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BEFORE THE  
CALIFORNIA ENERGY COMMISSION (CEC)

In the matter of, )  
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 )  
Preparation of the 2011 )  
Integrated Energy Policy Report )  
(2011 IEPR) )

Volume II of II

**Transportation Energy Forecasts and Analyses for the  
2011 Integrated Energy Policy Report**

CALIFORNIA ENERGY COMMISSION  
HEARING ROOM A  
1516 NINTH STREET  
SACRAMENTO, CALIFORNIA

Friday, September 9, 2011  
9:06 A.M.

Reported by:  
Peter Petty

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 Transportation Committee  
 Tim Olson, His Advisor  
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Also Present (\* Via WebEx)

Presenters

KG Dulee, H-D Systems  
 Adam Langton  
 Alex Kim, SDG&E  
 Joshua Cunningham  
 Mike Waugh, CARB  
 Jim Lyons, Sierra Research, LLC  
 Skip York, Wood MacKensie for WSPA

Stakeholders

Gina Grey, WSPA  
 Tim Carmichael, Natural Gas Vehicle Coalition  
 Tom Fulks, for Bosch  
 \*Eileen Tutt, Cal ETC  
 \*John Shears, CEERT  
 \*Max Baumhefner, NRDC  
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 Dwight Stevenson, Tesoro  
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Public Comment

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1 P R O C E E D I N G S

2 SEPTEMBER 9, 2011

1:22 P.M.

3 MS. STRECKER: Okay, everyone, welcome back.

4 Our first speaker this afternoon is going to be Adam  
5 Langton, with the CPUC, and he's going to give an update  
6 to the electrical vehicle rulemaking.

7 And let me just add that we're a little bit  
8 behind schedule so if we can keep things moving this  
9 afternoon, that would be fabulous.

10 VICE CHAIRPERSON BOYD: I am now armed with a  
11 gavel and I can see the clock directly so --

12 (Laughter)

13 MR. LANGTON: All right, I'm going to go ahead  
14 and behind. My name is Adam Langton; I'm an analyst  
15 with the Energy Division at the California Public  
16 Utilities Commission.

17 And I work on -- excuse me -- I work on our  
18 electric vehicle proceeding. And I want to give a  
19 little background on our electric vehicle proceeding,  
20 talk a little bit about the adaption rate projects that  
21 we've received from the IOUs, and talk a little bit  
22 about some of the potential grid impacts and how we --  
23 how we try to estimate what those will be.

24 So, the California Public Utilities Commission  
25 regulates the investor-owned utilities in California.

1 And in the electricity sector that mostly consists of  
2 PG&E, SCE and SDG&E. We don't regulate the muni's, but  
3 what we do regulate comprises about 85 percent of  
4 electricity sales in the State of California.

5 In 2009 we started in electric vehicle -- or  
6 regulatory proceeding looking at electric vehicle  
7 adoption and how the Commission and the utilities could  
8 support electric vehicle adoption.

9 We essentially broke our proceeding into three  
10 phases. The first phase we looked at whether or not  
11 charging service providers and charging stations were  
12 categorized as public utilities or not, and that would  
13 determine how -- whether or not they would be regulation  
14 by the Commission.

15 Ultimately, we ruled that they were not under  
16 our jurisdiction and they are not public utilities.

17 And in our second phase, which we began this  
18 past spring or, rather, last fall and continued into the  
19 spring and issued a decision on in July, we looked at  
20 the utility role in electric vehicle adoption and  
21 electric vehicle charging. In particular, we looked at  
22 infrastructure issues, cost allocation and PEV tariff  
23 rates.

24 The decision did a number of things. I'm just  
25 going to go through just a couple of these in the

1 interest of time. But this was -- our phase two  
2 decision was voted out in July of this year and this  
3 lists kind of the seven major aspects that we looked at  
4 in this decision.

5 A couple that I want to talk about right now are  
6 that we ruled that utilities are not allowed to own  
7 charging equipment that is on a customer premise. That  
8 falls on the customer side of the meter and so utilities  
9 are not allowed to own it.

10 And then number -- number two is regarding the  
11 shared costs of distribution upgrades. When someone  
12 installs an electric vehicle charging station,  
13 particularly in a residential area, it can have impacts  
14 on the distribution that is already set up in that  
15 residential neighborhood.

16 If upgrades are needed, that creates a cost that  
17 prior to this decision looked like it would be the  
18 responsibility of that residential customer.

19 What we decided is that we want to treat that as  
20 a shared cost until July of 2013. And the reason we  
21 want to do that is so we can have some time to better  
22 understand what those costs are and better understand  
23 ways to assign those costs.

24 So, we may reexamine that in 2013. We'll have  
25 some additional information to do that by that time.

1           So, I mentioned that there's three phases.  
2 Phase three is begun now, and in phase three there are  
3 three issues that we're looking at. We are looking at  
4 load research and -- is the first one, let me talk about  
5 that.

6           So, as part of our decision we asked that the  
7 utilities develop a load research plan so that we can  
8 understand the impacts that electric vehicles have on  
9 the distribution infrastructure.

10           We felt like there was a lot of unanswered  
11 questions in this area and the way we would answer those  
12 questions is we would begin researching the electric  
13 vehicles that are out there and start understanding what  
14 their charging profile looks like, and try to understand  
15 how that impacts the distribution infrastructure that  
16 the utilities. And so that then we can start to  
17 understand how that impacts costs and then decide how we  
18 want to treat those costs.

19           So, they will begin that research in 2013 or,  
20 rather, they'll begin that research in the spring of  
21 2012. And in January of 2013 they'll come to us with  
22 that research, we'll have that research to then start  
23 evaluating the PEV rates.

24           So in this decision that we passed, in July, we  
25 made some small adjustments to rates, but we realized we

1 didn't have enough information to make a lot of changes  
2 to those rates, so we want to do this load research so  
3 that then we can understand how to structure those  
4 rates.

5           One of the concerns is how do we minimize -- how  
6 do we use rates to write an incentive to discourage on-  
7 peak charging and encourage nighttime charging, so  
8 that's one of the things we have to learn from this  
9 research.

10           There's a lot of unknowns and we kind of have a  
11 sense of what those are. We're not sure what the  
12 impacts that PEV charging will have on the electricity  
13 system. We're not sure what the costs associated with  
14 off-peak charging are versus on-peak charging.

15           But we do think that there's a big difference  
16 between the distribution impacts whether you're charging  
17 on-peak or off-peak.

18           So, we know we want to encourage off-peak  
19 charging, but we want to get a sense of how people  
20 currently charge their vehicles, those early adapters  
21 that are purchasing their vehicles now and in 2012. And  
22 then understand how they're charging them and then use  
23 that information to develop PEV -- to revise our PEV  
24 rates.

25           We've had PEV tariff rates on the books since



1 the mid-nineties, when we first went through a round of  
2 PEV adoption. So those are still on the books, we're  
3 making some small adjustments to those this fall, but we  
4 want to really reexamine the structure of those rates  
5 after we have this load research.

6 The second area that we're looking at this fall  
7 is utility notification. To better understand the load  
8 impacts and what infrastructure upgrades are needed, we  
9 want utilities to be notified when somebody purchases an  
10 EV and installs charging infrastructure.

11 So, the utilities right now are working with  
12 different stakeholders to figure out a plan to get that  
13 notification. They're working with OEMs, and dealers,  
14 the DMV, and installers, perhaps local governments to  
15 figure out when -- who has access to information on when  
16 somebody is purchasing a vehicle and installing those  
17 charging infrastructure elements so that we can -- so  
18 that they can better anticipate where grid distribution  
19 upgrades will need to take place so that we can avoid  
20 outages and other problems associated with that.

21 And then the third aspect that we're looking at  
22 in phase three is sub-metering. So, we've ordered the  
23 utilities to develop rules that would accommodate  
24 customer-owned PEV sub-meters. And we've recognized  
25 that those sub-meters may be located on a house, they

1 could be in a charging station, or they could be in the  
2 vehicle, itself.

3           And we'd like the utilities to develop rules to  
4 accommodate that so that they can use that sub-meter in  
5 their billing system and bill off of it. That would  
6 allow a customer to have a separate rate for their home  
7 from the rate that they charge for the -- from the  
8 tariff that they use for their electric vehicle.

9           There's a number of challenges associated with  
10 that so right now the utilities have formed a working  
11 group and they're starting to consider the different  
12 challenges.

13           And we've ordered them to send us a protocol of  
14 a set of requirements by July of 2012. So, they're  
15 working on that now and we want them to have tariffs  
16 submitted to us by September of 2012. So, a year from  
17 now we should have tariffs in place that will allow them  
18 to use sub-meters for billing purposes.

19           So, in terms of looking at EV adoption and an  
20 adoption rate, since I know that's the primary purpose  
21 here, at this particular workshop, in order to  
22 understand the grid impacts -- we want to understand  
23 both the adoption rates but, from a CPUC perspective,  
24 we're also concerned about what the charging behavior is  
25 and what charging level customers are using.

1           So this graphic here shows, in the lower left-  
2 hand corner, the rate of charge that we expect that  
3 customers could use. They could use a 120-volt, which  
4 is similar to, you know, a three-prong outlet that folks  
5 are used to using. It has a much slower charge rate and  
6 it takes a lot longer to charge up.

7           And these times indicate how long it takes to  
8 charge a vehicle from zero to a hundred percent full.

9           If we do see that folks are using the level two  
10 or the 240-volt chargers, and those are at 30 amps, then  
11 as this graphic shows here on the right, that charge  
12 level at the time that it's charging would exceed the  
13 average charge level for houses throughout different  
14 parts of California.

15           You can see a comparison to houses in --  
16 households in San Francisco, Berkeley and San Ramon.  
17 It's significantly higher than that.

18           Since we're anticipating that most of the  
19 adoption, early adoption is going to take place in  
20 coastal cities, that comparison to Berkeley and San  
21 Francisco is pretty significant.

22           And that's important to us because if folks are  
23 using those high-level charges and the grid  
24 infrastructure is not built out to accommodate that,  
25 then we could see impacts like transformers degrading

1 more quickly than we're used to or, perhaps, lower  
2 quality of electricity services to the homes in these  
3 areas. So that's why we're particularly concerned about  
4 this.

5 Now, the charge times there indicate the  
6 charging from zero to 100, which is kind of an extreme  
7 situation, and the 6.6 kilowatts that we see there in  
8 that graph assumes that somebody is using a level two  
9 charger. That's an assumption that we usually see in a  
10 lot of these estimates, but we don't know if folks are  
11 going to be using level two chargers or not, or what the  
12 penetration of level two chargers will end up being in  
13 residential homes. I'm going to talk a little bit more  
14 about that in a minute.

15 But next I wanted to talk about the PV adoption  
16 rates that we've received from the utilities. As part  
17 of our smart grid proceeding, we asked last fall that  
18 utilities develop smart grid deployment plans that  
19 outline their plans for deploying smart grid  
20 infrastructure.

21 And as part of those plans, which were submitted  
22 this summer to us, they provided PEV adoption estimates,  
23 and so we've received those as part of that proceeding.

24 We have not yet begun to analyze those. We just  
25 had the prehearing conference on this proceeding on

1 Wednesday, so this is still at an early phase of  
2 analyzing these things.

3 But I wanted to provide sort of what the  
4 estimates are that they provided to us and what kind of  
5 our early take on those estimates is.

6 So, first, this is SCE's PV adoption rate. This  
7 shows cumulative PEVs in their service territory.  
8 They've provided a high forecast, a mid forecast and a  
9 low forecast.

10 The high forecast anticipates one million PEVs  
11 in 2020. And this appears to be a combination of BEVs  
12 and plug-in hybrid vehicles, and they also provide an  
13 estimate for 2015 as well.

14 And, again, these are three estimates and they  
15 include BEVs and plug-in hybrids.

16 PG&E provided a similar analysis, it looks very  
17 similar to what we see from SCE. In their high case,  
18 they're anticipating 850,000 electric PEVs in their  
19 service territory in 2020.

20 And their low case in 2020 is only anticipating  
21 220,000, so there's a pretty big spread there between  
22 their estimates. And then the middle is anticipating  
23 about half a million PEVs in their service territory.

24 And then, finally, SDG&E also provided adoption  
25 estimates in their smart grid deployment plan. They

1 provided one estimate but they broke out the plug-in  
2 hybrids from the all-battery electric vehicles in their  
3 estimates.

4 And as you can see here, they are assuming that  
5 the battery electric vehicles comprise about ten percent  
6 of the PEVs in their service territory.

7 And they're anticipating about 280,000 PEVs,  
8 altogether, in 2020.

9 In terms of the aggregate of these estimates, if  
10 we take the mid estimates from PG&E, and SCE, and  
11 combine that with SDG&E's estimate, well, we get a total  
12 of 1.2 million PEVs by 2020.

13 And if we want to look a little further down,  
14 kind of see how this looks from, you know, a density  
15 perspective, what this graph shows is the number of  
16 people per PEV in their service territory.

17 And you can see that the PG&E and the SCE  
18 estimates look pretty much similar, you know, comparing  
19 their low, to mid, to high. And so when you look at  
20 this graph, the higher columns indicate sort of a lower  
21 density, they indicate more people per PEV, and the  
22 lower columns are higher penetration rates.

23 So, the PG&E and SCE estimates look pretty  
24 similar when you compare them to a population basis.

25 SDG&E's estimate is lower than the PG&E and SCE

1 high estimate, so they're estimating about one EV per 11  
2 people in their service territory. And that's more -- a  
3 higher penetration rate than PG&E and SCE's high  
4 adoption rates.

5 I'm not sure what to make of that, exactly.  
6 PG&E -- or SDG&E's service territory is -- I'm imagining  
7 it's more urban and it's more coastal, and that's where  
8 we're expecting to see higher adoption rates, anyways.

9 So, looking at this, it's hard to say whether  
10 that estimate is too ambitious or not, and it might be  
11 right on the mark.

12 But adoption rates are just one part of  
13 understanding the impact that EVs will have on the grid.

14 The other impact that we want to understand is  
15 charging behavior. And to give us a better sense of how  
16 charging behavior looks and how it might impact  
17 electricity needs, we put together a charging model at  
18 CPUC, and this is -- we're in the process of developing  
19 this.

20 This is kind of the early stage, still at this  
21 point, so I want to show you some preliminary numbers.  
22 We're going to complete this at the end of October and  
23 we'll be able to share some final, some more finalized  
24 numbers from this.

25 But what we did was we took a DOT Transportation

1 Survey, where they surveyed households on their  
2 transportation behavior. They looked at when and where  
3 households traveled from and to, and how far they were  
4 traveling.

5 We took that information and looked at just the  
6 California information and tried to estimate how  
7 charging could look for a typical day for a customer.

8 This is just a one-day snapshot of drivers that  
9 they do in their transportation survey, so it's a little  
10 bit limited in terms of what it says.

11 But we took this analysis and the first thing we  
12 did was we tried to figure out what the average driving  
13 range would be for drivers. The different averages are  
14 there, at the bottom of this table, based on different  
15 cuts of the data that we took.

16 But it's about between the mid-thirties and high  
17 thirties in terms of average miles per day that  
18 customers are traveling.

19 The chart here breaks those down, breaks those  
20 vehicles down into different groups. The largest one,  
21 of 43 percent, is driver who travel zero to 20 miles per  
22 day. Those drivers would need less than five kilowatt  
23 hours per day to charge.

24 Now, they only need five kilowatt hours per day.  
25 If they have a charging station that charges at 6.6



1 kilowatts, they would be able to charge in less than an  
2 hour.

3           So, what this could suggest is that there are  
4 customers who don't need a level two charging and may be  
5 able to do all their charging with a level one charger.  
6 If that's the case, the grid impacts look a lot  
7 different.

8           So, from looking at this data we are curious as  
9 to how many customers will actually adopt level two  
10 charging stations and wondering if we'll see more  
11 customers that are adopting just level one charging  
12 stations since they have small driving ranges.

13           But, obviously, there's some drivers that -- you  
14 know, about 15 percent or so that are driving more than  
15 60 miles per day, they would certainly need a level two  
16 charging. But it's questionable as to whether drivers  
17 that are driving that far would want to buy an electric  
18 vehicle in the first place.

19           Infrastructure, in that case, could provide --  
20 public infrastructure and workplace infrastructure could  
21 provide an incentive for them to do that charging.

22           And then what we did was we took this data and  
23 we broke it down, and we looked at charging throughout  
24 the day. Since we knew where cars were throughout the  
25 day, we wanted to look at what charging could look like

1 at different times of the day.

2           And this is kind of an extreme scenario, we  
3 assume that level two charging stations were available  
4 at every location, wherever anyone parked. This is kind  
5 of unrealistic but it kind of provides like kind of a  
6 bookend to some of our assumptions here.

7           Based on this assumption about 98 percent of  
8 drivers could complete all their driving needs, if they  
9 had all those charging stations. Two percent couldn't  
10 because they were simply driving too much or driving too  
11 long before they came to a charging station.

12           We looked particularly at peak charging, that's  
13 that red-highlighted area, and what we found -- so this  
14 is looking at average kilowatt hours or kilowatts per  
15 vehicle. And what we found is that using our data  
16 during the peak hours, assuming the peak hours are 11:00  
17 to 6:00 p.m., there was about 3.2 kilowatt hours per  
18 vehicle.

19           And what we saw here, under these assumptions,  
20 is that the peak charging is happening during these peak  
21 hours. Not much charging is taking place at night. In  
22 fact, the average battery is 97 percent full at  
23 midnight, under these assumptions.

24           If we assume that drivers are only using level  
25 one charging, that's what this scenario shows, that

1 we've put level one charging, which are essentially  
2 three-prong outlets, at every location where someone  
3 parks. And you can kind of see the comparison here  
4 between level two and level one.

5 Peak charging drops to 2.8 kilowatt hours per  
6 vehicle but, at the same time, we've moved from a lot  
7 slower charging but, still, 95 percent of drivers can  
8 complete their driving needs.

9 And batteries are still 91 -- the average  
10 battery is 91 percent full at midnight.

11 So under -- using just level one charging, folks  
12 are able to complete a lot of their charging.

13 One of the concerns that we have with this data,  
14 that we're going to look at revising, so we're concerned  
15 that this data may over-sample nonworking households.

16 In DOT's dataset they did have a weighting  
17 factor that's designed to account for that and we used  
18 that weighting factor in this data, but we're a little  
19 bit concerned that the charging rates that we see  
20 between 1:00 and 5:00 p.m. seem a little bit high to us  
21 at this time. So, we're looking at ways to adjust the  
22 data to account for that.

23 But based on this data we are -- we are curious  
24 to see what the adoption rate of level two charging  
25 stations will be.

1           The common assumption that we see is that all  
2 households will adopt level two charging stations, but  
3 we think that the data suggests that there may be a lot  
4 of households or certain kinds of households that will  
5 not use those.

6           And this is important to understand and  
7 something that we hope to learn through our load  
8 research because it has a big impact on the grid  
9 infrastructure impacts. And when we understand that and  
10 when we take it and combine it with the adoption rates  
11 we can start to understand what kind of infrastructure  
12 impacts, what kind of infrastructure costs we'll be  
13 facing.

14           And we can use that, we can also use that  
15 information to understand how to structure our electric  
16 vehicle tariffs.

17           At this time I'd be happy to take any questions.

18           VICE CHAIRPERSON BOYD: Thank you, Sam. Real  
19 quickly and I don't know if it's a question to you, or  
20 to everybody in the electric vehicle area. And I meant  
21 to say, before introducing you, that to those in the  
22 electric vehicle area who felt neglected this morning, I  
23 noticed in the agenda I was giving of who's testifying  
24 that this entire section is electric vehicles, so you're  
25 getting more than your fair share of the agenda.

1           That aside, you had vehicle estimates, the ARB  
2 does vehicle estimates, we do vehicle estimates, the PEV  
3 collaborative which is fairly new and we'll hear from  
4 them shortly, does vehicle estimates. I have no idea if  
5 these are all in concert or whether we have differences.

6           So, I just throw that on the table. I don't  
7 expect you to know the answer, unless you happen to know  
8 the answer, because you folks are part of the PEV  
9 collaborative as well.

10           MR. LANGTON: Yeah, I'm not sure to what extent  
11 collaboration is occurring on these estimates. We know  
12 that the utilities are involved in the PEV  
13 collaborative, and there's other collaborative groups  
14 that are working together.

15           But I think that's a good question as to how we  
16 can coordinate these.

17           And this is -- they're just looking at their  
18 individual service territories. And I know some other  
19 groups are looking at statewide estimates, which would  
20 then include Sacramento and L.A.

21           VICE CHAIRPERSON BOYD: Okay and here comes the  
22 PEV collaborative.

23           MR. CUNNINGHAM: Joshua Cunningham, Plug-In  
24 Electric Vehicle Collaborative. And I'll just say that  
25 I have two slides teed up in my slide deck to address

1 that question.

2 VICE CHAIRPERSON BOYD: Good. Thank you.

3 Okay, next we're going to hear from the  
4 utilities, I guess, and Alex Kim, SDG&E, also a member  
5 of the collaborative.

6 MS. STRECKER: I think Commissioner Boyd just  
7 did a wonderful job of introducing you. Now, I don't  
8 have to. Thank you.

9 VICE CHAIRPERSON BOYD: I'm using the fast  
10 gavel, fastest approach to the afternoon approach.

11 MR. KIM: Good afternoon, Commissioners, thank  
12 you for inviting me to participate. I'm more than  
13 thankful to be here after what's happened in San Diego,  
14 yesterday.

15 VICE CHAIRPERSON BOYD: Glad you got out.

16 MR. KIM: I'm glad to say that all of our 1.4  
17 million customers got their service back in 12 hours, so  
18 it's a tremendous job, very proud of our company for  
19 getting all of our customers back online.

20 VICE CHAIRPERSON BOYD: It wasn't one of your  
21 workers who made the mistake.

22 MR. KIM: And it wasn't our fault so --

23 (Laughter)

24 VICE CHAIRPERSON BOYD: But it really has  
25 brought into question, in this Agency, why the simple

1 act, theoretically, of pulling a monitoring instrument  
2 out shuts down a big part of the Western United States.

3 MR. KIM: Yes.

4 VICE CHAIRPERSON BOYD: Well, anyway, you'll all  
5 look into that, I'm sure.

6 MR. KIM: I'm sure there will be much more to  
7 say about that as well, too. But thank you, again, for  
8 the opportunity.

9 I'm going to focus my discussion primarily on  
10 giving you a little bit of insight on what's happening  
11 in San Diego with the plug-in electric vehicles.

12 And I'm also going to focus on some of the  
13 barriers and offer up some, at least, solutions from our  
14 perspective for electric vehicles, and how do we get rid  
15 of those barriers with electric vehicles.

16 So, we just talked about -- a little bit about  
17 the projects and so this is the projections of many  
18 different organizations, some from a very high rate  
19 projection, some a very low level projection.

20 This particular chart here is from the  
21 California Plug-In Electric Vehicle Collaborative, where  
22 you see a lot of different estimates. And you just saw  
23 the differences in the utilities with our projections,  
24 with the plug-in electric vehicles.

25 And the variations are very much in the line

1 with what Adam is saying. One of the things, for  
2 example, with San Diego and why our projections are so  
3 high, and I'm going to talk a little bit about it, is  
4 because of the activity that's actually happening in San  
5 Diego and the type of customers that we have in San  
6 Diego we believe warrants a much higher projection.

7 But is that projection right? You know, we  
8 don't know. We think it is definitely our best estimate  
9 based upon the information that we have and based upon,  
10 you know, the adoption of hybrid electric vehicles, for  
11 example, in our service territory and the very high-tech  
12 community that we do have now.

13 So, just a little bit about SDG&E's situation;  
14 our area is part of the EV Project, which is a project  
15 that is a DOE-funded project to install electric vehicle  
16 charging infrastructure throughout the United States.

17 In the San Diego Region that includes 1,500  
18 public charging stations, as well as 1,000 home charging  
19 units.

20 We also have some additional funding from the  
21 CEC, thank you, also for that, to install chargers in  
22 that project as well, too.

23 In addition to that, one of the things that we  
24 are doing is we're also doing a rate experiment, and so  
25 one of the things that we're testing is the price



1 elasticity of customers and their behavior to charge  
2 during the off peak and during the peak period, and  
3 understanding -- providing that price differential and  
4 what price differential makes a difference for them to  
5 charge in different periods. And we're just starting to  
6 get some of that data in, now, and I'll share a little  
7 bit about that a little bit later.

8           Another thing that's happening in San Diego is  
9 Car To Go, which is an affiliate of Daimler. Had  
10 announced its first all-electric car sharing program to  
11 be launched in San Diego, this will be the first in the  
12 world.

13           They're going to have 500 Smart EVs as part of  
14 this program. These vehicles will float throughout the  
15 San Diego Metropolitan area and they're going to be  
16 starting that program in December of 2011.

17           Lastly, there's been several announcements from  
18 different auto manufacturers planning to launch their  
19 vehicles in California but, specifically, in San Diego.  
20 So, again, one of the reasons why we have a higher  
21 projection rate than maybe some of the other utilities  
22 in California is because of the different discussions  
23 that we've had, and the different announcements that  
24 we've seen as far as electric vehicles coming to the San  
25 Diego area.

1           This map here shows currently, at least as of  
2 June, the number of electric vehicles that we have  
3 throughout our service territory. We've mapped this by  
4 transformer, so the green dots that you see there are  
5 actually number of electric vehicles, one electric  
6 vehicle per transformer, or one customer per  
7 transformer.

8           The yellow dots that you see there are two  
9 customers per transformer.

10           And the most interesting one that you see there  
11 is the blue dots, which is customers that have both  
12 electric vehicles, as well as solar photovoltaics.

13           Currently, about -- just some statistics, we  
14 have about 500 Leafs, at least that we know of, Nissan  
15 Leafs in our service territory.

16           We've got over 100 Chevy Volts in our service  
17 territory, so over 600 electric vehicles so far in our  
18 service territory. And this primarily had started  
19 probably early in Q2 is when the bulk of the vehicles  
20 were starting to arrive this year.

21           About 47 percent of the EV owners have a higher  
22 income base, as well. And the electric vehicle owners  
23 that I mentioned, that also have solar, about 35 percent  
24 of them also have solar.

25           We're also seeing about an average charge rate

1 of about 7 to 8 kilowatt hours per customers in average  
2 use per day, so that equals about a 25-mile range on a  
3 Nissan Leaf as well, too.

4           So, going back to, I think some of the  
5 information that Adam presented, we're also starting to  
6 see, you know, customers not necessarily needing to have  
7 a full charge on their vehicles. At least in our  
8 service territory where we -- our metro area's  
9 relatively close, so in our area we don't see that --  
10 we're not starting to see that need as much with our  
11 customers.

12           Talk a little bit about some of the barriers and  
13 solutions, and so I've got four -- four areas I really  
14 want to focus on and one of them is the fuel price.

