

**GRANT REQUEST FORM (GRF)**

CEC-270 (Revised 10/2015)

CALIFORNIA ENERGY COMMISSION

New Agreement PIR-17-006 (To be completed by CGL Office)

ERDD	Mike Kane	43	916-327-1530
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EtaGen, Inc.	27-2430529
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High-Efficiency and Ultra-Low Emissions Linear Generator Demonstration Project in Southern California
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5/1/2018	12/31/2021	\$ 995,659
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☐ ARFVTP agreements under \$75K delegated to Executive Director.

Proposed Business Meeting Date	3/21/2018	<input type="checkbox"/> Consent	<input checked="" type="checkbox"/> Discussion
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Business Meeting Presenter	Mike Kane	Time Needed:	5 minutes
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Please select one list serve. NaturalGas (NG Research Program)

**Agenda Item Subject and Description**

ETAGEN, INC.. Proposed resolution approving agreement PIR-17-006 with EtaGen, Inc. for a \$995,659 grant to demonstrate a high-efficiency and low-emissions linear generator technology at a commercial facility in Southern California. The project is expected to achieve greater than 45 percent net electrical efficiency and surpass the CARB 2007 DG emissions standard.

1. Is Agreement considered a "Project" under CEQA?

☒ Yes (skip to question 2)☐ No (complete the following (PRC 21065 and 14 CCR 15378)):

Explain why Agreement is not considered a "Project":

2. If Agreement is considered a "Project" under CEQA:

☒ a) Agreement **IS** exempt. (Attach draft NOE)☐ Statutory Exemption. List PRC and/or CCR section number: \_\_\_\_\_☒ Categorical Exemption. List CCR section number: Cal. Code Regs., tit 14, § 15301☐ Common Sense Exemption. 14 CCR 15061 (b) (3)

Explain reason why Agreement is exempt under the above section:

Class 1 consists of the operation, repair, maintenance, permitting, leasing, licensing or minor alteration of existing public or private structures, facilities, mechanical equipment, or topographical features, involving negligible or no expansion of use beyond that existing at the time of the lead agency's determination. The key consideration is whether the project involves negligible or no expansion of an existing use.

Cox Communications, a provider of cable TV, internet, phone and other communications services will host a demonstration of a 250 kilowatt natural gas powered generator at its facility at one of the following locations: Aliso Viejo, located in the Southern California Air Quality Management District. The site is zoned as a business park; El Cajon, located in the San Diego Air Pollution Control District. The site is zoned heavy commercial/light manufacturing; San Diego, located in the San Diego Air Pollution Control District. The site is zoned commercial; Rancho Santa Margarita, located in the Southern California Air Quality Management District. The site is zoned business park.

For all of the sites, the installed generator will supply electricity to the existing operation for the duration of the demonstration. The project will not expand the existing use or operation of the facility. All trenching for power and gas service will be on previously disturbed ground. Foundations for the containerized generator package will be place on previously disturbed ground.

☐ b) Agreement **IS NOT** exempt. (Consult with the legal office to determine next steps.)

Check all that apply

☐ Initial Study☐ Negative Declaration☐ Mitigated Negative Declaration☐ Environmental Impact Report☐ Statement of Overriding Considerations



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**List all subcontractors (major and minor) and equipment vendors: (attach additional sheets as necessary)**

Legal Company Name:	Budget
DE Solutions, Inc.	\$ 118,260
CoreStates Group	\$ 87,300
Conservation Technology	\$ 12,000
Montrose Air Quality Services, LLC	\$ 15,000
TBD Mechanical Contractor	\$ 68,000
TBD Electrical Contractor	\$ 38,000
	\$
	\$
	\$

Legal Company Name:

Funding Source	Funding Year of Appropriation	Budget List No.	Amount
NG Subaccount, PIERDD	16-17	501.001K	\$995,659
			\$
			\$
			\$
			\$
			\$
R&D Program Area:	EGRO: Renewables		\$995,659
Explanation for "Other" selection			
Reimbursement Contract #:		Federal Agreement #:	

Name:	Adam Simpson	Name:	Adam Simpson
Address:	186 CONSTITUTION DR	Address:	186 CONSTITUTION DR
City, State, Zip:	MENLO PARK, CA 94025-1117	City, State, Zip:	MENLO PARK, CA 94025-1117
Phone:	650-561-4281 /	Fax:	- -
E-Mail:	adam.simpson@etagen.com	E-Mail:	adam.simpson@etagen.com

☒ Competitive Solicitation
 Solicitation #: GFO-17-501  
☐ First Come First Served Solicitation

1. Exhibit A, Scope of Work	<input checked="" type="checkbox"/> Attached
2. Exhibit B, Budget Detail	<input checked="" type="checkbox"/> Attached
3. CEC 105, Questionnaire for Identifying Conflicts	<input checked="" type="checkbox"/> Attached
4. Recipient Resolution	<input checked="" type="checkbox"/> N/A <input type="checkbox"/> Attached
5. CEQA Documentation	<input type="checkbox"/> N/A <input checked="" type="checkbox"/> Attached

Agreement Manager

Date

Office Manager

Date

Deputy Director

Date



**Exhibit A**  
**Scope of Work**  
**EtaGen, Inc.**

**I. TASK ACRONYM/TERM LISTS**

**A. Task List**

<b>Task #</b>	<b>CPR<sup>1</sup></b>	<b>Task Name</b>
1		General Project Tasks
2		Product Design, Manufacture and Test
3	X	Site Engineering, Installation and Commissioning
4		Performance Monitoring
5		Evaluation of Project Benefits
6		Technology/Knowledge Transfer Activities
7		Production Readiness Plan

