



# GRANT REQUEST FORM (GRF)

## A) New Agreement # EPC-20-018 (to be completed by CGL office)

B) Division	Agreement Manager:	MS-	Phone
ERDD	Michael Ferreira	51	916-445-5281

C) Recipient's Legal Name	Federal ID Number
Skyven Technologies, Inc.	

D) Title of Project
Transforming the techno-economics of decarbonization in California's bespoke industrial sector with a scalable front-end engineering AI

## E) Term and Amount

Start Date	End Date	Amount
4/1/2021	10/31/2025	\$ 1,110,500

## F) Business Meeting Information

ARFVTP agreements \$75K and under delegated to Executive Director

Proposed Business Meeting Date 3/17/2021  Consent  Discussion

Business Meeting Presenter Michael Ferreira Time Needed: 5 minutes

Please select one list serve. EPIC (Electric Program Investment Charge)

### Agenda Item Subject and Description:

#### Skyven Technologies, Inc.

Proposed resolution approving agreement EPC-20-018 with Skyven Technologies, Inc. for a \$1,110,500 grant to build an artificial intelligence (AI) platform that will help accelerate the time-consuming and expensive front-end engineering work needed for decarbonization projects in California's industrial sector and adopt staff's determination that this action is exempt from CEQA. The AI will learn to ask the right questions, learn to gather the right type of information, and propose holistic solutions that save greenhouse gas emissions and save plant operators money. This project will build the front-end engineering AI platform and pilot test the AI with non-expert users to create a study case for access to data and analysis. The proposed technology will demonstrate a scalable business model by cutting costs by 10. (EPIC funding) Contact: Michael Ferreira.

## G) California Environmental Quality Act (CEQA) Compliance

1. Is Agreement considered a "Project" under CEQA?

Yes (skip to question 2)

No (complete the following (PRC 21065 and 14 CCR 15378)):

Explain why Agreement is not considered a "Project":

2. If Agreement is considered a "Project" under CEQA:

a)  Agreement **IS** exempt.

Statutory Exemption. List PRC and/or CCR section number:

Categorical Exemption. List CCR section number: Cal. Code Regs., tit. 14, § 15306



**GRANT REQUEST FORM (GRF)**

Common Sense Exemption. 14 CCR 15061 (b) (3)

Explain reason why Agreement is exempt under the above section: The proposed work is software development that will not result in a serious or major disturbance to an environmental resource. These activities are covered under a Class 6 exemption (Section 15306), which allows for basic data collection and research.

b) Agreement **IS NOT** exempt. (consult with the legal office to determine next steps)

Check all that apply

Initial Study

Negative Declaration

Mitigated Negative Declaration

Environmental Impact Report

Statement of Overriding Considerations

**H) List all subcontractors (major and minor) and equipment vendors:** (attach additional sheets as necessary)

<b>Legal Company Name:</b>	<b>Budget</b>
Vinay Chaudhri	\$ 90,000
DIM Group	\$ 95,000
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

**I) List all key partners:** (attach additional sheets as necessary)

<b>Legal Company Name:</b>



# GRANT REQUEST FORM (GRF)

## J) Budget Information

Funding Source	Funding Year of Appropriation	Budget List Number	Amount
EPIC	19-20	301.001G	\$1,110,500
			\$
			\$
			\$
			\$
			\$

R&D Program Area: EDMFO: EDMF

TOTAL: \$ 1,110,500

Explanation for "Other" selection

Reimbursement Contract #: Federal Agreement #:

## K) Recipient's Contact Information

### 1. Recipient's Administrator/Officer

Name: Inbal Nachman

Address: 1201 International Pkwy  
Ste 300

City, State, Zip: Richardson, TX  
75081-2370

Phone: 949-439-2421

E-Mail: inbal@skyven.co

Address: 1201 International Pkwy  
Ste 300

City, State, Zip: Richardson, TX  
75081-2370

Phone: 469-708-8786

E-Mail:  
agupta@skyventechnologies.com

### 2. Recipient's Project Manager

Name: Arun Gupta

## L) Selection Process Used

Competitive Solicitation Solicitation #: GFO-20-301

First Come First Served Solicitation Solicitation #:

## M) The following items should be attached to this GRF

- |   |                              |          |
|---|------------------------------|----------|
| 1. Exhibit A, Scope of Work                         | <input type="checkbox"/>     | Attached |
| 2. Exhibit B, Budget Detail                         | <input type="checkbox"/>     | Attached |
| 3. CEC 105, Questionnaire for Identifying Conflicts | <input type="checkbox"/>     | Attached |
| 4. Recipient Resolution                             | <input type="checkbox"/> N/A | Attached |
| 5. CEQA Documentation                               | <input type="checkbox"/> N/A | Attached |