15           As was mentioned earlier today, the fuel price  
16 with electric vehicles, we believe providing that  
17 incentive to our customers, helping them to drive down  
18 the cost of that fuel, in other words the electric  
19 prices, will help drive electric vehicle sales.

20           And one way to do that, I know the discussion  
21 after this is going to talk about the low-carbon fuel  
22 standard. One way to do that is to take the credits and  
23 the value of those credits that are generated and  
24 provide those as an incentive to help drive down the  
25 costs.

1           So, that accomplishes two things. One of them  
2 is it helps customers and consumers to continue to have  
3 that price signal, to be able to purchase electric  
4 vehicles. But secondly, and I think most importantly is  
5 it provides that experience, that continued experience  
6 so when they're buying their next electric vehicle  
7 they'd still have that price signal and that continued  
8 motivation to want to drive the electric vehicle.

9           Just an anecdotal note here is, you know, we've  
10 had customers that, initially, when they purchased their  
11 electric vehicles they did it because they wanted to be  
12 green, they wanted to have something new, they wanted to  
13 have the new technology, but it wasn't until they got  
14 their first electric bill that they realized what a  
15 significant savings that it was and what a tremendous  
16 investment it actually was for them as well, too.

17           And we think that word of mouth, as that starts  
18 to spread to their friends and family, and through the  
19 different electronic mediums, we're starting to see much  
20 more customers very interested in electric vehicles.

21           And so while we had a very high projection for  
22 plug-in electric vehicles or plug-in electric hybrid  
23 vehicles versus battery-electric vehicles, you know, we  
24 may start to see actually more electric vehicles and  
25 plug-in electric vehicles than we originally had

1 thought.

2           The other thing is these incentives can also be  
3 used to help to drive -- to control the rate of charge.  
4 And so, example, with our demand response programs we  
5 can provide that incentive from the credits that are  
6 generated to our customers as well, too, to further  
7 encourage them to help the grid, which would have been  
8 very helpful yesterday, and actually today as well, too,  
9 in our service territory. But also help to control the  
10 rate of charge, but also the timing at which our  
11 customers charge.

12           Here is some data, this is very early data that  
13 we've collected from our customers here. Here, you see  
14 about 86 percent of our customers are charging during  
15 the super off peak. For SDG&E that period is between  
16 midnight to 5:00 a.m. About nine percent of those  
17 customers are charging during the off peak. And only  
18 five percent are charging during the on peak.

19           Again, this is at home, so we don't have the  
20 data yet for what's happening with public charging. But  
21 at home, primarily, most of the customers are charging  
22 either during the off peak or during the super off-peak  
23 period.

24           Also what we have included here is the price of  
25 our -- or at least our equivalent price of gasoline as

1 well, too. So, in the on-peak period when our rates are  
2 around 38 cents for our high rate that we're testing,  
3 the equivalent gallon is about \$2.74 cents. In the off  
4 peak it's anywhere from 54 cents to 99 cents.

5 So, I know there's some discussion about the  
6 chart in the report and so, you know, we'd be glad to  
7 work with staff as well to understand where those  
8 numbers came from, and provide some of the estimates  
9 that we have as well.

10 Barrier number two is the price of ownership for  
11 the electric vehicles so, one of the things that we see  
12 as a solution is maintaining the current incentives that  
13 are available, now. We need to ensure that the cost of  
14 the vehicles are still affordable. We think that's  
15 needed at least until the market is established.

16 So, maintaining both the Federal and the State  
17 incentives are important. It encourages the customers  
18 to buy the electric vehicles now, it gives them that  
19 incentive to act. But it also helps to encourage more  
20 growth of the industry, specifically in California, and  
21 driving more jobs into California for the services that  
22 are needed to support those electric vehicles.

23 Barrier number three is the consumer and  
24 stakeholder knowledge. Right now that is very minimal.  
25 The utilities are doing a tremendous effort, I think, in

1 all their service territories, both the municipal  
2 utilities, as well as the investor-owned utilities at  
3 providing neutral and informative information, such as  
4 information about rates.

5 So, not necessarily providing information about  
6 the vehicles, themselves, we believe that's the  
7 responsibility of the auto manufacturers and the  
8 dealers.

9 But encouraging customers and making them  
10 understand about, you know, when is the best time to  
11 charge, what is the value of charging during those  
12 different periods of time?

13 But not only doing outreach for our customers,  
14 we're also talking about the different markets within  
15 our customers. So, for example, the multi-unit dwelling  
16 area, apartments and condominiums, for example, they  
17 have different types of needs working with the  
18 homeowner's associations.

19 So, for example, one of the things that we're  
20 doing at SDG&E is we have workshops, where we invite the  
21 homeowner's associations to there, we invite the  
22 contractors, as well as the EVSE installers to talk over  
23 the issues, and for them to be educated on what it takes  
24 to provide charging in multi-unit dwellings.

25 The same goes for fleet and workplace charging.

1 One of the things that we've done as a company, and  
2 we're pushing this information out to our customers is,  
3 as a company we're offering workplace charging.

4 But as a corporation, we understand that there  
5 are different issues, tax-related issues for example,  
6 issues related to policy about when employees can  
7 charge, and how long they can park there.

8 So, we're taking that information and we're  
9 sharing it with others, we're sharing it with the  
10 California PEV Collaborative so that information can get  
11 passed out to the different commercial customers that we  
12 have, as well as providing information about fleet  
13 charging.

14 Lastly is the stakeholders; the policymakers,  
15 the dealers, for example, are a key, critical piece to  
16 this, making sure the dealers understand the  
17 information.

18 We talked a little bit about -- it was mentioned  
19 a little bit earlier about having the OEMs and making  
20 sure that the customers contact the utilities before  
21 they purchase an electric vehicle because it's not like  
22 buying a regular vehicle, where you can just drive the  
23 vehicle off the fleet, go to your nearest gas station,  
24 fill it up and go.

25 It takes some time, for example, to coordinate.



1 If you are getting level two charging, to get a charging  
2 station you have to have a contractor come out there and  
3 install that, and when to charge your vehicle.

4 So, those are the types of education that we  
5 want to make sure that the dealers understand, that the  
6 customers need to contact the utilities as well, too.

7 Last barrier is the cost of the electric vehicle  
8 service equipment. So we talked about or it was  
9 mentioned earlier that the cost of this equipment right  
10 now is relatively high. And so we believe that one of  
11 the things that needs to be done is to encourage a lot  
12 of different options.

13 And so Adam talked about different ways in which  
14 a customer's going to charge. Are they going to charge  
15 using level one charging, level two charging or even  
16 possibly, you know, have the need to have -- to do DC  
17 fast charging for public charging stations.

18 And we think there's a lot of different options  
19 that need to be available out there. There are  
20 definitely a lot of companies out there that are  
21 offering this. We're well aware of over 40 companies  
22 right now that have a different product. And so  
23 creating that price and product competition is very  
24 important.

25 And also providing incentives, I believe. Right

1 now the Federal -- the Federal government has an  
2 incentive for these. We believe that needs to continue  
3 until the cost of these go down.

4           But also it depends on the different types of  
5 technology options that are needed for these electric  
6 vehicle service equipment. Some of them can be very  
7 basic. If you've ever looked inside one of these, it's  
8 just a few wires put together and some of them are very  
9 basic, where other of them are very sophisticated. They  
10 have smart grid technology capability, for example, they  
11 can interface with the meter, but those add cost to the  
12 equipment.

13           And so letting the utilities, I think, work with  
14 the electric vehicle manufacturers or electric vehicle  
15 service providers to determine what service, what  
16 technology options are needed to provide the lowest  
17 cost.

18           The last slide I have here is just a glimpse  
19 into the future. So I started off talking about, you  
20 know, what is the projection of electric vehicles in the  
21 future?

22           And this was an event that was a dedication for  
23 the first public charging station in Balboa Park, which  
24 is a big park in San Diego. What you see there is over  
25 60 electric vehicles in the parking lot, probably the

1 largest gathering of electric vehicles in the country at  
2 this time.

3           And this was a few months ago. And the question  
4 is, you know, is this what our future's going to be? Is  
5 the future going to be electric vehicles? Is this what  
6 the parking lot of the future is going to look like,  
7 where you've got a lot of electric vehicles in one  
8 location?

9           I don't have the answer to that. I wish I did  
10 have the answer to that. But it's definitely a future  
11 that the utilities are working toward. Trying to break  
12 down some of those barriers I mentioned to you are the  
13 activities that we're working toward to help make this  
14 future happen.

15           So with that, thank you, and I'll take any  
16 questions.

17           VICE CHAIRPERSON BOYD: Thank you. Any quick  
18 questions? Seeing none, I'll thank you.

19           MR. KIM: Thank you.

20           MS. STRECKER: Here comes Adam to make a  
21 comment. And then after Adam, Joshua Cunningham, from  
22 the PEV Collaborative, will speak next.

23           MR. LANGTON: One thing that I wanted to  
24 mention, that I had forgotten to mention, that now Kyle  
25 reminded me of, is regarding the LCF credits and how

1 we're addressing those credits that go to the utility.

2 We have a GHG OIR that is looking at the use of  
3 GHG auction revenue that goes to the utilities that  
4 began this summer. As part of that we're also looking  
5 at the use of LCFS revenue that goes to the utility.

6 And we'll begin looking at that revenue, the use  
7 of that revenue, in January. We're anticipating that  
8 ARB will have a new LCFS ruling in December and once we  
9 have that we can start looking at the use of that  
10 revenue.

11 So, that was the one thing I had forgotten to  
12 mention that I wanted to put out there.

13 MR. CUNNINGHAM: Thank you for the opportunity  
14 to present, Commissioners and staff.

15 There are a number of areas that the Plug-In  
16 Electric Vehicle Collaborative operates in but I want to  
17 focus today a couple of trends and observations we have  
18 on the infrastructure topic, given that that's the most  
19 relevant issue for your workshop today.

20 As a multi-stakeholder collaborative, with the  
21 Air Board, and other agencies, and private sectors,  
22 we're very happy to have CEC and direct engagement of  
23 Commissioners and staff in our program. So, thank you  
24 for your participation.

25 There are three key topics I want to hit on in

1 my brief slide deck. The first is what I'm calling kind  
2 of the today's numbers, some vehicle count and charging  
3 counts that we're seeing this year and next year, to  
4 give some context.

5 I'll also have a couple of slides, as I  
6 mentioned, on the projections, on the current  
7 projections out there.

8 The second topic is the -- a few areas within  
9 the Collaborative activities that we're touching on  
10 related to charging infrastructure, and then some  
11 interesting trends that are emerging that should be  
12 quite relevant for the longer term in terms of cost  
13 reductions and public infrastructure growth.

14 So, everybody's familiar with the Leaf, the  
15 Nissan Leaf, and the General Motors' Volt, both of those  
16 are on this table. But I want to highlight that every  
17 major manufacturer has a product coming to market that's  
18 a plug-in vehicle in the next year or two.

19 The one that's next coming up is likely the Ford  
20 Focus, which is in the lower left there, coming out late  
21 this year. BMW, the car right above that, is also  
22 coming out, and then Honda, and Mitsubishi. So,  
23 everybody has a car coming out.

24 And I think it's pretty clear from what we've  
25 seen in the press that there are long -- there are

1 waiting lists for the Leaf and the Volt, so we don't  
2 expect a demand issue from the next year or two in the  
3 early adopters.

4           The critical issue is can we sustain that  
5 demand, both as we move past early adopters and as we  
6 move into a saturation in the market with a larger  
7 number of auto companies bringing products to the  
8 market.

9           So those are large unknowns. All we know today  
10 is that we have two exciting cars on the market and  
11 they're selling well.

12           So, I have two slides on the projections. This  
13 one Alex presented earlier, it was from our Taking  
14 Charge Report in the fall. And it's meant to be only a  
15 comparative slide of all -- a large number of the  
16 projection studies out there.

17           So this is 2020 sales projections from a number  
18 of studies. And to give some context, the way we look  
19 at this there are two types of projections. One are  
20 organizations that have policy targets in the future and  
21 they're looking backwards to try and project what are  
22 the required number of electric cars to meet certain  
23 targets, whether it be a 2050 GHG target or some other  
24 metric.

25           And then there are forward-looking projections

1 that take into consideration traditional factors of  
2 vehicle price, technology readiness, consumer  
3 preferences, et cetera.

4 And, commonly, they'll arrive at very different  
5 answers.

6 So, I just wanted to provide this as a scale of  
7 what's being discussed.

8 Category Item C is the Air Resources Board's  
9 public statement they've given in terms of what will  
10 likely be coming out in the ZEV regulation proposal to  
11 the Board this fall.

12 It's around five percent by 2020, the regulation  
13 will be going out further than that.

14 But then you can see there are a number of  
15 studies that go up to a higher projects.

16 And I think the easy answer, Commissioner Boyd,  
17 is that nobody knows exactly what's going to happen and  
18 I certainly don't have a crystal ball.

19 But I do think that in terms of policy and fuels  
20 analysis in terms of what the Energy Commission has  
21 done, using the State's zero emission vehicle regulation  
22 as a touch point for sales, I support that approach to  
23 ensure consistency in what we're looking at.

24 COMMISSIONER PETERMAN: Excuse me, Josh, you  
25 mentioned that there's two types of approaches. Can you

1 highlight which of these took which approach, versus  
2 focusing on the mandates and working backwards to  
3 building up?

4 MR. CUNNINGHAM: Yeah, two examples of the  
5 looking backwards from a policy target, Item C, which is  
6 the Air Resources Board's projections. The new proposal  
7 that they're taking to the Board takes serious  
8 consideration into the 2050 greenhouse gas target, the  
9 Governor's Executive Order. So, that was a looking  
10 backwards approach.

11 The last one, which has a much higher  
12 projection, the International Energy Agency did the same  
13 thing. They looked at the United Nations' 2050 targets  
14 and what it meant for the North America Region and that  
15 was their number.

16 Looking forward, a good example would be the  
17 McKinsey Study, Item G, or the Boston Consulting Group,  
18 Item H. And so there's -- but even within those  
19 groupings there's variations, so it comes down to  
20 assumptions.

21 I'll mention for context that it took ten years  
22 to get the hybrid electric vehicle market in California  
23 to five percent. The conditions for the electric  
24 vehicle market are different, I'll acknowledge that, but  
25 that's an important thing to keep in mind that in terms



1 of on-road fleet growth it does take time to develop  
2 market penetration.

3 So in California, today, we're at about five  
4 percent of new car sales are hybrids, and so that's ten  
5 years from the early sales.

6 So going back, this is the chart we had in the  
7 Taking Charge Report. We are purposely not picking a  
8 specific projection as the Collaborative. The  
9 Collaborative's effort is to simply try and advance the  
10 market and deal with challenges. We're not going to try  
11 and venture into the debate of which number is right.  
12 But we showed this to show the range.

13 So the lower slice, the green slice are sales,  
14 and the band of that correlates to the previous slide of  
15 the different scenarios are out there.

16 The State's ZEV regulation is closer to the  
17 bottom part of that slice.

18 And then the blue slice would be the on-road  
19 fleet numbers. And so for a range, in the green area  
20 this represents in 2020 on the area of hundreds of  
21 thousands of sales per year in California, equating to  
22 on the road of between a half and one million PEVs on  
23 the road, so there's a wide range there and most of them  
24 are relatively aggressive.

25 For specific sales this year I threw the boxes

1 on the top. As of July, there were 3,000 Volts sold in  
2 the country and over 4,000 Leafs. The Leafs are now up  
3 to about 6,000. GM has disclosed that about a thousand  
4 of those are in California. And Nissan hasn't said, but  
5 it's safe to say maybe half of those are happening in  
6 California from what we've seen from the utility  
7 numbers.

8           Some relatively reliable projections could say  
9 at the end of this year we'll get about 15,000 sales in  
10 California, combined Volts and Leafs, so that's just  
11 some context.

12           For stations, the Energy Commission knows a lot  
13 about this with your AB 118 program and public charger  
14 investments.

15           The slide here on the left is from some of the  
16 Energy Commission's work on the existing stations pre-  
17 2011. A lot of these are due to be upgraded to the new  
18 standards for the SAE plug.

19           But in the text language I just wanted to  
20 provide some rough numbers that we're talking about,  
21 between five and ten thousand public chargers going in,  
22 in the next year or two, in California, which is  
23 significant. And so the challenge is how do we plan  
24 appropriate for where those chargers should go and how  
25 do we learn from how well they're being used.

1           And I'll mention that within those numbers  
2 there's a very small, but important, quantity of DC fast  
3 charging that are going into a couple of Bay Area and  
4 Southern California. And then there is one better  
5 place, battery switch project happening in the Bay Area.  
6 So those will provide some lessons in terms of how often  
7 are they used, how do they impact the grid locally, and  
8 what are their costs, et cetera, so those will be  
9 important to study.

10           So, briefly, what we're doing to address -- you  
11 know, our goal as a multi-stakeholder effort is to  
12 identify what are the key challenges occurring over the  
13 next ten years that we expect to be needed to tackle to  
14 move the market forward? And where is there a need for  
15 partnership between different stakeholders, what can we  
16 do collectively?

17           So one of the areas, we've broken down the  
18 phases over the next ten years into kind of a market  
19 launch, market growth, market takeoff in terms of the  
20 potential scale of sales.

21           And in the early stages the demand for the cars  
22 are not the challenge, the issue in the next year or  
23 two, on the ground today is how do we streamline the  
24 residential equipment upgrade and getting owners their  
25 equipment installed in an efficient way?

1           And then, also, when we're looking at the public  
2 planning for the public stations how do we -- what are  
3 the rules of thumb that we're learning about where  
4 public charging should go and how do we deal with local  
5 bottlenecks?

6           So, Malachi did ask me to elaborate a bit on the  
7 streamlining of the charging issue. There's a large  
8 number of stakeholders in California dealing with this,  
9 utilities are directly getting involved with their  
10 homeowners, the auto companies are getting involved.

11           And broadly what it involves are two areas; one  
12 is process. How do we make sure that the local cities,  
13 that each city that has EVs coming into their residence  
14 has a system for permitting, and inspection, and getting  
15 the equipment put in place in a timely fashion.

16           So there's definitely process issues that  
17 involve local contractors, inspectors, and front desk  
18 people of the city staff.

19           The other issue is once you get past the process  
20 there are -- how do you get the correct decisions to be  
21 happening between the homeowner and the utility?

22           So once a homeowner buys the car there's a  
23 number of decisions that the utility companies and the  
24 State, when we deal with grid impacts, want the  
25 homeowners to consider and that has to do with level one

1 or level two, which is a 120 versus 240 charging  
2 equipment. It also has to do with time-of-use rates.  
3 Is the homeowner going to be educated and understand  
4 what their options are for that?

5 Another tier there would be if they take  
6 advantage of a second meter in the home, they could get  
7 a special EV time-of-use rate. And so there are a  
8 number of issues there, all of which have cost  
9 implications.

10 And so part of the streamlining issue is how do  
11 you -- what's the robust process for all those  
12 homeowners to get that information and make those  
13 decisions so that we can grow the infrastructure

14 And one trend that I'll highlight later on, that  
15 Adam brought up, is that some of the hybrid owners  
16 likely won't need a level two in their garage, and so we  
17 want to make sure that they know that before making  
18 investments. And that depends on the size of their  
19 battery in their car and their commute patterns.

20 Just briefly and kind of looking at the next  
21 phase, past early adopters, depending on how the market  
22 grows, vehicle cost reductions will continue to be  
23 likely the biggest issue.

24 But moving into, again in the residential  
25 charging equipment side, we all need to start moving

1 forward on what is the protocol and arrangement for sub-  
2 meters in their garage, so homeowners can take advantage  
3 of the special TOU rates for the EVs.

4 That will also likely be an issue when it comes  
5 to policy, like the low carbon fuel standard or fuel  
6 taxation changes in the future.

7 And then there is some technology evolution  
8 where we'll have smart level one chargers, so an  
9 extension cord that has some smarts to it, that can do  
10 demand response, talking to the utilities, and be a much  
11 cheaper option than some of the equipment that's being  
12 putting in there today.

13 And the workplace charging needs to be the next  
14 front that we put focus on.

15 And then, finally, long term continued  
16 reductions in the cost of the vehicle and the battery,  
17 but there will be some new factors in the equation in  
18 the future, and we're not sure when that happens, but  
19 there will be new things that affects the cost tradeoffs  
20 that the consumer thinks about. There's going to be  
21 changes to the national fuel taxation so that EVs and  
22 hydrogen cars don't get a free ride anymore.

23 There will be potential value from the low  
24 carbon fuel standard passed down to the owners. There  
25 will be potential V2G issues in the future, battery

1 second ownership. A lot of these are speculative so I'm  
2 not going to put any validity to it, but only to say  
3 that there will be some things in the future that will  
4 change the equation of the car and the ownership.

5 I won't go through this, but you'll have it in  
6 the slide deck. These are the five broad areas that we  
7 have set up working groups to tackle. But I want to  
8 just focus on the infrastructure today and stick to my  
9 time slot.

10 On the infrastructure topic, in coordination  
11 with local communities, one of the early actions that we  
12 took as a collaborative was to bring a number of our  
13 partners together and put together a single statewide  
14 proposal to the Federal DOE grant solicitation that came  
15 out in the spring.

16 They had identified \$5 million for the whole  
17 country. And differently than the ecotality of the  
18 cool-on earmark money from the Feds a couple years ago,  
19 this is money that DOE's putting into, specifically  
20 for -- it's not for equipment, it's for local planning  
21 efforts, to get money into the hands of local planners  
22 to improve how they install public and private charging.

23 This is very similar to what the Energy  
24 Commission is doing with the chunk of -- their \$1  
25 million from the AB 118 program, and we've been

1 coordinating with them on that.

2           We asked for \$1 million for the State and we  
3 helped to organize the State into six broad regions,  
4 where we had a leading stakeholder and set of partners  
5 somewhat roaming around the DOE clean cities  
6 stakeholders in each region.

7           And the goal is to make sure that we're  
8 coordinating between the regions, that we're  
9 establishing workshops to do training for local  
10 policymakers, et cetera.

11           And I'll just, in closing, that a very timely  
12 announcement, yesterday we heard we got this award, so  
13 we're very excited about that.

14           Finally, two or three slides on some interesting  
15 trends that might play into how the Energy Commission  
16 and other stakeholders think about planning for  
17 infrastructure. These are just observations on some of  
18 the many announcements and private sector activities  
19 that are occurring that I thought were interesting.

20           On the OEM front Ford, and a couple of the other  
21 companies, are starting to connect outreach issues for  
22 the renewable power for the car to their buyers. So,  
23 Ford has a partnership with SunPower to make sure that  
24 the dealership car owners are becoming aware of what  
25 they can do in their home for renewable power.



1           It's not getting in the way of PVs or anything  
2 else, but it's just connecting stakeholders to each  
3 other and information to pass all along.

4           GM, and a number of other companies, are  
5 experimenting with direct communication with the  
6 utilities, so demand response capability of tying the  
7 utilities to the cards.

8           Nissan, and this is an interesting one, after  
9 the nuclear disaster this spring, they've already had  
10 several of the car companies with conventional hybrids  
11 having 120 plugs doing vehicle-to-home capabilities to  
12 provide backup power.

13           And Nissan now has announced their going to take  
14 a V2H capability for their leaf in Japan. They're not  
15 doing it in other markets, yet, but that's an emergence  
16 of what happened this spring and potentially something  
17 that Japan's going to jump on.

18           And then the only other one I'll mention here,  
19 Nissan and City Ventures, that's an example of some of  
20 developers getting involved in doing EV circuitry  
21 designed into new homes, so all their homes in that  
22 particular development would have a 220 circuit designed  
23 in from the get go.

24           On the charging partnership side, just some  
25 trends to note. Most of the auto companies have

1 partners on this. But Leviton, which is one of the  
2 largest and, you know, oldest companies doing electrical  
3 equipment, is now partnered with Ford, Mitsubishi and  
4 Toyota to do their equipment for their electric cars.  
5 So, that's an important partnership of some large  
6 companies with established history.

7 Best Buy is going to be a contractor to help  
8 distribute some of that.

9 And then the third one I'll mention there is  
10 that GE is getting involved with their equipment and  
11 they're going to be distributing it through Lowe's.

12 So, I think I just want to point out that there  
13 are a number of large, traditional retail outlets and  
14 partners that are getting into this, that should bring  
15 some investment capability and confidence to the  
16 consumers.

17 And I'll close on this one, to just summarize a  
18 couple of the trends on the infrastructure side. The  
19 triangle down at the bottom, a lot of the stakeholders  
20 point to this as out of all the charging that the EV  
21 owners are going to want to have access to, the experts  
22 believe and we hope that it goes this direction, the  
23 majority of charging happens at home, because that can  
24 primarily be nighttime off peak.

25 The next level of demand would be from the

1 workplace charging and then, finally, the small chunk --  
2 hopefully, small chunk would be public.

3           And so the question of how big these pieces of  
4 the pyramid are is a big issue, but I think most people  
5 see this as the appropriate balance.

6           In terms of the residential -- the cost ratios  
7 of the residential equipment, because that will be a  
8 hindrance for the market, smart level one, cord sets as  
9 I mentioned, which would be a 120 circuit capable of  
10 doing communications with the utilities, vehicle  
11 communications with the utilities and then the sub-  
12 meters. These are all topics that are really important.

13           And then just an observation, plug-in hybrids  
14 likely will rely on public infrastructure more than  
15 battery electrics. Battery electric cars would be able  
16 to have a longer electric range and could charge at  
17 home.

18           That's not, you know, a blanket statement, but  
19 could be a trend that's important to monitor in terms of  
20 which of those two technologies are more dominant in the  
21 fleet.

22           And then just to mention that the multi-unit  
23 dwelling topic is going to become an increasingly large  
24 challenge that we need to tackle.

25           So, let me stop there and I'm happy to take any

1 questions.

2 VICE CHAIRPERSON BOYD: Thanks Josh. Any  
3 questions? WSPA? Time's up.

4 (Laughter)

5 MS. GREY: Gave me enough time to get the  
6 mouthpiece down to me here. Gina Grey with WSPA. Slide  
7 9, when you talk about addressing market challenges, the  
8 last bullet, you have long-term market takeoff 2020 and  
9 beyond, and the last bullet there says "no cost factors  
10 LCFS."

11 So, are we to infer from this that the  
12 Collaborative feels that, really, the LCFS credits in  
13 terms of impact probably wouldn't be kicking in until  
14 the 2020 and beyond time period?

15 MR. CUNNINGHAM: I'm going to avoid that  
16 question somewhat, only to say that to begin with the  
17 Collaborative, we're not going to be taking positions on  
18 policy. So we're not putting out opinions on what's  
19 going to happen on the regulatory side.