**B. Acronym/Term List**

<b>Acronym/Term</b>	<b>Meaning</b>
CAM	Commission Agreement Manager
CAO	Commission Agreement Officer
CHP	Combined Heat and Power
CPR	Critical Project Review
DG	Distributed Generation
GHG	Greenhouse Gas
kW	Kilowatt
LG	Linear Generator
LHV	Lower Heating Value
MW	Megawatt
TAC	Technical Advisory Committee

**II. PURPOSE OF AGREEMENT, PROBLEM/SOLUTION STATEMENT, AND GOALS AND OBJECTIVES**

**A. Purpose of Agreement**

The purpose of this Agreement is to fund the design, fabrication, installation and demonstration of a high performance, ultra-clean Distributed Generation (DG) product using the Recipient's Linear Generator (LG) technology designed for use in electric-only DG and Combined Heat and Power (CHP) applications.

**B. Problem/ Solution Statement**

Existing CHP solutions generally provide the highest economic and environmental returns when the end-use facility has large and steady thermal and electricity loads. Commercial and light industrial facilities, however, typically have smaller and variable thermal loads in comparison to their electricity loads, which makes it difficult for CHP solutions that use existing prime movers (engines and microturbines) and costly fuel cells to provide sufficient economic and environmental returns in the 5 MW and under size range to warrant the investment.

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<sup>1</sup> Please see subtask 1.3 in Part III of the Scope of Work (General Project Tasks) for a description of Critical Project Review (CPR) Meetings.



## **Exhibit A**

### **Scope of Work**

#### **EtaGen, Inc.**

#### **Solution**

The Recipient will design, build and demonstrate an advanced DG product incorporating its LG technology that exhibits compelling economic, environmental, and operational attributes. The demonstration unit will be hosted by a major U.S. communications company. The Recipient's LG technology, with high electric and high overall efficiencies (in the CHP mode), will better fit the energy load characteristics of most commercial and light industrial applications. Intrinsic ultra-low air criteria pollutant emissions coupled with a high-efficiency drive and a small Greenhouse Gas (GHG) footprint on natural gas to make the Recipient's technology environmentally preferred. The technology is biogas compatible dovetailing with California's near-term and long-term energy goals and targets. Capital cost and operating cost projections are on the low side of the DG and CHP technology spectrum. Collectively, linear generator technology offers a solution with compelling economic and environmental attributes applicable to a myriad of commercial and small industrial applications.

#### **C. Goals and Objectives of the Agreement**

##### **Agreement Goals**

The goal of this Agreement is to accelerate implementation of small DG/CHP in California through the commercialization and deployment of the Recipient's efficient, low emission and economically advanced LG system.

**Ratepayer Benefits:** This Agreement will result in the ratepayer benefits of greater electricity reliability, lower costs, increased safety, environmental enhancements, and operational flexibility via several innovative aspects of the Recipient's proprietary LG technology. The underlying technology enabling these benefits is the linear, opposed oscillator architecture and proprietary control algorithms seal designs. The LG operates with high and variable gas expansion volumes, employs a uniform, low-temperature reaction without a flame, and operates without oil or spark plugs. Key technical and cost attributes that result from these innovations include high electric efficiency, ultra-low emissions, fuel flexibility, fast on/off, load tracking, high reliability, and low capital and maintenance costs.

A near-zero emission, high efficiency, load tracking and fuel-flexible DG solution is a perfect complement to the high renewables content California grid. Product capital cost estimates are lower than conventional reciprocating engine and microturbine systems and much lower than fuel cells with no need for exotic materials or large capital expenditures for manufacturing.

**Technological Advancement and Breakthroughs:** This Agreement will verify technological advancement and breakthroughs to overcome barriers to the achievement of the State of California's statutory energy goals as summarized in the table below.

<b>Attributes</b>	<b>Enabling Elements</b>
High Electrical Efficiency	High expansion with direct conversion of linear motion into electricity
Near-Zero Emissions	Low-temperature reaction without a flame or oil



**Exhibit A**  
**Scope of Work**  
**EtaGen, Inc.**

Fuel Flexibility	Variable compression/expansion and proprietary controls
Low Capital Cost	Standard materials and manufacturing processes
Low Maintenance Cost	Only two moving parts and no oil or spark plugs
Electric Reliability	Islanding capable, long life components, durable design
Safety	UL 1741 listed grid-tie inverter, UL 2200 listed product

**Agreement Objectives**

The objectives of this Agreement are to:

- Design and build a fully-enclosed commercial product with two linear generator power modules and all auxiliaries (“the system”)
- Install, interconnect, and permit the system at a facility in either SoCalGas or San Diego Gas & Electric service territory for onsite electricity production to offset grid electricity purchases using pipeline natural gas
- Operate and remotely monitor the system’s performance for one year with the following performance objectives:
  - 250 kW net AC power
  - Greater than 45% lower heating value (LHV) electrical efficiency
  - Air criteria pollutant emissions less than CARB 2007 DG standards based on electric-only output
    - $\text{NO}_x < 0.07 \text{ lb/MWh}$ ,  $\text{CO} < 0.1 \text{ lb/MWh}$ ,  $\text{VOCs} < 0.02 \text{ lb/MWh}$
  - Greater than 80% LHV overall thermal efficiency potential, as measured
- Utilize third-party companies to validate, on a monthly basis, the operational and emissions performance of the Project
- Use the measured performance data from this Project to show a pathway to achieving the Recipient’s projected, at-volume performance targets of:
  - 250 kW net AC power
  - Greater than 48% LHV electrical efficiency
  - Greater than 88% LHV overall thermal efficiency when configured for CHP
  - Air criteria pollutant emissions less than CARB 2007 DG standards based on electric-only output
  - Project life with routine maintenance of at least 20 years
  - Less than \$2,500/kW installed cost
  - Less than \$0.007/kWh operation and maintenance costs
- Share the results of the Project with the Energy Commission



