ECAA-Ed Competitive Program First Solicitation and Update

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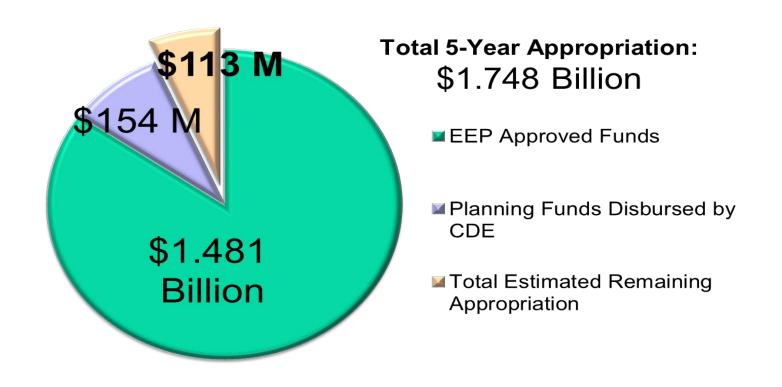


Purpose and Background

- Energy Conservation Assistance Act Education
 Subaccount (ECAA-Ed)
- In 2017, SB 110 added unused Proposition 39 funds to ECAA-Ed to be disbursed on a competitive basis
- Loan funds at 0% interest to benefit local education agencies for energy efficiency and renewable energy projects



Post Prop 39 Funds Remaining \$113 million





Post Prop 39 Remaining Funds Re-Allocations

Funds remaining after 2017-18 fiscal year (\$113 million) shall be appropriated as follows:

- First \$75 million, School Bus Program (Fully Funded)
- Next \$100 million, ECAA-Ed Competitive Loan Program (approx. \$38M Available)
- Proposition 39 K-12 Competitive Grant Program (Unfunded)



ECAA-Ed Loan Applicants and Information

Local Education Agencies (LEAs)

- Public School Districts
 (K-12)
- County Offices of Education
- Charter Schools

Funding Structure

- Maximum Loan \$3,000,000
- 0% Interest Rate
- Total Energy Costs Savings over the Estimated Useful Life (EUL) of Measures
- Actual Project Cost



ECAA-Ed Eligible Projects

- Interior and Exterior Lighting Systems
- Heating, Ventilation and Air-Conditioning (HVAC)
- Controls/Thermostats
- Pumps and Motors
- Plug Loads
- Building Envelope
- Clean Energy Generation (Solar Photovoltaic)





Legislative Direction for Competitive Program

Priority based on-

- Geographic diversity
- Diversity in size of LEAs student population
- Percentage of students eligible for free or reducedprice meals (FRPM) in prior year (50%)
- Energy savings (50%)



Geographic Diversity





Diversity of size of LEA student population (first solicitation)

- Tier 1 Up to 1,000 students
- Tier 2 >1,000 to <2,000 students
- Tier 3 >2,000 students



Clean Energy Job Creation Fund Allocation, By Tier/Size and Region

(first solicitation)

| | Central | North | South | LA | TOTAL (\$ by size) |
|--------|-------------|-------------|-------------|-------------|-----------------------|
| Small | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$ 12,000,000 |
| Medium | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$ 12,000,000 |
| Large | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$3,000,000 | \$ 12,000,000 |



Solicitations Received from LEAs by County

- Fresno
- Humboldt
- Los Angeles
- Merced
- Orange
- Riverside

- San Benito
- San Bernardino
- San Diego
- San Mateo
- Santa Barbara
- Tulare



Summary of ECAA-Ed Competitive Applications Received

| | Central | North | South | LA | TOTAL (\$ by size) |
|----------------|--------------|--------------|-------------|--------------|-----------------------|
| Small | 0 | 3 | 0 | 1 | 4 |
| | \$0 | \$1,275,680 | \$0 | \$479,794 | \$1,755,474 |
| Medium | 0 | 0 | 1 | 1 | 2 |
| | \$0 | \$0 | \$585,565 | \$2,934,566 | \$3,520,131 |
| Large | 4 | 2 | 3 | 1 | 10 |
| | \$7,763,622 | \$3,463,733 | \$7,790,170 | \$1,735,000 | \$20,752,525 |
| Total | 4 | 5 | 4 | 3 | 16* |
| (\$ by region) | \$ 7,763,622 | \$ 4,739,413 | \$8,375,735 | \$ 5,149,360 | \$26,028,130 |

