



## Sole Source Statement Justification for Non-Competitive Procurement

McGraw-Hill Construction was founded in 1890, originally as F.W. Dodge, and has become the leading provider of construction information to the US Federal Government, local and state government and private industry. The primary activity of McGraw-Hill Construction is the collection and dissemination of project-specific construction information and market research sourced from project information.

### **Federal Government Sole Source Contract Awards**

The US Department of Commerce Bureau of Census, and the U.S. Department of HUD have performed competitive audits prior to awarding McGraw-Hill Construction "sole source" contract awards for delivery of projects news and market research. MHC has earned this distinction because it is the only available source of continuously reported information on construction projects covering all US counties. *MHC maintains the only database of construction starts going back to 1967 and building stock going back to 1970. These are exclusive to McGraw-Hill Construction.*

McGraw-Hill Construction's contract with the US Bureau of Census has been in place continuously for 55 years. We also supply the construction project reports to the US Department of Labor for the Davis Bacon Wage Surveys and OSHA inspections and to the Federal Reserve Bank Board and Bank System for use in the Beige Book quarterly report of US economic conditions. McGraw-Hill Construction data are also used by the US HUD Office of Economic Analysis to support the Federal Home Loan Insurance program.

### **Leadership position in the Industry**

McGraw-Hill Construction tracks and reports the details of 500,000 projects in the United States using a staff of reporters to continuously gather information from private and public sources. These reports cover over 100 distinct construction project types from the planning stage through construction start.

### **Summary**

McGraw-Hill Construction is the only organization capable of providing selective access to 43 years worth of construction starts data along with 40 years of building stock data. Additionally, the full dataset is able to be organized by custom cuts unique the California Energy Commission's requirements along for construction by type of ownership, size of building in terms of square footage, height in building by the number of stories. Therefore, given the circumstances of the California Energy Commission's information requirements, and the unique and singular ability of McGraw-Hill Construction to provide the required information, McGraw-Hill Construction qualifies as the only responsible and sole source provider of the offered information.

## **Government Contracting Experience**

- **US GSA**- Project Document Manager software
- **Environmental Protection Agency** - Track incidence of design specification for energy star brands and rated materials
- **Fannie Mae**- Project data tracking residential construction activity
- **US Department of Energy** – Net Zero Energy program market research
- **US General Accounting Office**- Educational facilities construction data
- **US Postal Service** - Project information used for address and facilities management
- **Tennessee Valley Authority** - Information for market analysis
- **US Department of Education**- Report educational facility construction
- **Federal Reserve Bank**- Data used as economic indicator
- **Veterans Affairs**- Project information to support cost estimating
- **US Army Corps of Engineers**- Smart Market Research reports