20 And so the use of the 2020 there was supposed to  
21 be a little bit vague.

22 But from my personal expectation, I would think  
23 that it is later in the decade that we'll start seeing  
24 electric LCFS credits having the value in the market,  
25 but that's strictly a speculation.

1 MS. GREY: Okay, which -- thank you. Which  
2 would be a concern, obviously, because ARB is  
3 considering those credits being available before the end  
4 of the 2020 time period within the LCFS program.

5 MR. CUNNINGHAM: Yeah.

6 MS. GREY: And I guess there are a lot of  
7 utilities that are a part of your Collaborative. Have  
8 any of them expressed, because I did ask this question  
9 during the last workshop we had for this subject, asking  
10 them whether they anticipate having an ability to  
11 purchase credits from the oil industry, et cetera, and  
12 none of the utilities at that point in time had anything  
13 to say.

14 So I was just wondering if, during the  
15 Collaborative discussions, if that has been discussed?

16 MR. CUNNINGHAM: No, we have taken a pretty  
17 clear approach at the Collaborative that we do not want  
18 to venture into specific regulatory discussions.

19 MS. GREY: Okay.

20 MR. CUNNINGHAM: And that's to make sure that  
21 the individual stakeholders feel comfortable in our  
22 forum that we're talking about public issues that are  
23 common challenges.

24 MS. GREY: Okay.

25 MR. CUNNINGHAM: And so we're -- we won't tackle

1 that directly.

2 MS. GREY: Thank you.

3 VICE CHAIRPERSON BOYD: Seeing no other hands or  
4 people leaping up, thank you Josh.

5 MR. CUNNINGHAM: You bet.

6 VICE CHAIRPERSON BOYD: Gordon, it says here  
7 you're going to talk about renewable fuel standard, now.

8 MS. STRECKER: Before we have Gordon, we're  
9 going to have a couple minutes from Tim Carmichael, I  
10 understand, and then Gordon will be up.

11 VICE CHAIRPERSON BOYD: Uh-oh. You want equal  
12 time?

13 MR. CARMICHAEL: No, the EV and plug-in hybrid  
14 folks are a lot more long-winded than I am.

15 (Laughter)

16 MR. CARMICHAEL: That was a joke. I love you  
17 guys, that was a joke.

18 Just thank you to the staff. Just a few brief  
19 comments and I'm doing it now because it fits in better  
20 following up on what the staff has already presented  
21 this morning. And I will share these bullets with the  
22 staff, I just didn't get them into a presentation in  
23 time for right now.

24 Just a broad point, there's still quite a bit of  
25 contrast between where the IEPR is and where the AB 118

1 investment plan is. And what I mean by that is even the  
2 background information that's put into the two plans in  
3 some cases almost seems in contrast, or contradictory,  
4 as opposed to on the same path.

5 The AB 118 investment plan, the one just adopted  
6 is talking about demo projects of hundreds of natural  
7 gas trucks in the, you know, heavy-duty market, large  
8 quantities.

9 The IEPR is, at least based on the data so far,  
10 is more focused on projections based on transit and what  
11 might be happening in the light-duty market. And as  
12 I've said already, we're going to work with the staff on  
13 the IEPR to get them more data on the heavy-duty trucks  
14 because that's where we see the greatest growth  
15 potential over this time frame, the next two decades.

16 And I think there's significant potential, also,  
17 in the light-duty fleet market based on what we know  
18 today. But the heavy-duty truck market, I think, is  
19 where you're going to see the greatest growth.

20 And I think the AB 118 investment plan is  
21 already capturing that in the background discussion  
22 supporting various investments. I don't think the  
23 IEPR's there, yet.

24 One other relevant point is the PIER program,  
25 along with DOE and the air districts, has been putting

1 money into R&D for heavy-duty, natural gas trucks and I  
2 think that's significant, supporting this trend.

3           On infrastructure, specifically, not yet  
4 captured in the IEPR and I talked briefly with the staff  
5 about it, this summer there was some major investments  
6 made relative to natural gas refueling infrastructure.  
7 Four companies have put in \$300 million into clean  
8 energy fuels, just this summer. Four companies, \$300  
9 million to build approximately 300 new heavy-duty  
10 refueling stations across the country.

11           But that number in context, there are about a  
12 thousand out there today, across the country. So in one  
13 summer investments coming in -- now, granted, it's going  
14 to take two to three years to build those stations, if  
15 everything goes smoothly, but that's a 30 percent  
16 increased based on investments made this summer.

17           Just this week Shell announced a major  
18 investment in Canada for LNG refueling stations.  
19 They're going to be doing that in partnership with  
20 Westport, one of my member companies. But the word on  
21 the street is they're starting with Western Canada, with  
22 an intention to invest in the United States in the near  
23 term.

24           So you've got clean energy fuels, one major  
25 company, you've got Shell, and then the third news just



1 this week Entergy, one of the big energy companies in  
2 the country, a Fortune 500 company, buying two other  
3 companies, Trillium and Pinnacle, who build natural gas  
4 refueling stations to, you know, in theory become a  
5 major player in the market to build competitive natural  
6 gas refueling stations. A lot going on in a very short  
7 period of time that I think significantly influences  
8 what we're likely to see as a growth trajectory for  
9 natural gas, especially in the heavy-duty market.

10 On the vehicle front, historically, the growth,  
11 the sales numbers have been in the transit bus market  
12 and a lot of that driven by air quality incentives and  
13 regulations. There's a shift happening right now, where  
14 the market is shifting away from that pattern of  
15 development to a cost-based, a cost differential-based  
16 market in the heavy-duty truck market, as well as the  
17 light-duty fleet market.

18 Look at companies like Waste Management, look at  
19 UPS, look at, in the light-duty fleet, AT&T and Verizon,  
20 thousands of vehicles that they're buying to run on  
21 natural gas primarily because of the price point  
22 differential with petroleum.

23 On top of that you have the Obama Administration  
24 adopting a plan for 2015 for Federal fleets and don't be  
25 surprised if there's a push here, in California, to get

1 the California public fleets to follow that plan where  
2 all new purchases, starting in 2015, for Federal  
3 vehicles will be alternative fuel vehicles. Of course,  
4 they won't all be natural gas, but some percentage of  
5 that pie will be natural gas.

6           So, you know, you've got low fuel prices, you've  
7 got growing fueling infrastructure, you've got a broader  
8 array of engine options. A lot is coming together,  
9 which I think suggests that, back to my tipping point  
10 comment earlier, the trajectories that we've seen in the  
11 past I don't think are the trajectories we're going to  
12 see in the future. And I think there's enough evidence  
13 to at least talk about that in the narrative of the  
14 IEPR, even if the staff doesn't change the curves that  
15 they presented today.

16           Finally, in the renewable fuels, which Gordon's  
17 going to be talking about, there isn't really any  
18 discussion of biomethane and that's an important piece.

19           Commissioner Boyd and I have had a few  
20 discussions about which way is that industry going to  
21 go? Is it going to be predominantly for electricity  
22 supply locally or on the grid, or are they going to feed  
23 the transportation sector? The fact is we don't know  
24 today, but there is significant potential for it to feed  
25 into the transportation sector either directly, you

1 know, for remote fleets, or blended through a pipeline  
2 to greatly reduce the carbon intensity of fossil fuel  
3 natural gas.

4           And as you see in the Air Resources Board carbon  
5 intensity tables, that approach, you know, becomes one  
6 of the most competitive fuels based on carbon intensity  
7 in the next decade.

8           As I said earlier, I've spoken briefly with  
9 staff and have committed that I'm going to be working  
10 with my members and the staff to get as many of the  
11 players together in meetings, hopefully, face-to-face  
12 meetings, if not on the phone, to share the latest data  
13 to update the IEPR team on where things are going, which  
14 I think is markedly different from where they've been  
15 over the last five to ten years.

16           Thank you very much for the time.

17           VICE CHAIRPERSON BOYD: Thanks Tim. It's  
18 interesting you noted some energy companies are really  
19 trying to become real energy companies. Others haven't  
20 gotten the message, yet. Thanks.

21           MR. CARMICHAEL: Thank you.

22           VICE CHAIRPERSON BOYD: And the poor staff  
23 hasn't even seen what I've done to their report. You  
24 should see the pages and pages of edits. And, anyway,  
25 it is a staff draft.

1           COMMISSIONER PETERMAN: And I'll also add, Tim,  
2 that Commissioner Boyd and I have talked with the staff  
3 that worked both on the transportation forecast, as well  
4 as 118, about some of the differences across those and I  
5 think there are some legitimate reasons for the  
6 differences. As you pointed out, one uses historical  
7 and customer base as part of the larger -- thinking  
8 about alternative fuels as part of the larger  
9 transportation infrastructure in the state, while 118 is  
10 more different focused and uses different resource  
11 materials.

12           And we've talked about how to better explain  
13 some of those differences between them. And I support  
14 your suggestion to get your comments and see what can be  
15 included in the narrative.

16           I think natural gas, though, is not unique in  
17 that the future is uncertain. It might be different  
18 from an historical trend and so we want to be careful to  
19 consider everything using the same kind of evaluation  
20 metrics, but can appreciate where you see the difficulty  
21 with that and particularly in fleets of natural gas and  
22 biomethane.

23           MR. CARMICHAEL: That reminds me of one comment  
24 I wanted to make. There's a rationale for government  
25 agency to take a more conservative approach when you're

1 talking about what the future is going to look like, but  
2 given that the CEC is one of -- you know, I was going to  
3 say in California one of the agencies but, really,  
4 globally one of the agencies doing as much as any to  
5 push, you know, cleaner fuels and technology it's  
6 important for this agency to talk about the potential,  
7 even if you don't state it as this is absolutely going  
8 to happen this way. And so you can have that  
9 conservative baseline and say there's also the potential  
10 for this growth across these alternative fuels and  
11 technologies that we're talking about today.

12           And I think that's very -- I think you can cover  
13 yourself with the more conservative approach but also  
14 really help, you know, give that push by talking about  
15 the potential because a lot of people pay attention to  
16 what -- in the private sector pay attention to what CRC  
17 and ARB say relative to these topics. Thank you.

18           VICE CHAIRPERSON BOYD: Agreed.

19           COMMISSIONER PETERMAN: Thank you.

20           VICE CHAIRPERSON BOYD: Gordon, you're up.

21           MR. SCHREMP: Good afternoon, my name is Gordon  
22 Schremp, staff of the California Energy Commission. And  
23 I'll be not going through the low-carbon fuel center  
24 just yet; I'll probably start with the RFS2 stuff.

25           Thank you, Jesse, just what the doctor ordered.

1 Okay, Malachi covered earlier --

2 VICE CHAIRPERSON BOYD: Be crisp, Gordon, be  
3 crisp.

4 MR. SCHREMP: Okay, Malachi covered some of  
5 the --

6 VICE CHAIRPERSON BOYD: And Malachi's still  
7 here.

8 MR. SCHREMP: All right, so since Malachi's  
9 still here and if anybody has any questions, then I'll  
10 go into my next presentation.

11 (Laughter)

12 MR. SCHREMP: Some of the things I think maybe  
13 we want to be a little bit clearer on is we did a  
14 proportional share of the RFS2 obligations and we looked  
15 at the total amount of basically biofuels required under  
16 that according to Congress. And we assumed all that  
17 except for the biomass-based diesel was ethanol. So  
18 that's how we calculated our target for ethanol, our  
19 proportional share, and then that's the amount of  
20 ethanol that requires us to go to a lot of V85.

21 So we are using these total biomass numbers when  
22 we do that type of post-processing of the initial  
23 forecast.

24 I want to make a distinction because when we  
25 conducted the low carbon fuel standard analysis we did

1 not use the cellulosic targets. We used targets that  
2 were much lower based on EIA's forecast, and I'll get  
3 into that in my next presentation, but I just wanted to  
4 point that out.

5           The telling point of this slide is that the  
6 cellulosic biofuel mandate, as originally envisioned by  
7 Congress, has been downgraded by EPA every year because  
8 there's inadequate production capacity in the United  
9 States. That's still the gas three years running and  
10 next year is a billion gallons, or 2013 will be a  
11 billion gallon target that they will likely revisit.

12           So, what's important to note is that was lowered  
13 and the other was raised.

14           Now, I mentioned that the total targets can't be  
15 changed, that's incorrect and I think John Braeutigam's  
16 going to mention this, is that there is the ability to  
17 change to lower these numbers, all of them, even the  
18 total.

19           So, these are not sacrosanct, they're not set in  
20 stone, not being able to change unless Congress does it,  
21 they can actually be changed if those kinds -- if the  
22 cellulosic or something or other gets large, and other  
23 advanced, increasing it that much is just unrealistic  
24 based on market conditions.

25           So, we will see how this plays out, but for all

1 intents and purposes we took these numbers on a face  
2 value when we did the post-processing. So in fact if  
3 they're lower or lowered, then the amount of E-85 you  
4 saw Malachi showing you in his slides would be less than  
5 indicated in the infrastructure, et cetera.

6 So this goes to show you the breakout and how  
7 aggressive the cellulosic is that may or may not occur.  
8 And our fair share, our proportional share's been about  
9 ten percent. And saw this, our ethanol use is expected  
10 to go over 3 billion gallons, so that's more than a  
11 doubling from where we are today.

12 And the main take away on these two slides is  
13 that it pushes down gasoline and brings up E085.

14 Now, Commissioner Boyd, you had a question from  
15 this morning about global diesel demand, refinery  
16 operations in the context of some of these issues.  
17 Well, in fact, RFS2 will depress gasoline demand and  
18 affect refineries, meaning they'll start to get a little  
19 bit out of balance so to speak. They're gas producing  
20 machines in California, they'll start to look, go more  
21 toward the European model. Demand for diesel keeps  
22 going up, demand for gas seems to decline.

23 It's also declined because of improved fuel  
24 economy and will decline further because of LCFS will  
25 displace more gasoline molecules, and LCFS will displace



1 some of the diesel molecules.

2 It will depend, but we don't think there will be  
3 a lot of biodiesel use and I'll get into that later.

4 So, those regulations will put the California  
5 refineries under, I think, more pressure from an  
6 imbalance perspective. And so that kind of thing is  
7 what we believe, and I think Ryan Eggers will talk about  
8 in the crude oil analysis portion, why we think some of  
9 the scenario in refinery operations is to actually have  
10 some consolidation.

11 So it's really because of these other factors,  
12 improved fuel economy, higher prices that are sort of  
13 driving a growing imbalance in the product slate.

14 So I won't dwell on these, E-85 goes up, it  
15 depends on the scenario.

16 The important point on the infrastructure for E-  
17 85 is lots of dispensers and more vehicles. So on the  
18 dispenser side, it depends on how much fuel goes through  
19 the dispenser of how many you need. So, initially,  
20 there will be a lower through put, and this is normal,  
21 and then the through put will go up.

22 So, will it ever achieve sort of an average of  
23 450,000 gallons per year per dispenser? It depends. If  
24 it's a sole-fuel dispenser, which most of the E-85  
25 dispensers going in now are, they likely won't get to

1 that level because those are modern, multi-fuel  
2 dispensers, three grades of gasoline, even diesel. So,  
3 150,000 is probably a more likely plateau scenario where  
4 they could get to, but they'll start low and go up  
5 higher. So we're still talking, possibly, 10,000 or  
6 more. That's a lot of infrastructure in California that  
7 will have a -- have a cost.

8 Flex-fuel vehicles; the good news from this  
9 slide is that there seems to be plenty in our forecast  
10 to meet the E-85 demand requirements based on our  
11 assumptions on how frequently they fuel, and only more  
12 later in the forecast period. So, that's good news.

13 And then I'll go right into ethanol. Lots of  
14 ethanol, we're approaching the upper limit of RFS2, 15  
15 billion gallons starts and you can -- you know, still  
16 using the program. You can use more if you want, but  
17 you won't really get credit. So it's very close to that  
18 in the nation.

19 California has also gone up and that's because  
20 there was a phase-out of MTBE in 2003, started and  
21 completed in 2004, that's why you see these two jumps.  
22 And then, again, in 2010 because preparation for RFS2  
23 proportional share more ethanol is going to have to be  
24 used in California because we're sort of lagging behind  
25 the rest of the country so to speak because we were

1 using a lower concentration than, really, any other  
2 place in the United States in their gasoline up to that  
3 point in time.

4           So, the infrastructure was modified and then the  
5 pipeline distribution company, Kinder Morgan, said okay,  
6 well, we're going to go to ten percent, now, and that's  
7 the majority of the gasoline through put through their  
8 system, so the entire market went.

9           Ethanol supply has continued to grow, primarily  
10 in response to MTBE phase out and RFS2. And what's  
11 important to note here is that you're starting to see  
12 the apparent demand line go below production and that  
13 means exports. Exports are occurring. So why, why  
14 would that happen?

15           Well, that's happening for a couple of different  
16 reasons. One is there was a rapid build and over-supply  
17 of ethanol, more than can be put into gasoline to meet  
18 the ten limit.

19           Two, that led to a depressing market, in more  
20 ways than one, and relatively low prices to export  
21 opportunities. So what are we seeing? Ethanol going  
22 outside of the borders in record volumes and this has  
23 never happened before.

24           And most recently, the June numbers have just  
25 come in and they are -- they now set a record, they're

1 just a little above the April number there, the top  
2 point here. And I think about a quarter of that or 22  
3 percent of that volume went to Brazil, that was the  
4 third, and Canada and the European Union were 27  
5 percent, respectively, each.

6 So, that's the destination this time. Brazil  
7 will likely want more.

8 So the ethanol blend wall, ten percent, has been  
9 raised if you will, EPA has allowed E-15 in probably  
10 two-thirds of the fleet can go to E-15. But there are  
11 many other challenges that still remain, vehicle  
12 warranty, liability for misfueling at retail stations.

13 But as time goes by the blend will be exceeded  
14 and that's for two reasons. One is increased use of E-  
15 85 nationwide and in California, as well as some people  
16 in time likely going to E-15, more of that in different  
17 locations.

18 So this line, this increase in percent will  
19 continue, this concentration line.

20 Now, switch gears to Brazil, I just want to  
21 highlight from this slide that the significant  
22 differences from Brazil to the United States are plant  
23 size. As you see, around 18 million gallons per year at  
24 a typical Brazilian plant and 63 for in the United  
25 States, actual production volumes for 2010 per plant.

1           However, I guess one might say the efficiency in  
2 how much ethanol you can produce per acre is greater,  
3 sugar cane, no surprise. And so 655, you know, gallons  
4 per acre compared to 425. So that's sort of a take away  
5 from that slide.

6           Production had been going up and has plateaued a  
7 little bit recently. And also note there are different  
8 flavors on here and different geographies of Brazil, and  
9 these are production regions, but hydrous and anhydrous.

10          Hydrous is used in their flex-fuel vehicles and  
11 anhydrous is used in, I think, gas -- lower-level  
12 blends.

13          If I said that incorrectly, someone fix me.

14          All right, so this market is -- has been  
15 growing, of course, because that's how Brazil has a plan  
16 to meet a lot of their demand, but there are problems.  
17 Production this year is expected to decline  
18 approximately 18 percent.

19          So you had a question, Commissioner Boyd, about,  
20 you know, we're going to be depending on certain types  
21 of biofuels, well, production's going to be down in  
22 Brazil. Not only that, in recognition of demand that's  
23 growing at approximately 10 to 11 percent per year in  
24 Brazil, for ethanol, prices have become very high and  
25 consumers are getting a little upset.

1           So, a decision was made by the government to  
2 drop the blending rate from about 25, 26, down to 20  
3 percent. So that is a way to, I guess, buy more time,  
4 keep a little bit more -- I mean keep a little bit more  
5 ethanol.

6           And what's really going to happen is they won't  
7 have to import as much ethanol and they'll probably  
8 import a record amount of gasoline as a consequence.

9           So what does that mean for us, as analysts, when  
10 we look at, well, this is a good blend stock for low-  
11 carbon fuel standard, it's a good blend stock for other  
12 advanced under the RFS2.

13           And so export forecast for next year of 530  
14 million gallons, half a billion, don't think so. That's  
15 very unlikely that that's going to happen. Brazil will  
16 likely have a record amount of imports of ethanol this  
17 year.

18           So, it's very, almost disconcerting that the  
19 incremental supply one would look for to potential be  
20 available from Brazil, of the right kind of biofuel at  
21 this time, the low enough carbon intensity may not be  
22 there.

23           So it leads right into your question from this  
24 morning is what kind of potential is there for ethanol  
25 shuffling, the Sao Paulo/Houston shuffle, are quite

1 high. That is a way to get adequate supply of Brazilian  
2 ethanol into this market. The Midwest ethanol goes down  
3 a boat, unloads, picks up Brazilian cane ethanol comes  
4 back to the United States, but at a price, and we'll  
5 talk about that later.

6 So there are, I think, concerns about we don't  
7 believe incremental supply of Brazilian ethanol will be  
8 available, but we think swapping is a possibility, but  
9 at a much higher cost.

10 And that infrastructure to bring, say, Brazilian  
11 ethanol in may not be as robust as we would like for  
12 marine facilities in California, but it hasn't had to  
13 have been up to this point in time. As you can see,  
14 that would be the green stack bar, very little, and this  
15 is really, mostly imports from Caribbean-based  
16 initiative companies.

17 But none in 2010, mostly rail, 96 percent,  
18 averaged about 91 percent over this period of time. So,  
19 rail import can serve Brazilian ethanol because it could  
20 come through Texas. It could come through Houston, in  
21 the ship channel, be offloaded and put on a rail and  
22 that same rail car that's coming from the Midwest now  
23 comes from Houston.

24 So, it's feasible, it would take a little bit of  
25 work to complete the last part of that project, Kinder

1 Morgan's project in the Houston ship channel, but this  
2 is at least feasible and we have a pretty robust and  
3 dependable rail infrastructure in the state.

4           Shift gears to biodiesel, biodiesel production  
5 has rebounded from 2010, primarily because of the  
6 blenders -- the dollar-a-gallon tax credit was sort of  
7 not in play for most of 2010 and not until the end of  
8 the year; retroactive, but too late then.

9           This year in play, more of it's happening. And  
10 I think there just was a record production of biodiesel  
11 in, I think, last month, or June, the last figures  
12 available, I think, yeah, 95 million gallons.

13           So this figure will probably, now, this is an  
14 estimate we had from a couple of months ago for 2011, it  
15 will go up and it will likely beat the record for 2008.

16           Why? Higher demand for biomass-based diesel  
17 under RFS2 and the reinstate of the dollar-a-gallon  
18 blender's tax credit which I think is scheduled to  
19 expire at the end of this year.

20           So, are we back to the same down and up, down  
21 and up? We will see.

22           Consumption in California very low, has been  
23 declining. Primarily, that's a price reaction, very  
24 expensive biodiesel, biodiesel in the Gulf Coast and in  
25 Chicago yesterday, selling for between \$5.90 a gallon to



1 \$6.03 a gallon. I would consider that expensive,  
2 especially because it's wholesale.

3 So, biodiesel is expensive. The feedstock's  
4 very expensive. So why you don't see a lot being used  
5 here.

6 Now, someone might think these figures are  
7 pretty low. Well, if California used the average  
8 concentration of biodiesel in the United States in 2010,  
9 our five million would be closer to 14. So, just to put  
10 it in some perspective, so California's using a little  
11 bit less. And I mean that's just the way it is because  
12 the infrastructure in California may not be as robust as  
13 other areas.

14 And what I mean by that, if you want to blend  
15 five percent biodiesel, you have to have a storage tank  
16 at the distribution terminal for B100, then you may  
17 blend it into your carb diesel and make biodiesel, but  
18 not until that point.

19 So that we understand there is sort of a lack of  
20 that kind of capability at this time, but as demand goes  
21 up, which we believe will happen because of the LCFS  
22 that, hopefully, more of that infrastructure will be put  
23 in.

24 Just supply, this just goes to show you a lot of  
25 exporting was occurring before Europe sort of tightened

1 up that behavior to prevent it, countervailing tariffs  
2 and all, and then the line's gone back up. So, more of  
3 it's going to stay here because of the RFS2 and the  
4 dollar-a-gallon reinstatement.

5 And a small percent, much smaller percent, now,  
6 of course, being exported.

7 So, here's the concentration. As you can see,  
8 since January it's been going up steadily every month,  
9 so this is a resurgence of ethanol or biodiesel blending  
10 to actually a record level in the United States. And so  
11 we expect this to continue rising somewhat, but the  
12 economics are very challenging.

13 So, some of the issues that I haven't touched  
14 on, besides the economics and the infrastructure, is a  
15 five percent blend limit is something we're assuming in  
16 California. There is a concern about incremental air  
17 pollution, of NOx, oxides of nitrogen, and sort of  
18 saying that maybe B5, up to B5 levels there may not be a  
19 NOx mitigation required. We will find out more as the  
20 Air Resources Board works through that regulation. But  
21 blends above six percent, six to 20 will require some  
22 sort of mitigation, we're just not sure what that is,  
23 yet.

24 And there are some warranty issues being  
25 rescinded about B10, and last take away is renewable

1 diesel really doesn't have any of these other sort of  
2 issues, if you will, except higher feedstock certainly  
3 is something that renewable diesel can have, depending  
4 on what they're utilizing.

5 So that kind of drop in fuel does have some more  
6 desirable attributes.

7 Spend just a few minutes of my time here to  
8 finish up on agricultural. I understand that I believe  
9 there's -- Commissioner Boyd, there will be a forum on  
10 the 22<sup>nd</sup> of September, is that correct, to discuss some  
11 of these issues?

12 VICE CHAIRPERSON BOYD: Yeah, I can't remember  
13 if it's the 21<sup>st</sup> or the 22<sup>nd</sup> but, yes, a joint Food and  
14 Ag/CEC forum on biofuels and agriculture, and the  
15 nexus -- well, bioenergy and agricultural and the nexus  
16 there between. The hearing notice should go out today,  
17 that's why my advisor is missing he's trying to get it  
18 fixed.

19 MR. SCHREMP: Okay. Well, thank you. So, we'll  
20 make sure the people on the list serve for these  
21 proceedings will also receive that notice as well, when  
22 it's available.

23 So, corn demand for ethanol, no surprise it's  
24 been going up rapidly, as has production for ethanol.  
25 And this will plateau. In a couple of years the 15-

1 billion gallon limit will be reached, so it really  
2 won't, you know, get much more than that.

3 But as it's gone up, the percent of corn used  
4 for this purpose has risen rather dramatically and is  
5 not the top use, if you will, of corn demand in the  
6 United States and has resulted in, you know, some  
7 pressure on corn commodity prices, debatable on what  
8 portion is due to this increase in demand but,  
9 hopefully, being discussed on the 21<sup>st</sup> or the 22<sup>nd</sup>.