**Exhibit A**  
**Scope of Work**  
**EtaGen, Inc.**

**III. TASK 1 GENERAL PROJECT TASKS**

**PRODUCTS**

**Subtask 1.1 Products**

The goal of this subtask is to establish the requirements for submitting project products (e.g., reports, summaries, plans, and presentation materials). Unless otherwise specified by the Commission Agreement Manager (CAM), the Recipient must deliver products as required below by the dates listed in the **Project Schedule (Part V)**. Products that require a draft version are indicated by marking “**(draft and final)**” after the product name in the “Products” section of the task/subtask. If “(draft and final)” does not appear after the product name, only a final version of the product is required. With respect to due dates within this Scope of Work, “**days**” means working days.

**The Recipient shall:**

For products that require a draft version, including the Final Report Outline and Final Report

- Submit all draft products to the CAM for review and comment in accordance with the Project Schedule (Part V). The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt, unless otherwise specified in the task/subtask for which the product is required.
- Consider incorporating all CAM comments into the final product. If the Recipient disagrees with any comment, provide a written response explaining why the comment was not incorporated into the final product.
- Submit the revised product and responses to comments within 10 days of notice by the CAM, unless the CAM specifies a longer time period, or approves a request for additional time.

For products that require a final version only

- Submit the product to the CAM for acceptance. The CAM may request minor revisions or explanations prior to acceptance.

For all products

- Submit all data and documents required as products in accordance with the following:

Instructions for Submitting Electronic Files and Developing Software:

○ **Electronic File Format**

- Submit all data and documents required as products under this Agreement in an electronic file format that is fully editable and compatible with the Energy Commission’s software and Microsoft (MS)-operating computing platforms, or with any other format approved by the CAM. Deliver an electronic copy of the full text of any Agreement data and documents in a format specified by the CAM, such as memory stick or CD-ROM.



## **Exhibit A**

### **Scope of Work**

#### **EtaGen, Inc.**

The following describes the accepted formats for electronic data and documents provided to the Energy Commission as products under this Agreement, and establishes the software versions that will be required to review and approve all software products:

- Data sets will be in MS Access or MS Excel file format (version 2007 or later), or any other format approved by the CAM.
- Text documents will be in MS Word file format, version 2007 or later.
- Documents intended for public distribution will be in PDF file format.
- The Recipient must also provide the native Microsoft file format.
- Project management documents will be in Microsoft Project file format, version 2007 or later.

#### ○ **Software Application Development**

Use the following standard Application Architecture components in compatible versions for any software application development required by this Agreement (e.g., databases, models, modeling tools), unless the CAM approves other software applications such as open source programs:

- Microsoft ASP.NET framework (version 3.5 and up). Recommend 4.0.
- Microsoft Internet Information Services (IIS), (version 6 and up) Recommend 7.5.
- Visual Studio.NET (version 2008 and up). Recommend 2010.
- C# Programming Language with Presentation (UI), Business Object and Data Layers.
- SQL (Structured Query Language).
- Microsoft SQL Server 2008, Stored Procedures. Recommend 2008 R2.
- Microsoft SQL Reporting Services. Recommend 2008 R2.
- XML (external interfaces).

Any exceptions to the Electronic File Format requirements above must be approved in writing by the CAM. The CAM will consult with the Energy Commission's Information Technology Services Branch to determine whether the exceptions are allowable.

## **MEETINGS**

### **Subtask 1.2 Kick-off Meeting**

The goal of this subtask is to establish the lines of communication and procedures for implementing this Agreement.

#### **The Recipient shall:**

- Attend a "Kick-off" meeting with the CAM, the Commission Agreement Officer (CAO), and any other Energy Commission staff relevant to the Agreement. The Recipient will bring its Project Manager and any other individuals designated by the CAM to this meeting. The administrative and technical aspects of the Agreement will be discussed at the meeting. Prior to the meeting, the CAM will provide an agenda to all potential meeting participants. The meeting may take place in person or by electronic conferencing (e.g., WebEx), with approval of the CAM.



## **Exhibit A Scope of Work EtaGen, Inc.**

The administrative portion of the meeting will include discussion of the following:

- Terms and conditions of the Agreement;
- Administrative products (subtask 1.1);
- CPR meetings (subtask 1.3);
- Match fund documentation (subtask 1.7);
- Permit documentation (subtask 1.8);
- Subcontracts (subtask 1.9); and
- Any other relevant topics.

The technical portion of the meeting will include discussion of the following:

- The CAM's expectations for accomplishing tasks described in the Scope of Work;
- An updated Project Schedule;
- Technical products (subtask 1.1);
- Progress reports and invoices (subtask 1.5);
- Final Report (subtask 1.6);
- Technical Advisory Committee meetings (subtasks 1.10 and 1.11); and
- Any other relevant topics.

- Provide an *Updated Project Schedule*, *List of Match Funds*, and *List of Permits*, as needed to reflect any changes in the documents.

### **The CAM shall:**

- Designate the date and location of the meeting.
  - Send the Recipient a *Kick-off Meeting Agenda*.

