New Agreement   PIR-17-004   (To be completed by CGL Office)

<table>
<thead>
<tr>
<th>ERDD</th>
<th>Division Agreement Manager:</th>
<th>MS- Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anish Gautam</td>
<td></td>
<td>916-327-2382</td>
</tr>
</tbody>
</table>

Element 16 Technologies, Inc   81-3026272

Low Temperature, Efficient Heat Capture to Reduce Natural Gas Consumption in the Chemical Industry

<table>
<thead>
<tr>
<th>Start Date</th>
<th>End Date</th>
<th>Amount</th>
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<tbody>
<tr>
<td>4/25/2018</td>
<td>3/31/2022</td>
<td>$ 1,500,000</td>
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</tbody>
</table>

☐ ARFVTP agreements under $75K delegated to Executive Director.

Proposed Business Meeting Date 3/21/2018  ☐ Consent  ☒ Discussion

Business Meeting Presenter Rajesh Kapoor  Time Needed: 5 minutes

Please select one list serve.  NaturalGas (NG Research Program)

**Agenda Item Subject and Description**

ELEMENT 16 TECHNOLOGIES, INC. Proposed resolution approving Agreement PIR-17-004 with Element 16 Technologies, Inc. for a $1,500,000 grant to demonstrate a low temperature heat recovery system at a chemical production facility in Trona to reduce the facility's natural gas usage and greenhouse gas emissions.

1.  Is Agreement considered a “Project” under CEQA?
   ☒ Yes (skip to question 2)  ☐ No (complete the following (PRC 21065 and 14 CCR 15378)):

2.  If Agreement is considered a “Project” under CEQA:
   ☒ a) Agreement IS exempt. (Attach draft NOE)
      ☐ Statutory Exemption. List PRC and/or CCR section number:
      ☒ Categorical Exemption. List CCR section number: Cal. Code Regs., tit 14, § 15301
      ☐ Common Sense Exemption. 14 CCR 15061 (b) (3)
      Explain reason why Agreement is exempt under the above section:
      This project will be within an existing chemical production facility and will recover waste heat that is already being generated but not used for any useful purpose. This project demonstration is anticipated to reduce natural gas usage by recovering heat from this existing waste heat source, storing it, and discharging the stored heat using new heat exchangers that will be installed on existing product conveyors and dryer equipment to dry existing chemical products which will reduce dryer natural gas demand. Based on the nature of the work proposed to be conducted, and where it will be conducted, this project is not anticipated to have any negative environmental impacts that trigger a CEQA review.

   ☐ b) Agreement IS NOT exempt. (Consult with the legal office to determine next steps.)
   Check all that apply
   ☐ Initial Study  ☐ Environmental Impact Report
   ☐ Negative Declaration  ☐ Statement of Overriding Considerations
   ☐ Mitigated Negative Declaration

**Legal Company Name:**

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Searles Valley Minerals Inc.</td>
<td>$ 75,000</td>
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<tr>
<td>Exponent, Inc</td>
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<tr>
<td>Brad Alan LLC.</td>
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<tr>
<td>KSJG, LLP</td>
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<tr>
<td>Jenner &amp; Block, LLP</td>
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<tr>
<td></td>
<td>$</td>
</tr>
<tr>
<td></td>
<td>$</td>
</tr>
</tbody>
</table>
List all key partners: (attach additional sheets as necessary)

Legal Company Name:

<table>
<thead>
<tr>
<th>Funding Source</th>
<th>Funding Year of Appropriation</th>
<th>Budget List No.</th>
<th>Amount</th>
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<td>501.001K</td>
<td>$1,500,000</td>
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<td>$1,500,000</td>
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</tbody>
</table>

Explanation for “Other” selection

Reimbursement Contract #: Federal Agreement #: 

Name: Hamarz Aryafar
Address: 2038 Buckingham Pl
City, State, Zip: Glendale, CA 91206-1401
Phone: 619-254-4270 /
Fax: -
E-Mail: hamarz@e16tech.com

Solicitation #: GFO-17-501

1. Exhibit A, Scope of Work    Attached
2. Exhibit B, Budget Detail    Attached
3. CEC 105, Questionnaire for Identifying Conflicts    N/A Attached
4. Recipient Resolution    N/A Attached
5. CEQA Documentation    N/A Attached
I. TASK ACRONYM/TERM LISTS

A. Task List

<table>
<thead>
<tr>
<th>Task #</th>
<th>CPR</th>
<th>Task Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>General Project Tasks</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>System Design and Cost Modeling</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Existing Facility Characterization</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>Construction of First Heat Capture System Module</td>
</tr>
<tr>
<td>5</td>
<td></td>
<td>Testing and Optimization</td>
</tr>
<tr>
<td>6</td>
<td>X</td>
<td>Integration into Facility</td>
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<tr>
<td>7</td>
<td></td>
<td>Construction of Further Modules</td>
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<tr>
<td>8</td>
<td></td>
<td>Final Installation and Review</td>
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<tr>
<td>9</td>
<td></td>
<td>Measurement and Verification</td>
</tr>
<tr>
<td>10</td>
<td></td>
<td>Market Analysis and Economic Impact</td>
</tr>
<tr>
<td>11</td>
<td></td>
<td>Evaluation of Project Benefits</td>
</tr>
<tr>
<td>12</td>
<td></td>
<td>Technology/Knowledge Transfer Activities</td>
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<tr>
<td>13</td>
<td></td>
<td>Production Readiness Plan</td>
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B. Acronym/Term List