\_\_\_\_\_  
Agreement Manager

\_\_\_\_\_  
Date

\_\_\_\_\_  
Office Manager

\_\_\_\_\_  
Date



STATE OF CALIFORNIA

# GRANT REQUEST FORM (GRF)

CEC-270 (Revised 12/2019)

CALIFORNIA ENERGY COMMISSION

\_\_\_\_\_  
**Deputy Director**

\_\_\_\_\_  
**Date**

## EXHIBIT A Scope of Work

### TASK ACRONYM/TERM LISTS

#### Task List

Task #	CPR <sup>1</sup>	Task Name
1		General Project Tasks
2		Build a Knowledge Representation and Reasoning Engine
3		Build User Interface
4	X	Machine Learning
5		Pilot Testing
6		Evaluation of Project Benefits
7		Technology/Knowledge Transfer Activities

#### A. Acronym/Term List

Acronym/Term	Meaning
AI	Artificially Intelligent / Artificial Intelligence
CAM	Commission Agreement Manager
CAO	Commission Agreement Officer
CEC	California Energy Commission
CPR	Critical Project Review
FEE	Front-End Engineering (Encompasses conceptual design, feasibility analysis, benefits analysis, and budgetary costing.)
GHG	Greenhouse Gas Emissions
KRR	Knowledge Representation and Reasoning
ML	Machine Learning
TAC	Technical Advisory Committee
UI	User Interface

### PURPOSE OF AGREEMENT, PROBLEM/SOLUTION STATEMENT, AND GOALS AND OBJECTIVES

#### A. Purpose of Agreement

The purpose of this Agreement is to fund development of a front-end engineering (FEE) artificially intelligent (AI) system that learns from past and present industrial decarbonization projects and applies that learning to future projects to achieve disruptive improvements in the technoeconomics of industrial decarbonization.

#### B. Problem/ Solution Statement

##### **Problem**

Industrial decarbonization is critical to achieving California's greenhouse gas (GHG) targets. However, exceptional variability and uniqueness exists among industrial plants. Sophisticated knowledge and expertise is necessary to conceptualize optimal decarbonization solutions for

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<sup>1</sup> Please see subtask 1.3 in Part III of the Scope of Work (General Project Tasks) for a description of Critical Project Review (CPR) Meetings.

## **EXHIBIT A**

### **Scope of Work**

each facility's unique operations. Industrial manufacturers do not have the required expertise. They are unable to judge the quality, fit, and risk of particular decarbonization measures. Furthermore, they cannot justify the cost and effort of hiring expert engineering consultants to perform front-end engineering given that the return on investment cannot be known ahead of time. This effect serves as a critical barrier to the adoption of both mature and cutting-edge decarbonization measures alike. It must be overcome for the industrial sector to hit California's GHG targets.

#### **Solution**

The Recipient will develop an AI system that reduces the cost of front-end engineering by a factor of 10x (from \$50,000 to \$5,000) and accelerates the timeline by a factor of 4x (from four months to one month). This transforms the cost, risk, and effort levels of front-end engineering from substantive to negligible. Even if an industrial facility were unwilling to make the investment themselves, the barrier is lowered enough to allow the Recipient to make the investment on behalf of the facility, thereby unlocking the potential for decarbonization.

The AI achieves such results through a novel application of knowledge representation and reasoning (KRR) and machine learning (ML). It learns both from expert users and from prior project data. It applies this learning to guide non-expert users through the analysis, asking for appropriate data at the right time. It estimates values for data that is unavailable or expensive to acquire. It automatically evaluates hundreds of potential decarbonization measures and chooses the best fit for the facility, instead of trying to fit a non-optimal vendor-provided point solution in a place it should not go. It generates a customer-worthy engineering report justifying the selection and presenting costs, risks, and expected energy and carbon savings, ultimately making the process of decarbonizing easy, impactful, and lucrative.

### **C. Goals and Objectives of the Agreement**

#### **Agreement Goals**

The goal of this Agreement is to:

- Develop an AI system capable of automatically performing site-specific techno-economic analyses and front-end engineering on hundreds of potential industrial decarbonization measures with minimal user input
- Validate that the AI can learn from expert users by teaching it how to analyze two real industrial facilities
- Validate the speed, accuracy, and user-friendliness of the AI through early pilot testing with untrained non-expert users and real data from the two industrial facilities. An untrained non-expert user should be able to produce a customer-worth report in less than four hours with limited data in-hand.
- Validate that the AI can learn from prior projects by testing this capability with simulated data.