### **Recipient Products:**

- Updated Project Schedule *(if applicable)*
- Updated List of Match Funds *(if applicable)*
- Updated List of Permits *(if applicable)*

### **CAM Product:**

- Kick-off Meeting Agenda

### **Subtask 1.3 Critical Project Review (CPR) Meetings**

The goal of this subtask is to determine if the project should continue to receive Energy Commission funding, and if so whether any modifications must be made to the tasks, products, schedule, or budget. CPR meetings provide the opportunity for frank discussions between the Energy Commission and the Recipient. As determined by the CAM, discussions may include project status, challenges, successes, advisory group findings and recommendations, final report preparation, and progress on technical transfer and production readiness activities (if applicable). Participants will include the CAM and the Recipient, and may include the CAO and any other individuals selected by the CAM to provide support to the Energy Commission.

CPR meetings generally take place at key, predetermined points in the Agreement, as determined by the CAM and as shown in the Task List on page 1 of this Exhibit. However, the CAM may schedule additional CPR meetings as necessary. The budget will be reallocated to cover the additional costs borne by the Recipient, but the overall Agreement amount will not increase. CPR meetings generally take place at the Energy Commission, but they may take



## **Exhibit A**

### **Scope of Work**

#### **EtaGen, Inc.**

place at another location, or may be conducted via electronic conferencing (e.g., WebEx) as determined by the CAM.

#### **The Recipient shall:**

- Prepare a *CPR Report* for each CPR meeting that: (1) discusses the progress of the Agreement toward achieving its goals and objectives; and (2) includes recommendations and conclusions regarding continued work on the project.
- Submit the CPR Report along with any other *Task Products* that correspond to the technical task for which the CPR meeting is required (i.e., if a CPR meeting is required for Task 2, submit the Task 2 products along with the CPR Report).
- Attend the CPR meeting.
- Present the CPR Report and any other required information at each CPR meeting.

#### **The CAM shall:**

- Determine the location, date, and time of each CPR meeting with the Recipient's input.
- Send the Recipient a *CPR Agenda* and a *List of Expected CPR Participants* in advance of the CPR meeting. If applicable, the agenda will include a discussion of match funding and permits.
- Conduct and make a record of each CPR meeting. Provide the Recipient with a *Schedule for Providing a Progress Determination* on continuation of the project.
- Determine whether to continue the project, and if so whether modifications are needed to the tasks, schedule, products, or budget for the remainder of the Agreement. If the CAM concludes that satisfactory progress is not being made, this conclusion will be referred to the Deputy Director of the Energy Research and Development Division.
- Provide the Recipient with a *Progress Determination* on continuation of the project, in accordance with the schedule. The Progress Determination may include a requirement that the Recipient revise one or more products.

#### **Recipient Products:**

- CPR Report(s)
- Task Products (draft and/or final as specified in the task)

#### **CAM Products:**

- CPR Agenda
- List of Expected CPR Participants
- Schedule for Providing a Progress Determination
- Progress Determination

#### **Subtask 1.4 Final Meeting**

The goal of this subtask is to complete the closeout of this Agreement.

#### **The Recipient shall:**

- Meet with Energy Commission staff to present project findings, conclusions, and recommendations. The final meeting must be completed during the closeout of this Agreement. This meeting will be attended by the Recipient and CAM, at a minimum. The meeting may occur in person or by electronic conferencing (e.g., WebEx), with approval of the CAM.



## **Exhibit A Scope of Work EtaGen, Inc.**

The technical and administrative aspects of Agreement closeout will be discussed at the meeting, which may be divided into two separate meetings at the CAM's discretion.

- The technical portion of the meeting will involve the presentation of findings, conclusions, and recommended next steps (if any) for the Agreement. The CAM will determine the appropriate meeting participants.
- The administrative portion of the meeting will involve a discussion with the CAM and the CAO of the following Agreement closeout items:
  - Disposition of any state-owned equipment.
  - Need to file a Uniform Commercial Code Financing Statement (Form UCC-1) regarding the Energy Commission's interest in patented technology.
  - The Energy Commission's request for specific "generated" data (not already provided in Agreement products).
  - Need to document the Recipient's disclosure of "subject inventions" developed under the Agreement.
  - "Surviving" Agreement provisions such as repayment provisions and confidential products.
  - Final invoicing and release of retention.
- Prepare a *Final Meeting Agreement Summary* that documents any agreement made between the Recipient and Commission staff during the meeting.
- Prepare a *Schedule for Completing Agreement Closeout Activities*.
- Provide *All Draft and Final Written Products* on a CD-ROM or USB memory stick, organized by the tasks in the Agreement.

### **Products:**

- Final Meeting Agreement Summary (*if applicable*)
- Schedule for Completing Agreement Closeout Activities
- All Draft and Final Written Products

## **REPORTS AND INVOICES**

### **Subtask 1.5 Progress Reports and Invoices**

The goals of this subtask are to: (1) periodically verify that satisfactory and continued progress is made towards achieving the project objectives of this Agreement; and (2) ensure that invoices contain all required information and are submitted in the appropriate format.

### **The Recipient shall:**

- Submit a monthly *Progress Report* to the CAM. Each progress report must:
  - Summarize progress made on all Agreement activities as specified in the scope of work for the preceding month, including accomplishments, problems, milestones, products, schedule, fiscal status, and an assessment of the ability to complete the Agreement within the current budget and any anticipated cost overruns. See the Progress Report Format Attachment for the recommended specifications.
- Submit a monthly or quarterly *Invoice* that follows the instructions in the "Payment of Funds" section of the terms and conditions, including a financial report on Match Fund and in-state expenditures.



