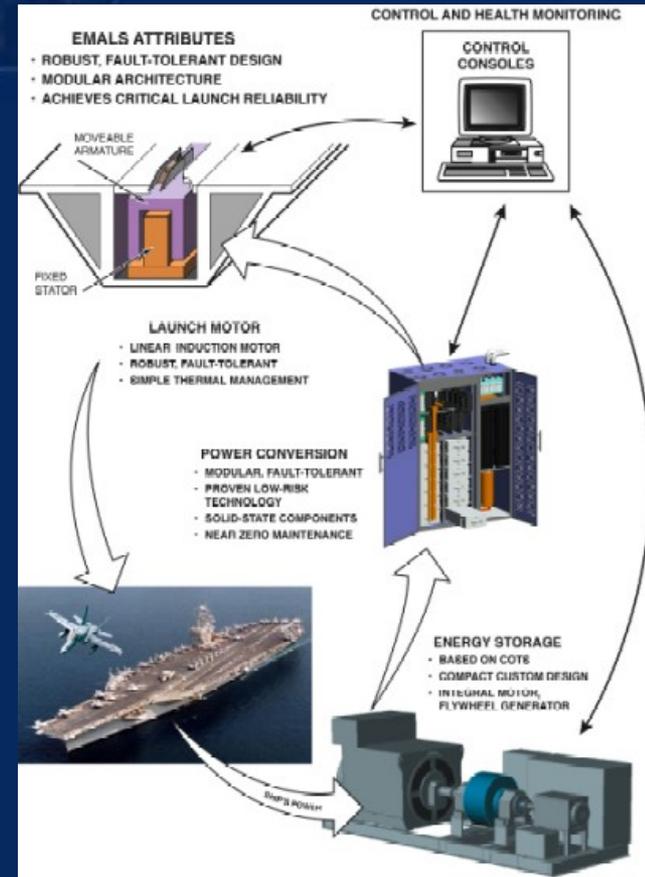
- World's largest engineering and environmental company.
- Strong international experience to effect large transportation projects.
- Representing many Ports and Railroad projects worldwide.
- Designed Alameda Corridor.
- Headquarters in Los Angeles.