**Ratepayer Benefits:**<sup>2</sup> This Agreement will result in the ratepayer benefits of greater electricity reliability, lower costs, and increased safety. Reliability will be achieved by facilitating the addition

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<sup>2</sup> California Public Resources Code, Section 25711.5(a) requires projects funded by the Electric Program Investment Charge (EPIC) to result in ratepayer benefits. The California Public Utilities Commission, which established the EPIC in 2011, defines ratepayer benefits as greater reliability, lower costs, and

## EXHIBIT A

### Scope of Work

of base load to the grid (via industrial electrification), support for industrial-scale load shifting and demand response, and facilitating distributed generation. Cost savings will be achieved via energy efficiency and fuel-switching projects. Increased safety will be achieved via improved air quality for communities adjacent to industrial facilities.

Technological Advancement and Breakthroughs:<sup>3</sup> This Agreement will lead to technological advancement and breakthroughs to overcome barriers to the achievement of the State of California's statutory energy goals by developing an AI system for front-end engineering of industrial decarbonization projects. The cost, time and effort required for front-end engineering is currently a major barrier to achieving statutory GHG reductions specified in AB32. The AI will overcome this barrier by reducing the cost of front-end engineering by a factor of 10x (from \$50,000 to \$5,000) and accelerating the timeline by a factor of 4x (from 4 months to 1 month). The AI will achieve these results through a novel application of KRR and ML, allowing the AI to learn from present and past industrial decarbonization projects and automatically apply that knowledge to future projects.

#### Agreement Objectives

The objectives of this Agreement are to:

- Design and build an FEE AI, capable of asking smart questions and preparing relevant engineering analysis towards rapid decarbonization project suggestions;
- Pilot test the AI with non-expert users using plant case studies for which the Recipient already has access to data and has completed a full manual analysis of; and
- Benchmark the performance of the AI compared to the time and cost it would normally take to perform full FEE, and assess the carbon dioxide reduction potential of the solutions the AI suggests.

### TASK 1 GENERAL PROJECT TASKS

#### PRODUCTS

##### Subtask 1.1 Products

The goal of this subtask is to establish the requirements for submitting project products (e.g., reports, summaries, plans, and presentation materials). Unless otherwise specified by the Commission Agreement Manager (CAM), the Recipient must deliver products as required below by the dates listed in the **Project Schedule (Part V)**. All products submitted which will be viewed by the public, must comply with the accessibility requirements of Section 508 of the federal Rehabilitation Act of 1973, as amended (29 U.S.C. Sec. 794d), and regulations implementing that act as set forth in Part 1194 of Title 36 of the Federal Code of Regulations. All technical tasks should include product(s). Products that require a draft version are indicated by marking “**(draft and final)**” after the product name in the “Products” section of the task/subtask. If “(draft and final)” does not appear after the product name, only a final version of the product is required. With respect to due dates within this Scope of Work, “**days**” means working days.

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increased safety (See CPUC “Phase 2” Decision 12-05-037 at page 19, May 24, 2012, [CPUC Phase 2 Decision](#)).

<sup>3</sup> California Public Resources Code, section 25711.5(a) also requires EPIC-funded projects to “lead to technological advancement and breakthroughs to overcome the barriers that prevent the achievement of the state’s statutory and energy goals...”

## **EXHIBIT A**

### **Scope of Work**

#### **The Recipient shall:**

##### For products that require a draft version, including the Final Report Outline and Final Report

- Submit all draft products to the CAM for review and comment in accordance with the Project Schedule (Part V). The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt, unless otherwise specified in the task/subtask for which the product is required.
- Consider incorporating all CAM comments into the final product. If the Recipient disagrees with any comment, provide a written response explaining why the comment was not incorporated into the final product.
- Submit the revised product and responses to comments within 10 days of notice by the CAM, unless the CAM specifies a longer time period, or approves a request for additional time.

##### For products that require a final version only

- Submit the product to the CAM for acceptance. The CAM may request minor revisions or explanations prior to acceptance.

##### For all products

- Submit all data and documents required as products in accordance with the following:

##### Instructions for Submitting Electronic Files and Developing Software:

###### ○ **Electronic File Format**

- Submit all data and documents required as products under this Agreement in an electronic file format that is fully editable and compatible with the California Energy Commission's (CEC) software and Microsoft (MS)-operating computing platforms, or with any other format approved by the CAM. Deliver an electronic copy of the full text of any Agreement data and documents in a format specified by the CAM, such as memory stick.

The following describes the accepted formats for electronic data and documents provided to the CEC as products under this Agreement, and establishes the software versions that will be required to review and approve all software products:

- Data sets will be in MS Access or MS Excel file format (version 2007 or later), or any other format approved by the CAM.
- Text documents will be in MS Word file format, version 2007 or later.
- Project management documents will be in Microsoft Project file format, version 2007 or later.

