Pre-Application Workshop

Natural Gas Fueling Infrastructure
(PON-12-605)

December 18, 2012

California Energy Commission
Fuels and Transportation Division
Emerging Fuels and Technology Office
Agenda

• Welcome & Introduction
• PON Background
• Addendum 1
• Overview of Grant Solicitation Application Manual
• Questions and Answers
Background

- Previous NG fueling infrastructure solicitation (PON-11-602)
  - Round 1: $6.1 million awarded
  - Round 2: $0.9 million awarded
- Round 1 – 20 funded projects (CNG/LNG/RNG)
- Round 2 – 3 funded projects (CNG)
Addendum 1

• Correct language in Section II.A, page 4 (Eligible Projects) to remove some restrictions on publicly accessible stations
  o 25 mile radius requirement
  o Local & regional goods movement
  o Fleet operations
  o Light duty vehicle use
Purpose of Solicitation

• Expand and upgrade natural gas fueling infrastructure statewide
  o Reduce GHG emissions
  o Displace petroleum consumption
  o Improve air quality and public health
  o Create jobs and new business opportunities
  o Improve viability of NG fueling options for all transportation sectors
Eligible Projects

• Publicly accessible CNG or LNG stations
• New or upgraded stations for fleets or goods movement
• New or upgraded stations for public or private school districts
Eligible Applicants

• Includes public and private entities, non-profit organizations and universities
• Must meet solicitation requirements and agree to T&C’s without negotiation
• Required business presence in California
Funding Information

- At least $2.6 million of ARFVT funds available
- May be increased up to $5 million total
- Maximum Awards and Match Funds

<table>
<thead>
<tr>
<th>Project Type</th>
<th>Maximum Award per Station</th>
<th>Match Requirement</th>
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</thead>
<tbody>
<tr>
<td>Natural Gas for School Fleets</td>
<td>$300,000</td>
<td>N/A</td>
</tr>
<tr>
<td>CNG Stations</td>
<td>50% (60% if renewable) of total project cost, up to $300,000</td>
<td>Minimum of 50% (40% if renewable) of total project cost.</td>
</tr>
<tr>
<td>LNG or L/CNG Stations</td>
<td>40% (50% if renewable) of total project cost, up to $600,000</td>
<td>Minimum of 60% (50% if renewable) of total project cost.</td>
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# Schedule

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>ACTION DATE</th>
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<tbody>
<tr>
<td>Solicitation Release</td>
<td>November 29, 2012</td>
</tr>
<tr>
<td>Deadline for Written Questions*</td>
<td>December 18, 2012</td>
</tr>
<tr>
<td>Pre-Application Workshop*</td>
<td>December 14, 2012</td>
</tr>
<tr>
<td><strong>Pre-Application Workshop 2&lt;sup&gt;nd&lt;/sup&gt; WebEx</strong></td>
<td>December 18, 2012</td>
</tr>
<tr>
<td>Distribute Questions/Answers and Addenda (if any) to</td>
<td>December 28, 2012</td>
</tr>
<tr>
<td>solicitation</td>
<td></td>
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<tr>
<td>Deadline to Submit Applications by 3:00 p.m.*</td>
<td>February 7, 24, 2013</td>
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<tr>
<td>Anticipated Notice of Proposed Award Posting Date</td>
<td>March 2013</td>
</tr>
<tr>
<td>Anticipated Commission Business Meeting Date</td>
<td>May 2013</td>
</tr>
<tr>
<td>Anticipated Agreement Start Date</td>
<td>June 2013</td>
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Selection and Award Process

• Evaluation committee will score proposals using scoring criteria described in Section IV
• Committee may conduct optional interviews for clarification or verification purposes
• Minimum score of 70 (out of 100) required
• Funding recommendations based on ranking highest passing scores
Proposal Guidelines

- One (1) original and three (3) hardcopies of proposal and a CD or USB electronic copy
- Proposals should be typed in 11-point font and single-spaced
- Original and copies must be labeled “Program Opportunity Notice 12-605” and include title of application
- Proposals should NOT contain confidential info
Grounds for Rejection

- An application **shall** be rejected if:
  - It is received after 3:00 pm on February 7, 2013
  - The Application Form/Cover Page (Attachment 1) is not signed by an authorized representative
  - It does not meet the match funding requirement
  - It contains false or intentionally misleading statements or references
  - It contains confidential information
  - Applicant does not agree to T&C’s attached to solicitation
Grounds for Rejection (Cont’d)

• An application *may* be rejected if:
  o Budget forms are not filled out completely
  o CEQA Worksheet (Attachment 10) is incomplete or missing
  o It is not prepared in the format described
  o It does not literally comply or contains caveats that conflict with the PON
## Scoring Criteria

<table>
<thead>
<tr>
<th>Scoring Category</th>
<th>Maximum Points</th>
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<tbody>
<tr>
<td>1. Station Throughput</td>
<td>20</td>
</tr>
<tr>
<td>2. Infrastructure Need</td>
<td>20</td>
</tr>
<tr>
<td>3. Vehicle Population</td>
<td>25</td>
</tr>
<tr>
<td>4. GHG &amp; Petroleum Reductions</td>
<td>5</td>
</tr>
<tr>
<td>5. Renewable Feedstock</td>
<td>5</td>
</tr>
<tr>
<td>6. Cost-effectiveness/Match Share</td>
<td>25</td>
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</tbody>
</table>
Solicitation Documents

- Documents and templates for natural gas fueling infrastructure: http://energy.ca.gov/contracts/PON-12-605/
- Please make sure to read all addenda
Questions & Answers

Written Questions are due:
December 18, 2012

Please send all PON related questions to:
Kevyn Piper, Grants Officer
Kevyn.piper@energy.ca.gov