<table>
<thead>
<tr>
<th>Acronym/Term</th>
<th>Meaning</th>
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<tbody>
<tr>
<td>CAM</td>
<td>Commission Agreement Manager</td>
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<td>CAO</td>
<td>Commission Agreement Officer</td>
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<tr>
<td>CPR</td>
<td>Critical Project Review</td>
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<td>DOE</td>
<td>U.S. Department of Energy</td>
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<tr>
<td>GHG</td>
<td>Greenhouse Gas</td>
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<td>HCS</td>
<td>Heat Capture System</td>
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<td>TAC</td>
<td>Technical Advisory Committee</td>
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<td>TRL</td>
<td>Technology Readiness Level</td>
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<td>U.S.</td>
<td>United States</td>
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</table>

II. PURPOSE OF AGREEMENT, PROBLEM/SOLUTION STATEMENT, AND GOALS AND OBJECTIVES

A. Purpose of Agreement

The purpose of this Agreement is to fund the construction and demonstration of a low-temperature heat recovery system at a chemical production facility in California for the purpose of reducing the facility’s natural gas usage and greenhouse gas (GHG) emissions.

1 Please see subtask 1.3 in Part III of the Scope of Work (General Project Tasks) for a description of Critical Project Review (CPR) Meetings.
EXHIBIT A
Scope of Work

B. Problem/ Solution Statement

Problem
The chemicals industry is the second largest user of primary energy in the United States (U.S.), after only the petroleum industry, representing almost a fifth of all manufacturing energy consumption. In California, this sector is likely to be affected by the cap-and-trade program, especially for those that emit more than 25,000 metric tons of CO₂e annually. These industries will be required to reduce their emissions or purchase allowances. Finding methods to reduce the energy consumed and associated GHG emissions in the manufacturing of chemicals has the potential to impact their ability to be competitive in the global market.

Solution
The U.S. Department of Energy (DOE) has identified low temperature heat being the largest industrial source of useful wasted energy and stated that additional R&D is needed in the temperature ranges below 250°F. This project, located in southern California, is the first installation and demonstration of an economical low-temperature (below 260°F) waste heat recovery condenser and storage system at a chemical plant, which will lead to a 15% reduction in natural gas usage.

C. Goals and Objectives of the Agreement

Agreement Goals
The goals of this Agreement are to:

- Demonstrate an economically viable industrial low temperature heat capture system in an actual, relevant operating environment to achieve a technical readiness level (TRL) score of eight.
- Demonstrate the natural gas and greenhouse gas emissions reductions of at least 15% due to our heat capture system’s performance at the project host-site.

Ratepayer Benefits: This Agreement will result in the ratepayer benefits of lower costs and increased safety by reducing natural gas consumption and lowering the amount of GHG emissions. With an estimated annual savings of $50k on natural gas usage, the installation could have a payback period of less than two years and an approximate lifetime savings of $800k. By increasing the overall efficiency of natural gas usage, heat capture system (HCS) will decrease GHG emissions for the demonstration host facility, which is in the Pacific Gas and Electric natural gas service area, with an estimated reduction of 260 metric tons of CO₂ per year and 50,000 therms per year.

Technological Advancement and Breakthroughs: This Agreement will lead to technological advancement and breakthroughs to overcome barriers to the achievement of the State of California’s statutory energy goals by using the HCS, which uses pressurized superheated water and elemental sulfur to inexpensively store and transport low temperature (<280°F) waste heat. A unique advantage of the HCS is sulfur’s solid-liquid phase change and multiple allotropic changes at low temperature, reducing the footprint and cost to capture and store megawatt-hours of heat. The HCS uses modular tank heat exchangers with low-cost containment materials to extract heat from an intermittent waste heat stream. The captured heat can then be delivered to the end user with minimal losses through low-pressure water lines. The captured waste heat will be used for preheating chemical feedstock in a tightly controlled process environment.
EXHIBIT A
Scope of Work

The key advantages of this HCS are its ability to capture heat from steam, low cost (<$15/kWh thermal), small footprint, ability to store an intermittent waste heat source, and ability to deliver a continuous or on-demand heat supply. This flexibility gives value to low-temperature heat resources that are not continuous and would otherwise be wasted.

Agreement Objectives
The objectives of this Agreement are to:

- Reduce the natural gas usage and GHG emissions of the chemical process that will be served by the HCS by at least 15%.
- Develop a plan to bring the Recipient’s HCS equipment to market for the benefit of the chemical and other industries.

III. TASK 1 GENERAL PROJECT TASKS

PRODUCTS

Subtask 1.1 Products
The goal of this subtask is to establish the requirements for submitting project products (e.g., reports, summaries, plans, and presentation materials). Unless otherwise specified by the Commission Agreement Manager (CAM), the Recipient must deliver products as required below by the dates listed in the Project Schedule (Part V). Products that require a draft version are indicated by marking “(draft and final)” after the product name in the “Products” section of the task/subtask. If “(draft and final)” does not appear after the product name, only a final version of the product is required. With respect to due dates within this Scope of Work, “days” means working days.

The Recipient shall:

For products that require a draft version, including the Final Report Outline and Final Report

- Submit all draft products to the CAM for review and comment in accordance with the Project Schedule (Part V). The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt, unless otherwise specified in the task/subtask for which the product is required.
- Consider incorporating all CAM comments into the final product. If the Recipient disagrees with any comment, provide a written response explaining why the comment was not incorporated into the final product.
- Submit the revised product and responses to comments within 10 days of notice by the CAM, unless the CAM specifies a longer time period, or approves a request for additional time.

For products that require a final version only

- Submit the product to the CAM for acceptance. The CAM may request minor revisions or explanations prior to acceptance.
EXHIBIT A
Scope of Work

For all products
- Submit all data and documents required as products in accordance with the following:

Instructions for Submitting Electronic Files and Developing Software:

- **Electronic File Format**
  - Submit all data and documents required as products under this Agreement in an electronic file format that is fully editable and compatible with the Energy Commission's software and Microsoft (MS)-operating computing platforms, or with any other format approved by the CAM. Deliver an electronic copy of the full text of any Agreement data and documents in a format specified by the CAM, such as memory stick or CD-ROM.

