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DOCKET
02-REN-1038
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RE: Docket Number 02-REN-1038

Dear Friends at the CEC,

Just a quick note of input regarding the proposed draft changes. There are 3 items we would like you to consider:

1. If you could possibly not implement the 90% /10% program until AFTER the 30 days has ended where we can turn in packages at the $3 rate. This part of the changes kind of caught us by surprise. Even though the rebate program has been in suspense for over 5 months, as you can imagine, we have continued to make sales based on the fact that we knew we would have 30 days to submit them. On our contracts we carry our customers for the rebate and have the state pay it to us after we have finished. We would like to be able to have the full rebate for the ones submitted during the 30 days so that we do not have to go back and re-negotiate those sales. It means the customer has to come up with $3,000 more up front, which does not make them happy campers. I have mentioned it to one of them so far, and our very happy customer turned into a very mad customer.

2. During the past 12 months there were many times that we had over 20 jobs in process at once because of the length of time required for permitting in some areas. Some of these time periods are outside our control. I don't see what the problem is with having more jobs in process as long as the jobs are

legitimate sales using good listed equipment. I think we may have had over 35 in process at some times and would appreciate it if this number could be higher, like 50 or 100, or if this requirement could be removed altogether.

3. I have to put in one more plea, could you please keep the rebate at $3/watt for another year. It really has helped stimulate the market and made more people be able to pull off doing a project. Now for our typical installation they will have to come up with $5,000 more up front, plus the other $3,000 of the 10% being withheld, so they have to come up with $8,000 MORE up front. If you plan to withhold the 10%, then please let us stay at $3/watt.

Thank you for your consideration,

Joe + Beverly Guasti

Joe and Beverly Guasti
Guasti Construction, Inc.