## **Exhibit A Scope of Work EtaGen, Inc.**

### **Products:**

- Progress Reports
- Invoices

### **Subtask 1.6 Final Report**

The goal of this subtask is to prepare a comprehensive Final Report that describes the original purpose, approach, results, and conclusions of the work performed under this Agreement. The CAM will review the Final Report, which will be due at least **two months** before the Agreement end date. When creating the Final Report Outline and the Final Report, the Recipient must use the Style Manual provided by the CAM.

#### **Subtask 1.6.1 Final Report Outline**

##### **The Recipient shall:**

- Prepare a *Final Report Outline* in accordance with the *Style Manual* provided by the CAM. (See Task 1.1 for requirements for draft and final products.)

##### **Recipient Products:**

- Final Report Outline (draft and final)

##### **CAM Product:**

- Style Manual
- Comments on Draft Final Report Outline
- Approval of Final Report Outline

#### **Subtask 1.6.2 Final Report**

##### **The Recipient shall:**

- Prepare a *Final Report* for this Agreement in accordance with the approved Final Report Outline, Style Manual, and Final Report Template provided by the CAM with the following considerations:
  - Ensure that the report includes the following items, in the following order:
    - Cover page (**required**)
    - Credits page on the reverse side of cover with legal disclaimer (**required**)
    - Acknowledgements page (optional)
    - Preface (**required**)
    - Abstract, keywords, and citation page (**required**)
    - Table of Contents (**required**, followed by List of Figures and List of Tables, if needed)
    - Executive summary (**required**)
    - Body of the report (**required**)
    - References (if applicable)
    - Glossary/Acronyms (If more than 10 acronyms or abbreviations are used, it is required.)
    - Bibliography (if applicable)
    - Appendices (if applicable) (Create a separate volume if very large.)
    - Attachments (if applicable)
  - Ensure that the document is written in the third person.
  - Ensure that the Executive Summary is understandable to the lay public.



## **Exhibit A Scope of Work EtaGen, Inc.**

- Briefly summarize the completed work. Succinctly describe the project results and whether or not the project goals were accomplished.
- Identify which specific ratepayers can benefit from the project results and how they can achieve the benefits.
- If it's necessary to use a technical term in the Executive Summary, provide a brief definition or explanation when the technical term is first used.
- Follow the Style Guide format requirements for headings, figures/tables, citations, and acronyms/abbreviations.
- Ensure that the document omits subjective comments and opinions. However, recommendations in the conclusion of the report are allowed.
- Include a brief description of the project results in the Abstract.
- Submit a draft of the report to the CAM for review and comment. The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt
- Consider incorporating all CAM comments into the Final Report. If the Recipient disagrees with any comment, provide a written response explaining why the comment was not incorporated into the final product
- Submit the revised Final Report and responses to comments within 10 days of notice by the CAM, unless the CAM specifies a longer time period or approves a request for additional time.
- Submit one bound copy of the *Final Report* to the CAM along with *Written Responses to Comments on the Draft Final Report*.

### **Products:**

- Final Report (draft and final)
- Written Responses to Comments on the Draft Final Report

### **CAM Product:**

- Written Comments on the Draft Final Report

## ***MATCH FUNDS, PERMITS, AND SUBCONTRACTS***

### **Subtask 1.7 Match Funds**

The goal of this subtask is to ensure that the Recipient obtains any match funds planned for this Agreement and applies them to the Agreement during the Agreement term.

While the costs to obtain and document match funds are not reimbursable under this Agreement, the Recipient may spend match funds for this task. The Recipient may only spend match funds during the Agreement term, either concurrently or prior to the use of Energy Commission funds. Match funds must be identified in writing, and the Recipient must obtain any associated commitments before incurring any costs for which the Recipient will request reimbursement.



## **Exhibit A**

### **Scope of Work**

#### **EtaGen, Inc.**

#### **The Recipient shall:**

- Prepare a *Match Funds Status Letter* that documents the match funds committed to this Agreement. If no match funds were part of the proposal that led to the Energy Commission awarding this Agreement and none have been identified at the time this Agreement starts, then state this in the letter.

If match funds were a part of the proposal that led to the Energy Commission awarding this Agreement, then provide in the letter:

- A list of the match funds that identifies:
  - The amount of cash match funds, their source(s) (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied.
  - The amount of each in-kind contribution, a description of the contribution type (e.g., property, services), the documented market or book value, the source (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied. If the in-kind contribution is equipment or other tangible or real property, the Recipient must identify its owner and provide a contact name, address, telephone number, and the address where the property is located.
  - If different from the solicitation application, provide a letter of commitment from an authorized representative of each source of match funding that the funds or contributions have been secured.
- At the Kick-off meeting, discuss match funds and the impact on the project if they are significantly reduced or not obtained as committed. If applicable, match funds will be included as a line item in the progress reports and will be a topic at CPR meetings.
- Provide a *Supplemental Match Funds Notification Letter* to the CAM of receipt of additional match funds.
- Provide a *Match Funds Reduction Notification Letter* to the CAM if existing match funds are reduced during the course of the Agreement. Reduction of match funds may trigger a CPR meeting.