10 VICE CHAIRPERSON BOYD: That's -- let me  
11 interrupt you, Gordon, it is the 22<sup>nd</sup>, you were correct.  
12 And the chart you just showed is some of the genesis of  
13 the decision to have that hearing and the Investment  
14 Plan, AB 118 Investment Plan that was just released by  
15 this Agency a little late into this fiscal year contains  
16 zero dollars to provide for any incentives for the  
17 California production of ethanol from corn, and that was  
18 quite a controversial issue.

19 Just like in prior years hydrogen was always a  
20 controversial issue. So, not very popular politically,  
21 very controversial with food versus fuel, extremely  
22 controversial in fuel versus the cost of animal feed has  
23 led to us having this -- making the decision we made in  
24 having this joint forum on what the future might be for  
25 ag and bioenergy. Enough of a commercial.

1           MR. SCHREMP: Okay, thank you for that  
2 clarification.

3           This is just another way of looking around the  
4 percent, the total number has been basically pushed up  
5 by an increase in the red bars, the use to make fuel  
6 ethanol.

7           Now, one way of making more corn available is to  
8 increase the yield and that's been progressing at a  
9 rather steady clip, as you can see here. Not quite a  
10 record in forecast for 2011, but close to 160 bushels  
11 per acre, so rather impressive.

12           And that's allowed the agricultural community,  
13 collectively, to not have to plant as much corn as in  
14 the past.

15           And as you read down at the bottom here, I mean  
16 the amount in 2010 was almost 30 million acres more than  
17 1917, the record, yet produced a whole bunch more corn.  
18 Why? Because of the improvements in yield that are  
19 accomplished through, you know, GIS fertilizer  
20 application, and genetics, primarily, over the last 20  
21 years. So that is continuing and is forecast to  
22 continue.

23           Now, what's interesting about another issue that  
24 comes up with increased corn is, well, you're going to  
25 use a whole bunch more acres of land, so it's a land

1 issue. Well, actually, the amount of land is sort of  
2 staying flat that's being used. So if you see this,  
3 these are the top three crops in the United States. And  
4 if you took the top eight crops, you'd be upwards of  
5 about 250 million acres, so just a little bit more than  
6 this.

7 But as you see the line, it's going down, so  
8 it's almost flat or going down a little bit, it's about  
9 a 1.9 percent decline over this period.

10 Well, how can that be if demand for these crops  
11 is going up and actually their production is because,  
12 once again, the yield's continue to grow for all three  
13 of the main crops, and others, between 10 and 15 percent  
14 over the forecast period, not per year but over the  
15 forecast period.

16 So, still an assumption of continued yield  
17 growth.

18 This one is interesting, showing a decline in  
19 the amount of corn as a percent and not because of other  
20 uses going up, because the assumption made by USDA is  
21 that there will be a yield improvement. I take a  
22 bushel, how much ethanol do I get?

23 Well, they're looking -- they're talking about a  
24 six percent increase over just the next four years.

25 Well, you know, we probably think that may not -- this

1 might be overly optimistic because in the period 2006  
2 through 2010 the yield actually declined. So, that's  
3 sort of a questionable assumption, but it wouldn't  
4 change the numbers that much.

5           Final slide, two issues that have, I think,  
6 routinely come up have been corn uses a lot of water,  
7 you're going to use more corn than more water, and it's  
8 a scare resource in many places in the U.S.

9           Well, actually, it sort of depends if you're  
10 talking about the water used to grow the corn, that's a  
11 small percent when it comes to irrigated -- irrigation  
12 is 15 percent. So, the vast majority depends on, you  
13 know, the skies, it has to rain, but not too much to  
14 flood me out.

15           So, assuming that stays constant then, you know,  
16 shouldn't have a lot of water use.

17           But local water use to process corn in a new  
18 facility may in fact be a legitimate issue in some areas  
19 where, depending on where the plant is sited.

20           But fertilizer use is another issue, it has gone  
21 up, but only about eight percent over a period of 30  
22 years, and the yield has gone up 68 percent. So, yield  
23 increases of that magnitude are not because of an eight  
24 percent increase in the nitrogen application rate, are  
25 in fact these other reasons, these genetic reasons of

1 why you have much greater yield increases.

2           So, be happy to answer any questions you have at  
3 this time.

4           VICE CHAIRPERSON BOYD: No more questions up  
5 here. Anyone? There's a hand. Welcome.

6           MR. BRAEUTIGAM: Good afternoon. I'm John  
7 Braeutigam with Valero Energy Corporation.

8           Gordon, can you go back to slide number four,  
9 your RFS2 slide? And we -- Valero will be providing  
10 written comments, also.

11          VICE CHAIRPERSON BOYD: Thank you.

12          MR. BRAEUTIGAM: I'd like to make about five  
13 points about this, I'll try to be pretty brief. If you  
14 look -- like you said, we've scaled back, EPA has scaled  
15 back the cellulosic amount each year. I would suggest  
16 that your base scenario should be the EIA projection,  
17 not this projection. They're going to continue to scale  
18 it back and the reason is capital.

19           And you can't -- you just can't overcome  
20 economics. A corn-based ethanol plant, 120 million  
21 gallons a year, in 2008 costs \$150 million because you'd  
22 have to put in additional technologies to qualify it,  
23 now, for 15 percent greenhouse gas reduction, would cost  
24 \$200 million. That's a 1.67 dollars per gallon of  
25 capital.



1           Cellulosic ethanol plant, \$25 million, \$200  
2 million dollars, \$8 per gallon of capital.

3           And I don't want to name the technology  
4 provider's estimate there.

5           Valero is one of the largest ethanol producers  
6 in the U.S., we are looking at cellulosic ethanol, we're  
7 looking at renewable diesel and other advanced biofuels.  
8 These are numbers that we're looking at.

9           Renewable diesel, 135-million-gallon-a-year  
10 plant, \$350 million, \$2.60 a gallon capital cost.

11           If you look for capital recovery of 20 percent,  
12 plus your cash operating costs, your cellulosic, now, is  
13 running about \$1.65 a gallon. Corn is \$2.45 and that  
14 would be about a \$6 or \$7 a bushel corn price.

15           The renewable diesel, if you're going to use,  
16 make true renewable diesel, the hydrocarbon equivalent  
17 or look-alike, a cheap feed is \$3.50 a gallon. That  
18 equates to \$147 a barrel.

19           So your renewable diesel, before you put in  
20 operating costs, just your feed, itself, is going to  
21 only be economical when you -- because of something like  
22 the LCFS or the RFS2.

23           We really believe that when you look at these  
24 numbers the actual cellulosic amounts are going to be  
25 closer to the EIA because the industry isn't going to --

1 where's the capital going to come from, okay.

2           And we think the EPA will scale back both the  
3 total advanced biofuel requirement by the same amount  
4 they scaled back the cellulosic each year, when they  
5 issued a waiver, and the total renewable fuel standard.

6           And we see that happening for many years to  
7 come, just because if you look at the total advance, you  
8 know, one point -- my glasses aren't that good -- 1.1  
9 million, 1.5 billion in 2016. That's not going to be  
10 there. And the cellulosic waiver allowances that you  
11 can buy from the EPA cannot be used against the advanced  
12 renewable volume obligation or the total.

13           So they're going to have to scale those two  
14 back, they have the authority. EESA gave them that  
15 authority, that's why I would suggest that you --

16           VICE CHAIRPERSON BOYD: They have the authority,  
17 do they have the political wherewithal?

18           MR. BRAEUTIGAM: Well, what they've used the  
19 excuse of that, the Brazilian ethanol was there. And  
20 now, for what they proposed last year, they were using  
21 that excuse again, even though none's come in and it's  
22 \$1.50 out of the market.

23           At some point I think they're going to have to  
24 do it because what's going to happen is the industry,  
25 not every company, but the industry will go into default

1 on the RFS2 because that advanced biofuel is not there.  
2 We need 800 million gallons this year. The industry  
3 isn't even producing that much.

4 There was a deficit ran last year and the  
5 industry has to make up that deficit this year, the same  
6 parties can't make a deficit run two years in a row.

7 Valero's been saying there's an RFS2 train wreck  
8 coming, not just an LCFS. Both of them have major  
9 problems, too ambitious.

10 COMMISSIONER PETERMAN: I think your point is  
11 well taken. And I would ask staff, if time permits, a  
12 sensitivity test, the results with the EIA cellulosic  
13 projections, although appreciating I think the baseline  
14 should reflect what's current statute, but let's start  
15 there and see where it goes.

16 MR. BRAEUTIGAM: I think that would be a good  
17 sensitivity.

18 Two other quick points; as Gordon said, the  
19 exports are going to Brazil. You could do the Sao Paulo  
20 shuffle, but it's still an awful lot of volume to move.

21 The IEPR does a real good job of pointing out  
22 the barriers, but then it tends to go and says don't  
23 worry, all will be well.

24 I mean even your base case with that much E85,  
25 on the other graph, once again where is the capital

1 going to come from for the E85 pumps?

2           And by the way, E85 is only legal in flex-fuel  
3 vehicles today. It is illegal in 2001 and later model  
4 year cars. The health effects testing has not been  
5 submitted and has not been approved by the EPA. And the  
6 survey of the retail outlets is not up and running.

7           There's several conditions required before it  
8 can be sold in those 2001 later vehicles, that haven't  
9 been met yet.

10           That's all, thank you.

11           VICE CHAIRPERSON BOYD: Thank you. Another  
12 question?

13           MR. STEVENSON: Thank you, Commissioner Boyd,  
14 this is Dwight Stevenson, with Tesoro.

15           I think I heard you say that you had a question  
16 about the wisdom of a policy that was going to be moving  
17 ethanol back and forth in order to comply with the low-  
18 carbon fuel standard. A very keen point to be made and  
19 this is what I think you ought to be concerned about in  
20 terms of what can show up in the Sacramento Bee.

21           And it's not just a matter of cost, it's also  
22 that the greenhouse gas emissions that we think we're  
23 getting, we think we would get in California, the  
24 reductions, would be completely offset by either  
25 gasoline imports into Brazil or the ethanol that would

1 be shuffled back to it.

2 So I think I commend you for looking at that  
3 issue.

4 And as far as the -- I think I've heard it  
5 deemed a theory, as far as it may be happening, it has  
6 happened. There have been ships that have taken ethanol  
7 out of the Gulf Coast, down to Sao Paulo, discharged,  
8 back-loaded, back to the U.S. Gulf Coast, so it is  
9 happening.

10 VICE CHAIRPERSON BOYD: Why is it happening if  
11 there isn't the LCFS, yet?

12 MR. STEVENSON: The primary driver was the EISA,  
13 it was the RINs credits for advanced renewable.

14 VICE CHAIRPERSON BOYD: Speculation.

15 MR. STEVENSON: Sorry?

16 VICE CHAIRPERSON BOYD: Speculation or just --

17 MR. STEVENSON: Well, it's a description from  
18 the trader who was doing it.

19 VICE CHAIRPERSON BOYD: Okay.

20 MR. STEVENSON: That's what he said.

21 COMMISSIONER PETERMAN: Can you just clarify  
22 that, was there a requirement, an EIS requirement that  
23 was in place now that they were trying to meet?

24 MR. STEVENSON: Yeah, the RINs that are -- the  
25 RIN credits that are generated from the advanced

1 renewable paid for that.

2 COMMISSIONER PETERMAN: Okay, thanks.

3 MR. STEVENSON: And, of course, at no, now,  
4 greenhouse gas benefit. In fact, obviously, a little  
5 bit of a cost there.

6 And as for the -- thanks, Gordon, for responding  
7 on this last slide, was that -- was that for me?

8 MR. SCHREMP: The very -- the very last slide?

9 MR. STEVENSON: The very last slide, yeah.

10 MR. SCHREMP: Oh, did you say --

11 MR. STEVENSON: Yeah, I've been asking these  
12 questions and so I appreciate this answer. But I wanted  
13 to respond that the difference between -- I guess the  
14 term is all things being equal, so there is going to be  
15 this growth and, you know, thank goodness that we've got  
16 an ag industry that does so good a job of providing  
17 food, and they're going to continue, I hope, to provide  
18 more and more bushels per acre.

19 But the point is that if you impose the ethanol  
20 consumption, all things being equal, there will be not  
21 just the normal three percent or one and a half percent  
22 growth, but there will be a requirement for crops being  
23 grown out of cycle, with irrigation, and with more  
24 fertilizer.

25 Is that clear or --

1           MR. SCHREMP: Well, I'm not sure that that's  
2 exactly clear but I think --

3           MR. STEVENSON: Okay.

4           MR. SCHREMP: -- certainly the second sub-bullet  
5 there, you know, assuming the ratio remains fairly  
6 constant it's -- I mean, for example, since clearly 2007  
7 circa data, and we're studying 2011, has a lot of this  
8 corn acreage shifted to places that are purposely using  
9 irrigation.

10           Don't know the answer to that question, so there  
11 could be disproportionate amount, you're right. So, all  
12 things being equal, no, if they're not -- if they're  
13 unequal and the area's being targeted for corn use,  
14 especially now, with very high prices and some of the  
15 farmers chasing some additional opportunity --

16           VICE CHAIRPERSON BOYD: Right.

17           MR. SCHREMP: -- where is that crop being grown?  
18 And if they want more certainty because of the very high  
19 price, maybe they go to an irrigation business model and  
20 not dependent on weather, because the value is so high.  
21 So, you're right, we don't know the answer.

22           MR. STEVENSON: And that's my point is, yeah,  
23 the incremental corn is going to come out of that, it's  
24 going to come out of more water and more fertilizer  
25 being put on the ground. And so you can't just look at

1 the average from an incremental demand, you've got to  
2 look at the incremental effects.

3 And it's called farming intensity and so far  
4 CARB has not yet considered that in -- they've got  
5 indirect land use change included, but they haven't got  
6 the intensity, farming intensity.

7 Thank you.

8 VICE CHAIRPERSON BOYD: Thank you. Okay, let's  
9 move on to the next item. Mike Waugh, from ARB's going  
10 to talk about the Low Carbon Fuel Standard.

11 You're only -- we're only two hours behind,  
12 Mike, so -- I'm not telling you to speed it up. I know  
13 people have been waiting, sitting on their hands waiting  
14 for this one.

15 MR. WAUGH: Thank you and good afternoon  
16 Commissioners, the CEC staff, other stakeholders.

17 I was asked here to give an update on the Low  
18 Carbon Fuel Standard, and apparently to break up back-  
19 to-back Gordon presentations, so I hope to accomplish  
20 both.

21 What I'm going to do here, briefly, today is go  
22 over the goals and the benefits of the Low Carbon Fuel  
23 Standard, kind of a reminder of why we have it, look to  
24 see how we're proceeding on our 2011 implementation.

25 We have in process right now two large efforts;



1 one is a formal review of the LCFS, with an advisory  
2 panel, and the second one is proposed amendments to the  
3 LCFS.

4 As a reminder of the LCFS, the goal is to reduce  
5 the carbon intensity of the transportation fuel by ten  
6 percent by 2020. We consider a full lifecycle in this  
7 assessment of the production and transportation use of  
8 the motor vehicle fuel.

9 We do have separate standards for gasoline and  
10 diesel. However, if one of these standards is over-  
11 complied with and credits are generated, it can be used  
12 for the other standard.

13 The LCFS is estimated to reduce greenhouse gases  
14 by 16 million metric tons of CO2 equivalent by 2020,  
15 which is about ten percent of the overall GHG reduction  
16 goal of the larger AB 32 program, so it is a sizeable  
17 part of California's goal to reduce GHG emissions by  
18 2020.

19 These emission reductions can be achieved  
20 through the use of lower carbon intensity biofuels, you  
21 know, ethanol, biodiesel, cellulosic fuels.

22 Or there is a distinct advantage, we think, with  
23 the Low Carbon Fuel Standard over the Federal RFS2  
24 program in that electricity, hydrogen, biogas, natural  
25 gas can also play a role. And based upon some of the

1 presentations given already, there's obviously a very  
2 healthy interest in these other alternative fuels.

3 Another goal of the LCFS is to reduce the amount  
4 of petroleum concerned and dependence on foreign oil,  
5 and we're also hoping that we establish a model for  
6 regional and national standards as well.

7 2011 implementation -- 2010 was a reporting  
8 year, only, 2011 is our first implementation year.  
9 There's a modest requirement this first year and that's  
10 a quarter of a percent of carbon intensity reduction for  
11 2011. The LCFS is back loaded in that the first few  
12 years are pretty modest and then the curve really dips  
13 down towards the end of the decade, especially the last  
14 three years.

15 Already, quarterly reporting requirements, we've  
16 had the first and second quarters reported. This is  
17 where the regulated parties report their credits and  
18 deficits. A credit is when you introduce a fuel that  
19 has a CI that's lower than the standard and a deficit is  
20 when you introduce a fuel that has a CI or carbon  
21 intensity that's higher than the standard.

22 And then so you can generate credits on a  
23 quarterly basis and they're available for purchase or  
24 transfer.

25 One of the things that the -- one of the

1 programs that we have and I'd like to give you an update  
2 on, and Gordon's next presentation is based a lot on  
3 some of this data that we shared with the CEC, is our  
4 Biofuel Producers Registration Program. It's a  
5 voluntary program. One thing that's not voluntary is  
6 they have to show evidence of physical pathway, which  
7 means they have to show that they have actually brought  
8 biofuel into California. So, that's required by the  
9 regulation and we use the registration program as a  
10 vehicle to get that requirement.

11 But also, the producers can provide regulated  
12 parties with claimed CI values. Essentially, it's  
13 either in the look-up table or they've gone through our  
14 method two to get a CI associated with their biofuel,  
15 and they can show what their value is and regulated  
16 parties can find them via our registration program.

17 VICE CHAIRPERSON BOYD: Mike, do you need  
18 evidence of a physical pathway or do you need evidence  
19 of the green molecules showing up here?

20 MR. WAUGH: Physical pathway. You know, in the  
21 case of, for example, of like biogas that's introduced  
22 into a pipeline, we don't need the molecules to be here.  
23 If, for example, a biogas is introduced in some other  
24 state into a natural gas pipeline that comes to  
25 California and a similar volume of gas is pulled out on

1 this end to be used for transportation purposes, we  
2 would assume that that biogas, for example, has come to  
3 California. We're not interested in the molecules,  
4 themselves.

5 VICE CHAIRPERSON BOYD: Well, maybe Commissioner  
6 Peterman and I can give you a warning of something that  
7 might be coming your way. We, as an agency, have been  
8 catching a lot of grief over the assignment of renewable  
9 portfolio standards to biogas from out of state. And  
10 there's a feeling on the part of some people in high  
11 places that you need to prove that the molecule actually  
12 showed up at the burner tip in that case, which is a  
13 physical impossibility.

14 So, you may have heard about this, but it may be  
15 coming your way or maybe you have more friends than you  
16 do that will shield you from this, but in any event  
17 interesting. That's why I asked the question.

18 MR. WAUGH: I appreciate the heads-up,  
19 Commissioner Boyd. I'm not sure, by the time we get  
20 through this presentation, we'll see if we've got more  
21 friends than you do or not.

22 COMMISSIONER PETERMAN: I'll also add that we're  
23 having a workshop looking at delivery pathways for  
24 biomethane, for RPS compliance, on September 20<sup>th</sup>, here  
25 at the Commission. And I know you have a very busy

1 week, so stop by for that, first, or send anyone you  
2 know. That would be great to just have someone from  
3 your team listen in or attend to see where the  
4 discussion's going.

5 MR. WAUGH: Thank you, Commissioner Peterman. I  
6 think the mode these days is that we go to meetings all  
7 day and work in the evenings and on the weekends.

8 So, I have some dates coming up in my  
9 presentation, too, so you invite us to your party, we  
10 invite you to our party.

11 We have a lot of facilities registered in our  
12 program, over 15 U.S. facilities, now, and that  
13 represents 10 billion gallons a year of capacity. We  
14 also have some Brazilian facilities registered. They  
15 are in a different table because they haven't provided  
16 evidence of physical pathway and that they haven't  
17 actually sold ethanol in California, yet.

18 We're just now looking at the second quarter  
19 data, so unless there's a surprise there, we haven't  
20 seen any Brazilian ethanol, yet, in California the first  
21 part of this year.

22 This is very important, this is what I call our  
23 method two pathway. Method one is you look up in our  
24 look-up table for a CI that applies to you. You could  
25 be, for example, a dry mill, a dry distiller of grains,

1 insolubles, natural gas plant and you get a 98.4 in the  
2 look-up table. Or if you think that you're doing  
3 something better than that, then you can apply for a  
4 different CI. And we've had quite a few facilities  
5 apply for new fuel pathways with lower CIs.

6           We had an EO hearing in February, where we took  
7 eight -- 28 pathways to the executive officer. Twenty-  
8 five were from applicants, most of them were from corn,  
9 there were some Caribbean-based initiative ethanol, and  
10 then we developed three, ourselves.

11           We also posted for use, in June, some more  
12 pathways. Right now, because what we've decided to do  
13 through our reg advisories, is that we post -- when we  
14 are going to present for approval to the EO or to the  
15 Board a new pathway, we'll post it and we are allowing  
16 regulated parties to use those CIs until, you know,  
17 until we can -- or at least before we end up with an  
18 official approval by the EO or the board.

19           We have some, I know we're talking about the  
20 difference in CI between Brazilian ethanol and Midwest  
21 corn ethanol, for example, but we've seen some really  
22 lower CIs come through, there have been a lot of  
23 innovation in some of the plants in the Midwest. Use of  
24 waste heat more efficiently, using waste heat, also  
25 greater use of biomass as a fuel.

1           And some of these corn ethanol plants have CIs  
2 that start to approach those of Brazilian ethanol and  
3 one actually is lower than Brazilian ethanol because  
4 they use a waste wheat slurry, as well as a feedstock.

5           So, we think this is working as planned. There  
6 are two driving forces, really. One, if these plants  
7 can make their product with lower operating costs,  
8 that's the bottom line for them, but they get a double  
9 benefit because when you're more efficient you get a  
10 lower CI and there's value in the market for that as  
11 well.

12           This is the first quarter 2011 reporting  
13 results. As I mentioned earlier, you get credits and  
14 deficits. And staff looked at the first quarter and you  
15 can see that the number of credits generated were  
16 greater than the number of deficits generated.

17           So, you have about 150,000 metric tons of  
18 deficits and these are, again, fuels that are higher  
19 than the standard, and you've got 225,000 credits of  
20 those lower than the standard. So, there was a net  
21 75,000 metric tons credit generated in the first  
22 quarter. And these credits will be available for use,  
23 for regulated parties, should they not be able to,  
24 perhaps, procure fuels to meet the standard.

25           And how they were generated the first quarter;

1 the four bars to the left are all ethanol, so most of it  
2 was generated by having lower CI ethanol blending into  
3 gasoline. There's some natural gas there, and  
4 biodiesel. And the one on the end is "other" and the  
5 "other" is electricity and hydrogen. There's a lot more  
6 electricity out there.

7 This was reported as in terms of direct metered  
8 electricity. So, there is an effort right now to go out  
9 and define more of these EVs, figure out how to estimate  
10 how much electricity they're using and get them into the  
11 program.

12 I think as Eileen Tutt said this morning, one of  
13 the things that we want to do is to get as many credits  
14 into the LCFS program as we can so that some of these  
15 credits aren't abandoned out there, but can be brought  
16 into the program and used for compliance.

17 COMMISSIONER PETERMAN: Can you say again what's  
18 an "other" is that electric?

19 MR. WAUGH: That was electricity and hydrogen,  
20 yes.

21 COMMISSIONER PETERMAN: Okay.

22 MR. WAUGH: Yes. And like I said, that should  
23 be more than that. I think there's some people who  
24 aren't quite familiar with the LCFS so we expect natural  
25 gas, and electricity, and hydrogen all to go up.



1           This is a big effort. We have a formal review  
2 of the LCFS. It's required by the regulation. The  
3 first one is due to the board by January 1, 2012 and the  
4 second one January 1, 2015. We are, in fact, doing the  
5 first formal review at this point.

6           The reg requires the executive officer to  
7 convene an advisory panel, that's been done, and the  
8 next slide will go into that.

9           The regulation identifies minimum topics of the  
10 review, so the programs' progress against the LCFS  
11 targets, fuel availability, economic and environmental  
12 impacts, advances, challenges related to the low CI fuel  
13 production in harmonization with the international and  
14 Federal programs.

15           A lot of this effort here is similar to what the  
16 CEC is doing for the IEPR. Essentially, there's a lot  
17 of overlap here and I must say right now that I  
18 appreciate the dialogue that we've had with the CEC  
19 staff. They've shared their assumptions, we've shared  
20 some of our assumptions and so we do have a lot of work  
21 here.

22           We're doing a similar analysis with regard to  
23 LCFS targets and compliance, as what you'll see in  
24 Gordon's next presentation.

25           We have our number one hourly employee on this

1 program and that would be Mike Scheibel, so we feel  
2 confident in his abilities.

3           The advisory panel, itself, there's about 40  
4 members of industry, academia and NGOs. In fact,  
5 several of them are here today. It was first convened  
6 in February. We've added two topics, in addition to the  
7 ones that were in the regulation, itself. One is high  
8 carbon intensity crude oil and the other is a credit  
9 trading program, so these were added by the advisory  
10 panel in the February meeting.

11           The panel's met four times, providing feedback  
12 to ARB staff proposals. Typically, we've been sharing  
13 outlines of chapters and then writing up the chapters,  
14 and this is continuing. And the final meeting is in  
15 October, we hope to have the draft white paper  
16 available. I think some of it is coming out in pieces  
17 at this point. There are some things that will be late  
18 in showing up just because they're a little bit more  
19 challenging pieces of the puzzle.

20           And we're going to discuss this program review  
21 at the December board hearing.

22           The other concurrent and very important effort  
23 that we have, we're looking at proposed amendments to  
24 the LCFS regulation. These are the larger ones, the  
25 opt-in/opt-out provisions. The regulation now allows

1 people to opt in. This will be clarifying language so  
2 they can feel more comfortable of this is how I opt in  
3 and if I want out, this is how I opt out.

4 Also, there's an enhanced regulated party  
5 provision. Some of the upstream fuel providers, fuel  
6 distributors wanted to become regulated parties so that  
7 they could generate credits. Right now, the regulation  
8 only allows regulated parties to hold credits, so a  
9 third-party broker, for example, couldn't start buying  
10 up credits and manipulating the market. So, you have to  
11 be a regulated party to hold credits and some of these  
12 have indicated that they would like to voluntarily opt  
13 in.

14 Credit trading process; credit trading's allowed  
15 today. This, again, is clarifying language as to how  
16 the process is going to work.

17 Certification process for method 2a/2b, right  
18 now it's a regulatory process and that is a burdensome  
19 process on staff. We think that we can go to a  
20 certification process. There are several of these at  
21 ARB. We would maintain the technical rigor of 2a/2b and  
22 also the public input of the regulatory process, we'd  
23 maintain that in the certification process.