  The following describes the accepted formats for electronic data and documents provided to the Energy Commission as products under this Agreement, and establishes the software versions that will be required to review and approve all software products:
  - Data sets will be in MS Access or MS Excel file format (version 2007 or later), or any other format approved by the CAM.
  - Text documents will be in MS Word file format, version 2007 or later.
  - Documents intended for public distribution will be in PDF file format.
  - The Recipient must also provide the native Microsoft file format.
  - Project management documents will be in Microsoft Project file format, version 2007 or later.

- **Software Application Development**
  - Use the following standard Application Architecture components in compatible versions for any software application development required by this Agreement (e.g., databases, models, modeling tools), unless the CAM approves other software applications such as open source programs:
    - Microsoft ASP.NET framework (version 3.5 and up). Recommend 4.0.
    - Microsoft Internet Information Services (IIS), (version 6 and up) Recommend 7.5.
    - C# Programming Language with Presentation (UI), Business Object and Data Layers.
    - SQL (Structured Query Language).
    - XML (external interfaces).

  Any exceptions to the Electronic File Format requirements above must be approved in writing by the CAM. The CAM will consult with the Energy Commission's Information Technology Services Branch to determine whether the exceptions are allowable.
Subtask 1.2 Kick-off Meeting
The goal of this subtask is to establish the lines of communication and procedures for implementing this Agreement.

The Recipient shall:

- Attend a “Kick-off” meeting with the CAM, the Commission Agreement Officer (CAO), and any other Energy Commission staff relevant to the Agreement. The Recipient will bring its Project Manager and any other individuals designated by the CAM to this meeting. The administrative and technical aspects of the Agreement will be discussed at the meeting. Prior to the meeting, the CAM will provide an agenda to all potential meeting participants. The meeting may take place in person or by electronic conferencing (e.g., WebEx), with approval of the CAM.

  The administrative portion of the meeting will include discussion of the following:
  - Terms and conditions of the Agreement;
  - Administrative products (subtask 1.1);
  - CPR meetings (subtask 1.3);
  - Match fund documentation (subtask 1.7);
  - Permit documentation (subtask 1.8);
  - Subcontracts (subtask 1.9); and
  - Any other relevant topics.

  The technical portion of the meeting will include discussion of the following:
  - The CAM’s expectations for accomplishing tasks described in the Scope of Work;
  - An updated Project Schedule;
  - Technical products (subtask 1.1);
  - Progress reports and invoices (subtask 1.5);
  - Final Report (subtask 1.6);
  - Technical Advisory Committee meetings (subtasks 1.10 and 1.11); and
  - Any other relevant topics.

- Provide an Updated Project Schedule, List of Match Funds, and List of Permits, as needed to reflect any changes in the documents.

The CAM shall:

- Designate the date and location of the meeting.
- Send the Recipient a Kick-off Meeting Agenda.

Recipient Products:
- Updated Project Schedule (if applicable)
- Updated List of Match Funds (if applicable)
- Updated List of Permits (if applicable)

CAM Product:
- Kick-off Meeting Agenda
EXHIBIT A
Scope of Work

Subtask 1.3 Critical Project Review (CPR) Meetings
The goal of this subtask is to determine if the project should continue to receive Energy Commission funding, and if so whether any modifications must be made to the tasks, schedule, or budget. CPR meetings provide the opportunity for frank discussions between the Energy Commission and the Recipient. As determined by the CAM, discussions may include project status, challenges, successes, advisory group findings and recommendations, final report preparation, and progress on technical transfer and production readiness activities (if applicable). Participants will include the CAM and the Recipient, and may include the CAO and any other individuals selected by the CAM to provide support to the Energy Commission.

CPR meetings generally take place at key, predetermined points in the Agreement, as determined by the CAM and as shown in the Task List on page 1 of this Exhibit. However, the CAM may schedule additional CPR meetings as necessary. The budget will be reallocated to cover the additional costs borne by the Recipient, but the overall Agreement amount will not increase. CPR meetings generally take place at the Energy Commission, but they may take place at another location, or may be conducted via electronic conferencing (e.g., WebEx) as determined by the CAM.

The Recipient shall:
- Prepare a CPR Report for each CPR meeting that: (1) discusses the progress of the Agreement toward achieving its goals and objectives; and (2) includes recommendations and conclusions regarding continued work on the project.
- Submit the CPR Report along with any other Task Products that correspond to the technical task for which the CPR meeting is required (i.e., if a CPR meeting is required for Task 2, submit the Task 2 products along with the CPR Report).
- Attend the CPR meeting.
- Present the CPR Report and any other required information at each CPR meeting.

The CAM shall:
- Determine the location, date, and time of each CPR meeting with the Recipient’s input.
- Send the Recipient a CPR Agenda and a List of Expected CPR Participants in advance of the CPR meeting. If applicable, the agenda will include a discussion of match funding and permits.
- Conduct and make a record of each CPR meeting. Provide the Recipient with a Schedule for Providing a Progress Determination on continuation of the project.
- Determine whether to continue the project, and if so whether modifications are needed to the tasks, schedule, products, or budget for the remainder of the Agreement. If the CAM concludes that satisfactory progress is not being made, this conclusion will be referred to the Deputy Director of the Energy Research and Development Division.
- Provide the Recipient with a Progress Determination on continuation of the project, in accordance with the schedule. The Progress Determination may include a requirement that the Recipient revise one or more products.