###### ○ **Software Application Development**

Use the following standard Application Architecture components in compatible versions for any software application development required by this Agreement (e.g., databases, models, modeling tools), unless the CAM approves other software applications such as open source programs:

- Microsoft ASP.NET framework (version 3.5 and up). Recommend 4.0.
- Microsoft Internet Information Services (IIS), (version 6 and up)  
Recommend 7.5.

## EXHIBIT A Scope of Work

- Visual Studio.NET (version 2008 and up). Recommend 2010.
- C# Programming Language with Presentation (UI), Business Object and Data Layers.
- SQL (Structured Query Language).
- Microsoft SQL Server 2008, Stored Procedures. Recommend 2008 R2.
- Microsoft SQL Reporting Services. Recommend 2008 R2.
- XML (external interfaces).

Any exceptions to the Electronic File Format requirements above must be approved in writing by the CAM. The CAM will consult with the CEC's Information Technology Services Branch to determine whether the exceptions are allowable.

### MEETINGS

#### Subtask 1.2 Kick-off Meeting

The goal of this subtask is to establish the lines of communication and procedures for implementing this Agreement.

#### The Recipient shall:

- Attend a "Kick-off" meeting with the CAM, the Commission Agreement Officer (CAO), and any other CEC staff relevant to the Agreement. The Recipient will bring its Project Manager and any other individuals designated by the CAM to this meeting. The administrative and technical aspects of the Agreement will be discussed at the meeting. Prior to the meeting, the CAM will provide an agenda to all potential meeting participants. The meeting may take place in person or by electronic conferencing (e.g., WebEx), with approval of the CAM.

The administrative portion of the meeting will include discussion of the following:

- Terms and conditions of the Agreement;
- Invoicing and auditing procedures;
- Administrative products (subtask 1.1);
- CPR meetings (subtask 1.3);
- Match fund documentation (subtask 1.7);
- Permit documentation (subtask 1.8);
- Subcontracts (subtask 1.9); and
- Any other relevant topics.

The technical portion of the meeting will include discussion of the following:

- The CAM's expectations for accomplishing tasks described in the Scope of Work;
  - An updated Project Schedule;
  - Technical products (subtask 1.1);
  - Progress reports (subtask 1.5);
  - Final Report (subtask 1.6);
  - Technical Advisory Committee meetings (subtasks 1.10 and 1.11); and
  - Any other relevant topics.
- Provide *Kick-off Meeting Presentation* to include but not limited to:
    - Project overview (i.e. project description, goals and objectives, technical tasks, expected benefits, etc.)
    - Project schedule that identifies milestones
    - List of potential risk factors and hurdles, and mitigation strategy

## **EXHIBIT A**

### **Scope of Work**

- Provide an *Updated Project Schedule*, *Match Funds Status Letter*, and *Permit Status Letter*, as needed to reflect any changes in the documents.

#### **The CAM shall:**

- Designate the date and location of the meeting.
- Send the Recipient a *Kick-off Meeting Agenda*.

#### **Recipient Products:**

- Kick-off Meeting Presentation
- Updated Project Schedule (*if applicable*)
- Match Funds Status Letter (subtask 1.7) (*if applicable*)
- Permit Status Letter (subtask 1.8) (*if applicable*)

#### **CAM Product:**

- Kick-off Meeting Agenda

#### **Subtask 1.3 Critical Project Review (CPR) Meetings**

The goal of this subtask is to determine if the project should continue to receive CEC funding, and if so whether any modifications must be made to the tasks, products, schedule, or budget. CPR meetings provide the opportunity for frank discussions between the CEC and the Recipient. As determined by the CAM, discussions may include project status, challenges, successes, advisory group findings and recommendations, final report preparation, and progress on technical transfer and production readiness activities (if applicable). Participants will include the CAM and the Recipient and may include the CAO and any other individuals selected by the CAM to provide support to the CEC.

CPR meetings generally take place at key, predetermined points in the Agreement, as determined by the CAM and as shown in the Task List on page 1 of this Exhibit. However, the CAM may schedule additional CPR meetings as necessary. The budget will be reallocated to cover the additional costs borne by the Recipient, but the overall Agreement amount will not increase. CPR meetings generally take place at the CEC, but they may take place at another location, or may be conducted via electronic conferencing (e.g., WebEx) as determined by the CAM.

#### **The Recipient shall:**

- Prepare and submit a *CPR Report* for each CPR meeting that: (1) discusses the progress of the Agreement toward achieving its goals and objectives; and (2) includes recommendations and conclusions regarding continued work on the project.
- Attend the CPR meeting.
- Present the CPR Report and any other required information at each CPR meeting.