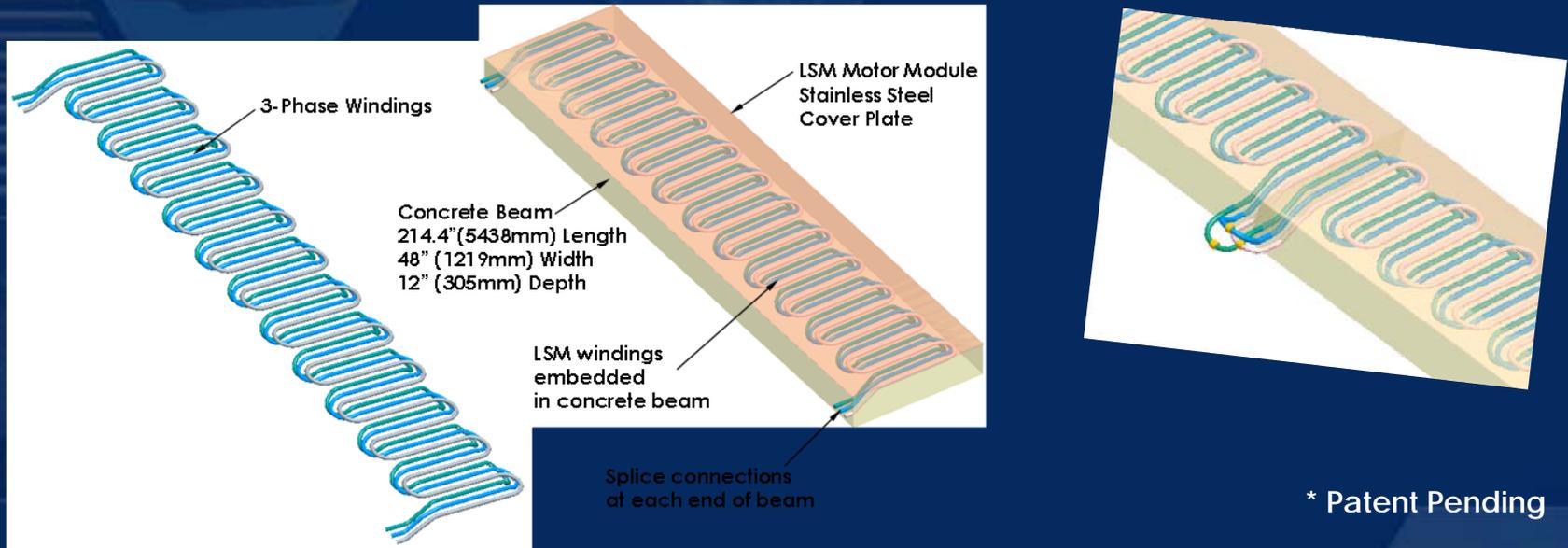
Evolution from Military Application

Proprietary Information

- Root of system design stems from General Atomics work for military on the Electro-Magnetic Launching System (EMALS).
- EMALS will be part of newest aircraft carriers, where a 78,000 lbs. fighter jet will be launched accelerating from 0 to 200 mph in under two seconds.
- System has reliability far beyond what is required for ground based transportation operations.
- Patented fail-safes will be applied to transportation systems.

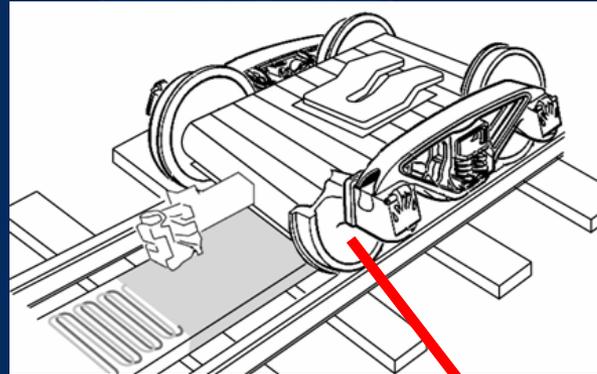


Key Building Block is Linear Synchronous Motor (LSM):

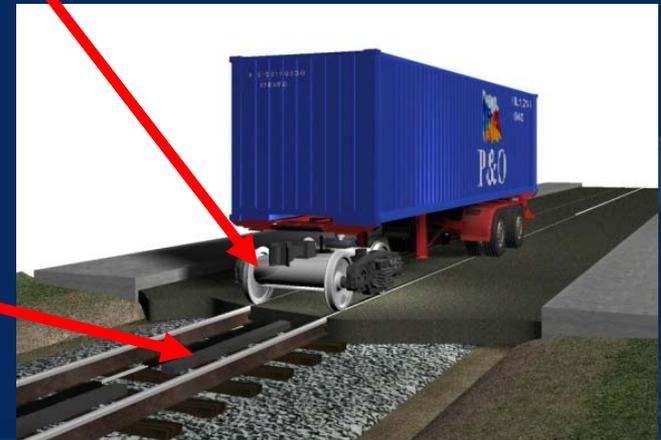


- Simple modular design – minimum impact during construction
- Efficient electric linear motor – minimizes operating costs
- No moving parts – minimizes maintenance costs

Using Existing Railway Infrastructure is a Lower Cost Solution



Linear motor embedded in middle of existing railway track



Magnetic rail bogey can be used to transport standard truck trailers

Zero Emissions Container Mover System for Transporting Container from On-dock Terminals to Inland Near-dock Terminals



To complete the solution ITSC's LSM system is capable of inductively charging

electromagnetic roadways

- Vehicles magnetically propelled
- Electric vehicles inductively charged "on the go"
- Zero emissions
- Energy efficient

Ideal for truck drayage from Ports to near and off-dock terminals.



Emissions Reduction Potential

35,605 tons per year of emissions can be eliminated in the San Pedro Bay ports region by converting 1.2 million truck trips/year to a zero emissions container moving system, according to a Port of Los Angeles staff study.

Fuel Reduction Potential

Net fuel savings per year can be \$9.2M per year.

Truck Fuel Cost \$10.8M – LSM Power Cost \$1.6M = \$9.2M

Diesel fuel cost from truck drayage.