Recipient Products:
- CPR Report(s)
- Task Products (draft and/or final as specified in the task)
CAM Products:
- CPR Agenda
- List of Expected CPR Participants
- Schedule for Providing a Progress Determination
- Progress Determination

Subtask 1.4 Final Meeting
The goal of this subtask is to complete the closeout of this Agreement.

The Recipient shall:
- Meet with Energy Commission staff to present project findings, conclusions, and recommendations. The final meeting must be completed during the closeout of this Agreement. This meeting will be attended by the Recipient and CAM, at a minimum. The meeting may occur in person or by electronic conferencing (e.g., WebEx), with approval of the CAM.

The technical and administrative aspects of Agreement closeout will be discussed at the meeting, which may be divided into two separate meetings at the CAM's discretion.
- The technical portion of the meeting will involve the presentation of findings, conclusions, and recommended next steps (if any) for the Agreement. The CAM will determine the appropriate meeting participants.
- The administrative portion of the meeting will involve a discussion with the CAM and the CAO of the following Agreement closeout items:
  - Disposition of any state-owned equipment.
  - Need to file a Uniform Commercial Code Financing Statement (Form UCC-1) regarding the Energy Commission’s interest in patented technology.
  - The Energy Commission's request for specific “generated” data (not already provided in Agreement products).
  - Need to document the Recipient’s disclosure of “subject inventions” developed under the Agreement.
  - “Surviving” Agreement provisions such as repayment provisions and confidential products.
  - Final invoicing and release of retention.

- Prepare a Final Meeting Agreement Summary that documents any agreement made between the Recipient and Commission staff during the meeting.
- Prepare a Schedule for Completing Agreement Closeout Activities.
- Provide All Draft and Final Written Products on a CD-ROM or USB memory stick, organized by the tasks in the Agreement.

Products:
- Final Meeting Agreement Summary (if applicable)
- Schedule for Completing Agreement Closeout Activities
- All Draft and Final Written Products
REPORTS AND INVOICES

Subtask 1.5 Progress Reports and Invoices
The goals of this subtask are to: (1) periodically verify that satisfactory and continued progress is made towards achieving the project objectives of this Agreement; and (2) ensure that invoices contain all required information and are submitted in the appropriate format.

The Recipient shall:
- Submit a monthly Progress Report to the CAM. Each progress report must:
  - Summarize progress made on all Agreement activities as specified in the scope of work for the preceding month, including accomplishments, problems, milestones, products, schedule, fiscal status, and an assessment of the ability to complete the Agreement within the current budget and any anticipated cost overruns. See the Progress Report Format Attachment for the recommended specifications.
- Submit a monthly or quarterly Invoice that follows the instructions in the “Payment of Funds” section of the terms and conditions, including a financial report on Match Fund and in-state expenditures.

Products:
- Progress Reports
- Invoices

Subtask 1.6 Final Report
The goal of this subtask is to prepare a comprehensive Final Report that describes the original purpose, approach, results, and conclusions of the work performed under this Agreement. The CAM will review the Final Report, which will be due at least two months before the Agreement end date. When creating the Final Report Outline and the Final Report, the Recipient must use the Style Manual provided by the CAM.

Subtask 1.6.1 Final Report Outline

The Recipient shall:
- Prepare a Final Report Outline in accordance with the Style Manual provided by the CAM. (See Task 1.1 for requirements for draft and final products.)

Recipient Products:
- Final Report Outline (draft and final)

CAM Product:
- Style Manual
- Comments on Draft Final Report Outline
- Approval of Final Report Outline

Subtask 1.6.2 Final Report

The Recipient shall:
- Prepare a Final Report for this Agreement in accordance with the approved Final Report Outline, Style Manual, and Final Report Template provided by the CAM with the following considerations:
EXHIBIT A
Scope of Work

o Ensure that the report includes the following items, in the following order:
  ▪ Cover page (required)
  ▪ Credits page on the reverse side of cover with legal disclaimer (required)
  ▪ Acknowledgements page (optional)
  ▪ Preface (required)
  ▪ Abstract, keywords, and citation page (required)
  ▪ Table of Contents (required, followed by List of Figures and List of Tables, if needed)
  ▪ Executive summary (required)
  ▪ Body of the report (required)
  ▪ References (if applicable)
  ▪ Glossary/Acronyms (If more than 10 acronyms or abbreviations are used, it is required.)
  ▪ Bibliography (if applicable)
  ▪ Appendices (if applicable) (Create a separate volume if very large.)
  ▪ Attachments (if applicable)

o Ensure that the document is written in the third person.

o Ensure that the Executive Summary is understandable to the lay public.
  ▪ Briefly summarize the completed work. Succinctly describe the project results and whether or not the project goals were accomplished.
  ▪ Identify which specific ratepayers can benefit from the project results and how they can achieve the benefits.
  ▪ If it's necessary to use a technical term in the Executive Summary, provide a brief definition or explanation when the technical term is first used.

o Follow the Style Guide format requirements for headings, figures/tables, citations, and acronyms/abbreviations.

o Ensure that the document omits subjective comments and opinions. However, recommendations in the conclusion of the report are allowed.

o Include a brief description of the project results in the Abstract.

• Submit a draft of the report to the CAM for review and comment. The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt
• Consider incorporating all CAM comments into the Final Report. If the Recipient disagrees with any comment, provide a written response explaining why the comment was not incorporated into the final product
• Submit the revised Final Report and responses to comments within 10 days of notice by the CAM, unless the CAM specifies a longer time period or approves a request for additional time.
• Submit one bound copy of the Final Report to the CAM along with Written Responses to Comments on the Draft Final Report.