#### **CAM shall:**

- Determine the location, date, and time of each CPR meeting with the Recipient's input.
- Send the Recipient a *CPR Agenda* with a list of expected CPR participants in advance of the CPR meeting. If applicable, the agenda will include a discussion of match funding and permits.
- Conduct and make a record of each CPR meeting. Provide the Recipient with a schedule for providing a Progress Determination on continuation of the project.
- Determine whether to continue the project, and if so whether modifications are needed to the tasks, schedule, products, or budget for the remainder of the Agreement. If the CAM

## **EXHIBIT A**

### **Scope of Work**

concludes that satisfactory progress is not being made, this conclusion will be referred to the Deputy Director of the Energy Research and Development Division.

- Provide the Recipient with a *Progress Determination* on continuation of the project, in accordance with the schedule. The Progress Determination may include a requirement that the Recipient revise one or more products.

#### **Recipient Products:**

- CPR Report(s)

#### **CAM Products:**

- CPR Agenda
- Progress Determination

#### ***Subtask 1.4 Final Meeting***

The goal of this subtask is to complete the closeout of this Agreement.

#### **The Recipient shall:**

- Meet with CEC staff to present project findings, conclusions, and recommendations. The final meeting must be completed during the closeout of this Agreement. This meeting will be attended by the Recipient and CAM, at a minimum. The meeting may occur in person or by electronic conferencing (e.g., WebEx), with approval of the CAM.

The technical and administrative aspects of Agreement closeout will be discussed at the meeting, which may be divided into two separate meetings at the CAM's discretion.

- The technical portion of the meeting will involve the presentation of findings, conclusions, and recommended next steps (if any) for the Agreement. The CAM will determine the appropriate meeting participants.
- The administrative portion of the meeting will involve a discussion with the CAM and the CAO of the following Agreement closeout items:
  - Disposition of any procured equipment.
  - The CEC's request for specific "generated" data (not already provided in Agreement products).
  - Need to document the Recipient's disclosure of "subject inventions" developed under the Agreement.
  - "Surviving" Agreement provisions such as repayment provisions and confidential products.
  - Final invoicing and release of retention.
- Prepare a *Final Meeting Agreement Summary* that documents any agreement made between the Recipient and Commission staff during the meeting.
- Prepare a *Schedule for Completing Agreement Closeout Activities*.
- Provide copies of *All Final Products* on a USB memory stick, organized by the tasks in the Agreement.

#### **Products:**

- Final Meeting Agreement Summary (*if applicable*)
- Schedule for Completing Agreement Closeout Activities
- All Final Products

### **REPORTS AND INVOICES**

## **EXHIBIT A**

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#### **Subtask 1.5 Progress Reports and Invoices**

The goals of this subtask are to: (1) periodically verify that satisfactory and continued progress is made towards achieving the project objectives of this Agreement; and (2) ensure that invoices contain all required information and are submitted in the appropriate format.

#### **The Recipient shall:**

- Submit a monthly *Progress Report* to the CAM. Each progress report must:
  - Summarize progress made on all Agreement activities as specified in the scope of work for the preceding month, including accomplishments, problems, milestones, products, schedule, fiscal status, and an assessment of the ability to complete the Agreement within the current budget and any anticipated cost overruns. See the Progress Report Format Attachment for the recommended specifications.
- Submit a monthly or quarterly *Invoice* that follows the instructions in the “Payment of Funds” section of the terms and conditions, including a financial report on Match Funds and in-state expenditures.

#### **Products:**

- Progress Reports
- Invoices

#### **Subtask 1.6 Final Report**

The goal of this subtask is to prepare a comprehensive Final Report that describes the original purpose, approach, results, and conclusions of the work performed under this Agreement. When creating the Final Report Outline and the Final Report, the Recipient must use the CEC Style Manual provided by the CAM.

##### **Subtask 1.6.1 Final Report Outline**

#### **The Recipient shall:**

- Prepare a *Final Report Outline* in accordance with the *Energy Commission Style Manual* provided by the CAM.

#### **Recipient Products:**

- Final Report Outline (draft and final)

#### **CAM Product:**

- Energy Commission Style Manual
- Comments on Draft Final Report Outline
- Acceptance of Final Report Outline

##### *Subtask 1.6.2 Final Report*

#### **The Recipient shall:**

- Prepare a *Final Report* for this Agreement in accordance with the approved Final Report Outline, Energy Commission Style Manual, and Final Report Template provided by the CAM with the following considerations:
  - Ensure that the report includes the following items, in the following order:
    - Cover page (**required**)
    - Credits page on the reverse side of cover with legal disclaimer (**required**)
    - Acknowledgements page (optional)
    - Preface (**required**)