Ave. 15 miles RT from all terminals / 5 miles/gal. = 3 gal./trip

3 gal./trip x 1.2Mil. Trips = 3.6 Million gallons

3.6 Million gals. X \$3.00/gal. = \$10.8M/year fuel cost

Electricity cost of LIM/LSM

0.5 lb diesel/Hp-hr → 14 Hp-hr.gal → 10.6 kWhr/gal

400 ton-miles/gal over 500 million miles = 13.3m kWhr

13.3M kWhr x \$0.12/kWhr = \$1.6M/year electricity cost

Technology Maturity

Proprietary Information

Linear motor goes back 100 years when first described by Robert Goddard in 1905. He went on to become the father of the liquid fuel rocket.

Emile Bachelet, a French engineer applied for a patent in 1910 for a magnetically levitated railroad car.

Linear motors have been used in rail systems:

- Vancouver Light Rail System
- Kuala Lumpur Transit
- JFK AirTrain
- Detroit People Mover
- Scarborough Light Rail, Toronto
- Shanghai TransRapid System

The Shanghai Transrapid LSM (long-stator) system has proven highest reliability factor of all existing LIM-based rail systems running at 99.1% and is the most reliable public transportation system in the world.

Also proved that the long-stator system of putting motor windings on guide-way instead of vehicle is less costly over all.



JFK AirTrain



Shanghai TransRapid

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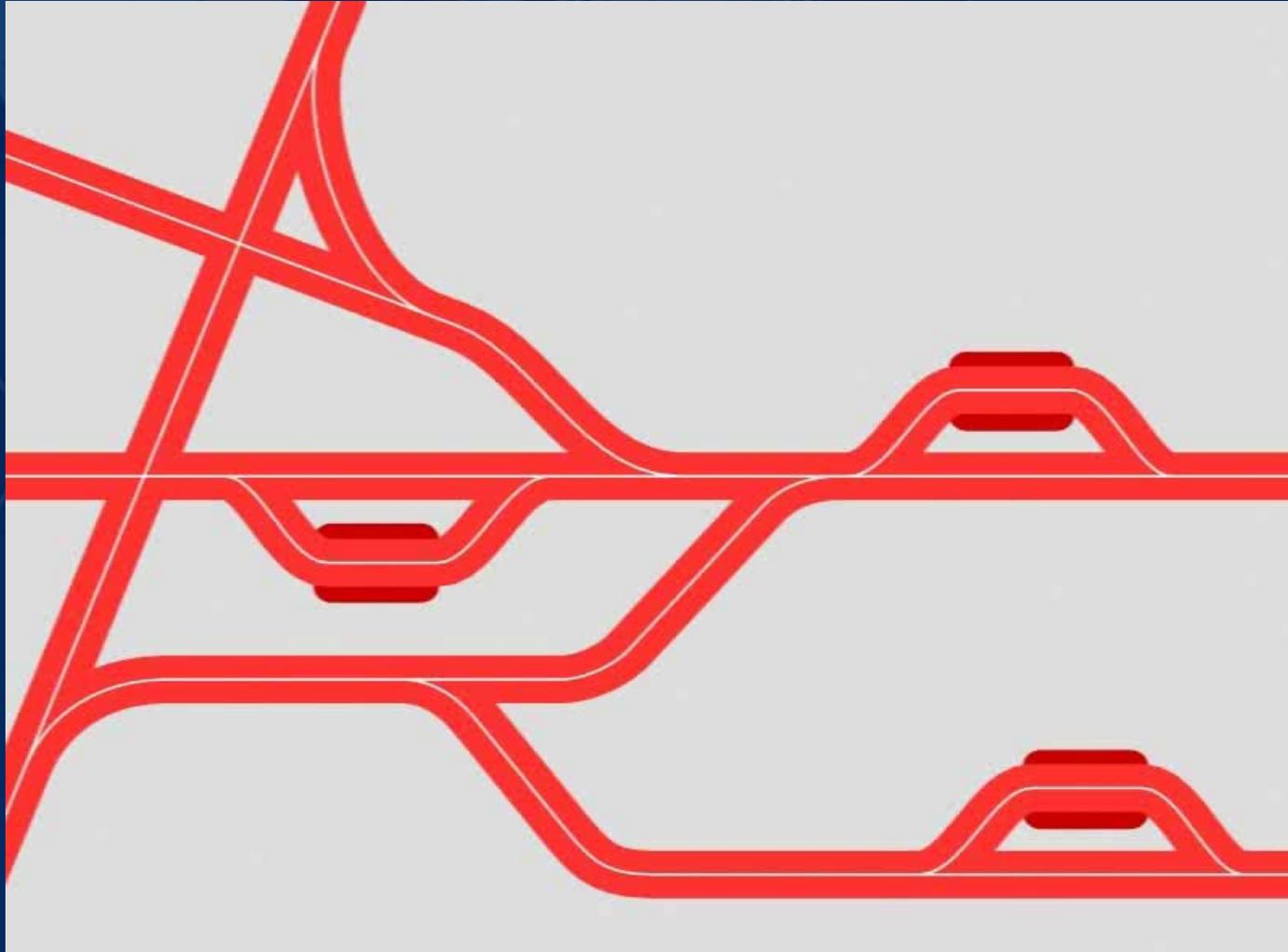
 **GENERAL ATOMICS**
ELECTROMAGNETIC SYSTEMS