Products:
  • Final Report (draft and final)
  • Written Responses to Comments on the Draft Final Report

CAM Product:
  • Written Comments on the Draft Final Report
EXHIBIT A
Scope of Work

MATCH FUNDS, PERMITS, AND SUBCONTRACTS

Subtask 1.7 Match Funds
The goal of this subtask is to ensure that the Recipient obtains any match funds planned for this Agreement and applies them to the Agreement during the Agreement term.

While the costs to obtain and document match funds are not reimbursable under this Agreement, the Recipient may spend match funds for this task. The Recipient may only spend match funds during the Agreement term, either concurrently or prior to the use of Energy Commission funds. Match funds must be identified in writing, and the Recipient must obtain any associated commitments before incurring any costs for which the Recipient will request reimbursement.

The Recipient shall:

- Prepare a Match Funds Status Letter that documents the match funds committed to this Agreement. If no match funds were part of the proposal that led to the Energy Commission awarding this Agreement and none have been identified at the time this Agreement starts, then state this in the letter.

If match funds were a part of the proposal that led to the Energy Commission awarding this Agreement, then provide in the letter:
  - A list of the match funds that identifies:
    - The amount of cash match funds, their source(s) (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied.
    - The amount of each in-kind contribution, a description of the contribution type (e.g., property, services), the documented market or book value, the source (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied. If the in-kind contribution is equipment or other tangible or real property, the Recipient must identify its owner and provide a contact name, address, telephone number, and the address where the property is located.
    - If different from the solicitation application, provide a letter of commitment from an authorized representative of each source of match funding that the funds or contributions have been secured.

- At the Kick-off meeting, discuss match funds and the impact on the project if they are significantly reduced or not obtained as committed. If applicable, match funds will be included as a line item in the progress reports and will be a topic at CPR meetings.
- Provide a Supplemental Match Funds Notification Letter to the CAM of receipt of additional match funds.
- Provide a Match Funds Reduction Notification Letter to the CAM if existing match funds are reduced during the course of the Agreement. Reduction of match funds may trigger a CPR meeting.

Products:

- Match Funds Status Letter
- Supplemental Match Funds Notification Letter (if applicable)
- Match Funds Reduction Notification Letter (if applicable)
Subtask 1.8 Permits
The goal of this subtask is to obtain all permits required for work completed under this Agreement in advance of the date they are needed to keep the Agreement schedule on track. Permit costs and the expenses associated with obtaining permits are not reimbursable under this Agreement, with the exception of costs incurred by University of California recipients. Permits must be identified and obtained before the Recipient may incur any costs related to the use of the permit(s) for which the Recipient will request reimbursement.

The Recipient shall:
- Prepare a Permit Status Letter that documents the permits required to conduct this Agreement. If no permits are required at the start of this Agreement, then state this in the letter. If permits will be required during the course of the Agreement, provide in the letter:
  - A list of the permits that identifies: (1) the type of permit; and (2) the name, address, and telephone number of the permitting jurisdictions or lead agencies.
  - The schedule the Recipient will follow in applying for and obtaining the permits.

The list of permits and the schedule for obtaining them will be discussed at the Kick-off meeting (subtask 1.2), and a timetable for submitting the updated list, schedule, and copies of the permits will be developed. The impact on the project if the permits are not obtained in a timely fashion or are denied will also be discussed. If applicable, permits will be included as a line item in progress reports and will be a topic at CPR meetings.
- If during the course of the Agreement additional permits become necessary, then provide the CAM with an Updated List of Permits (including the appropriate information on each permit) and an Updated Schedule for Acquiring Permits.
- Send the CAM a Copy of Each Approved Permit.
- If during the course of the Agreement permits are not obtained on time or are denied, notify the CAM within 5 days. Either of these events may trigger a CPR meeting.

Products:
- Permit Status Letter
- Updated List of Permits (if applicable)
- Updated Schedule for Acquiring Permits (if applicable)
- Copy of Each Approved Permit (if applicable)

Subtask 1.9 Subcontracts
The goals of this subtask are to: (1) procure subcontracts required to carry out the tasks under this Agreement; and (2) ensure that the subcontracts are consistent with the terms and conditions of this Agreement.

The Recipient shall:
- Manage and coordinate subcontractor activities in accordance with the requirements of this Agreement.
- Incorporate this Agreement by reference into each subcontract.
- Include any required Energy Commission flow-down provisions in each subcontract, in addition to a statement that the terms of this Agreement will prevail if they conflict with the subcontract terms.
- If required by the CAM, submit a draft of each Subcontract required to conduct the work under this Agreement.
EXHIBIT A
Scope of Work

- Submit a final copy of the executed subcontract.
- Notify and receive written approval from the CAM prior to adding any new subcontractors (see the discussion of subcontractor additions in the terms and conditions).

Products:
- Subcontracts *(draft if required by the CAM)*

**TECHNICAL ADVISORY COMMITTEE**

**Subtask 1.10 Technical Advisory Committee (TAC)**
The goal of this subtask is to create an advisory committee for this Agreement. The TAC should be composed of diverse professionals. The composition will vary depending on interest, availability, and need. TAC members will serve at the CAM's discretion. The purpose of the TAC is to:

- Provide guidance in project direction. The guidance may include scope and methodologies, timing, and coordination with other projects. The guidance may be based on:
  - Technical area expertise;
  - Knowledge of market applications; or
  - Linkages between the agreement work and other past, present, or future projects (both public and private sectors) that TAC members are aware of in a particular area.
- Review products and provide recommendations for needed product adjustments, refinements, or enhancements.
- Evaluate the tangible benefits of the project to the state of California, and provide recommendations as needed to enhance the benefits.
- Provide recommendations regarding information dissemination, market pathways, or commercialization strategies relevant to the project products.