## **EXHIBIT A**

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- Abstract, keywords, and citation page (**required**)
  - Table of Contents (**required**, followed by List of Figures and List of Tables, if needed)
  - Executive summary (**required**)
  - Body of the report (**required**)
  - References (if applicable)
  - Glossary/Acronyms (If more than 10 acronyms or abbreviations are used, it is required.)
  - Bibliography (if applicable)
  - Appendices (if applicable) (Create a separate volume if very large.)
  - Attachments (if applicable)
- Submit a draft of the Executive Summary to the TAC for review and comment.
  - Develop and submit a *Summary of TAC Comments* received on the Executive Summary. For each comment received, the Recipient will identify in the summary the following:
    - Comments the Recipient proposes to incorporate.
    - Comments the Recipient does propose to incorporate and an explanation for why.
  - Submit a draft of the report to the CAM for review and comment. The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt.
  - Incorporate all CAM comments into the *Final Report*. If the Recipient disagrees with any comment, provide a *Written Responses to Comments* explaining why the comments were not incorporated into the final product.
  - Submit the revised *Final Report* electronically with any *Written Responses to Comments* within 10 days of receipt of CAM's *Written Comments* on the Draft Final Report, unless the CAM specifies a longer time period or approves a request for additional time.

#### **Products:**

- Summary of TAC Comments
- Draft Final Report
- *Written Responses to Comments (if applicable)*
- Final Report

#### **CAM Product:**

- *Written Comments on the Draft Final Report*

#### **MATCH FUNDS, PERMITS, AND SUBCONTRACTS**

##### Subtask 1.7 Match Funds

The goal of this subtask is to ensure that the Recipient obtains any match funds planned for this Agreement and applies them to the Agreement during the Agreement term.

While the costs to obtain and document match funds are not reimbursable under this Agreement, the Recipient may spend match funds for this task. The Recipient may only spend match funds during the Agreement term, either concurrently or prior to the use of CEC funds. Match funds must be identified in writing, and the Recipient must obtain any associated commitments before incurring any costs for which the Recipient will request reimbursement.

#### **The Recipient shall:**

- Prepare a *Match Funds Status Letter* that documents the match funds committed to this

## **EXHIBIT A**

### **Scope of Work**

Agreement. If no match funds were part of the proposal that led to the CEC awarding this Agreement and none have been identified at the time this Agreement starts, then state this in the letter.

If match funds were a part of the proposal that led to the CEC awarding this Agreement, then provide in the letter:

- A list of the match funds that identifies:
  - The amount of cash match funds, their source(s) (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied.
  - The amount of each in-kind contribution, a description of the contribution type (e.g., property, services), the documented market or book value, the source (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied. If the in-kind contribution is equipment or other tangible or real property, the Recipient must identify its owner and provide a contact name, address, telephone number, and the address where the property is located.
  - If different from the solicitation application, provide a letter of commitment from an authorized representative of each source of match funding that the funds or contributions have been secured.
- At the Kick-off meeting, discuss match funds and the impact on the project if they are significantly reduced or not obtained as committed. If applicable, match funds will be included as a line item in the progress reports and will be a topic at CPR meetings.
- Provide a *Supplemental Match Funds Notification Letter* to the CAM of receipt of additional match funds.
- Provide a *Match Funds Reduction Notification Letter* to the CAM if existing match funds are reduced during the course of the Agreement. Reduction of match funds may trigger a CPR meeting.

#### **Products:**

- Match Funds Status Letter
- Supplemental Match Funds Notification Letter (*if applicable*)
- Match Funds Reduction Notification Letter (*if applicable*)

#### **SUBTASK 1.8 PERMITS**

The goal of this subtask is to obtain all permits required for work completed under this Agreement in advance of the date they are needed to keep the Agreement schedule on track. Permit costs and the expenses associated with obtaining permits are not reimbursable under this Agreement, with the exception of costs incurred by University of California recipients. Permits must be identified and obtained before the Recipient may incur any costs related to the use of the permit(s) for which the Recipient will request reimbursement.

#### **The Recipient shall:**

- Prepare a *Permit Status Letter* that documents the permits required to conduct this Agreement. If no permits are required at the start of this Agreement, then state this in the letter. If permits will be required during the course of the Agreement, provide in the letter:
  - A list of the permits that identifies: (1) the type of permit; and (2) the name, address, and telephone number of the permitting jurisdictions or lead agencies.
  - The schedule the Recipient will follow in applying for and obtaining the permits.

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The list of permits and the schedule for obtaining them will be discussed at the Kick-off meeting (subtask 1.2), and a timetable for submitting the updated list, schedule, and copies of the permits will be developed. The impact on the project if the permits are not obtained in a timely fashion or are denied will also be discussed. If applicable, permits will be included as a line item in progress reports and will be a topic at CPR meetings.