24 This is for streamlining so that we can get more  
25 of these processed and out the door.

1           Also, in high carbon intensity crude oil we're  
2 looking at revisions. I want to make sure that I make  
3 this point, that they're going to be talking about  
4 HCICO. I don't know who decided the first "C" was  
5 silent, but that's how we say it.

6           We'll be talking about HCICO later. And the  
7 current regulation has provision for HCICO. When the  
8 board approved our reg two years ago, they recognized  
9 that some crude oils take more energy to produce than  
10 others and they agreed with staff that the high carbon  
11 intensity crude oil, there was a deficit created when  
12 those were produced and brought into California, again,  
13 going with the full lifecycle analysis that we do.

14           What we're doing now with regard to HCICO is  
15 we're working with the interested stakeholders and there  
16 are several, many, plenty on should we deal with HCICO  
17 differently than what the current regulation deals with  
18 it right now?

19           Electricity regulated party, we've got language  
20 in the reg, we're making revisions to that. I don't  
21 need to tell you at this time of the day there is a lot  
22 of interest in electricity credits.

23           And then there is the potential revision to land  
24 use change values. We have a contract with the  
25 professors at Purdue to look at sugarcane ethanol, corn

1 ethanol, and soy biodiesel, looking at the land use  
2 change values for that.

3           The potential impacts from the analysis, if the  
4 land use change values change significantly, you know,  
5 if they alter the soy, corn, and sugarcane biofuels that  
6 may alter the baseline and, therefore, the compliance  
7 curve. So, we don't have the answer for that, yet, but  
8 we are aware that since the baseline was gasoline, with  
9 ten percent corn ethanol, if that value for corn ethanol  
10 goes down then the baseline changes and the compliance  
11 curve would change as well.

12           On the HCICO, we have offered up a handful of  
13 options to deal with existing language and we're engaged  
14 in conversation with stakeholders there.

15           And how we ultimately end up dealing with HCICO,  
16 it may affect the generation of deficits.

17           And, finally, in crediting trading and opt-in  
18 revisions we've -- those are clarifying procedures, as I  
19 said earlier. And we think that once the credit trading  
20 program gets up and the opt-in revisions kind of show  
21 people how to get in, that we think we're going to  
22 attract additional credits into the program, which is  
23 very important to us.

24           Here's our party dates; a workshop next  
25 Wednesday, in the morning. We have a workshop on land

1 use change. In the afternoon we are talking about the  
2 other proposed amendments that I just mentioned,  
3 previously.

4 For the advisory panel, on September 29<sup>th</sup> we  
5 have a public meeting to discuss progress on the  
6 advisory panel. And the final advisory panel meeting is  
7 on October 27<sup>th</sup>.

8 Our board hearing will be -- right now it's  
9 scheduled for December 15<sup>th</sup>, in Sacramento. We will be  
10 taking to the board proposed amendments, the LCFS formal  
11 review, and sustainability which I didn't mention  
12 earlier, but that's a third effort that's going forward.

13 Here's contact information. As I said, I'm  
14 Chief of the Transportation Fuels Branch. Floyd is  
15 Chief of the Alternative Fuels Branch and he is back  
16 against that wall there, so he and I share the LCFS at  
17 this point.

18 And we've got a couple of key staff members  
19 here; Michelle Buffington is advisory panel co-chair. I  
20 think those, obviously on the panel, are familiar with  
21 her.

22 And then Aubrey Sudeco works in Floyd's branch  
23 and she's coordinating the record revisions.

24 So, I'd be happy to answer any questions that  
25 you have right now or I can go back and say if there's

1 not enough time, there's plenty of opportunity. Thank  
2 you.

3 VICE CHAIRPERSON BOYD: Thank you, Mike,  
4 appreciate you being here.

5 Any questions? I don't have any questions about  
6 your presentation, I appreciate the -- a better  
7 understanding and clarification.

8 Let me throw one thing into the debate, coming  
9 from the stand point of an Energy Commissioner versus an  
10 Air Board member, let's just say, and that is as we sit  
11 here and worry about energy security, energy diversity,  
12 et cetera, et cetera, I know theoretically energy  
13 security doesn't buy carbon intensity credits, at least  
14 at the present time. But I, for one, have talked about  
15 this for a while and I, for one, am wondering as a  
16 nation state when we make final decisions about where we  
17 want to go and from whom we want to buy our  
18 transportation fuels, and shuffling that takes place  
19 before or after, if the idea of energy security points  
20 maybe isn't something we consider.

21 Now, I know that -- well, that may or may not  
22 give you carbon. I mean I worry about shipping stuff  
23 halfway around the world in dirty tankers, and having  
24 some third world country burn our stuff which, if it's  
25 in the Far East comes back to this state as a criteria

1 air pollutant in the stratosphere.

2 I just don't know, when you talk about doing  
3 full systems analysis of things, I don't know if we're  
4 taking everything into account.

5 But energy security is not something that  
6 totally gets points, but maybe it would enter into a  
7 discussion about where you shuffle stuff to and what the  
8 consequences are. And in the shadow of the tenth  
9 anniversary of 9/11 one thinks about energy security.

10 And I'm suddenly reminded by that comment where  
11 I was on 9/11, I was with the CalEPA Secretary Winston  
12 Hickox, with the present, now, head of the Council on  
13 Environmental Quality, and the former executive director  
14 of this agency in Nebraska, trying to make peace and  
15 understand ethanol and corn ethanol, and it turned out  
16 to be a very sad, if not interesting experience.

17 In any event, just some thoughts with regard to  
18 my thinking and the kind of thinking we need to think  
19 about. And maybe it was stimulated a little more in the  
20 last year by participating in the production of a second  
21 report by what I consider an illustrious group of people  
22 called the Cal STEP group, which generated a report  
23 several years ago that, as far as I'm concerned, led to  
24 the existence of AB 118.

25 This report tried to inject -- it suggested a



1 greater injection of the question of California energy  
2 security into the debates that were going on in this  
3 State on the subject. And it's a very prestigious group  
4 of folks from the environmental community, industry, not  
5 much from government, but et cetera, et cetera.

6 And so it's something to think about, I think,  
7 when you're a policymaker here in the State dealing with  
8 energy.

9 So, it's just I'm just sharing that with you  
10 because I don't get many audiences with ARB. So, thanks  
11 Mike.

12 MR. WAUGH: Thank you, Commissioner Boyd. You  
13 know, we had several discussions with representatives of  
14 Canada and we've talked about that. We read recently  
15 about carbon capture and sequestration that may occur up  
16 there and we're excited about that part as well.

17 And I think that the different options that  
18 we're discussing with regard to HHICO, some of those  
19 options would, I think, at least temper some of the  
20 potential crude shuffling. So, we're cognizant of that  
21 and we're working with stakeholders on that.

22 VICE CHAIRPERSON BOYD: Any questions from  
23 stakeholders? There's the first hand.

24 MR. STEVENSON: Dwight Stevenson, with Tesoro.  
25 Could you go back to slide 8? So, slide 8 shows a net

1 balance of the deficits and credits. And I'm not sure  
2 how to make this point, but I guess I'll ask the  
3 question. Are you saying that all the credits shown  
4 there are certain and allowable by all those parties  
5 that generated them?

6 MR. WAUGH: Well, Dwight, as you're probably  
7 aware, that since the HCICO issue has not been address,  
8 yet, we gave three options with regard to how to handle  
9 credits generated in 2011, while HCICO was still  
10 uncertain.

11 One of them was that you can use all these  
12 credits in 2011 and then wipe the slate clean and start  
13 over in 2012.

14 The second option was to maintain these credits.  
15 Certainly, some of them would be frozen so you couldn't  
16 use them until we figure out how they would be  
17 discounted by HCICO.

18 And the third was that if there was a default  
19 value applied to potential HCICO, because right now all  
20 we have is non-HCICO, which is like three-quarters of  
21 the crudes, and one-quarter of the crudes is potential  
22 HCICO.

23 So, until we can get the actual HCICO  
24 identified, some of these credits would not be available  
25 for use unless you chose a default value for your carb

1 and diesel.

2 MR. STEVENSON: Okay, so some of these credits  
3 are not going to be available for use in following  
4 years?

5 MR. WAUGH: Yeah, the sooner we get the HCICO  
6 issues answered then I think we can adjust these credits  
7 and they'll all be good, what's left.

8 MR. STEVENSON: Okay. But some of them may not  
9 be?

10 MR. WAUGH: Some of them may not be, yes.

11 MR. STEVENSON: And it's an interesting graph  
12 because it really shows -- this is a quarter percent and  
13 so next year it's going to be half percent, and so the  
14 deficits that are going to be generated are going to be  
15 roughly twice that amount. And it's interesting when  
16 you go to that next level of deficits that what's  
17 happening this year is not going to be sufficient for  
18 compliance next year.

19 MR. WAUGH: Well, as I said, I think we're going  
20 to get a lot more credits, too. I think that that bar's  
21 going to go up because I think people are going to go  
22 out and search for electricity credits, natural gas  
23 credits. I think that with the method two we're going  
24 to get lower and lower CIs for some of the corn ethanol.  
25 And, you know, perhaps if some of the Brazilian ethanol

1 shows up, the credit bar, itself, will also go up.

2 MR. STEVENSON: And I've got a -- so that's --  
3 thank you for that. I've got a point to make here as  
4 concerning the certainty and I'm -- I've yet to see CARB  
5 or the CEC make a full projection, year by year, even  
6 just for the near term as to how that you expect the  
7 State will, you know, comply with the Low Carbon Fuel  
8 Standard.

9 And you mentioned the Brazilian ethanol and that  
10 cost, of course is in the -- you know, in terms of  
11 gasoline price, 10 to 15 cents a gallon increase with  
12 that material. Clearly, in the next year or two that's  
13 going to be happening, at least from my stand point.

14 But what is lacking here is some understanding.  
15 You know, we ought to be describing to the State -- you  
16 ought to be describing to the State what's going to  
17 happen and how much it's going to cost the State. Thank  
18 you.

19 MR. WAUGH: Yeah, Dwight, thank you. Just to  
20 let you know that, you know, that effort is being done  
21 for -- it's for the advisory panel. You are on the  
22 advisory panel, so we are doing the economic analysis,  
23 we are doing a fuel availability, we are doing that kind  
24 of analysis, and so we hope to share that with you next  
25 month.

1 MR. STEVENSON: Some time before the panel is  
2 ended?

3 MR. WAUGH: Yes, that's the goal.

4 MR. STEVENSON: Oh, okay.

5 VICE CHAIRPERSON BOYD: Okay, Mike, thank you  
6 very much.

7 MR. WAUGH: Thank you. Guess it's back to  
8 Gordon.

9 VICE CHAIRPERSON BOYD: You're getting off  
10 easier than I thought you would.

11 Now, Gordon, the next header has the heading of  
12 "Case Analyses", but the list that I'm provided has a  
13 whole bunch of issues on it. My reaction is we've  
14 talked an awful lot about some of those. So, are you  
15 going to be able to lightly skip over some of these and  
16 talk a little bit more about others where there hasn't  
17 been much discussion?

18 Like, the first item says "Transportation and  
19 Electricity Demand Forecast." Well, we've certainly  
20 talked about that.

21 The "Availability of Electricity Credits," maybe  
22 that deserves a little more discussion.

23 "The Forecasts of Natural Gas Use in  
24 Transportation Sector," well, we've certainly talked  
25 about that.

1           "Outlook for Biogas Production," we haven't  
2 talked about that as much.

3           "Prices of Various Biofuels," no, we haven't  
4 talked much about that.

5           So on and so forth. So, recognizing the  
6 lateness of the hour, I would look to you and Malachi,  
7 whose wife we must have really influenced, to try to be,  
8 you know, condensed as best as possible, so we can save  
9 time for the other several items still on the agenda,  
10 and people who've spent a lot of time and effort to make  
11 presentations.

12           So, with that said, carry on.

13           MR. SCHREMP: Well, first of all, you weren't  
14 supposed to see that list and --

15           VICE CHAIRPERSON BOYD: I have my ways.

16           MR. SCHREMP: But since you have it, now, I will  
17 do my best to skip over items we've already covered.

18           Gordon Schremp, staff with the Energy  
19 Commission. I'll be going through our preliminary case  
20 results of the analysis performed by Malachi.

21           So, if there are any -- if there are any  
22 disagreements by what I'm showing, then please direct  
23 those questions at Malachi.

24           If you have any compliments for here, you know,  
25 you can give them directly to me.

1 (Laughter)

2 MR. SCHREMP: So, I just want to point out that  
3 this is basically a first-step analysis, an LCFS  
4 analysis that we've undertaken.

5 You know, Dwight's comments, well, I've yet to  
6 see, well, you're sort of going to see a little bit of  
7 that here.

8 And as Mike Waugh mentioned, you're going to see  
9 a little bit more when they release some of their draft  
10 information on compliance pathways.

11 So, this is a first step, but it is not a  
12 forecast. We've constructed these cases, I know there's  
13 a lot of detail in the draft staff report about sort of  
14 what our whole set of assumptions are for running each  
15 of these cases.

16 And, really, we're looking at feasibility based  
17 on fuel use, fuel availability, but having not mentioned  
18 credits, oh, by the way we are looking at, you know,  
19 credit generation and accounting for that in the  
20 balances from year to year.

21 So, does this have an economic overlay or  
22 constraint applied to it, which is more real world? No,  
23 not at this point, but that is some of the continuing we  
24 will -- and I'll be discussing that in just a little  
25 bit.

1           So, those of you who read through this portion  
2 of the report, you know there's four cases and how  
3 they've been set up.

4           There is a change. We did talk about using lots  
5 biodiesel, B10, B20 after a certain period of time. We  
6 modified that assumption and reran these cases with a B5  
7 max limit.

8           The purpose of doing that was to avoid getting  
9 to an area of having to do NOx mitigation. One of the  
10 potential NOx mitigation strategies above blends of B6  
11 to B20 is to use a certain ratio of renewable diesel.

12           So, we didn't actually go there. I mean you  
13 could do that, but because there's a limited volume of  
14 renewable diesel, your opportunity to use even more  
15 biodiesel is somewhat constrained by that.

16           So, yeah, some additional credits could have  
17 been generated, but they're rather modest, but we did do  
18 a B5 limit in all the cases.

19           And then, of course, no cost at this point but  
20 we will be doing that.

21           So, what I think all of you have to be asking  
22 yourselves and thinking about as we move through these  
23 cases is plausibility of the assumptions. People could  
24 characterize a lot of the assumptions in fuel supply  
25 availability as rather optimistic. Also, keep in mind



1 some of the information I provided earlier about outlook  
2 for certain biofuels like, you know, ethanol from  
3 Brazil.

4           So, case one assumptions, some of the high  
5 points, no cellulosic fuel is used here, and we did use  
6 the lowest carbon intensity fuels available.

7           And thanks, again, to Mike Waugh and his staff  
8 for providing that information from the registered  
9 facilities. We couldn't have done this analysis without  
10 them.

11           And oh, by the way, we have been working rather  
12 closely with technical staff at ARB and will continue to  
13 do so in discussing our assumptions, electricity  
14 forecast outlooks, use of FFV vehicles and E85. So,  
15 we're trying to understand, you know, what our joint  
16 assumptions are and where there are differences,  
17 understand why there are differences. so we continue to  
18 work through that process.

19           So, electricity, Mike Waugh mentioned that not a  
20 lot of electricity in the first quarter, as you saw in  
21 that other category rather modest, and we would agree  
22 that it's not a lot of people are quite aware that they  
23 could do this and register credits.

24           So, we have taken all of the electricity as  
25 credit, recognizing, ultimately, that some of it may not

1 technically be eligible, or lags because they don't get  
2 into the system in time but for all intents and purposes  
3 light- and heavy-duty electricity demand forecast that  
4 Malachi have, both high and low, we took all of those  
5 credits, the same for natural gas and transportation.

6           So, this includes heavy-duty things like  
7 existing transit, or electrified rail like here in  
8 Sacramento, or Bay Area Rapid Transit. So, all that  
9 electricity we took as a credit.

10           So here are all of the fuels together, lots of  
11 colors, a kaleidoscope of colors, you'll see, because  
12 there's lot of different fuels.

13           And, actually, there are many more fuels, as  
14 Mike Waugh was pointing out, different pathways and  
15 different carbon intensities. And so this shows one  
16 stark result is Brazil ethanol, a lot of it. Well,  
17 that's more Brazilian ethanol that has almost been  
18 exported to the United States, ever, that would be at  
19 2014, so that's a lot of Brazilian ethanol.

20           It shows in the gasoline portion there is some  
21 Midwest ethanol. This is some lower carbon intensity,  
22 not the traditional corn ethanol but some of the  
23 facilities, as Mike mentioned, more efficient process,  
24 lower 84, 85 grams.

25           And then we're seeing some sorghum ethanol,

1 which certainly is a lower carbon intensity. No  
2 cellulosic at this point.

3           So, you'll notice that California ethanol always  
4 used, it's sort of a ground rule, we thought it's here,  
5 we better use it. People could argue that because it's  
6 slightly higher carbon intensity than some of the other  
7 ethanols that it would maybe go out of use and possibly  
8 be exported as possible.

9           But the ground rule was to use that in all the  
10 cases.

11           The diesel blends have a lot -- do have  
12 biodiesel, but it is B5, once again, and it's cherry-  
13 picking the lowest carbon intensity, which would be corn  
14 oil biodiesel, 5.9 grams, very, very attractive, but not  
15 a lot of it produced today and, arguably, likely quite  
16 expensive.

17           But the fact of the matter is we're looking at  
18 commercial available fuels or that could be available,  
19 reasonably, absent the economics, and to see what kind  
20 of compliance, how close you can get to compliance.

21           So this slide takes those credits, sums them in  
22 a stack bar arrangement, and then shows the deficit, as  
23 Mike was talking about, and how the deficit will grow.  
24 And this deficit is a generation of the gasoline and  
25 diesel, the petroleum portions for that particular year

1 relative to that target, and this is all using high-  
2 demand forecast, our high-demand forecast. We, of  
3 course, have a low one so the numbers would be  
4 different, but I didn't want to present 150 case results  
5 here. I thought you wouldn't give me that kind of time.

6           So, as you can see there is compliance through  
7 2015 or the first half of the program with the  
8 assumptions for these kinds of fuels, yet a deficit or,  
9 you know, a lack of adequate credits beyond that point.

10           So, what would it take? More credits,  
11 obviously. And in areas of using more volume for  
12 certain types of fuels because in the case one we  
13 limited it to what's in the registrations. We know the  
14 volumes will go up, more people will register, but we  
15 did limit it to what's in the registrations.

16           And just a point to make that since these cases  
17 are showing the results of selecting the lowest carbon  
18 intensity ethanols first, you won't see any Midwest  
19 traditional corn ethanol in these results.

20           It doesn't mean you can't use it. Obviously,  
21 what Mike was presenting in the first quarter results  
22 are lots of Midwest corn ethanol. Yes, it can be used,  
23 but it won't generate as much credit.

24           So, I think I skipped over one point is that  
25 although that line went -- you know, where the stacked

1 credits were below the line in 2016, the use of built-up  
2 credits in advance of that carried compliance through  
3 for an additional three years.

4           Probably don't have to go into these concerns.  
5 Certainly, lots of Brazilian ethanol, very aggressive  
6 there. How realistic is that; you know, please give us  
7 comments.

8           And ethanol shuffling is something that we  
9 believe wouldn't be necessary to ensure because we don't  
10 think the incremental supply would be available, not in  
11 these volumes.

12           And biodiesel, even though it's a B5 limit, it's  
13 a lot of biodiesel. So, 50 percent of the record  
14 consumption in the United States, in California in 2012,  
15 so that's a lot, but there would need to be an adequate  
16 infrastructure in order to blend B5 at all the  
17 distribution terminals that had diesel. So, that's not  
18 in place yet.

19           As well on the first point, on the  
20 infrastructure, that the infrastructure capability in,  
21 say, the Houston ship channel has not yet been  
22 completed, so that's not in place yet, either.

23           So case two we said, well, let's get more low-  
24 carbon intensity material, so cellulosic we introduced.  
25 And as I mentioned, we're assuming our proportional

1 share from RFS2, but not those aggressive, large  
2 cellulosic volume targets, a smaller amount, and I'll  
3 show you what that is a bit later.

4           So, we said we're taking our proportional share  
5 of that smaller. John Braeutigam mentioned suggesting  
6 using that EIA projections and we have those projections  
7 for the two scenarios that most closely match our high-  
8 demand and low-demand forecast, and we have those  
9 volumes available.

10           So, use that and also we're assuming that the  
11 lowest carbon intensity Brazilian ethanol is now  
12 available. And that's all the facilities that have  
13 cogeneration capabilities, about 600 million gallons of  
14 capacity, currently, and we expect more registered.  
15 We're assuming all of it goes to mechanized harvesting,  
16 which then drops their carbon intensity down to 58.2.

17           So now the results are lots of Brazilian  
18 ethanol, but you start to see the cellulosic fuels come  
19 in. And the cellulosic fuel is not just cellulosic  
20 ethanol, it's three types of cellulosic fuels;  
21 cellulosic ethanol, biomass to liquid, gasoline and  
22 biomass to liquid diesel. These are drop in fuels,  
23 these are very attractive fuels for LCFS utilization for  
24 two reasons.

25           One is they displace gasoline completely, the

1 same energy content, and its associated carbon debt, and  
2 it brings in a fairly low CI and gets a lot of credit.

3           So, that's a good material so we're using, this  
4 is our proportional share of EIA's forecast of those  
5 three types of fuels available, and lots of ethanol,  
6 still.

7           So, similar here, but now you're starting to see  
8 some BTL gasoline in the yellow and some cellulosic  
9 ethanol in the dark purple being used more, as more  
10 becomes available in that EIA forecast.

11           And we're also seeing some BTL diesel fuel in  
12 large volumes near the end, upwards of 300 million  
13 gallons by 2030, the end of our forecast period, and  
14 then it wants to use a lot of used cooking oil.

15           So, these are the most desirable blend stocks.  
16 And so now what happens? Well, more credits from these  
17 better fuels available in a little bit more quantity,  
18 and you have compliance through 2016 and the additional  
19 credits give you two more years, the same through 2018.

20           So, not enough credits, still, so you need more  
21 cellulosic fuel, more drop-in fuels and a little bit  
22 more of the other ones, so that's what we increase in  
23 case three.

24           So, very heavy dependence on Brazilian ethanol,  
25 still, same concerns with biodiesel. However,

1 cellulose fuel in these volumes does raise some  
2 concerns and that's because it's nearly equal to the  
3 entire amount USDPA believes would be available next  
4 year in terms of capacity. And that, I should note, is  
5 the upper end of their estimate at this time.

6           Sometime in November, the range is 3.5 to 12.6  
7 million gallons, they'll finalize the number for  
8 compliance next year. So that's -- so that would be a  
9 lot of cellulosic ethanol to use in California at the  
10 beginning of next year, so just with that caveat there.

11           So like I said on case three more, more low-  
12 carbon intensity material, so we say, okay, half of the  
13 cellulosic fuels that EIA says is available in the  
14 national supply, we'll use that.

15           And then we start looking at larger amounts of  
16 renewable diesel, significantly larger. And as we wrote  
17 in our report, you see these are some, you know, 50  
18 percent of U.S. supply from that type of feedstock.

19           So, is that a lot? Yes, it is, but we want  
20 to -- we want to sort of test the sensitivity of how  
21 much more of certain types of fuels might be necessary  
22 to help achieve compliance.

23           So now we're seeing greater use of BTL material  
24 because we've significantly increased that about five  
25 times worth because we're ten percent of proportional



1 share and some of these other fuels have increased  
2 because we've increased that proportion. So, gasoline,  
3 you don't, Brazilian ethanol, no Midwest. Lots of  
4 cellulosic ethanol and BTL gasoline, an awful lot, which  
5 gives you lots of credits.

6 And now we're seeing diesel go up. Now, I  
7 mentioned B5 is the limit, so you go, well, how can you  
8 have almost two billion in total? Well, because once  
9 again the BTL diesel fuel replaces carb diesel. So,  
10 it's not a biodiesel, it would not be a NOx issue  
11 requiring mitigation, that I know of.

12 And then we're increasing inedible tallow, which  
13 is a very good low CI material, by increasing that  
14 feedstock's availability.

15 So, where does that get you? Well, that gets  
16 you compliance through a longer period through 2017.  
17 And sort of a strange thing happens here, a period of  
18 you're out of compliance and then you can go back in.

19 Well, how can that happen is because of the  
20 greater and greater use of drop-in fuels, you get less  
21 deficits in light of redline declines, and more credits,  
22 a lot of the credits rise, so that's why you can go back  
23 into compliance.

24 So, you also build up excess credits and that  
25 can go through, carry you through to 2020, so that's

1 almost, if we go back up there, that's not quite fully  
2 compliant, there's some space to still fill in. So,  
3 this is pretty close. But, certainly, we're making  
4 some -- we're making some assumptions about certain  
5 supply availability that are quite high as, I mean, you  
6 can read through this list.

7 But, certainly, the cellulosic fuels, 56 million  
8 gallons beginning next year, that's four and a half  
9 times greater than the maximum available.

10 So, is this a bit of a stretch? Likely on the  
11 cellulosic side, maybe some of the others not quite as  
12 much, but we want to look at what are some feasible  
13 pathways through the program, itself.

14 So, case four, I'll show these, I'll go through  
15 rather quickly. We were increasing the used cooking  
16 oil, which is a rather low carbon intensity. However,  
17 because of the B5 limit in the selection of more  
18 desirable -- or greater availability, lower CI material  
19 for diesel replacements, it really wasn't used.

20 So, the results of this case, and even  
21 increasing the Brazilian ethanol to a higher amount of  
22 the best type, immediately in 2011, it still didn't take  
23 that much more of it, and so the results of this case  
24 are essentially identical to the other and you really  
25 don't get much of a change.

1           So, that sensitivity is like, well, that doesn't  
2 really get you anywhere, so it's almost as if you could  
3 ignore the results of case four.

4           So, I'll just pass through the observations, the  
5 concerns would be the same of all the previous cases.

6           I've covered this ground, cellulosic  
7 availability, hmm, in those volumes -- in the downgraded  
8 volumes, yes, but in the higher amounts.

9           Here's what I've been talking about; we didn't  
10 use the redline for that cellulosic availability,  
11 Congress's vision, we used the stacked bars on the  
12 bottom. That's the U.S. availability, according to EIA,  
13 for cellulosic fuels, all three types.

14           So we used these, our proportional share of  
15 about ten percent, and then in the case three we used  
16 half of these volumes.

17           But as you can see, they almost pale in  
18 comparison to what Congress has suggested.

19           And, you know, in John Braeutigam's suggestion  
20 and Commissioner Peterman's direction to look at a  
21 sensitivity for this, of changing that, yes, if we were  
22 to use the cellulosic volumes and replace the ones in  
23 the original table, the amount of E85 would go down and  
24 it would change -- it would change these results because  
25 we're looking for ethanol in certain flavors to meet

1 that ethanol target, which would now be lower.