The TAC may be composed of qualified professionals spanning the following types of disciplines:
- Researchers knowledgeable about the project subject matter;
- Members of trades that will apply the results of the project (e.g., designers, engineers, architects, contractors, and trade representatives);
- Public interest market transformation implementers;
- Product developers relevant to the project;
- U.S. Department of Energy research managers, or experts from other federal or state agencies relevant to the project;
- Public interest environmental groups;
- Utility representatives;
- Air district staff; and
- Members of relevant technical society committees.
EXHIBIT A
Scope of Work

The Recipient shall:
- Prepare a List of Potential TAC Members that includes the names, companies, physical and electronic addresses, and phone numbers of potential members. The list will be discussed at the Kick-off meeting, and a schedule for recruiting members and holding the first TAC meeting will be developed.
- Recruit TAC members. Ensure that each individual understands member obligations and the TAC meeting schedule developed in subtask 1.11.
- Prepare a List of TAC Members once all TAC members have committed to serving on the TAC.
- Submit Documentation of TAC Member Commitment (such as Letters of Acceptance) from each TAC member.

Products:
- List of Potential TAC Members
- List of TAC Members
- Documentation of TAC Member Commitment

Subtask 1.11 TAC Meetings
The goal of this subtask is for the TAC to provide strategic guidance for the project by participating in regular meetings, which may be held via teleconference.

The Recipient shall:
- Discuss the TAC meeting schedule with the CAM at the Kick-off meeting. Determine the number and location of meetings (in-person and via teleconference) in consultation with the CAM.
- Prepare a TAC Meeting Schedule that will be presented to the TAC members during recruiting. Revise the schedule after the first TAC meeting to incorporate meeting comments.
- Prepare a TAC Meeting Agenda and TAC Meeting Back-up Materials for each TAC meeting.
- Organize and lead TAC meetings in accordance with the TAC Meeting Schedule. Changes to the schedule must be pre-approved in writing by the CAM.
- Prepare TAC Meeting Summaries that include any recommended resolutions of major TAC issues.

Products:
- TAC Meeting Schedule (draft and final)
- TAC Meeting Agendas (draft and final)
- TAC Meeting Back-up Materials
- TAC Meeting Summaries

IV. TECHNICAL TASKS

Products that require a draft version are indicated by marking “(draft and final)” after the product name in the “Products” section of the task/subtask. If “(draft and final)” does not appear after the product name, only a final version of the product is required. Subtask 1.1 (Products) describes the procedure for submitting products to the CAM.
EXHIBIT A
Scope of Work

TASK 2: SYSTEM DESIGN AND COST MODELING
The goals of this task are to create thermodynamic models and the process and instrumentation diagram drawings of the basic HCS.

The Recipient shall:
- Adapt in-house thermodynamic system/cost model(s) to incorporate the operating conditions of the demonstration facility.
- Perform parametric study to explore possible modes for maximizing HCS’s performance.
- Perform optimization on one or more candidate configurations.
- Prepare a Design/Cost Modeling Report that includes but is not limited to:
  - The in-house modeling work;
  - The results of the parametric study;
  - The results of the optimization.

Products:
- Design/Cost Modeling Report (draft and final)

TASK 3: EXISTING FACILITY CHARACTERIZATION
The goals of this task are to characterize the baseline performance of the current demonstration site process(s) and to collect data for the purposes of optimizing the initial HCS design.

The Recipient shall:
- Conduct energy and mass analysis of demonstration facility.
- Install sensors and flow meters where data is lacking.
- Collect, compile, and analyze performance data to establish baseline for demonstration site-specific process(s) that will be the source of the wasteheat to be recovered and where the recovered wasteheat will be utilized.
- Prepare Facility Characterization Report that includes but is not limited to:
  - Energy and mass analysis results;
  - Summary of missing/lacking data and how project team addressed it;
  - Summary of wasteheat source(s) and usage of recovered wasteheat; and
  - Facility baseline from analysis of performance data.

Products:
- Facility Characterization Report (draft and final)

TASK 4: CONSTRUCTION OF FIRST HEAT CAPTURE SYSTEM MODULE
The goal of this task is to construct the first iterations of the HCS.

The Recipient shall:
- Develop an initial design based on results of Task 3.
- Purchase all required components:
  - Determine lead times.
  - Develop tentative schedule for assembly.
  - Catalogue components as they arrive.
- Fabricate first HCS module.
EXHIBIT A
Scope of Work

• Prepare HCS Fabrication Report that includes but is not limited to:
  o Initial HCS design documents;
  o Listing of materials, equipment, components and supplies necessary for construction of first HCS module;
  o Fabrication and assembly schedule; and
  o Provide documented proof (pictures) of fully assembled HCS system.

Products:
• HCS Fabrication Report (draft and final)

TASK 5: TESTING AND OPTIMIZATION
The goals of this task are to test the performance of the first HCS module and to use the results to optimize its design.

The Recipient shall:
• Develop HCS Test Plan that includes but is not limited to:
  o Start-up and shutdown checklist verification;
  o Operating conditions verification; and
  o Safety shutdown verification.
• Carry out tests and research the system capabilities and performance.
• Analyze data and compare system performance to system model.
• Prepare HCS Performance Report that includes but is not limited to:
  o System efficiency;
  o 24 hr. heat loss performance; and
  o Module charge and discharge performance.

Products:
• HCS Test Plan (draft and final)
• HCS Performance Report (draft and final)

TASK 6: INTEGRATION INTO FACILITY
The goal of this task is to integrate the first HCS module into the host-site facility.