*21 total including Administrative Disqualification



Summary of Loans Awarded

| | Central | North | South | LA | TOTAL (\$ by size) |
|----------------|-------------|-------------|-------------|-----|-----------------------|
| Small | 0 | 3 | 0 | 0 | 3 |
| | \$0 | \$1,275,680 | \$0 | \$0 | \$1,275,680 |
| Medium | 0 | 0 | 1 | 0 | 1 |
| | \$0 | \$0 | \$585,565 | \$0 | \$585,565 |
| Large | 1 | 1 | 1 | 0 | 3 |
| | \$2,750,331 | \$463,733 | \$1,643,480 | \$0 | \$4,857,544 |
| Total | 1 | 4 | 2 | 0 | 7 |
| (\$ by region) | \$2,750,331 | \$1,739,413 | \$2,229,045 | \$0 | \$6,718,789 |



Breakdown of Applications From First Solicitation

21 total-

- 5 Administratively disqualified
- 16 Reviewed
- 7 did not pass technical review
- 2 passed, but no funding remaining in that size/region
- 7 were funded totaling \$6.7M



Examples of Reasons for Disqualification

- Missing pages/information
- Wrong document formats
- Un-authorized persons signing the application
- Board resolution giving authority to a private firm
- Calculations not shown on spreadsheets



Updated PON ECAA-ED Competitive Solicitation



Changes to Tier/Size of LEA Student Population

- Tier 1 Less than 1,000
- Tier 2 Between 1,000 & 2,000
- Tier 3 Between 2,001 & 10,000
- Tier 4 More than 10,000



Changes to Funding by Tier/Size and Region

| Max Loan Amount | Total Funding |
|--------------------|---|
| | Funding |
| | |
| \$1,500,000 | \$1,500,000 |
| \$2,000,000 | \$2,000,000 |
| \$3,000,000 | \$3,000,000 |
| \$3,000,000 | \$3,000,000 |
| TOTAL | \$9,500,000 |
| | \$2,000,000 \$3,000,000 \$3,000,000 |

| South□ | | | |
|--------|-------------|-------------|--|
| Tier | Max Loan | Total | |
| Her | Amount | Funding | |
| 1 | \$1,500,000 | \$1,500,000 | |
| 2 | \$2,000,000 | \$2,000,000 | |
| 3 | \$3,000,000 | \$3,000,000 | |
| 4 | \$3,000,000 | \$3,000,000 | |
| | TOTAL | \$9,500,000 | |

| Central□ | | | |
|----------|-------------|-------------|--|
| Tier | Max Loan | Total | |
| ilei | Amount | Funding | |
| 1 | \$1,500,000 | \$1,500,000 | |
| 2 | \$2,000,000 | \$2,000,000 | |
| 3 | \$3,000,000 | \$3,000,000 | |
| 4 | \$3,000,000 | \$3,000,000 | |
| | TOTAL | \$9,500,000 | |
| | | | |

| | Los Angeles County□ | | | |
|------|---------------------|-------------|--|--|
| Tier | Max Loan | Total | | |
| Hei | Amount | Funding | | |
| 1 | \$1,500,000 | \$1,500,000 | | |
| 2 | \$2,000,000 | \$2,000,000 | | |
| 3 | \$3,000,000 | \$3,000,000 | | |
| 4 | \$3,000,000 | \$3,000,000 | | |
| | TOTAL | \$9,500,000 | | |



Examples of Successful Applications

- PON instructions adhered to
- All documents submitted as required
- Information provided readily verifiable
- When using online calculators, input/output data provided
- Authorized persons (LEA's staff) sign application
- Board resolution authorizes LEA's employees
- Calculations submitted in Excel, unlocked, and with calculations showing



| Activity | Action Date |
|---|--|
| ✓ Solicitation Release | February 25, 2020 |
| ✓ Pre-Application Workshop | March 10, 2020 |
| ✓ DEADLINE FOR WRITTEN QUESTIONS | March 20, 2020 |
| ✓ Distribute Questions and Answers | March 27, 2020 |
| DEADLINE TO SUBMIT APPLICATION | June 29, 2020 by 5:00 pm |
| Post Notice of Proposed Award (NOPA) | July 31, 2020 |
| Anticipated Energy Commission Business Meeting Date | October 14, 2020 |
| Anticipated Agreement Start Date | Within 30 days of the Business Meeting |



Competitive vs Non Competitive

| Competitive | Non-Competitive |
|--|--|
| Potential for equal distribution by LEA size Potential for equal distribution by LEA region Can assist high FRPM districts Does not allow for changes to flaws in submissions Leaves unfunded potential projects | Does not ensure regional and size distribution No preference for FRPM Allows for correction to fatal flaws Allows for productive dialogue between CEC staff and LEA/applicant Allows for more applications to be recommended for funding |



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