2 So, it's possible that the deficits will be a  
3 bit higher and the credits may be a little bit less once  
4 we do that for LCFS analysis, but RFS2, post-processing,  
5 the results will be less E85 and less infrastructure  
6 impact.

7 So, but we -- but that's, I think, good  
8 direction and it would be very good to look at that and  
9 see how it all plays out.

10 So, these are some supply assumptions on some of  
11 the best low-carbon intensity and, hopefully, we can get  
12 some feedback from the forum on the 22<sup>nd</sup> of September,  
13 because this is a lot of -- corn oil, certainly, in the  
14 ag community, how reasonable is this? Could all of it  
15 be moved into a transportation fuel use or is that  
16 unrealistic?

17 What are the upper limits of inedible tallow and  
18 used cooking oil, how really far could you go because of  
19 this inverse relationship, collecting smaller and  
20 smaller quantities at higher and higher cost.

21 So, we're looking for feedback in your comments  
22 about these assumptions. It's very important that you  
23 sort of -- you weigh in, most importantly, on the  
24 expense of the fuels. Why? This is the next set of  
25 analysis we intend to run on the LCFS, overlay an

1 incremental cost constraint.

2           So, how do you do that? We're looking at three  
3 mechanisms, near-term pricing information, Brazilian  
4 ethanol's a good example, good prices on that. We can  
5 calculate what the delivered price is to California, we  
6 have lots of data on that.

7           Federal RIN, renewable identification number  
8 values, lots of information on that. How are we reading  
9 that? Are we reading that properly? What does \$1.30 a  
10 gallon cellulosic RIN mean? Is that the incremental  
11 price it should be relative to corn ethanol?

12           These are good questions we want to properly  
13 understand what we're looking at to properly use these  
14 near-term historical references as a starting place to  
15 run some cost sensitivities.

16           A final point is we expect low-carbon fuels,  
17 like the Federal RFS fuels, to have credit trading  
18 activity. Once the platform is up and running, we think  
19 that will start to give us information on what the  
20 values should be.

21           Right now there's very little information. The  
22 Oil Price Informational Service does show two different  
23 types of corn ethanol, and if you calculate the carbon  
24 intensity difference, it works out to be .2 cents per  
25 gram.

1           So, we're going to start with using that as an  
2 adder for some of these fuels, but it's very modest. I  
3 mean, I'll just give you a couple quick examples, that  
4 best corn oil biodiesel would, probably, because of this  
5 kind of low amount of premium, about 15 cents a gallon  
6 adder.

7           And something like the best Brazilian ethanol,  
8 it would be about 6 cents a gallon and cellulosic about  
9 10 cents a gallon.

10           Certainly, when we see RINs for cellulosic about  
11 \$1.20, that these values might be low, this is an early  
12 type of reporting in the system and until the credit  
13 trading platform gets up and running for LCFS credits,  
14 we won't really know, but we expect these to go higher.

15           So, we're looking at a sensitivity over the  
16 higher range, but we just don't know how much higher we  
17 should go and your input would be appreciated.

18           So, here are the prices, they're pretty  
19 expensive for Brazilian ethanol because of the tightness  
20 in the market I explained, and this can be a cyclic  
21 thing that can occur or it could be something that's  
22 more persistent and could get a little bit worse. We  
23 don't know, but history will tell.

24           Biodiesel is very expensive, \$3.00, I gave you  
25 some prices, about \$6.00 a gallon now. That's certainly

1 a lot more than the \$3.00 wholesale prices that they'll  
2 sell for diesel. So, it is really expensive at this  
3 time, which is why some of the companies, a lot of them  
4 are having challenges getting enough to meet the Federal  
5 standard.

6           So, should -- and that's just regular old soy  
7 biodiesel, easy to make, lots of it around, there's lots  
8 of capacity for that. How about difficult, more  
9 expensive feedstock? Should it be the same, should  
10 there be more of a premium? Don't know the answer to  
11 that, but we're looking for some input.

12           The same with cellulosic and these other --  
13 these other measures, what are some appropriate metrics  
14 to have a cost, what sources of information should we  
15 use and what rationale?

16           So, we will -- we'll going to do this. We're  
17 going to be looking at this overlay of a cost  
18 constraint. We want to be clear that if there was no  
19 LCFS program there would be a use of cellulosic fuels in  
20 this State, as well as advanced, more expensive things  
21 like Brazilian sugarcane, and we believe all of that has  
22 an incremental cost, so that could occur anyway.

23           So, our comparative is not going to be just  
24 where we are now then, oh, you know, here's all the  
25 incremental costs and it's all the LCFS. No, it's a

1 portion of this is going to be RFS2 obligations, our  
2 proportional share and that will be the sort of the  
3 starting point in the comparative. And then how much  
4 more fuels would we use that would be different than the  
5 RFS2 obligations, and what would those incremental costs  
6 be?

7           So that would be sort of a part of the results  
8 of the analysis.

9           And I think we've covered this and we've had a  
10 suggestion on maybe what to do with the proportional, so  
11 I think it's good to take a look at the EIAs forecast  
12 and leaving -- and leaving the other advanced alone and  
13 then lowering the total.

14           so, I think that's a good suggestion to take a  
15 look at and see how that changes the results of both our  
16 post-process forecast with RFS2 and the LCFS analysis.

17           Final slide, I believe, or close to that, is I  
18 think Mike Waugh mentioned, regional and national. So,  
19 just briefly, pointing out the obvious that as you saw  
20 from these case results, using a whole variety of fuels  
21 and all these electricity and natural gas credits still,  
22 you know, there's some challenges here and some of them  
23 can be significant.

24           And so that's California using 50 percent of the  
25 cellulosic field or a whole bunch of Brazilian ethanol



1 that has ever been imported to the United States and, in  
2 some cases, has ever been exported to the world by  
3 Brazil. So, that's a lot of fuel.

4 So if you put these other areas, they're looking  
5 at the LCFS in context of their fuel that they consume,  
6 compared to California, you see things like gasoline,  
7 3.7 times greater; diesel, 7.2 times greater.

8 so, these are the regions, if they were to go  
9 and pursue LCFS-like regulations. That competition for  
10 those kinds of fuels would be also with these other  
11 parties then. And so that -- I mean that will likely  
12 have an impact on the marketing floating price of those  
13 more desirable fuels.

14 So, I just wanted to point that out, that that  
15 would certainly be a concern, a selfish concern, if you  
16 will, from a California perspective of other areas going  
17 and competing for some of the fuels that obligated  
18 parties here will need.

19 So, I think -- I think that's it for now.

20 VICE CHAIRPERSON BOYD: Very good, Gordon. No  
21 question here. Question from the audience? There's one  
22 hand, Jim Lyons is next. Gina, you too? Okay.

23 MR. BRAEUTIGAM: Jon Braeutigam, Valero. Three  
24 quick points. When I -- the suggestion I made, Gordon,  
25 was when you switched to the cellulosic for a given year

1 if the drop from the original Congress amount is X, that  
2 you also reduce not just the total, but also the total  
3 advance requirement also by X.

4 Okay, because if you don't, you're just not  
5 going to have all this other total advance.

6 You may want to look at how high you're going on  
7 drop-in renewable diesel to have TC labeling  
8 regulations, treat renewable diesel the same as  
9 biodiesel. If you have more than five percent renewable  
10 diesel in, you have to label the pumps, which means it's  
11 really going to -- if you could put five percent  
12 renewable diesel in upstream at the head of the pipeline  
13 and people could still use B5 blend at the rack and not  
14 have to label the pumps.

15 But if either one of those goes over five or if  
16 the sum of the two goes over five -- goes over ten,  
17 excuse me, I can't even do simple math anymore, then you  
18 would have to label the pumps, which makes it a --  
19 almost forces having to do the renewable downstream  
20 which, once again, you have the infrastructure issue.

21 We don't see cellulosic available until maybe  
22 late 2012, probably 2013 and that's at a plant that's  
23 announced in Iowa. I would caution maybe watching that.

24 The EPA's gotten the avails wrong two years in a  
25 row, and with what they're proposing for next year, I

1 think they're going for, what we call in hockey, a hat  
2 trick, you know, having three years straight be in way  
3 too low.

4           As far as your costs, my advice would be figure  
5 out what is the incremental, low CI biofuel coming in,  
6 in a year to set the compliance? What's it's  
7 incremental cost like, if it's an early year, it's  
8 sugarcane ethanol, and the sugarcane ethanol is \$1.50  
9 out of the market, so you're paying \$1.50 a gallon for  
10 that sugarcane ethanol, because of its low CI. Look at  
11 that CI versus the standard, divide the \$1.50 by the  
12 delta CI numbers.

13           That should set the market clearing price for  
14 all CI numbers, including corn ethanol, at whatever that  
15 cent per CI number is, which I think is around six cents  
16 or something, if you're at about the \$1.50 level which,  
17 obviously, six cents versus .2 adds an awful lot more  
18 costs to the program.

19           Thank you.

20           MS. GREY: Gina Grey, WSPA. First of all just  
21 wanted to just say it's kind of unfortunate that this  
22 presentation didn't happen this morning, and I know  
23 we're short on time so I really need to truncate my  
24 comments severely this afternoon.

25           We also have --

1           COMMISSIONER PETERMAN: Don't forget to submit  
2 them written, as well.

3           MS. GREY: We will. Thank you.

4           We also have two contractors that we asked to  
5 come here today to speak, one on this subject and then  
6 the next one on the high-carbon intensity crude oil, so  
7 I'd wanted to give them time to talk as well.

8           But first of all just wanted to say WSPA really  
9 appreciates the fact that the Commission took this issue  
10 on. We did request that in one of our earlier sets of  
11 comments because we felt this was a very significant  
12 part of the overall forecast for what the Commission  
13 feels is going to be happening in terms of energy  
14 supply.

15           Recognizing that the LCFS was constructed by  
16 California Air Resources Board, another sister State  
17 agency, but you folks definitely have a very unique and  
18 important perspective in the State, which is to look at,  
19 you know, reliable, secure energy supplies for the  
20 State, make sure that nothing's going to occur that  
21 would perhaps impede sufficient transportation fuel  
22 supplies, and look at things such as costs, et cetera.

23           So, just a since thank you that you actually did  
24 take this on and are doing some of these compliance  
25 curve analyses.

1           I think one of the things that we also asked for  
2 earlier on was just a look back at what ARB had proposed  
3 as possible compliance scenarios in the 2009 time frame,  
4 and would be interested in staff's comment as to just  
5 why those were not done. If they were felt to be  
6 unrealistic at this point in time, we'd be interested in  
7 hearing that, as to why these scenarios were selected,  
8 et cetera.

9           I think WSPA, when we participated in the  
10 advisory panel, we did show a compliance curve that  
11 showed some possible issues cropping up in the 2013-2014  
12 time frame in running through all these low-curve  
13 intensity fuels, as to whether or not they're even going  
14 to be available, let alone what the costs might be.

15           So, I'm interested in what Gordon has been  
16 talking about today in terms of sort of the fact that  
17 what has been done here are very optimistic assumptions  
18 and inputs in terms of availability of these certain  
19 types of low-CI fuels, in terms of costs, et cetera, et  
20 cetera.

21           So, we will certainly be providing Gordon with  
22 some comments on the assumptions that went into these  
23 and would be interested in perhaps configuring what  
24 staff feel is maybe a more realistic scenario as well,  
25 not so optimistic.

1           But, certainly, if we're looking at the 2016 of  
2 '17 time frame, even, and saying that these compliance  
3 scenarios appear to be showing potential problems with  
4 compliance during that time frame, not the 2020 time  
5 frame, I think that's cause for pause and consideration  
6 of what are these scenarios telling us.

7           And one, I think, statement that was on page  
8 128, and is actually under the National LCFS portion of  
9 the document, but this, I think, kind of summarizes what  
10 people should be thinking about here even, you know,  
11 regardless of all the scenarios and everything else.  
12 But, you know, the basic statement that "the calculated  
13 volumes required by California-obligated parties either  
14 approach or nearly approach the entire national supply  
15 of renewable fuels with low enough carbon intensity."  
16 That's let alone, you know, if there's any national LCFS  
17 programs, or state programs, et cetera, just California,  
18 alone, in theory looks like it needs all of those very  
19 low CI fuels.

20           So, that fact, alone, which staff has put on a  
21 piece of paper here I think, should give pause for  
22 everyone that's considering what's going to be going on  
23 with the LCFS program, let alone, as I mentioned, any  
24 cost aspects or anything else.

25           So, you know, we will be supplying detailed

1 comments and when folks feel it's ready, we do have a  
2 contractor here to give some more specific comments.

3 MR. SCHREMP: And I'll just, your first question  
4 about why didn't we look at those -- I guess I don't  
5 want to mischaracterize Mike but, you know, the  
6 scenarios that -- you know, from 2009. It's my  
7 understanding that Mike's group is reexamining those,  
8 those scenarios, and so we knew that was going to be  
9 happening. We didn't want to duplicate, replicate that  
10 kind of work and we wanted to go from an approach of  
11 using our most recent forecast outputs, adjusted for  
12 RFS2 proportional share compliance, and then examine  
13 what fuels would be necessary and in what combination to  
14 try to achieve compliance with the LCFS.

15 So, our approach was a lot different and we  
16 didn't want to be duplicative of what Mike's group was  
17 doing.

18 And so their work hasn't come out, yet, so I  
19 think your answer to that question is you will soon see  
20 this analysis.

21 Did you want to add anything else, Mike?

22 MR. WAUGH: Yeah, Mike Waugh with ARB, again.  
23 Regarding the 2009 illustrative compliance scenarios, I  
24 mean we stated clearly in our staff report that the LCFS  
25 was relying on a successful implementation of RFS2.

1           And I think the challenge that we have and that  
2 the CEC staff, we're all looking at the same thing,  
3 which is cellulosic ethanol, which was supposed to be in  
4 the marketplace in sufficient volumes, and it's not  
5 there. And so we're going back to figure out at this  
6 point, as required by our regulation, and through the  
7 help of the advisory panel that we're looking to see,  
8 okay, without the volumes of cellulosic ethanol that we  
9 thought would be there two years ago, how can regulated  
10 parties comply with the LCFS.

11           So, again, we're trying to align our assumptions  
12 with CEC staff assumptions and we're all looking at this  
13 at the same time.

14           So, that's the big difference is that the  
15 cellulosic ethanol is not there. We said that we were  
16 relying on RFS2 to be successful, for the LCFS to be  
17 successful as well.

18           VICE CHAIRPERSON BOYD: Thanks, Mike. I  
19 empathize with your dilemma. It suddenly dawned on me  
20 your cellulosic ethanol was my advanced batteries of the  
21 nineties.

22           Is Jim rising to give his presentation or is Jim  
23 rising with a presentation? You're next on the agenda.

24           MR. LYONS: I can do either. Let me just add a  
25 couple of quick comments and then I'll give my



1 presentation.

2           First, I understand your point about costs and  
3 attributing the RFS2 program its fair share of costs,  
4 but I think you also need to present the total costs to  
5 get to the total goal RFS2 plus LCFS.

6           As you pointed out, RFS2 can be modified and if  
7 that program's modified, LCFS cannot, and so you'd still  
8 be stuck with the total cost, but it would just be  
9 apportioned differently.

10           And then the second thing is with regard to the  
11 plausibility of assumptions, I think you need some sort  
12 of a rating scale, because your presentation convinced  
13 me today that compliance isn't feasible, but I could see  
14 absent some sort of a rating scale that it might  
15 convince somebody else otherwise. So, you know, like  
16 very likely, highly unlikely, some of them might require  
17 a miracle in order to be plausible, those types of  
18 designations so people can kind of sort through that.

19           And I would second Gene in his recommendation  
20 for at least one sensitivity case with your most likely  
21 set of assumptions to show what happens in that case.

22           VICE CHAIRPERSON BOYD: Does anyone else have  
23 any questions or while Jim's still standing he can --  
24 I've been trampling on people on the phone, giving  
25 deference to those people who are toughing it out with

1 us here.

2 All right. Would everybody like a 30-second  
3 stretch break, while Jim is getting ready? Just stand  
4 up, breath deep, massage the parts of your body that  
5 hurt.

6 (Break)

7 Okay, hate to break up the joy in the audience  
8 but -- this might be to your benefit, Jim, we've got  
9 some blood flowing.

10 MR. LYONS: I think you're right, thank you.

11 I guess I'll go ahead and start here.

12 VICE CHAIRPERSON BOYD: All right, Mr. Lyons is  
13 going to begin.

14 MR. LYONS: I'm Jim Lyons with Sierra Research,  
15 I'm here today on behalf of the Western States Petroleum  
16 Association, presenting some observations from a review  
17 we're doing of the CEC's Transportation Energy  
18 forecasts.

19 I'm going to give some initial observations. I  
20 know this is a work in progress and a lot of what I've  
21 heard today is already leading me to the understanding  
22 that a lot of my concerns are going to be addressed as  
23 the report goes towards finalization.

24 One thing in the current report, the data is  
25 kind of presented in a shotgun fashion. There are very

1 interesting pieces of information that are kind of  
2 strewn all over the document and you have to kind of go  
3 get them and bring them back together in order to do any  
4 kind of meaningful analysis and so, hopefully, that will  
5 be something that's tightened up as the report comes  
6 together.

7           One point that was just discussed is that the  
8 IEPR assumptions differ considerably from the CARB  
9 assumptions in 2009, particularly with regard to the  
10 electric fuel cell vehicle sales.

11           And I think as Mike Waugh just pointed out,  
12 there's a large difference in the assumptions regarding  
13 cellulosic and advanced -- other types of advanced  
14 biofuels on the gasoline side.

15           I think it's very important that one common set  
16 of assumptions come together and get used by both  
17 agencies so that everyone is talking off the same page,  
18 and all the comparisons are apples to apples.

19           The LCFS analysis not only needs to consider the  
20 fuel cost, in my mind, but should also include the  
21 vehicle costs for electric and hybrid vehicles. You can  
22 say those belong in another program, but I think an  
23 informed analysis of the overall impact on the public  
24 would also at least identify those costs and not just  
25 pretend that they're zero for purposes of a fuel

1 regulation.

2           And as other people have already pointed out,  
3 you think that it's a very questionable assumption to  
4 have California getting assumed to have access to almost  
5 all of the nationwide supply of low-carbon intensity  
6 fuels.

7           This is a very busy slide, it's from CalEPA.  
8 It's just here to highlight the importance of  
9 considering the practical limitations and barriers to  
10 the introduction of different kinds of fuels into the  
11 transportation fuel marketplace.

12           When you look across here there is, you know,  
13 E15, which isn't a player in California at the moment  
14 and several years would be required, by my estimate, to  
15 get all of the steps to get that fuel into the  
16 marketplace.

17           So, I just want to make sure that any analysis  
18 of what could happen in California reflects the  
19 practical reality of what's currently allowed and  
20 factors in the lead time associated with what would have  
21 to happen in order to get it here.

22           I like kind of looking at this on a fuel-by-fuel  
23 basis. I'm going to start with ethanol at the E10  
24 level. The forecast demand in 2020, and I picked that  
25 year because that's the current culmination of the LCFS

1 ramp-in, is about 1.3 to 1.45 billion gallons. As  
2 Gordon's already illustrated, that's a lot more than  
3 Brazil plans to export to the U.S., based on figure 512  
4 in the current IEPR.

5 And I would also note that that export forecast  
6 is down from the export forecast that was in the 2009  
7 IEPR, so that kind of bears out the trend that Gordon  
8 presented, that Brazilian imports are going down.

9 And even the EIA forecasts appear to be fairly  
10 optimistic because they've got two billion gallons in  
11 imported ethanol for 2020.

12 And then the cellulosic ethanol forecast is, as  
13 was pointed out, much less than the RFS2 requirement.

14 I'm going to talk a little bit about price.  
15 These are some of the different price numbers or cost  
16 numbers that are in the current version of the IEPR  
17 that, you know, range from two cents for low-carbon  
18 intensity fuel to \$1.75 per gallon for Brazilian  
19 ethanol. There's really kind of no value that's been  
20 selected.

21 I saw the \$1.50 today, that appears to be a  
22 fairly reasonable number.

23 Anyway, my point is that if you use some of  
24 these numbers you can get an incremental cost for  
25 ethanol at about \$1.50 to -- or \$1.75 to as much as \$2.5

1 billion per year. That's a big cost number and that's  
2 just for the E10 portion of the fuel market. And those  
3 kind of bottom line cost numbers, it sounds like they're  
4 coming, but I would strongly urge you to get those into  
5 the report and have them featured prominently.

6           Impacts of infrastructure limits, it goes back  
7 to the plausibility of assumptions and the costs, and  
8 then it's already been talked about today on ethanol  
9 fuel shuffling, so I won't belabor that any further.

10           The current E85 forecast is about the same as  
11 for gas and about another 1.3 billion gallons. The  
12 current assumption that each E85 FFV uses about 800  
13 gallons of E85 a year. For a 2010 Flex Fuel Malibu,  
14 that's about 12,000 miles of operation or pretty much  
15 all of its annual mileage accumulation. So, that's a  
16 smaller vehicle, with higher fuel economy and it might  
17 be 50 or 75 percent for some of the other numbers, but  
18 you might want to go back and check and see what you're  
19 using for E85 fuel economy.

20           Again, since it's about the same volume, we've  
21 got potentially about the same cost if this is going to  
22 be low-carbon intensity fuel. Obviously, if it is, that  
23 has LCFS ramifications, but it could be as much as  
24 another two and a half billion dollars.

25           Straight out of the IEPR is the infrastructure

1 cost which is, over a ten-year period, about one to 21  
2 billion. It would probably be good if we could narrow  
3 that range down a bit because that's a pretty broad  
4 range.

5           And I'd also note that the assumed number of  
6 FFVs in the current version of the IEPR is much less  
7 than it was in the previous version of the IEPR. I  
8 don't know if that's just because of economics or better  
9 data on what manufacturers are actually producing, but I  
10 think that fact should be acknowledged.

11           Talking about FFVs, this was alluded to earlier,  
12 I've got a graph here that shows the available CAFE  
13 credits going out through 2014 and then starting to  
14 decline.

15           And then the IEPR forecasts the continued growth  
16 of FFVs in the California vehicle population.

17           As I can see it right now, this is about the  
18 only incentive to actually produce an FFV.  
19 Manufacturers might do so for other reasons, but it's  
20 not clear that they will.

21           And I'd also like to note, in the bullet point  
22 at the top, that the IEPR currently assumes about  
23 166,000 new FFVs a year in California over this period,  
24 and when I look at the 2009 IEPR, the total then was  
25 about 380,000. Look at this one and it's 443. So, in

1 two years we've got about 60,000, and so we're nowhere  
2 near 166,000 per year based on that data.

3 A similar kind of slide for biodiesel, at B5  
4 it's about 200 million gallons, as Gordon pointed out.  
5 It goes up if you assume higher biodiesel levels. And  
6 the cost infrastructure and warranty issues have already  
7 been pointed out, so I won't need to talk about those  
8 further.

9 Drop-in fuels, if you look at the biomass to  
10 liquid and the renewable gasoline diesel in EIA, you get  
11 about 800 million gallons, .8 billion, as the IEPR  
12 points out. Only renewable diesel is currently  
13 commercially available and I think that has implications  
14 for what you can do for forecasting that.

15 There's a statement that it's more costly, but  
16 there's no quantification of what a likely price  
17 increment is. You just asked for information on that  
18 and so that obviously explains it.

19 But I think you really need to do a forecast for  
20 drop-in fuels for California. It looks like it's kind  
21 of coming out of your LCFS work in terms of what would  
22 be required.

23 But again, in kind of at least semi-  
24 quantitatively addressing the plausibility of some of  
25 the assumptions, I think you need to forecast what you



1 think is likely to get here.

2           Natural gas and biomethane it's -- I guess Tim  
3 Carmichael's gone, but it's limited by the small natural  
4 gas vehicle population, which isn't forecast to grow  
5 substantially. If it does, then obviously the potential  
6 for biomethane could go up.

7           The refueling infrastructure is limited, it's  
8 mainly for centrally-fueled fleets, which is why you  
9 don't see it so much in the light-duty market. And it  
10 wasn't clear from Tim's conversation today if these  
11 private companies were continuing to invest in different  
12 types of centrally-fueled fleets or a real broader  
13 application for heavy-duty vehicles.

14           The other thing to consider here is CARB has got  
15 fuel specifications for natural gas that's used in  
16 vehicular applications. It's not clear to me that  
17 biomethane meets those fuel specifications.

18           I guess if you blend it into the natural gas  
19 pool and dilute it enough, then maybe it's not an issue,  
20 but it's certainly a factor that needs to be considered  
21 if you're going to assume that biomethane is going to be  
22 used as a transportation fuel in large amounts.

23           Onto electricity; we've now got about twice as  
24 many plug-in hybrid vehicles forecast as back in 2009.

25 And I think there's a typo or something in the

1 electricity demand because it was 500 gigawatt hours,  
2 about 150 million gasoline gallon equivalents in the  
3 2009 IEPR and it's down to 700 or about 21 million  
4 gasoline gallon, equivalent gallons -- gasoline gallon  
5 equivalents in the current one, so someone should check  
6 into that.

7           The electric vehicles, you assume, are mainly  
8 plug-in hybrid electric vehicles. The CARB assumptions  
9 assume far more straight battery electric vehicles.  
10 That's got some fairly significant vehicle cost  
11 implications.

12           Your assumed increase in PHEV sales rates is far  
13 higher than the assumed increase in sales rates for  
14 flexible-fueled vehicles. If we're having that much  
15 trouble getting the flexible-fueled vehicles into the  
16 market, which are functionally equivalent to gasoline in  
17 conventional vehicles, these ones have a price increment  
18 and it's not clear that the consumers are going to  
19 accept those, in those volumes.

20           If you take a fairly conservative cost estimate  
21 that came out of a 2009 car publication, of about \$7,000  
22 a vehicle for a PHEV, and you've got 3 million of them,  
23 then that's an incremental vehicle cost of \$21 billion,  
24 which is a fairly significant amount of money. And,  
25 again, I think it's something that needs to be presented

1 in the context of all of these LCFS and IEPR reviews to  
2 let people know that, yeah, you can save money on the  
3 operation of these vehicles, but there is a substantial  
4 cost and this is what it is.

5 If you look at the recharging infrastructure and  
6 assume \$1,000 per vehicle on average, including public  
7 and other kinds of charging, that's another \$3 billion  
8 to get 3 million vehicles into the market.

9 And at some point there should be a  
10 quantification about the fuel savings costs, as was  
11 suggested earlier today, but you also should probably  
12 look at the battery replacement costs, if you're going  
13 to assume that there is any battery replacement going on  
14 because that will have to be amortized at some point as  
15 well.