The Recipient shall:
• Prepare HCS module for shipment.
• Work with host-site for receiving, off-loading, storage and installation of HCS system.
• Install HCS module at demonstration site.
• Develop Demonstration Test Plan that includes but is not limited to:
  o Pre-start safety checklist;
  o Normal start-up procedure; and
  o Operating conditions verification.
• Carry out tests on the complete HCS to ascertain performance and functionality.
• Prepare Demonstration System Performance Report that includes but is not limited to:
  o System roundtrip efficiency;
  o Natural gas usage and savings performance; and
  o Pre/post-installation process operations.
EXHIBIT A
Scope of Work

- Operational and maintenance requirements.
- Prepare a CPR Report in accordance with subtask 1.3 (CPR Meetings).
- Participate in a CPR meeting.

Products:
- Demonstration Test Plan (draft and final)
- Demonstration System Performance Report (draft and final)
- CPR Report

TASK 7: CONSTRUCTION OF FURTHER MODULES
The goal of this task is to construct additional iterations (minimum of 1) of the HCS modules in order to further optimize the natural gas savings.

The Recipient shall:
- Develop an optimized design based on results of Task 6.
- Purchase all required components:
  - Determine lead times.
  - Develop tentative schedule for assembly.
  - Catalogue components as they arrive.
- Fabricate optimized HCS module(s).
- Prepare Optimized HCS Fabrication Report that includes but is not limited to:
  - Redesigned HCS documents;
  - Listing of materials, equipment, components and supplies necessary for construction of further HCS modules;
  - Fabrication and assembly schedule;
  - Provide documented proof (pictures) of fully assembled HCS system(s); and
  - Estimated cost of optimized HCS versus first iteration.

Products:
- Optimized HCS Fabrication Report (draft and final)

TASK 8: FINAL INSTALLATION AND REVIEW
The goals of this task are to install the optimal HCS module and to perform an operational readiness review.

The Recipient shall:
- Prepare HCS module for shipment.
- Work with host-site for receiving, off-loading, storage and installation of HCS system.
- Integrate the final HCS into the demonstration site.
- Develop Final Demonstration Test Plan that includes but is not limited to:
  - Pre-start safety checklist;
  - Normal start-up procedure; and
  - Operating conditions verification.
- Carry out tests on the complete final HCS to ascertain performance and functionality.
- Perform operational readiness review.
- Prepare Final Demonstration System Performance Report that includes but is not limited to:
EXHIBIT A
Scope of Work

- System roundtrip efficiency;
- Natural gas usage and savings comparison;
- Chemical product production effects;
- Comparison of all HCS module performance, and
- Operational, maintenance and training requirements.

Products:
- Final Demonstration Test Plan (draft and final)
- Final Demonstration System Performance Report (draft and final)

TASK 9: MEASUREMENT AND VERIFICATION
The goal of this task is to independently verify the performance and natural gas savings of the final HCS.

The Recipient shall:
- Implement the measurement and verification plan by:
  - Taking pre-installation measurements at the project site.
  - Measuring the capabilities of the system components before installation.
  - Taking post-installation measurements over the course of six months to determine system performance.
- Have all metrics verified by an independent third party.
- Prepare Measurement and Verification Report that includes but is not limited to:
  - Existing system characterization;
  - Modified system measurement and analysis;
  - Modified system performance.
  - Amount of natural gas and GHG savings; and
  - Whether project goals and objectives were achieved.

Products:
- Measurement and Verification Report (draft and final)

TASK 10: MARKET ANALYSIS AND ECONOMIC IMPACT
The goal of this task is to demonstrate the importance of HCS to chemical and other industries in California.

The Recipient shall:
- Prepare Potential Market Impact Report that includes but is not limited to:
  - Results of interviews with potential utility and industry partners;
  - Identify the required characteristics to result in cost effective installations of the HCS;
  - Identify industries with the required characteristics that could be future demonstration and/or initial product test location;
  - Calculate potential economic impact scenarios;
  - Formulate go-to-market strategy for technology; and
  - Disseminate information regarding HCS technology and project successes (provide listing showing industries receiving information and information disseminated).
EXHIBIT A
Scope of Work

Products:
- Potential Market Impact Report (draft and final)

TASK 11: EVALUATION OF PROJECT BENEFITS
The goal of this task is to report the benefits resulting from this project.

The Recipient shall:
- Complete three Project Benefits Questionnaires that correspond to three main intervals in the Agreement: (1) Kick-off Meeting Benefits Questionnaire; (2) Mid-term Benefits Questionnaire; and (3) Final Meeting Benefits Questionnaire.
- Provide all key assumptions used to estimate projected benefits, including: targeted market sector (e.g., population and geographic location), projected market penetration, baseline and projected energy use and cost, operating conditions, and emission reduction calculations. Examples of information that may be requested in the questionnaires include:
  - For Product Development Projects and Project Demonstrations:
    - Published documents, including date, title, and periodical name.
    - Estimated or actual energy and cost savings, and estimated statewide energy savings once market potential has been realized. Identify all assumptions used in the estimates.
    - Greenhouse gas and criteria emissions reductions.
    - Other non-energy benefits such as reliability, public safety, lower operational cost, environmental improvement, indoor environmental quality, and societal benefits.
    - Data on potential job creation, market potential, economic development, and increased state revenue as a result of the project.
    - A discussion of project product downloads from websites, and publications in technical journals.
    - A comparison of project expectations and performance. Discuss whether the goals and objectives of the Agreement have been met and what improvements are needed, if any.
  - Additional Information for Product Development Projects:
    - Outcome of product development efforts, such copyrights and license agreements.
    - Units sold or projected to be sold in California and outside of California.
    - Total annual sales or projected annual sales (in dollars) of products developed under the Agreement.
    - Investment dollars/follow-on private funding as a result of Energy Commission funding.
    - Patent numbers and applications, along with dates and brief descriptions.
  - Additional Information for Product Demonstrations:
    - Outcome of demonstrations and status of technology.
    - Number of similar installations.
    - Jobs created/retained as a result of the Agreement.
  - For Information/Tools and Other Research Studies:
    - Outcome of project.
EXHIBIT A
Scope of Work

