



August 24, 2012

California Energy Commission  
Dockets Office, MS-4  
Re: Docket Number: 12-EPIC-01  
1516 Ninth Street  
Sacramento, CA 95814-5512  
**Via email to [docket@energy.ca.gov](mailto:docket@energy.ca.gov)**

California Energy Commission

**DOCKETED**  
**12-EPIC-1**

TN # 66936

AUG 24 2012

***Comments from Grant Management Associates regarding the First Triennial Investment Plan for the Electric Program Investment Charge Program***

Grant Management Associates (GMA) would like to thank the California Energy Commission (Energy Commission) for the opportunity to provide these public comments regarding the first triennial investment plan for the Electric Program Investment Charge (EPIC) Program. GMA engages in funding identification, proposal preparation, loan documentation, feasibility studies, market analysis and grant management activities with clients such as Chevron, Solar City, Coulomb Technologies, AltAir and others. GMA counsels companies and entrepreneurs in identifying fundable activities, focusing on the appropriate positioning of their technologies, including renewable energy (such as geothermal, wind, solar, biomass, and biofuel); fuel cell, battery, EVSE Charging Systems, and other energy-storage technologies; and grid management/interface enhancements. Experienced in issues involving climate change and greenhouse gas reduction strategies, GMA helps its clients to maximize opportunities by strategically aligning them with appropriate partners.

GMA is pleased to see that funding has been authorized initially in the areas of Applied Research, Technology Demonstration and Deployment, and Market Facilitation. Widespread deployment of next generation, clean energy technologies that provide ratepayer benefits and aid in meeting our state's clean energy goals is critical in order for our state to meet important energy goals. GMA has helped green energy startups and established businesses develop programs aimed at transforming the state's clean energy marketplace. Support for these companies that perform important in technology adoption, from research and demonstration work to market acceptance is vitally important.

Our clients are large and small, well known in the clean energy market place and young, relatively unknown technical companies all with a common goal and common needs – funding. Some of the critical areas of funding need from our perspective is in the clean transportation, renewable energy, and energy efficiency markets. GMA's insight and experience working with



these companies enables us an unparalleled view of what kind and how much support these budding activities will require.

With the funding framework provided by the California Public Utilities Commission's (CPUC) Long Term Energy Efficiency Strategic Plan, as well as Assembly Bill (AB) 32 (Stats. 2006, Ch. 488) and AB 758 (Stats. 2009, Ch. 470), proper investment of EPIC Program funds will support research and development, program deployment and future commercialization across all three of these silos.

In support of this vision, GMA offers the following recommendations to the Energy Commission:

I. EPIC Program Applied Research funds should be targeted towards integrating Smart Grid and electric vehicle charging technologies to provide access to an electric vehicle charging infrastructure.

II. EPIC Program Market Facilitation funds should be utilized to analyze and incorporate lessons learned from pilot programs and demonstration programs with the goal of providing information that addresses barriers to adoption.

Sincerely,

Kristin Cooper Carter  
Owner, Grant Management Associates  
600 Parkwood Drive  
Chico, CA 95928