

**CALIFORNIA ENERGY COMMISSION**1516 NINTH STREET  
SACRAMENTO, CA 95814-5512**NOTICE OF PROPOSED AWARD  
VEHICLE ATTRIBUTES  
RFP # 600-12-602**

Proposed Contractor: Sierra Research  
1801 J Street  
Sacramento, CA 95811

Contract Amount: \$534,483.00

<u>BIDDER</u>	<u>ADJUSTED BID</u>
Electricore	\$514,347.68
Sierra Research	\$497,743.88
ICF Corporation	\$538,802.07

Questions should be directed to: Phil Dyer, Commissioner Agreement Officer  
California Energy Commission  
1516 Ninth Street, MS-18  
Sacramento, CA 95814  
(916) 654-4651

Dated: 1/14/2013  
Expires: 1/22/2013

**RFP 600-12-602  
Vehicle Attributes  
Summary**

Prop #	Company	Criteria	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5	Scorer 6	Possible Points	Averaged Points Awarded	Program Pass?
1	Electricore	Organizational Structure	90%	80%	70%	80%	70%	80%	50	39.17	Pass
		Relevant Experience and Qualifications	80%	70%	70%	80%	70%	70%	100	73.33	
		Labor Hours by Personnel and Task	50%	70%	50%	70%	50%	80%	50	30.83	
		Client References	80%	80%	70%	80%	90%	80%	200	160.00	
		HQ- Clarity of Response	80%	80%	50%	80%	80%	80%	25	18.75	
		HQ- Feasibility of proposed solution(s)	70%	70%	70%	80%	80%	80%	25	18.75	
		HQ- Effectiveness of proposed solution(s)	70%	70%	50%	80%	70%	50%	50	32.50	
		Previous Work Products	50%	70%	50%	80%	70%	70%	200	130.00	
		SOW- Techniques, Approaches and Methods	50%	70%	50%	80%	70%	70%	100	65.00	
		SOW- Obtaining Historical Data	70%	70%	70%	80%	90%	90%	25	19.58	
		SOW- Creation, Validation and Defense of Forecasts	50%	50%	50%	80%	50%	50%	50	27.50	
		SOW- Timeline and Deadlines	50%	80%	70%	80%	70%	50%	50	33.33	
		SOW- Training Energy Commission Staff	80%	80%	70%	80%	70%	70%	75	56.25	
		Total:							1000	705.00	
2	Sierra Research	Organizational Structure	80%	90%	80%	90%	80%	80%	50	41.67	Pass
		Relevant Experience and Qualifications	80%	80%	90%	80%	80%	70%	100	80.00	
		Labor Hours by Personnel and Task	80%	80%	80%	80%	90%	80%	50	40.83	
		Client References	80%	80%	80%	80%	80%	70%	200	156.67	
		HQ- Clarity of Response	80%	70%	80%	80%	90%	70%	25	19.58	
		HQ- Feasibility of proposed solution(s)	80%	80%	80%	80%	80%	80%	25	20.00	
		HQ- Effectiveness of proposed solution(s)	80%	80%	70%	80%	80%	50%	50	36.67	
		Previous Work Products	80%	80%	70%	70%	80%	50%	200	143.33	
		SOW- Techniques, Approaches and Methods	80%	70%	80%	90%	80%	50%	100	75.00	
		SOW- Obtaining Historical Data	90%	80%	80%	80%	80%	90%	25	20.83	
		SOW- Creation, Validation and Defense of Forecasts	80%	80%	80%	80%	90%	80%	50	40.83	
		SOW- Timeline and Deadlines	50%	80%	70%	80%	70%	50%	50	33.33	
		SOW- Training Energy Commission Staff	80%	80%	70%	90%	80%	80%	75	60.00	
		Total:							1000	768.75	

**RFP 600-12-602  
Vehicle Attributes  
Summary**

Prop #	Company	Criteria	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5	Scorer 6	Possible Points	Averaged Points Awarded	Program Pass?
3	ICF International	Organizational Structure	80%	80%	70%	50%	70%	90%	50	36.67	Pass
		Relevant Experience and Qualifications	90%	80%	70%	50%	80%	90%	100	76.67	
		Labor Hours by Personnel and Task	90%	80%	80%	70%	70%	90%	50	40.00	
		Client References	80%	80%	70%	70%	80%	90%	200	156.67	
		HQ- Clarity of Response	80%	90%	50%	80%	70%	80%	25	18.75	
		HQ- Feasibility of proposed solution(s)	80%	90%	50%	80%	80%	80%	25	19.17	
		HQ- Effectiveness of proposed solution(s)	80%	80%	50%	70%	70%	90%	50	36.67	
		Previous Work Products	90%	90%	70%	50%	70%	90%	200	153.33	
		SOW- Techniques, Approaches and Methods	70%	80%	50%	70%	50%	90%	100	68.33	
		SOW- Obtaining Historical Data	90%	70%	70%	70%	90%	90%	25	20.00	
		SOW- Creation, Validation and Defense of Forecasts	80%	80%	50%	50%	50%	80%	50	32.50	
		SOW- Timeline and Deadlines	80%	80%	70%	70%	90%	90%	50	40.00	
		SOW- Training Energy Commission Staff	70%	80%	50%	50%	70%	90%	75	51.25	
		Total:								1000	750.00

## Preference Points Calculation Low Bid

Lowest Bid: **\$ 524,844.57**

#	Bid Amount	SB Pref %	SB Pref \$	Non-SB Pref %	Non-SB Pref \$	DVBE Incentive %	DVBE Incentive \$	TACPA/ EZA/ LAMBRA Pref %	TACPA/ EZA/ LAMBRA Pref \$	Adjusted Bid Amount	Ranking
Proposal 1	\$ 524,844.57	0%	\$ -	0%	\$ -	2%	\$ 10,496.89	0%	\$ -	\$ 514,347.68	2
Proposal 2	\$ 534,483.00	5%	\$ 26,242.23	0%	\$ -	2%	\$ 10,496.89	0%	\$ -	\$ 497,743.88	1
Proposal 3	\$ 549,298.96	0%	\$ -	0%	\$ -	2%	\$ 10,496.89	0%	\$ -	\$ 538,802.07	3