- If during the course of the Agreement additional permits become necessary, then provide the CAM with an *Updated List of Permits* (including the appropriate information on each permit) and an *Updated Schedule for Acquiring Permits*.
- Send the CAM a *Copy of Each Approved Permit*.
- If during the course of the Agreement permits are not obtained on time or are denied, notify the CAM within 5 days. Either of these events may trigger a CPR meeting.

#### **Products:**

- Permit Status Letter
- Updated List of Permits (*if applicable*)
- Updated Schedule for Acquiring Permits (*if applicable*)
- Copy of Each Approved Permit (*if applicable*)

#### **Subtask 1.9 Subcontracts**

The goals of this subtask are to: (1) procure subcontracts required to carry out the tasks under this Agreement; and (2) ensure that the subcontracts are consistent with the terms and conditions of this Agreement.

#### **The Recipient shall:**

- Manage and coordinate subcontractor activities in accordance with the requirements of this Agreement.
- Incorporate this Agreement by reference into each subcontract.
- Include any required Energy Commission flow-down provisions in each subcontract, in addition to a statement that the terms of this Agreement will prevail if they conflict with the subcontract terms.
- If required by the CAM, submit a draft of each *Subcontract* required to conduct the work under this Agreement.
- Submit a final copy of each executed subcontract.
- Notify and receive written approval from the CAM prior to adding any new subcontractors (see the discussion of subcontractor additions in the terms and conditions).

#### **Products:**

- Subcontracts (*draft if required by the CAM*)

### **TECHNICAL ADVISORY COMMITTEE**

#### **Subtask 1.10 Technical Advisory Committee (TAC)**

The goal of this subtask is to create an advisory committee for this Agreement. The TAC should be composed of diverse professionals. The composition will vary depending on interest, availability, and need. TAC members will serve at the CAM's discretion. The purpose of the TAC is to:

- Provide guidance in project direction. The guidance may include scope and methodologies, timing, and coordination with other projects. The guidance may be based on:
  - Technical area expertise;

## **EXHIBIT A**

### **Scope of Work**

- Knowledge of market applications; or
- Linkages between the agreement work and other past, present, or future projects (both public and private sectors) that TAC members are aware of in a particular area.
- Review products and provide recommendations for needed product adjustments, refinements, or enhancements.
- Evaluate the tangible benefits of the project to the state of California, and provide recommendations as needed to enhance the benefits.
- Provide recommendations regarding information dissemination, market pathways, or commercialization strategies relevant to the project products.
- Help set the project team's goals and contribute to the development and evaluation of its statement of proposed objectives as the project evolves.
- Provide a credible and objective sounding board on the wide range of technical and financial barriers and opportunities.
- Help identify key areas where the project has a competitive advantage, value proposition, or strength upon which to build.
- Advocate, to the extent the TAC members feel is appropriate, on behalf of the project in its effort to build partnerships, governmental support and relationships with a national spectrum of influential leaders.
- Ask probing questions that insure a long-term perspective on decision-making and progress toward the project's strategic goals.

The TAC may be composed of qualified professionals spanning the following types of disciplines:

- Researchers knowledgeable about the project subject matter;
- Members of trades that will apply the results of the project (e.g., designers, engineers, architects, contractors, and trade representatives);
- Public interest market transformation implementers;
- Product developers relevant to the project;
- U.S. Department of Energy research managers, or experts from other federal or state agencies relevant to the project;
- Public interest environmental groups;
- Utility representatives;
- Air district staff; and
- Members of relevant technical society committees.

#### **The Recipient shall:**

- Prepare a *List of Potential TAC Members* that includes the names, companies, physical and electronic addresses, and phone numbers of potential members. The list will be discussed at the Kick-off meeting, and a schedule for recruiting members and holding the first TAC meeting will be developed.
- Recruit TAC members. Ensure that each individual understands member obligations and the TAC meeting schedule developed in subtask 1.11.
- Prepare a *List of TAC Members* once all TAC members have committed to serving on the TAC.
- Submit *Documentation of TAC Member Commitment* (such as Letters of Acceptance) from each TAC member.

#### **Products:**

- List of Potential TAC Members

## **EXHIBIT A**

### **Scope of Work**

- List of TAC Members
- Documentation of TAC Member Commitment

#### **Subtask 1.11 TAC Meetings**

The goal of this subtask is for the TAC to provide strategic guidance for the project by participating in regular meetings, which may be held via teleconference.

##### **The Recipient shall:**

- Discuss the TAC meeting schedule with the CAM at the Kick-off meeting. Determine the number and location of meetings (in-person and via teleconference) in consultation with the CAM.
- Prepare a *TAC Meeting Schedule* that will be presented to the TAC members during recruiting. Revise the schedule after the first TAC meeting to incorporate meeting comments.
- Prepare a *TAC Meeting Agenda* and *TAC Meeting Back-up Materials* for each TAC meeting.
- Organize and lead TAC meetings in accordance with the TAC Meeting Schedule. Changes to the schedule must be pre-approved in writing by the CAM.
- Prepare *TAC Meeting Summaries* that include any recommended resolutions of major TAC issues.