#### **Products:**

- Match Funds Status Letter
- Supplemental Match Funds Notification Letter (*if applicable*)
- Match Funds Reduction Notification Letter (*if applicable*)

#### **Subtask 1.8 Permits**

The goal of this subtask is to obtain all permits required for work completed under this Agreement in advance of the date they are needed to keep the Agreement schedule on track. Permit costs and the expenses associated with obtaining permits are not reimbursable under this Agreement, with the exception of costs incurred by University of California recipients. Permits must be identified and obtained before the Recipient may incur any costs related to the use of the permit(s) for which the Recipient will request reimbursement.



## **Exhibit A**

### **Scope of Work**

#### **EtaGen, Inc.**

#### **The Recipient shall:**

- Prepare a *Permit Status Letter* that documents the permits required to conduct this Agreement. If no permits are required at the start of this Agreement, then state this in the letter. If permits will be required during the course of the Agreement, provide in the letter:
  - A list of the permits that identifies: (1) the type of permit; and (2) the name, address, and telephone number of the permitting jurisdictions or lead agencies.
  - The schedule the Recipient will follow in applying for and obtaining the permits.

The list of permits and the schedule for obtaining them will be discussed at the Kick-off meeting (subtask 1.2), and a timetable for submitting the updated list, schedule, and copies of the permits will be developed. The impact on the project if the permits are not obtained in a timely fashion or are denied will also be discussed. If applicable, permits will be included as a line item in progress reports and will be a topic at CPR meetings.

- If during the course of the Agreement additional permits become necessary, then provide the CAM with an *Updated List of Permits* (including the appropriate information on each permit) and an *Updated Schedule for Acquiring Permits*.
- Send the CAM a *Copy of Each Approved Permit*.
- If during the course of the Agreement permits are not obtained on time or are denied, notify the CAM within 5 days. Either of these events may trigger a CPR meeting.

#### **Products:**

- Permit Status Letter
- Updated List of Permits (*if applicable*)
- Updated Schedule for Acquiring Permits (*if applicable*)
- Copy of Each Approved Permit (*if applicable*)

#### **Subtask 1.9 Subcontracts**

The goals of this subtask are to: (1) procure subcontracts required to carry out the tasks under this Agreement; and (2) ensure that the subcontracts are consistent with the terms and conditions of this Agreement.

#### **The Recipient shall:**

- Manage and coordinate subcontractor activities in accordance with the requirements of this Agreement.
- Incorporate this Agreement by reference into each subcontract.
- Include any required Energy Commission flow-down provisions in each subcontract, in addition to a statement that the terms of this Agreement will prevail if they conflict with the subcontract terms.
- If required by the CAM, submit a draft of each *Subcontract* required to conduct the work under this Agreement.
- Submit a final copy of the executed subcontract.
- Notify and receive written approval from the CAM prior to adding any new subcontractors (see the discussion of subcontractor additions in the terms and conditions).



## **Exhibit A Scope of Work EtaGen, Inc.**

### **Products:**

- Subcontracts (*draft if required by the CAM*)

### **TECHNICAL ADVISORY COMMITTEE**

#### **Subtask 1.10 Technical Advisory Committee (TAC)**

The goal of this subtask is to create an advisory committee for this Agreement. The TAC should be composed of diverse professionals. The composition will vary depending on interest, availability, and need. TAC members will serve at the CAM's discretion. The purpose of the TAC is to:

- Provide guidance in project direction. The guidance may include scope and methodologies, timing, and coordination with other projects. The guidance may be based on:
  - Technical area expertise;
  - Knowledge of market applications; or
  - Linkages between the agreement work and other past, present, or future projects (both public and private sectors) that TAC members are aware of in a particular area.
- Review products and provide recommendations for needed product adjustments, refinements, or enhancements.
- Evaluate the tangible benefits of the project to the state of California, and provide recommendations as needed to enhance the benefits.
- Provide recommendations regarding information dissemination, market pathways, or commercialization strategies relevant to the project products.

The TAC may be composed of qualified professionals spanning the following types of disciplines:

- Researchers knowledgeable about the project subject matter;
- Members of trades that will apply the results of the project (e.g., designers, engineers, architects, contractors, and trade representatives);
- Public interest market transformation implementers;
- Product developers relevant to the project;
- U.S. Department of Energy research managers, or experts from other federal or state agencies relevant to the project;
- Public interest environmental groups;
- Utility representatives;
- Air district staff; and
- Members of relevant technical society committees.

#### **The Recipient shall:**

- Prepare a *List of Potential TAC Members* that includes the names, companies, physical and electronic addresses, and phone numbers of potential members. The list will be discussed at the Kick-off meeting, and a schedule for recruiting members and holding the first TAC meeting will be developed.
- Recruit TAC members. Ensure that each individual understands member obligations and the TAC meeting schedule developed in subtask 1.11.
- Prepare a *List of TAC Members* once all TAC members have committed to serving on the TAC.



**Exhibit A**  
**Scope of Work**  
**EtaGen, Inc.**

- Submit *Documentation of TAC Member Commitment* (such as Letters of Acceptance) from each TAC member.

**Products:**

- List of Potential TAC Members
- List of TAC Members
- Documentation of TAC Member Commitment

**Subtask 1.11 TAC Meetings**

The goal of this subtask is for the TAC to provide strategic guidance for the project by participating in regular meetings, which may be held via teleconference.

**The Recipient shall:**

- Discuss the TAC meeting schedule with the CAM at the Kick-off meeting. Determine the number and location of meetings (in-person and via teleconference) in consultation with the CAM.
- Prepare a *TAC Meeting Schedule* that will be presented to the TAC members during recruiting. Revise the schedule after the first TAC meeting to incorporate meeting comments.
- Prepare a *TAC Meeting Agenda* and *TAC Meeting Back-up Materials* for each TAC meeting.
- Organize and lead TAC meetings in accordance with the TAC Meeting Schedule. Changes to the schedule must be pre-approved in writing by the CAM.
- Prepare *TAC Meeting Summaries* that include any recommended resolutions of major TAC issues.