16 These are the most recent CARB sales forecasts  
17 I've seen for different kinds of vehicles. You see  
18 conventional vehicles dropping rapidly. Here's a couple  
19 of, I'll call them blips, for hybrids and plug-in hybrid  
20 electric vehicles and then a massive increase in fuel  
21 cell vehicle and battery electric vehicle sales.

22 If we look at 2020 or 2030, in the chart on the  
23 right you'll see that there's a lot more fuel cell and  
24 battery electric vehicles in play, than plug-in hybrids.  
25 That's kind of the opposite of what the CEC IEPR

1 report -- excuse me -- report is indicating. So, again,  
2 there's a need to reconcile these different assumptions  
3 and make sure that when we're talking about what's going  
4 to happen as a result of the ZEV mandate, or the CARB  
5 regulations and their impacts on transportation fuels,  
6 that everybody closes the loop so that we don't have one  
7 set of numbers being used in one regulatory vehicle, and  
8 a different set of numbers being used in a different  
9 regulatory venue.

10 This just kind of shows it a different way. By  
11 the time you get to 2025 you've got lots and lots of  
12 hydrogen fuel cell vehicles and battery electrics in the  
13 CARB forecast, that aren't in the CEC forecast.

14 And as for hydrogen, as has already been pointed  
15 out, there's no demand forecast, there's no assessment  
16 of the required fueling infrastructure.

17 One kind of key point is if you look at the  
18 carbon intensity for hydrogen, even after you apply the  
19 EERs and the LCFS regulation, it's not real good. And  
20 the prices that you've got in this report don't, you  
21 know, reflect biomethane which is referenced as a way to  
22 lower the carbon intensity of hydrogen.

23 And, again, the assumption of a small fuel cell  
24 vehicle population is at odds with what CARB is saying  
25 in the zero emission vehicle rulemaking.

1           On the conclusions, as I've pointed out a couple  
2 of times, we need consistent assumptions, we need  
3 reasonable assumptions regarding the amount of low-  
4 carbon intensity biofuels that can show up in California  
5 relative to the nationwide production values.

6           Again, the cost of the vehicles, the fuels and  
7 the fueling infrastructure needs to be clearly laid out  
8 so that the total cost of the programs can be assessed.

9           And this goes back to the shotgun of data  
10 comment I made at the beginning, it would be good to  
11 have a very clear, concise analytical summary that shows  
12 these total costs and impacts, and gives kind of a more  
13 forceful assessment of what's likely to happen in the  
14 State as a result of these regulations.

15           I'll take any questions anyone might have and,  
16 again, this work is being funded by WSPA.

17           VICE CHAIRPERSON BOYD: I don't think I have a  
18 question, Jim, just a reaction to the desire for  
19 consistent -- consistency between agencies, and that is  
20 always the utopian desire.

21           And as you've heard from the very cooperative  
22 relationships that exist, I'm sure staffs are trying to  
23 reconcile numbers.

24           But I have lived through periods of time when  
25 you just can't reconcile, you have different opinions.

1 And that certainly has been true with plug-in hybrids  
2 all along. I mean it went from zero interest in one  
3 area to kind of interest in another, and I think that  
4 was -- that's proven to be -- you know, one agency  
5 seemed to have been a little more correct than the  
6 other.

7           The same holds true for the role of natural gas,  
8 there were some very significant differences of opinion  
9 on that subject for a few years and it just appears that  
10 natural gas has taken on a greater role, as envisioned  
11 by this Agency, just because of all kinds of facts that  
12 have happened. Some couldn't even be seen, like I don't  
13 think we envisioned all the shale gas that was around,  
14 but et cetera, et cetera.

15           So, good point, I mean and everybody would hope  
16 you could do that, and I'm sure the staffs are trying.  
17 Can't always guarantee that.

18           COMMISSIONER PETERMAN: And I'll just also add  
19 there that I think what we're striving to do is have a  
20 continued greater transparency, if consistency's not  
21 possible. So, if there are particular parts in the  
22 document where you think the assumptions are not clear,  
23 or it could be laid out in a more clear way, that would  
24 be useful to have comment on.

25           And also, I'll note that with 250 plus pages, we

1 appreciate stakeholders, like yourself, doing a careful  
2 read and pointing out where you see inconsistencies or  
3 have questions because that's how you check it. So,  
4 thanks.

5 MR. LYONS: Thank you. And if I could respond  
6 just on the assumptions real quick, I understand it's  
7 impossible to always get everybody making the same  
8 assumptions. however, it's important that people  
9 understand where there's different assumptions, because  
10 otherwise you'll get into this shell game where you'll  
11 take some of the costs for a program and put them one  
12 place, and ignore them in another place.

13 VICE CHAIRPERSON BOYD: Certainly, internal  
14 consistency is uppermost.

15 MR. LYONS: Thank you.

16 VICE CHAIRPERSON BOYD: Did anybody in the  
17 audience have any questions of Jim Lyons and his  
18 presentation?

19 You have a question?

20 MS. TUTT: Yes, thank you. This is Eileen Tutt  
21 with the Cal ETC and I just want to point out that I  
22 think the one thing we know about forecasts is they're  
23 not going to be right and they will be different next  
24 year than they are this year.

25 So I understand the particular Vice Chair Boyd's

1 comment on that in terms of I think it's okay to have  
2 differences, but I also agree with Jim that you have to  
3 understand why there are differences, and I had similar  
4 questions early on.

5           And that will be helpful in particular with  
6 agencies that are your sister agencies. So, it's good  
7 for us to understand on the outside.

8           And I do -- I also just want to say, because I  
9 had another meeting I had to go to while the LCFS  
10 discussion was going on, so I'm going to loop back with  
11 staff and just warn you that I have an interest and I  
12 just want to make a few comments on that, but I'm not  
13 going to use my time now to do that.

14           I just -- I do want to point out that I actually  
15 -- my point for this particular section is that  
16 forecasts, everybody -- I think it is appropriate that  
17 they're not identical, so I'm okay with that, I just  
18 want to know what the differences are and why they're  
19 different.

20           VICE CHAIRPERSON BOYD: Thank you, Eileen, and  
21 thank you for -- and, you know, very definitely come  
22 work with the staff, I'm sure they're very open to  
23 hearing your comments. And the tired audience here is  
24 grateful for the fact that you're going to pursue that  
25 avenue.



1           Any other questions, folks? Hearing none, I  
2 guess we move on, on the agenda.

3           MR. EGGERS: Good afternoon, Commissioners.  
4 Ryan Eggers, Fuels and Transportation Division; I'll be  
5 giving staff's presentation on Crude Oil Import -- on  
6 the Crude Oil Import and Infrastructure Forecast for  
7 California.

8           Shown here is the United States crude oil  
9 production from 1981 to 2010. As you can see, crude oil  
10 production here in the United States has been on the  
11 decline.

12           In 2009 and 2010 there was an uptick in United  
13 States crude oil production, this was mainly from  
14 increased production in the Gulf Coast states.

15           Also displayed here is California's share of  
16 total U.S. crude oil production.

17           Looking a little bit closer at California crude  
18 oil production, as you can see by the green area on this  
19 particular chart, California has gotten most of its  
20 crude oil production from onshore sources, which have  
21 been in decline since 1985.

22           And when we look at a more longer-term view of  
23 crude oil production here in California, from that peak  
24 in 1985, of 424 million barrels, crude oil production  
25 has been declining fairly steadily and fairly

1 significantly, to the point that current crude oil  
2 production is at roughly the same level as it was in the  
3 1940s.

4           So here are some of the production totals in  
5 2010 for the world, U.S. and California. After looking  
6 at some of these trends, staff believes that crude oil  
7 production in both the U.S. and California will continue  
8 to decline barring any new production techniques that do  
9 come out into the market and change that dynamic.

10           When looking at California crude oil imports,  
11 here from 1982 to 2010, we see from the early eighties  
12 into the mid-nineties that Alaska was the most imported  
13 crude oil into California.

14           At about the turn of the century foreign crude  
15 oil became a more prominent imported crude oil here into  
16 California and is now the most imported crude oil into  
17 California.

18           Looking at some of these trends, from 2000 to  
19 2010 total crude oil imports have increased 13 percent.  
20 Alaska's share of that crude oil imports has declined 47  
21 percent.

22           To make up for that decline in Alaskan crude oil  
23 imports, foreign crude oil imports have substituted for  
24 that and it's increased roughly 71 percent from 2000 to  
25 2010.

1           So, in order for staff to make its crude oil  
2 import forecast, staff first has to make two other  
3 forecasts in order to get to that import forecast and,  
4 thus, the infrastructure requirements from that  
5 forecast.

6           The first forecast would be the refinery  
7 distillation capacity forecast and then the second one  
8 would be a decline rate for California crude oil  
9 production.

10           In the case of the refining capacity forecast,  
11 staff looked at two different utilization rates for  
12 California refineries. The first being roughly a 90  
13 percent utilization rate, which was an average from 2000  
14 to 2010.

15           In the case of the lower utilization rate of  
16 87.6 percent, the last four years' average was used. As  
17 part of this lower utilization rate, I would also like  
18 to note that staff assumes that the economics of this  
19 lower utilization rate will likely force some refinery  
20 assets to possibly close.

21           In order to forecast the closures of those  
22 refinery assets staff, as part of this utilization rate,  
23 has also forecasted about a half-percent decline in  
24 refinery capacity as part of that forecast.

25           Looking at crude oil production, staff chose two

1 different decline rates for California crude oil  
2 production decline. The first lower decline rate was a  
3 decline rate of 2.2 percent, which was the decline of  
4 crude oil production from 2009 to 2010.

5 In the case of the higher production decline  
6 rate, a 3.1, 3.2 percent per year decline rate was used,  
7 which was the average decline of California production  
8 from 2000 to 2010.

9 When combining these two assumptions, actually  
10 four assumptions, in the case of the high forecast that  
11 90 percent utilization rate was combined with the higher  
12 decline rate of California production and, thus, a high  
13 forecast of crude oil imports was created that has crude  
14 oil imports increasing from 376 million barrels in 2010  
15 to roughly 480 million barrels in 2030.

16 In the case of the low case, with that decline  
17 in refining capacity and a lower decline rate or  
18 production, crude oil imports go from 376 million  
19 barrels in 2010 to roughly 398 million barrels in 2030.

20 This slide shows how some of these assumptions  
21 were combined in order to create the high and low  
22 forecasts, which I've already gone over.

23 Once we have the crude oil import forecast  
24 settled on, staff can then make assessments on how many  
25 additional tanker visits will be needed in order to

1 supply this additional crude oil import.

2 Staff is projecting an additional 12 to 149  
3 additional tanker visits by 2030. The wide variation in  
4 these two forecasts has to do with the tanker capacity  
5 differences between VLCC and Aframax. The VLCC total  
6 was applied to the lower forecast, creating that 12  
7 additional incremental visits, while the Aframax cargo  
8 size was applied to the higher forecast in order to  
9 create the 149 additional tanker visits assessment.

10 In looking at crude oil storage capacity, two  
11 different cycling rates were used in order to create the  
12 additional storage tank capacity requirements in  
13 requirement forecasts for staff.

14 In 2030, additional storage for California has  
15 been forecasted to increase to 1 to 8.6 million barrels  
16 by 2030. Staff estimates about 60 percent of this  
17 storage will need to occur in Southern California.

18 But in the low-case projection there is  
19 currently enough existing infrastructure to accommodate  
20 this additional capacity need, barring any foreclosures  
21 of those facilities, of course.

22 There are some uncertainties in our forecast.  
23 The first would be technology advancements in the  
24 production of crude oil, which could change and thus,  
25 California might actually have more crude oil than it

1 normally would have.

2           An example of this would be California shale oil  
3 reserves. These are currently estimated by the EIA at  
4 about 15.42 billion gallons. Actually, I believe that's  
5 14.2 billion barrels. I apologize for that.

6           Another thing that could affect our forecast  
7 would be new import facilities wouldn't have been  
8 completed in time to adequately supply this crude oil to  
9 California, thus throttling the amount of imports that  
10 could come into California.

11           Another possible change in our crude oil import  
12 forecast could be the opening up of drilling off the  
13 shore of California.

14           The DOE currently estimates about 5.8 to 15.8  
15 billion barrels of undiscovered, technical recovery  
16 resources out there off the shore of California, in  
17 Federal waters.

18           The Mineral Management Services estimates that  
19 under the current price of crude oil, today, that these  
20 crude oil reserves would be technically recoverable.

21           Some restraints in moving forward with this  
22 production would be, of course, the crude oil spill  
23 that's recently happened in the Gulf of Mexico, and also  
24 new infrastructure requirements would be needed to  
25 develop these areas.

1           Looking at that no more --

2           VICE CHAIRPERSON BOYD:   Excuse me, is that to  
3 say this is not obtainable off of existing platforms, it  
4 would take new platforms?

5           MR. EGGERS:   A lot of those existing platforms  
6 would likely have to be updated and there would be some  
7 additional platforms that would have to be built.

8           VICE CHAIRPERSON BOYD:   Good luck.

9           MR. EGGERS:   Well, say California was, I guess,  
10 lucky, the DOE is estimating if this was actually  
11 happened, a no-moratorium drilling scenario, that this  
12 oil could be gotten at as soon as 2015.

13           A part of this forecast, DOE is also expecting  
14 that 74 percent of this incremental production would  
15 come off the shore of California.

16           And if this production was actually coming  
17 online, this would reduce the amount of imports under  
18 both the high and low forecasts to less than totals of  
19 2011.

20           That concludes my presentation, I would like to  
21 take any questions or comments from the Commissioners  
22 and Advisors, first.

23           VICE CHAIRPERSON BOYD:   I have no questions.  I  
24 said my thing.

25           COMMISSIONER PETERMAN:   I have no questions but

1 thank you for your presentation and your swift movement  
2 through it.

3 MR. EGGERS: Questions from stakeholders?

4 VICE CHAIRPERSON BOYD: Here comes Dave.

5 MR. HACKETT: Hi, I'm Dave Hackett with  
6 Stillwater Associates. Stillwater's an energy  
7 consulting company headquartered in Irvine and our  
8 practice areas include policy, technology development  
9 and mergers and acquisitions in this space.

10 And I had a couple of things that are sort of a  
11 wide range of comments, so let me sneak them in here. I  
12 came up because I really wanted to hear the low-carbon  
13 fuel standard forecast. I think it's a signal event,  
14 it's the first time we've seen the government put out  
15 the balanced. And so I appreciate that and I'm looking  
16 forward to studying it and understanding them better,  
17 but thank you for that.

18 I think you guys wrote a comprehensive report.  
19 I read the whole thing. I think -- or my issues here, I  
20 applaud your continued emphasis on the need for  
21 logistics facilities, not only for petroleum, but for  
22 renewables.

23 I think the issue with the low-carbon fuel  
24 standard is primarily the assumption around the fact  
25 that cellulosic ethanol would be available and it's not,



1 and so the program needs to be adjusted for that lack of  
2 technology development.

3 In your plan you've got a lot of biodiesel, but  
4 I don't think there's enough vegetable oil supply to  
5 have, maintain.

6 There's also an assumption that the Europeans  
7 could supply biodiesel to California. You need to look  
8 at the economics of that, but they wouldn't likely  
9 support biodiesel to California.

10 And the same, look at the economics of the cost  
11 to produce a renewable diesel in jet, they're not cheap.

12 You mentioned a potential for a refinery to shut  
13 down. Well, maybe, but depending on world markets, that  
14 excess refining capacity could be devoted to exports.

15 I will also say that we like compressed natural  
16 gas, primarily because of the big spread between natural  
17 gas and petroleum primarily as a function of drilling  
18 technology.

19 I learned today that electricity is cheap, a lot  
20 cheaper than petroleum, but I also don't think that  
21 they're including the taxes when they do that, do those  
22 economics. And what is there, 75 cents a gallon taxes,  
23 today, that I don't think goes on electricity.

24 And then, finally, I think that there are two  
25 crude oil projects, crude oil internal projects in

1 Southern California, probably enough demand for one of  
2 them. So it's going to be interesting to see, you know  
3 how all that sorts out. Thank you.

4 MR. EGGERS: Thank you for your comments.

5 Any other comments from stakeholders? Then I  
6 will turn my presentation over to Gordon.

7 VICE CHAIRPERSON BOYD: When you guys said 9:00  
8 to 5:00, you meant it, didn't you? And on a Friday,  
9 nonetheless.

10 MR. SCHREMP: Yeah, we're not in Australia,  
11 okay, we work here.

12 (Laughter)

13 MR. SCHREMP: No disrespect to the subcontinent.  
14 Gordon Schremp of the California Energy  
15 Commission. Is this the last scheduled one, am I it?

16 VICE CHAIRPERSON BOYD: No.

17 MR. KIM: No.

18 VICE CHAIRPERSON BOYD: We've got --

19 MR. SCHREMP: Oh, that's right. Sorry, Skip.  
20 Oh, there might be some comments. Okay.

21 So, this is, as Mike Waugh mentioned earlier,  
22 there is a high-carbon intensity crude oil element of  
23 the low-carbon fuel standard. We'll be talking about  
24 some of the work we've done.

25 He's already stated, you know, sort of the

1 purpose of that, I won't cover that again.

2 Staff was most interested in the potential  
3 impact on the availability of crude oil supply, so we  
4 worked, did a lot of work on looking at crude oil types,  
5 we'll call them marketable crude oil names, or MCONs.  
6 We didn't make that "C" silent, like they did for HCICO,  
7 so MCONs, and we looked at almost 250 of them.

8 And the purpose was to see what's available  
9 around the world and what categories they might fall  
10 into.

11 So, potential HCICOs and I'll stress the word  
12 potential, that's why it's in bold and red, in part, and  
13 that's because I think, as Mike briefly mentioned, there  
14 is a process to go by, that parties can go through to  
15 submit additional information to say, no, my -- this  
16 crude oil that I would like to purchase is actually not  
17 a high-carbon intensity crude oil.

18 So, there is a process to go through, you know,  
19 how difficult it might be to collect the information to  
20 prove your point, I don't know, it depends on a case-by-  
21 case basis.

22 But it's -- you know, there still is an  
23 opportunity to look at some of these. And I think  
24 that's probably something that's less likely for oil  
25 sands and, you know, Mike might agree that that's pretty

1 much if you're mining down in the ground, yeah, it's  
2 probably high-carbon intensity. Or if you're sticking  
3 it through an upgrader, using lots of energy to upgrade  
4 to something, yeah, that's a high-carbon intensity crude  
5 oil.

6 But something from a flaring country that might  
7 be close to the standard, and recognizing that flaring  
8 intensity calculations are all of the crude oil  
9 production, you know, is the denominator, and the  
10 flaring amount estimated is the numerator, and then you  
11 get an intensity for all of the crude oil.

12 Well, all of the crude oil being produced is not  
13 being produced equally, with the same amount of  
14 associated gas being burned. There could be regions  
15 that don't do that, collect it, pump it back in.

16 So if you can demonstrate that, that that crude  
17 that you're getting from that part of the country has  
18 not had flaring, then you can have that recharacterized  
19 as a non-HICO crude.

20 Enhanced oil recovery, thermal enhanced oil  
21 recovery is probably something that will be a HICO,  
22 although I imagine it could possibly depend on the  
23 amount of cogeneration that may be occurring, I'm not  
24 sure about that.

25 So these are the categories and these are what

1 we looked to tag, these certain crudes.

2 Just a quick point of reference that California  
3 does in fact use thermally enhanced oil recovery to a  
4 rather significant amount. But this is a group of crude  
5 oil production or category that is, I guess  
6 grandfathered, for lack of a better phrase.

7 The 2006 baseline crude is the California crudes  
8 and then a list of foreign source crudes imported at  
9 that time.

10 So, this is just an update of what we have in  
11 the draft report. The 2009 data is now just coming in  
12 for this. I know it's 2011, but I guess there was a lag  
13 over at Department of Oil, and Gas, and Geothermal  
14 Resources.

15 So, it's about 51 percent now, in 2009, and  
16 that's almost the record level. So, it's been going up  
17 recently but, as you can see, there have been cycles  
18 that have occurred in California.

19 But, certainly, the older fields in California  
20 do require some secondary oil recovery and thermally  
21 enhanced oil recovery continues to be a large element of  
22 California's production.

23 VICE CHAIRPERSON BOYD: Gordon?

24 MR. SCHREMP: Yes.

25 VICE CHAIRPERSON BOYD: TEOR, thermally enhanced

1 versus CO2 injection, if somebody substituted CO2 for  
2 their present use of steam, is anybody calculated -- is  
3 there a net benefit with regard to the HICO analysis and  
4 the CI score, et cetera, et cetera?

5 MR. SCHREMP: Well, I think at this time the  
6 crude oils are really sort of in two -- they'll be in  
7 three camps, I suppose. One is non-HICO and everybody  
8 is pretty clear.

9 VICE CHAIRPERSON BOYD: Right.

10 MR. SCHREMP: Another is clearly HICO, like oil  
11 sand mining. And then there's the potential ones that  
12 could be.

13 So, it's really not a quantification of what its  
14 carb intensity might be for a particular flavor of crude  
15 oil, whereby you would take in some of these other  
16 considerations going on.

17 But if, in fact, you're injecting CO2 as a means  
18 of trying to do a secondary extraction of oil, that's  
19 not a potential HICO crude oil production activity,  
20 certainly.

21 Now, if your question is I'm actually capturing  
22 CO2, I'm injecting it, sequestering it, as Mike  
23 mentioned before, is that something that could get  
24 credit. So, I don't know -- he's nodding his head yes,  
25 but if there's a better explanation.

1           VICE CHAIRPERSON BOYD: I don't want to protract  
2 this but it's in --

3           MR. WAUGH: Real quickly, the LCFS explicitly  
4 allows a high carbon intensity crude oil to use  
5 innovative techniques, such as CCS, to reduce its CI and  
6 become a non-HICO.

7           VICE CHAIRPERSON BOYD: And as I understand it,  
8 actually CO2 more drive more oil out of the ground than  
9 steam would, too, so anyway.

10          MR. WAUGH: Sounds like a win/win.

11          MR. SCHREMP: Thank you, Mike.

12          So, the results of the screening of the 248  
13 MCONs are this, and this is a county if you will, just  
14 numbers.

15          And so, as Mike pointed out earlier, nearly 80  
16 percent are pass. The others in the potential category,  
17 you can see the different reasons. Most because they  
18 fail the flaring screen, the initial flaring screen.

19          And that's the 51 received a fail and 45 were because  
20 they were over this flaring intensity limit of 10 cubic  
21 meters per barrel.

22          So, there's some that fail a couple of different  
23 screens and so that's why you won't add these numbers  
24 up, they won't exactly equal, so there's double failures  
25 in here. But mostly it's because of flaring.

1           Now, all crude oil production of a certain  
2 flavor are not equal in terms of their volume, and so  
3 when you volume weight it you see that there is a  
4 slightly higher percentage of them that are potential  
5 HICOs.

6           And so the number of non-HICO now drops to 74.  
7 So it's like -- as like Mike said earlier, it's about  
8 you know, three-quarters are good and one quarter is  
9 potential.

10           So, California does, has used potential high-  
11 carbon crude oil. And in 2010, this is an illustration  
12 of source countries and potential HICO. And you see  
13 they add up to nearly 17 percent and since imports of  
14 foreign oil are about half of what we use, about eight  
15 percent of the total crude oil being used in 2010, by  
16 refiners, we believe there's a potential high-carbon  
17 intensity crude oils that, if continued to be used would  
18 have to offset those incremental carbon deficits,  
19 especially if they want to retain any credits they may  
20 have used for use of renewable fuels under the LCFS.

21           So, we think the likelihood that refiners will  
22 pursue this would be not high, to give it a ranking.  
23 Very unlikely because it's quite difficult, even a  
24 modest eight percent offset, the carbon deficit is quite  
25 high in this example I gave, and even a lower two



1 percent it's difficult to offset.

2           So, we think that refiners will, instead, elect  
3 to use alternative crude oils and then that will have,  
4 you know, some impact on their operations.

5           With regard to potential changes outside of  
6 California, by crude oil producers, solely in reaction  
7 to the HICO provisions, it's unlikely. And that's  
8 because California, the market for California is small  
9 relative to other markets that they can sell to.

10           And, certainly, none of these producers are what  
11 I call captured; they're not in a location where they  
12 can only sell into California. If, in fact, the high-  
13 carbon intensity crude oil provision was applied in the  
14 State, then as you see a great deal of TEOR production  
15 that they -- some of them could have been captured and  
16 some of them may be able to get their product to market  
17 and exported, and but that's not the case. So, we think  
18 that's unlikely.

19           And just want to point out that activity to  
20 reduce carbon footprints outside of California and these  
21 other countries are done for economic reasons, a high  
22 enough return on investment, and these are -- there's  
23 various types of projects, but they're done mainly to  
24 reduce operating costs or if they can collect the gas  
25 they're flaring, and have another market, a higher value

1 and that pays for the investment.

2           And the final point is that there are -- there  
3 are fees imposed, carbon fees, and this is the case in  
4 Canada, and so you can see a reaction by lowering the  
5 carbon footprint.

6           So, a conclusion is that certainly we think that  
7 the access to crude oil globally will be somewhat  
8 restricted and then there will be, you know, an impact,  
9 but we don't think it will be too the point where  
10 refinery operations will have to be significantly  
11 altered, but they will incur a higher cost of operation.

12           So, what is that cost? Well, we didn't quantify  
13 that as part of this work, but you need to know some of  
14 the items I have listed here.

15           And shuffling has been mentioned. And I think  
16 maybe Skip is going to talk a little bit about that.  
17 But you want to know where the replacement crude  
18 originated from and what those differences, relative  
19 differences are.

20           Now, you could look at, say, Canadian crude  
21 coming here and that's fairly close, and so an  
22 alternative crude to that is probably not going to be  
23 the same distance or closer because that's almost as  
24 close as you can get.

25           So, shuffling is a legitimate issue but, you

1 know, quantifying that into what degree, you know, we  
2 did not -- staff did not do that.

3           And the final point is, as you mentioned this  
4 morning, Commissioner Boyd, energy security. That's a  
5 very good question, but certainly the challenge is what  
6 kind of framework and structure do you put around to get  
7 that kind of ranking of, you know, good countries and  
8 bad countries, good sources and bad sources.

9           So, that's a good question and so we're  
10 certainly -- staff's very interested in taking some  
11 additional, you know, direction and feedback on that  
12 issue. And that's it.

13           VICE CHAIRPERSON BOYD: Good conclusion slide  
14 there. All right, thanks Gordon.

15           I'm going to -- a quick comment, because I don't  
16 want to keep people any longer than I have to. The  
17 question about CO2, I want to leave you with another  
18 thought because I won't be sitting here this time next  
19 time, or next time you do another IEPR, or what have  
20 you. But I'm just trying to bring a bunch of subjects  
21 together and one of them is the fact that, you know, we  
22 have been talking for a couple years now to utilities  
23 about someday AB 32's going to come home to use natural  
24 gas burning generators, and you're going to have to do  
25 something about it, and you might think about capturing

1 your CO2.