LSM adaptation from manufacturing



Video courtesy of MagneMotion Corp.

Virtual Train



Development Plan

- Phase 1 – Design/Build Demonstrator -12 Months
- Phase 2 - Design Development to Permits - 24 Months
- Phase 3 – Financing Plan
- Phase 4 – Construction and Operation - 30 Months

Phase 1 – Funding Sources to Build Demonstrator

- Secure location for proof of concept demonstrator.
- Obtain partial funding from Federal and/or State grants and match with regional and/or local agencies (i.e. AQMD, CARB).
- Supplement / match government funding with private in-kind contributions (i.e. land; equipment; etc.).
- Develop demonstrator working drawings for permits.

Phase 2 – Design Development Funding to Permits

- Win RFP to develop system for ports.
- Additional grants/loans (TIFIAA, ARRA)/in-kind contributions.
- Detailed design for operating system.
- Initiate environmental studies and impact reports.
- Develop community and user outreach program – Create an Advisory Committee.
- Negotiate long-term operating contract.

Phase 3 – Financing Plan

- Private financing available upon receipt of all development permits.
- Determine operating income and expenses.
- Determine capital costs.
- Develop financial business plan.
- Determine if public sector funding needed to cover possible shortfalls.

Phase 3 – Preliminary Financial Pro-forma

- Step 1 – Demonstrator cost = \$8 M
(public funding/private in-kind contributions)
- Step 2 – Design development = \$22 M
(public funding/private in-kind contributions)

Total predevelopment costs = \$30 M

- Step 3 - Construction = \$468 M
(Privately funded) (No grid upgrade required)

Comparable systems (Maglev) \$50 to \$100 M per mile = \$1.2 to \$2.4 Billion)

ITSC ZECMS POTENTIAL ALIGNMENTS AND RFCS PROPOSED STATIONS

Pier A to ICTF Main Loop
(83,000 TEUS)

Extension toward POLB Stations 3 & 2
(720,000 TEUS) + (PIER A 83,000) = 803K
Additional 2.5 to 2.8 Miles from Main Loop

Extension toward POLA Stations 1, 5 & 6
(670,000 TEUS) + (PIER A 83,000) = 753K
Additional 1.4 to 1.8 Miles from Main Loop



Phase 4 - Operations

Proprietary Information

Preliminary Pro-forma First Year (At current trucking costs)

Revenue (\$75/Cont. x 900K containers)	\$69 M
Labor Costs (\$3.5M/yr/station x 6 stations)	\$21 M
Energy Costs	\$1.2 M
Overhead and Profit 15%	<u>\$10.35 M</u>
Gross Income	\$36.45 M

Capital Costs Debt Service
(\$19.5M x 24 miles = \$468M) \$35.5 M

Income Available to Retire
Predevelopment Loans \$950 K

Preliminary Pro-forma Yearly Average of 24 Years (At 15% discount to current trucking costs; not adjusted for inflation)

Revenue (\$65/Cont. x 1.3 M containers)	\$84.5 M
Labor Costs (\$3.5M/yr/station x 6 stations)	\$21 M
Energy Costs	\$1.2 M
Overhead and Profit 15%	<u>\$12.68 M</u>
Gross Income	\$49.62 M

Capital Costs Debt Service
(\$19.5M x 24 miles = \$468M) \$35.5 M

Income Available to Retire
Predevelopment Loans \$14.12 M

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Questions?

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