- Published documents, including date, title, and periodical name.
- A discussion of policy development. State if the project has been cited in government policy publications or technical journals, or has been used to inform regulatory bodies.
- The number of website downloads.
- An estimate of how the project information has affected energy use and cost, or have resulted in other non-energy benefits.
- An estimate of energy and non-energy benefits.
- Data on potential job creation, market potential, economic development, and increased state revenue as a result of project.
- A discussion of project product downloads from websites, and publications in technical journals.
- A comparison of project expectations and performance. Discuss whether the goals and objectives of the Agreement have been met and what improvements are needed, if any.
- Respond to CAM questions regarding responses to the questionnaires.

The Energy Commission may send the Recipient similar questionnaires after the Agreement term ends. Responses to these questionnaires will be voluntary.

Products:
- Kick-off Meeting Benefits Questionnaire
- Mid-term Benefits Questionnaire
- Final Meeting Benefits Questionnaire

TASK 12: TECHNOLOGY/KNOWLEDGE TRANSFER ACTIVITIES
The goal of this task is to develop a plan to make the knowledge gained, experimental results, and lessons learned available to the public and key decision makers.

The Recipient shall:
- Prepare an Initial Fact Sheet at start of the project that describes the project. Use the format provided by the CAM.
- Prepare a Final Project Fact Sheet at the project’s conclusion that discusses results. Use the format provided by the CAM.
- Prepare a Technology/Knowledge Transfer Plan that includes:
  - An explanation of how the knowledge gained from the project will be made available to the public, including the targeted market sector and potential outreach to end users, utilities, regulatory agencies, and others.
  - A description of the intended use(s) for and users of the project results.
  - Published documents, including date, title, and periodical name.
  - Copies of documents, fact sheets, journal articles, press releases, and other documents prepared for public dissemination. These documents must include the Legal Notice required in the terms and conditions. Indicate where and when the documents were disseminated.
  - A discussion of policy development. State if project has been or will be cited in government policy publications, or used to inform regulatory bodies.
  - The number of website downloads or public requests for project results.
  - Additional areas as determined by the CAM.
EXHIBIT A
Scope of Work

- Conduct technology transfer activities in accordance with the Technology/Knowledge Transfer Plan. These activities will be reported in the Progress Reports.
- When directed by the CAM, develop Presentation Materials for an Energy Commission-sponsored conference/workshop(s) on the project.
- Provide at least (6) six High Quality Digital Photographs (minimum resolution of 1300x500 pixels in landscape ratio) of pre and post technology installation at the project sites or related project photographs.
- Prepare a Technology/Knowledge Transfer Report on technology transfer activities conducted during the project.

Products:
- Initial Fact Sheet (draft and final)
- Final Project Fact Sheet (draft and final)
- Presentation Materials (draft and final)
- High Quality Digital Photographs
- Technology/Knowledge Transfer Plan (draft and final)
- Technology/Knowledge Transfer Report (draft and final)

TASK 13: PRODUCTION READINESS PLAN
The goal of this task is to determine the steps that will lead to the manufacturing of technologies developed in this project or to the commercialization of the project’s results.

The Recipient shall:
- Prepare a Production Readiness Plan. The degree of detail in the plan should be proportional to the complexity of producing or commercializing the proposed product, and to its state of development. As appropriate, the plan will discuss the following:
  - Critical production processes, equipment, facilities, personnel resources, and support systems needed to produce a commercially viable product.
  - Internal manufacturing facilities, supplier technologies, capacity constraints imposed by the design under consideration, design-critical elements, and the use of hazardous or non-recyclable materials. The product manufacturing effort may include “proof of production processes.”
  - The estimated cost of production.
  - The expected investment threshold needed to launch the commercial product.
  - An implementation plan to ramp up to full production.
  - The outcome of product development efforts, such as copyrights and license agreements.
  - Patent numbers and applications, along with dates and brief descriptions.
  - Other areas as determined by the CAM.

Products:
- Production Readiness Plan (draft and final)

V. PROJECT SCHEDULE

Please see the attached Excel spreadsheet.
RESOLUTION NO: 18-0321-6a

STATE OF CALIFORNIA

STATE ENERGY RESOURCES
CONSERVATION AND DEVELOPMENT COMMISSION

RESOLUTION - RE: ELEMENT 16 TECHNOLOGIES, INC.

RESOLVED, that the State Energy Resources Conservation and Development Commission (Energy Commission) adopts the staff CEQA findings contained in the Agreement or Amendment Request Form (as applicable); and

RESOLVED, that the Energy Commission approves Agreement PIR-17-004 from GFO-17-501 with Element 16 Technologies, Inc. for a $1,500,000 grant to demonstrate a low temperature heat recovery system at a chemical production facility in Trona to reduce the facility's natural gas usage and greenhouse gas emissions; and

FURTHER BE IT RESOLVED, that the Executive Director or his/her designee shall execute the same on behalf of the Energy Commission.

CERTIFICATION

The undersigned Secretariat to the Commission does hereby certify that the foregoing is a full, true, and correct copy of a Resolution duly and regularly adopted at a meeting of the California Energy Commission held on March 21, 2018.

AYE: [List of Commissioners]
NAY: [List of Commissioners]
ABSENT: [List of Commissioners]
ABSTAIN: [List of Commissioners]

Cody Goldthrite,  
Secretariat