2           And to the extent that they're even barely close  
3 to California oil fields, somebody might consider the  
4 thought of using CO2 instead of burning gas to create  
5 heat to make steam, to inject in the ground. And if I'm  
6 not mistaken, I understand that the chemistry involved  
7 actually drives more crude oil out of the pore space and  
8 they might actually get a net increase.

9           So, some people might start thinking in the  
10 future of something like that in lieu of as much crude  
11 shuffling as you talk about because there may be an  
12 incremental improvement in their HICO score, if I can  
13 use a crude analogy. Pardon the pun.

14           In any event it's just something to think about  
15 for the future because I won't be here to pound it into  
16 your heads anymore.

17           So, okay, enough said. Any questions for  
18 Gordon?

19           Then we should move on to our very patient  
20 speaker, Skip's been sitting there, like the rest of us,  
21 all day, and we did commit to stay to the bitter end.

22           MR. YORK: Hi, I'm Skip York, I'm a Vice  
23 President in Downstream Consulting for Wood MacKensie  
24 Consultants.

25           What I'm going to do is use the charts here, but

1 I'm going to deviate a little bit and try to  
2 qualitatively talk about some of the issues that have  
3 come up about today.

4           We, at Wood MacKensie, take a little bit  
5 different view because we see things globally, as a  
6 global firm. So, we work carbon cost issues, not just  
7 in California, but we're also doing similar analysis in  
8 other parts of the world. And that also means that,  
9 predominantly, we're doing a lot of -- a fair amount of  
10 work in Europe.

11           So what I'll do is at certain points I'll sort  
12 of compare and contrast the work that we've done around  
13 how the HICO or how carbon oil, carbon intensity under  
14 the LCFS and sort of draw some our conclusions for the  
15 State of California, but then also contrast them with  
16 some areas.

17           One of the things thing I want to do is that we  
18 agree with the CEC on the point that when you look at  
19 things from a global basis it's going to be very  
20 challenging for a market, as small as California, and I  
21 know that may sound a little bit strange for people who  
22 live in California, but on a global basis it's going to  
23 be difficult for a market as small as California to have  
24 a material impact on how the crude or how the global  
25 dynamics for the pricing and movements of crude flow.

1           There will be -- when we get to the crude  
2 shuffling point, there will be a point where we will  
3 pause and actually talk through what the HICO  
4 implications are of crude shuffling and some of the  
5 strategic risks that the HICO provision as proposed, and  
6 not the final rule, but as sort of what's been laid out  
7 there what, potentially, you could be selling yourself  
8 into and it's just a risk that needs to be thought of  
9 and addressed as we go through it.

10           So, with that as an introduction, what we do  
11 want to do is when we look at crude oil markets on a  
12 global basis, Gordon made a very good point that as long  
13 as the crude producer, as long as the well head does not  
14 have to comply with the LCFS and has the ability to go  
15 someplace else, there is an economic incentive for them  
16 to choose to push themselves into another market.

17           And it's not just the LCFS, that's true of  
18 any -- that's true of any restriction that you put on  
19 the global crude oil market.

20           Now, in particular, when you think about what's  
21 happening in California with the decline in California  
22 production and the decline in Alaskan production, that  
23 means that every makeup barrel that is -- every barrel  
24 that is brought in to make up a barrel of lost  
25 production in California or Alaska is coming in off of

1 the water, and that means it's being exposed to the  
2 global crude markets.

3 And, therefore, as Gordon used it, it's not a  
4 captured barrel, it's a barrel that will flow to its  
5 best economic value.

6 And that's where we kind of say the sub-point  
7 here is that one of the things that needs to be  
8 considered is the increased carbon emissions from the  
9 crude oil shuffling, as tankers -- as the HICO provision  
10 will literally encourage tankers or you're going to  
11 create an incentive for tankers to pass each other on  
12 the open seas, with high-intensity crudes flowing away  
13 from California and low-intensity crudes flowing towards  
14 California.

15 In addition, the California refineries were  
16 designed to produce, you know, a heavy, deep conversion  
17 sort of crude oil which is what's in decline. The high-  
18 intensity crudes tend to be more of your low API, high  
19 sulfur, they tend to be the very nonfungible, difficult-  
20 to-refine crudes.

21 And they're going to be replacing them with the  
22 lower-intensity crudes, you're reducing the operational  
23 efficiency of the California refiners and you're placing  
24 that difficult refined crude into more simpler, less  
25 complex, less conversion, you know, less efficient

1 refinery somewhere else in the world and that's going to  
2 have energy efficiency implications, which means there  
3 are carbon emission implications when those high HICO  
4 crudes end up wherever they're going to end up.

5           The other point that we want to do is kind of  
6 point that the future is today in the -- although the  
7 baseline was defined in 2006, we're going to show how  
8 just in the last four years we've seen dramatic changes  
9 in how the California crude slate, refining crude slate  
10 has changed, and that is just sort of precursor of the  
11 shape of things to come.

12           And then the conclusion then being that the  
13 high-carbon crudes, if you deflect them from California,  
14 they will still be produced. Because if you think of a  
15 world in which we're going from 85 million barrels today  
16 of crude oil consumption today, to 90 or 100 million  
17 barrels a day of crude oil consumption, the bottom line  
18 is the oil sands are coming.

19           That the global oil market cannot possibly meet  
20 growing oil demand, especially in the emerging world,  
21 without the development of the -- what we call sort of  
22 the extreme sources, such as the Canadian oil sands or  
23 the ultra-deep water production.

24           That production has to come in order -- if we  
25 believe that the emerging world is going to pull itself



1 out from being an emerging world and into a developed  
2 world, it's going to require more energy. And if that  
3 energy takes the form of liquid fuels, then there's no  
4 way that that equation can possibly be met without  
5 bringing these sort of new sources, or these  
6 unconventional crudes on stream.

7           So, here's just a view of when we define the  
8 base year, you know, about 95 percent of the crude slate  
9 in 2006 fit the baseline definition. So, in other  
10 words, it would be a low-carbon intensity crude oil by  
11 definition, as the definition that's been -- the  
12 potential definition that's been proposed.

13           But if you look over the next five years, just  
14 through the natural decline in baseline crudes out of  
15 California and out of Alaska, that we've sort of seen  
16 that those baseline crudes are now less than 80 percent  
17 of the California crude slate and they're being made up  
18 by one of two ways, either you're going to be importing  
19 more barrels from someplace else in the world and those  
20 barrels, by definition, were non-baseline crudes, or  
21 you're going to be cutting refining runs; which means  
22 instead of bringing in an imported barrel of crude,  
23 you're going to be bringing in an imported barrel of  
24 product in order to satisfy California petroleum demand.

25           Now, this is where we're going to slow down for

1 a bit and kind of talk about the security and supply  
2 implication. So, if you sort of think in a very simple  
3 term, what the HICO definition does, if you sort of say  
4 that we're not going to allow -- you know, that we're  
5 going to define sort of like the Canadian oil sands  
6 crudes, or heavy production crudes out of Brazil or  
7 Columbia, out of Venezuela as being high-intensity  
8 crudes, then what you do is you end up putting up a  
9 brick wall to those locally-sourced crudes from South  
10 America or from Canada.

11           And at the same time you're going to still have  
12 refining crude runs that need to be met and the low-  
13 intensity crudes that fit the definition, since the  
14 Californian and Alaskan crudes are in decline, you're  
15 increasingly pulling barrels of crude, which is the  
16 green magnet, away from the low-carbon intensity crude  
17 country defined areas, which is largely from the Middle  
18 East.

19           So, here's what has to happen for that barrel to  
20 make it to California, when we think about it from an  
21 energy supply basis. First of all, just the mere  
22 distance of coming from Canada to California, versus  
23 from the Middle East to California, the length of  
24 distance increases the length of the supply chain. In  
25 other words, there's more distance and there's more time

1 for something in the supply chain to go wrong. And that  
2 means if the barrel of crude doesn't show up in time to  
3 be refined the way you'd -- at the time that you need it  
4 to be refined in order to keep the California market  
5 supplied.

6 But the other thing to note is that -- is two  
7 other things. One, that marginal barrel of crude that's  
8 having to come in today, so as you sort of think about  
9 that, the baseline crude's going from 95 percent down to  
10 80 percent, that 15 percent swing from baseline to non-  
11 baseline crudes is being met by Middle East barrels.

12 Now, that Middle East barrel has to come out of  
13 the Strait of Hormuz which, at its narrowest point, only  
14 allows two tankers to flow.

15 If it can make it through that without the  
16 political uncertainty in the Middle East, if it makes it  
17 out of the Strait of Hormuz, it then has to flow past  
18 the Straits of Malacca, which is the most pirate intense  
19 shipping lane in the entire planet.

20 If it makes it through the Straits of Malacca,  
21 you now have to bid that barrel of crude away from the  
22 Asian refining demands in order to make it attractive to  
23 land in California.

24 Now, the reason why that last point is in  
25 important is that since the Global recession ended in

1 2009, more than 100 percent of the growth in oil demand  
2 has been in Asia. And the reason why it's more than 200  
3 percent of demand is that we still have declining oil  
4 demand in the developed worlds of Europe, North America,  
5 Japan or Australia.

6           So, the growth market of the world, on an oil  
7 demand side, that barrel is going to have to get priced  
8 at a point where it will -- the Chinese, or the  
9 Singaporean, or the Korean refiner will let that  
10 expensive barrel slide by and head on to California, and  
11 then it has to cross the Pacific with no mechanical  
12 interruptions, or no impact, and land in California just  
13 in time to hit the tanks and then go into the refinery.

14           Now, at the same time, if you're pricing those  
15 low-intensity crudes at a high enough point to pull it  
16 out of Asia and into California, you're also discounting  
17 those high-intensity crudes coming out of Canada and  
18 coming out of South America, and you're actually  
19 discounting crudes into Asia, so that's where the crude  
20 shuffling goes on.

21           It happens because the California refiners have  
22 to put a high enough price to pull the low-intensity  
23 crude out of the Middle East and a big enough of a  
24 discount, and you're discounting the local Canadian  
25 crudes, or the nearby Canadian crudes so that they can

1 flow to Asia, and those tankers literally pass each  
2 other on the open seas.

3           Now, while all that's going on, this kind of  
4 just goes to Gordon's point and this is just a chart  
5 that demonstrates, you know, how you have to kind of  
6 move the -- what you have to believe that this policy  
7 actually alters world oil demand, world oil production,  
8 is that the dark blue line at the bottom of the chart is  
9 California oil demand and the light blue is demand  
10 everywhere else, which is somewhere in the neighborhood  
11 of 85 million barrels a day and growing.

12           So, as you move through time, as we move going  
13 forward, California actually becomes a smaller  
14 percentage of the world oil demand and so its influence  
15 to -- its ability to influence the well head economics  
16 in places like either Canada, or the Middle East shrinks  
17 in proportion to its -- to the size of its -- to where  
18 it fits in the global market.

19           Now, that leads us to the final chart. So, if  
20 you're in a world where that marginal barrel comes from  
21 a water borne barrel, and that water borne crude barrel  
22 can flow anywhere in the world, once it hits a ship it  
23 can land on any refinery anywhere, the producer has the  
24 ability to avoid the policy implications of the LCFS  
25 through HICO.

1           And even if it's a low-intensity crude, it has  
2 the ability to price itself into whatever market is  
3 going to offer it the most attractive price.

4           On the other hand, if you're a refiner, the HICO  
5 definition restricts the number of crudes that are  
6 available to you, and by restricting the number of  
7 crudes that are available to you, you reduce your  
8 ability to either influence the price and attract  
9 crudes, or you also reduce your ability to diversify  
10 your supply, which sort of says that the HICO -- when  
11 you define HICO, what you need to be looking for is  
12 something that avoids the crude shuffling because that's  
13 a net increase in carbon emissions, greenhouse gas  
14 emissions. And you also want to be looking for  
15 something that doesn't adversely impacting your security  
16 of supply by unduly restricting the portfolio of crudes  
17 that you can select from.

18           And so that's kind of the essence of what we  
19 wanted to talk about today was that, you know, we  
20 largely agree with what the CEC has put in their draft  
21 report, that the California market has -- the size of  
22 the California market makes it difficult for them to  
23 influence policy in other parts of the world.

24           And that if you're not careful with how you  
25 define your policies, you're going to end up putting

1 yourself at -- you actually take on taking energy supply  
2 risk with no benefit, with no direct benefit, and  
3 possibly with a carbon cost due to the crude shuffling.

4 And that's just what we'd -- the comments that  
5 we have is that as you're finalizing the policy that you  
6 sort of be thinking about ways to mitigate those  
7 potential security supply risks and those carbon  
8 emission risks. And that's the extent of my comments.

9 VICE CHAIRPERSON BOYD: Thank you. In your  
10 analysis have you ever looked at the issue of at what  
11 point California crude oil leaves California instead of  
12 being processed in California?

13 MR. YORK: Well, we didn't look at it in this  
14 analysis, but there is -- I guess there's good news, in  
15 that there is an Executive Order signed back by the  
16 President -- there's a Presidential Executive Order,  
17 signed back in 1982, which prohibits the export of U.S.  
18 crude. And there's only -- without a Presidential  
19 exemption, and there's only two crude oils that have  
20 that exemption today, one of which is ANS.

21 So, absent a Presidential waiver, California  
22 crudes are captive to California refiners, or to U.S.  
23 refineries --

24 VICE CHAIRPERSON BOYD: Right, to the U.S.

25 MR. YORK: -- and that by their logistics

1 they'll be captive to California.

2 VICE CHAIRPERSON BOYD: Any other questions from  
3 folks here? Yes?

4 MR. STEVENSON: Dwight Stevenson, Tesoro. I  
5 wanted to amplify a little bit on what Skip had to say,  
6 and thank you for sticking it out so long, Commissioner  
7 Peterman.

8 VICE CHAIRPERSON BOYD: Yeah, she has a meeting  
9 in the Governor's --

10 COMMISSIONER PETERMAN: I'll get a recap of your  
11 question.

12 VICE CHAIRPERSON BOYD: There's a meeting with  
13 the Governor's staff that is rather important.

14 MR. STEVENSON: Okay. The point I want to make  
15 is that when you're changing the incremental crude  
16 market, the incremental crude that's coming into a  
17 refinery, and instead of having something that's lower  
18 priced from Canada, and having to buy something that's  
19 more expensive from the Arab Gulf, you're going to go  
20 look for other alternatives, first, and what happens is  
21 that all of those other alternatives get bit up, and as  
22 a final resort you go to the Arab Gulf.

23 So, this is not just on the high-carbon crude,  
24 this impact of a higher price is not just on those 10,  
25 20, 30 percent potential high-carbon crudes, we don't



1 know how many, it's the entire crude market.

2 Would you agree with that?

3 MR. YORK: Yeah, I would agree that once you  
4 start -- once you start restricting the crudes that  
5 you're going to look at and you start bidding against  
6 those then, you know, the -- it's not just one refiner  
7 in California that will be bidding into that market, it  
8 will be every refiner in California that bids into it.

9 And that crude could have more value to some  
10 other refiner than it has to you and that starts another  
11 bidding, the bidding game as well.

12 And so the market, it's a bit of the Genie gets  
13 out of the bottle, once you start it it's -- the  
14 crude -- the crude markets will find a new equilibrium,  
15 but that new equilibrium could have unintended  
16 consequences in terms of the cost of supply for  
17 petroleum products to California and the security of  
18 supply of the volume into the California markets.

19 VICE CHAIRPERSON BOYD: Other questions,  
20 comments?

21 Okay, thank you, Skip.

22 MR. YORK: Yeah.

23 VICE CHAIRPERSON BOYD: Now, public comment,  
24 Gina is waiting anxiously.

25 MS. GREY: Gina Grey, from WSPA, again. And I

1 apologize, but these are -- we have some prepared  
2 comments and I will try and keep these short, but the  
3 WSPA organization did feel that we wanted to make some  
4 comments at the end to try and summarize our general  
5 view of the Transportation Report at this point in time.

6 First of all, congratulations are in order  
7 because we actually, as WSPA, want to thank and  
8 recognize the tremendous effort by staff to improve the  
9 IEPR Transportation Report.

10 And I know I've stood in front of you many  
11 times, Commissioner Boyd, and had a long litany of  
12 complaints and issues with the report, but we actually  
13 have seen a seed change, I think, in improvement in the  
14 report. It's very much improved from what was produced  
15 in the past.

16 There's a greater understanding and recognition  
17 in the report of the complexities of the transportation  
18 fuels arena, and the considerations and challenges  
19 inherent in trying to transition to a wholly different  
20 fuel system in a rapid time frame.

21 What appears to be one of the main themes,  
22 however, is the high level of uncertainty in what lies  
23 ahead, particularly with respect of future contributions  
24 of various renewable and alternative transportation  
25 fuels and technologies.

1           There are, for example, questions about the  
2 adequacy of alternative fuel supply, the adequacy of the  
3 infrastructure and the technical, and environmental  
4 questions still to be addressed.

5           Overlaid on this are the prevailing issues of  
6 whether the fuels, the vehicles and the consumers will  
7 nicely match up.

8           In contrast to historical IEPR documents that  
9 painted a very optimistic picture of the alternative  
10 fuel future contributions and the rapid demise of the  
11 petroleum industry, this document appears far more  
12 balanced. And I think we heard that from other people  
13 today that they sort of characterized it as a more  
14 balanced report.

15           One aspect we did find disappointing, however,  
16 was the lack of a next step analysis, and I think I  
17 heard this from John Braeutigam earlier, that would take  
18 much of the information obtained over these many months  
19 of staff work and provide what is required by the  
20 enacting Bowen Bill, which is to develop policies for  
21 the IEPR.

22           The report identifies many significant problems,  
23 but normally doesn't go the next step in providing  
24 recommended solutions or changes to State policy, for  
25 example.

1           And we actually took an example from the report,  
2 which is relative to E85. We see in the report that  
3 staff projects E85 infrastructure costs, alone, will be  
4 from \$3.1 billion to \$101.8 billion, and that's if you  
5 add up all of the components out to 2030. Which, they  
6 say, on a per-station basis for dispensers are many  
7 times greater than the total annual profits of a typical  
8 retail station.

9           the report also says the number of FFEs needed  
10 is needed to increase from 450,000 in 2010 to 5 million  
11 by 2030 to enable an adequate market for volumes of 85  
12 needed to meet RFS2.

13           So, the reader is left with many questions. How  
14 is all of this going to happen? Or, more importantly,  
15 does the CEC believe this will realistically happen?  
16 What will be the impact on the State's economy and the  
17 consumers? What needs to be done or undone in order to  
18 accomplish this?

19           So, there's the types of questions that  
20 typically go through your head as you're reading this  
21 report.

22           Now, we do note an exception to this lack of  
23 sort of next step, which was on page 88, where the staff  
24 recommends the EPA consider convening a forum to  
25 ascertain the primary causes for a lack of progress

1 regarding the growth of cellulosic biofuel production  
2 capacity under the RFS2, along with a consideration of  
3 modifications to the program.

4           This is an example of what we'd like to see more  
5 of in the report.

6           So, WSPA would like this report to provide  
7 policy recommendations as input to the overall IEPR.  
8 And I think that's what we have said in the past, too,  
9 that even if a lot of these issues and comments are  
10 incorporated in this Transportation Report, we typically  
11 don't end up seeing it in the actual IEPR.

12           So for policymakers, who are looking at just the  
13 IEPR document, often those key issues are missing.

14           In our March set of IEPR comments we stated,  
15 "The CEC does not appear to be actively and urgently  
16 working to chart a specific strategy that will deal with  
17 a very tight demand supply outlook embedded in the  
18 Commission's Transportation Fuels Forecast."

19           So, this comment and our concern still stands  
20 relative to that March comment.

21           We would like to request that certain main  
22 issues be highlighted in the main IEPR document, so  
23 policymakers are appropriate forewarned.

24           Some of the issues and we'll probably have more  
25 in our written comments, that we'd like to have included

1 in the IEPR are, and first of all, this first one may  
2 strike you cold because we were going to say this  
3 earlier in the day, but time was short, which is the  
4 need for CEC to conduct the transportation fuels  
5 analysis on an annual, rather than a biannual basis.

6 I don't see staff saying rah-rah over there.

7 VICE CHAIRPERSON BOYD: Do you have a revenue  
8 source to get the added staff that --

9 MS. GREY: Yeah, I noticed that in the report,  
10 too, about the resources.

11 Since many of the fuels were not dealt with in  
12 detail in the report and there are several sections that  
13 talk about why that was, but it also says that this is  
14 ongoing work that will be completed at some point in  
15 time, but it's not explicit as to when all that will be  
16 completed.

17 So, we just, again, would like to suggest that  
18 this be an annual report, particularly at this point in  
19 time when it seems -- you know, with the LCFS, with the  
20 RFS2, a lot of these programs in play.

21 It seems that the transportation fuels arena in  
22 the past, I know we've said this a lot, has received a  
23 bit of short shrift in the IEPR context where  
24 electricity is, annually, but transportation fuels is  
25 not. So, it's consistent with what we've said before.

1           VICE CHAIRPERSON BOYD: Don't you know what CEC  
2 stands for? The "California Electricity Commission."

3           MS. GREY: The "Electricity Commission" right.

4           (Laughter)

5           MS. GREY: All right, second bullet, which we  
6 talked about earlier today and I mentioned, the need for  
7 a CEC reporting mechanism for alternative fuels.

8           Thirdly, the need to include a detailed analysis  
9 of the vehicle and consumer side of the equation and I  
10 think it was kind of interesting this morning when we  
11 were talking about sort of the vehicle attributes, and  
12 the consumers were kind of in there. But when you look  
13 at the back end of the document there is, I think, a  
14 couple of paragraphs and three or four tables that deal  
15 with the vehicle side of this whole thing. And I think,  
16 again, we're always saying the three-legged stool,  
17 vehicle, fuel, consumer.

18           And, unfortunately, because this is, as I know,  
19 transportation fuels, but very important need to include  
20 the vehicle side in probably a more prominent position  
21 in the report.

22           And the next bullet was the need to highlight  
23 the possible consequences of the LCFS program including  
24 the crude differentiation approach.

25           And the need to continue to support the

1 petroleum industry in terms of expanded crude  
2 production, marine and other infrastructure.

3           And I think a lot of that goes to our continual  
4 mantra which is, fine, if the State wants to continue  
5 with alternative and renewable view focus in terms of  
6 transition, but don't forget about the petroleum side as  
7 well, and the fact that just making sure that that side  
8 of the equation doesn't have a hindrance in terms of our  
9 ongoing energy supply while the transition takes place  
10 is equally important.

11           And I think there are several things mentioned  
12 in this transportation report, like the marine  
13 infrastructure, that, again, need to be highlighted in  
14 the IEPR.

15           And then, lastly, the need to translate this  
16 report for use by the AB 118 effort and to determine if  
17 revisions are needed to the AB 118 program.

18           And I think by that we just mean that, again,  
19 making sure that whatever comes out in this report is  
20 recognized and understood, and the AB 118 Advisory  
21 Committee is educated on maybe some of the elements of  
22 that, because not everyone reads 270 plus pages.

23           And, plus, just there have been some discussions  
24 recently about whether or not the AB 118 program, in  
25 terms of how it's constructed, what the rules of the



1 game are, et cetera, are appropriate as we move forward.  
2 And maybe there are some revisions that may be necessary  
3 in that, and that's probably legislatively driven and  
4 you need to change that, but that was just another  
5 thought on our part.

6 So, those were just some of the thoughts that we  
7 had in terms of what needs to be reflected in the IEPR  
8 in addition to what's in this Transportation Fuels  
9 Report. Thank you.

10 VICE CHAIRPERSON BOYD: Thank you, Gina.

11 Any other public comments? Any questions out  
12 there in -- staff, do you have any concluding wrap-up  
13 comments you'd like to make?

14 MR. PAGE: Jim Page, of the Energy Commission.  
15 Just that we have an IEPR schedule that's actually  
16 fairly tight, where all of these -- all this work that  
17 we're proposing or has been proposed probably will  
18 not -- will almost certainly make it into the IEPR given  
19 the short lead time.

20 Our final report we have no time, there is no  
21 date at which our final report has to be completed.

22 And I would like to emphasize, too, that this,  
23 while not maybe an annual process, is a continuous and  
24 ongoing process for staff to learn, to understand, to  
25 incorporate, to get information, to learn about new data

1 sources, to hear ideas about how that can be  
2 incorporated into analysis, new problems that come up,  
3 issues people have with our work. This is ongoing, it  
4 will continue long after I'm gone.

5 So, that's really all I want to say.

6 VICE CHAIRPERSON BOYD: Are you retiring, too?

7 MR. PAGE: Don't tempt me. Yes, that's really  
8 all I want to say is that we do have a short lead time  
9 to contribute to the IEPR, so not all of the work that's  
10 been proposed can get done in that time frame.

11 But, again, we do have more time to do the final  
12 report. Whether we can do more workshops, we would like  
13 to look into that possibility. Obviously, there's a  
14 whole slew of questions that have been raised and we  
15 have not -- we're not close to the answers for all of  
16 them.

17 But for the IEPR purposes, it comes every two  
18 years and we just -- we can't stop it. Whether we're  
19 ready or not, we have to contribute by a certain date  
20 and that's the constraint that we will always have.

21 And I would also like to thank you all very much  
22 for staying this long, this late and contributing so  
23 much. It's really a pleasure, I really appreciate it.

24 VICE CHAIRPERSON BOYD: Thank you, Jim. Well,  
25 let me just say that I, too, appreciate, one, the work

1 of the staff, the tremendous amount of work that has  
2 gone into that. And only I, in particular, some of us  
3 know that we have fewer staff now than we've ever had in  
4 the past, in light of these tough times, so they've  
5 taken on a big task and they have worked very hard to  
6 bring it where it is. And the fact that some people  
7 like it better than they used to like it is indicative  
8 of, I think, the hard work that has gone on.

9           Commissioner Peterman, who did have a 5:00  
10 o'clock appointment in the Governor's Office, and put  
11 him off until 5:25, whispered in my ear, just before she  
12 left, that this is one of the best workshops she's  
13 attended and she's only been here roughly a year, but  
14 carries a workload on the renewables area. Although, I  
15 share the Committee with her, she's the Chair, I let her  
16 do the heavy stuff.

17           So, it was impressive to all of us and we  
18 appreciate your input.

19           There is a desire, continuously, to shrink the  
20 size of the IEPR down because it's so big that nobody --  
21 I mean we struggle to get people to pay attention to it.

22           Jim's comments about, you know, the subordinate  
23 report, we have more time to finish it up and we have  
24 been talking about having more workshops, just some way  
25 to have a continuing dialogue on the subject.