**Products:**

- TAC Meeting Schedule (draft and final)
- TAC Meeting Agendas (draft and final)
- TAC Meeting Back-up Materials
- TAC Meeting Summaries



**Exhibit A**  
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**IV. TECHNICAL TASKS**

*Products that require a draft version are indicated by marking “(draft and final)” after the product name in the “Products” section of the task/subtask. If “(draft and final)” does not appear after the product name, only a final version of the product is required. **Subtask 1.1 (Products)** describes the procedure for submitting products to the CAM.*

**TASK 2 PRODUCT DESIGN, MANUFACTURE, AND TEST**

The goal of this task is to finalize the design, procure, fabricate, assemble and factory test the LG system.

**The Recipient shall:**

- Finalize, design, and specify major components including the linear generator power module, intake and exhaust components, power electronics, inverter, and enclosure.
- Model performance to establish predicted performance and iterate on design
- Procure materials and fabricate the product
- Assemble the product in the laboratory
- Conduct limited testing on the system and components to measure performance
- Make adjustments as necessary to achieve desired performance
- Prepare an *Assembly and Test Report*. This report shall include, but not be limited to, an overview of the design, assembly, and testing process, along with pictures of the completed system and select components.

**Product:**

- Assembly and Test Report (draft and final)

**TASK 3 SITE ENGINEERING, INSTALLATION AND COMMISSIONING**

The goal of this task is to install and commission the commercial prototype LG system at the commercial host site and commission the system.

**The Recipient shall:**

- Select a specific demonstration site from a pre-approved list of possible demonstrations sites. CAM will be informed of final site selection in monthly report following selection.
- Develop site engineering drawings
- Obtain all necessary permits, agreements and certifications, including building permits, air permit, interconnection agreement, and others as deemed necessary.
- Trench lines for gas and electrical from building to installation location, perform ground work and pour concrete for foundation
- Install LG system at site
- Commission LG system at site
- Prepare an *Installation and Commissioning Report*. This report shall include, but not limited to, an overview of the permitting process, construction and installation processes, and final commissioning process, along with pictures of the respective processes and fully commissioned LG system.
- Participate in Critical Project Review (CPR) Meeting



## **Exhibit A Scope of Work EtaGen, Inc.**

### **Products:**

- Installation and Commissioning Report (draft and final)
- CPR Report

### **TASK 4 PERFORMANCE MONITORING**

The goal of this task is to prepare a test plan and measure system technical and emissions performance over a twelve month period.

#### **The Recipient shall:**

- Prepare a *Performance Test Plan* that monitors:
  - System electric efficiency
  - Electrical production and parasitic power consumption
  - Thermal availability for future CHP applications
  - Availability (i.e., percentage of scheduled up-time)
  - Natural gas fuel consumption
  - Emissions
  - Operating and maintenance requirements and intervals
- Remotely monitor, collect, and analyze data.
- Work with independent contractors to validate technical and emissions performance
- Report summary findings in next Monthly Progress Reports.
- Prepare a *Performance Monitoring Report* on technical performance, air and GHG emissions performance, and operating performance in accordance with the Performance Test Plan

### **Products:**

- Performance Test Plan (draft and final)
- Performance Monitoring Report (draft and final)

### **TASK 5 EVALUATION OF PROJECT BENEFITS**

The goal of this task is to report the benefits resulting from this project.

#### **The Recipient shall:**

- Complete three Project Benefits Questionnaires that correspond to three main intervals in the Agreement: (1) *Kick-off Meeting Benefits Questionnaire*; (2) *Mid-term Benefits Questionnaire*; and (3) *Final Meeting Benefits Questionnaire*.
- Provide all key assumptions used to estimate projected benefits, including: targeted market sector (e.g., population and geographic location), projected market penetration, baseline and projected energy use and cost, operating conditions, and emission reduction calculations. Examples of information that may be requested in the questionnaires include:
  - For Product Development Projects and Project Demonstrations:
    - Published documents, including date, title, and periodical name.
    - Estimated or actual energy and cost savings, and estimated statewide energy savings once market potential has been realized. Identify all assumptions used in the estimates.



**Exhibit A**  
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- Greenhouse gas and criteria emissions reductions.
- Other non-energy benefits such as reliability, public safety, lower operational cost, environmental improvement, indoor environmental quality, and societal benefits.
- Data on potential job creation, market potential, economic development, and increased state revenue as a result of the project.
- A discussion of project product downloads from websites, and publications in technical journals.
- A comparison of project expectations and performance. Discuss whether the goals and objectives of the Agreement have been met and what improvements are needed, if any.
- Additional Information for Product Development Projects:
  - Outcome of product development efforts, such copyrights and license agreements.
  - Units sold or projected to be sold in California and outside of California.
  - Total annual sales or projected annual sales (in dollars) of products developed under the Agreement.
  - Investment dollars/follow-on private funding as a result of Energy Commission funding.
  - Patent numbers and applications, along with dates and brief descriptions.
- Additional Information for Product Demonstrations:
  - Outcome of demonstrations and status of technology.
  - Number of similar installations.
  - Jobs created/retained as a result of the Agreement.
- For Information/Tools and Other Research Studies:
  - Outcome of project.
  - Published documents, including date, title, and periodical name.
  - A discussion of policy development. State if the project has been cited in government policy publications or technical journals, or has been used to inform regulatory bodies.
  - The number of website downloads.
  - An estimate of how the project information has affected energy use and cost, or have resulted in other non-energy benefits.
  - An estimate of energy and non-energy benefits.
  - Data on potential job creation, market potential, economic development, and increased state revenue as a result of project.
  - A discussion of project product downloads from websites, and publications in technical journals.
  - A comparison of project expectations and performance. Discuss whether the goals and objectives of the Agreement have been met and what improvements are needed, if any.
- Respond to CAM questions regarding responses to the questionnaires.

The Energy Commission may send the Recipient similar questionnaires after the Agreement term ends. Responses to these questionnaires will be voluntary.



## **Exhibit A Scope of Work EtaGen, Inc.**

### **Products:**

- Kick-off Meeting Benefits Questionnaire
- Mid-term Benefits Questionnaire
- Final Meeting Benefits Questionnaire

### **TASK 6 TECHNOLOGY/KNOWLEDGE TRANSFER ACTIVITIES**

The goal of this task is to develop a plan to make the knowledge gained, experimental results, and lessons learned available to the public and key decision makers.

#### **The Recipient shall:**

- Prepare an *Initial Fact Sheet* at start of the project that describes the project. Use the format provided by the CAM.
- Prepare a *Final Project Fact Sheet* at the project's conclusion that discusses results. Use the format provided by the CAM.
- Prepare a *Technology/Knowledge Transfer Plan* that includes:
  - An explanation of how the knowledge gained from the project will be made available to the public, including the targeted market sector and potential outreach to end users, utilities, regulatory agencies, and others.
  - A description of the intended use(s) for and users of the project results.
  - Published documents, including date, title, and periodical name.
  - Copies of documents, fact sheets, journal articles, press releases, and other documents prepared for public dissemination. These documents must include the Legal Notice required in the terms and conditions. Indicate where and when the documents were disseminated.
  - A discussion of policy development. State if project has been or will be cited in government policy publications, or used to inform regulatory bodies.
  - The number of website downloads or public requests for project results.
  - Additional areas as determined by the CAM.
- Conduct technology transfer activities in accordance with the Technology/Knowledge Transfer Plan. These activities will be reported in the Progress Reports.
- When directed by the CAM, develop *Presentation Materials* for an Energy Commission-sponsored conference/workshop(s) on the project.
- Provide at least (6) six *High Quality Digital Photographs* (minimum resolution of 1300x500 pixels in landscape ratio) of pre and post technology installation at the project sites or related project photographs.
- Prepare a *Technology/Knowledge Transfer Report* on technology transfer activities conducted during the project.

### **Products:**

- Initial Fact Sheet (draft and final)
- Final Project Fact Sheet (draft and final)
- Presentation Materials (draft and final)
- High Quality Digital Photographs
- Technology/Knowledge Transfer Plan (draft and final)
- Technology/Knowledge Transfer Report (draft and final)



**Exhibit A**  
**Scope of Work**  
**EtaGen, Inc.**

**TASK 7 Production Readiness Plan**

The goal of this task is to determine the steps that will lead to the manufacturing of technologies developed in this project or to the commercialization of the project's results.

**The Recipient shall:**

- Prepare a *Production Readiness Plan*. The degree of detail in the plan should be proportional to the complexity of producing or commercializing the proposed product, and to its state of development. As appropriate, the plan will discuss the following:
  - Critical production processes, equipment, facilities, personnel resources, and support systems needed to produce a commercially viable product.
  - Internal manufacturing facilities, supplier technologies, capacity constraints imposed by the design under consideration, design-critical elements, and the use of hazardous or non-recyclable materials. The product manufacturing effort may include "proof of production processes."
  - The estimated cost of production.
  - The expected investment threshold needed to launch the commercial product.
  - An implementation plan to ramp up to full production.
  - The outcome of product development efforts, such as copyrights and license agreements.
  - Patent numbers and applications, along with dates and brief descriptions.
  - Other areas as determined by the CAM.

**Products:**

- Production Readiness Plan (draft and final)

**V. PROJECT SCHEDULE**

Please see the attached Excel spreadsheet.



STATE OF CALIFORNIA

STATE ENERGY RESOURCES  
CONSERVATION AND DEVELOPMENT COMMISSION

RESOLUTION - RE: ETAGEN, INC.

**RESOLVED**, that the State Energy Resources Conservation and Development Commission (Energy Commission) adopts the staff CEQA findings contained in the Agreement or Amendment Request Form (as applicable); and

**RESOLVED**, that the Energy Commission approves Agreement PIR-17-006 from GFO-17-501 with EtaGen, Inc. for a \$995,659 grant to demonstrate a high-efficiency and low-emissions linear generator technology at a commercial facility in Southern California. The project is expected to achieve greater than 45 percent net electrical efficiency and surpass the CARB 2007 DG emissions standard; and

**FURTHER BE IT RESOLVED**, that the Executive Director or his/her designee shall execute the same on behalf of the Energy Commission.

**CERTIFICATION**

The undersigned Secretariat to the Commission does hereby certify that the foregoing is a full, true, and correct copy of a Resolution duly and regularly adopted at a meeting of the California Energy Commission held on March 21, 2018.

AYE: [List of Commissioners]

NAY: [List of Commissioners]

ABSENT: [List of Commissioners]

ABSTAIN: [List of Commissioners]

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Cody Goldthrite,  
Secretariat