##### **The TAC shall:**

- Help set the project team's goals and contribute to the development and evaluation of its statement of proposed objectives as the project evolves.
- Provide a credible and objective sounding board on the wide range of technical and financial barriers and opportunities.
- Help identify key areas where the project has a competitive advantage, value proposition, or strength upon which to build.
- Advocate on behalf of the project in its effort to build partnerships, governmental support and relationships with a national spectrum of influential leaders.
- Ask probing questions that insure a long-term perspective on decision-making and progress toward the project's strategic goals.
- Review and provide comments to proposed project performance metrics.
- Review and provide comments to proposed project Draft Technology Transfer Plan.

##### **Products:**

- TAC Meeting Schedule (draft and final)
- TAC Meeting Agendas (draft and final)
- TAC Meeting Back-up Materials
- TAC Meeting Summaries

#### **Subtask 1.12 Project Performance Metrics**

The goal of this subtask is to finalize key performance targets for the project based on feedback from the TAC and report on final results in achieving those targets. The performance targets should be a combination of scientific, engineering, techno-economic, and/or programmatic metrics that provide the most significant indicator of the research or technology's potential success.

## EXHIBIT A

### Scope of Work

#### The Recipient shall:

- Complete and submit the project performance metrics from the *Initial Project Benefits Questionnaire*, developed in the Evaluation of Project Benefits task, to the CAM.
- Present the draft project performance metrics at the first TAC meeting to solicit input and comments from the TAC members.
- Develop and submit a *TAC Performance Metrics Summary* that summarizes comments received from the TAC members on the proposed project performance metrics. The *TAC Performance Metrics Summary* will identify:
  - TAC comments the Recipient proposes to incorporate into the *Initial Project Benefits Questionnaire*, developed in the Evaluation of Project Benefits task.
  - TAC comments the Recipient does not propose to incorporate with and explanation why.
- Develop and submit a *Project Performance Metrics Results* document describing the extent to which the Recipient met each of the performance metrics in the *Final Project Benefits Questionnaire*, developed in the Evaluation of Project Benefits task.
- Discuss the *Project Performance Metrics Results* at the Final Meeting.

#### Products:

- TAC Performance Metrics Summary
- Project Performance Metrics Results

### I. TECHNICAL TASKS

*Products that require a draft version are indicated by marking “(draft and final)” after the product name in the “Products” section of the task/subtask. If “(draft and final)” does not appear after the product name, only a final version of the product is required. Subtask 1.1 (Products) describes the procedure for submitting products to the CAM.*

#### TASK 2: BUILD A KNOWLEDGE REPRESENTATION AND REASONING ENGINE

The goal of this task is to build a functional KRR engine and assess its ability to propose logical, useful industrial decarbonization solutions.

#### The Recipient shall:

- Build a dairy processing plant ontology (Subtask 2a) with the following attributes:
  - Three main classes, each with several subclasses.
  - Relationships between the subclasses specified.
  - Decarbonization measures in terms of equipment affected specified.
- Add reasoning to the dairy processing plant ontology using properties, rules, and procedures (Subtask 2b).
- Build out the KRR engine (Subtask 2c), including identifying and writing additional coding required to make the FEE AI functional.
- Write a *KRR Framework Test Plan* that describes the test plan for the KRR framework.
- Test the KRR framework following the KRR Framework Test Plan (Subtask 2d).
- Assess whether logical, useful conclusions are drawn by the AI.
- Revisit previous steps and refine as necessary.
- Re-assess whether logical, useful conclusions are drawn by the AI.
- Write a *KRR Test Report* describing the methods and results of the KRR testing.

#### Products

- KRR Framework Test Plan

## EXHIBIT A

### Scope of Work

- KRR Test Report

#### TASK 3: BUILD USER INTERFACE

The goal of this task is to build UIs that enable a user of the FEE AI to run an analysis, add and modify an ontology, generate reports, and provide feedback to the AI.

##### The Recipient shall:

- Create *Wireframe Plans (draft)* for each of the UIs (Subtask 3a), solicit feedback from future users, and update *Wireframe Plans (final)* based on feedback.
- Write a *UI Development and Test Plan* that describes the plan for development and testing of each of the UI elements covered by subtasks in Task 3. The UI Development and Test Plan should include Wireframe Plans.
- Build and test a UI for running an analysis (Subtask 3b), culminating testing with Pilot Plant A data.
- Build and test a UI for adding and modifying an ontology (Subtask 3c) with the following requirements:
  - New types of plants, processes, and decarbonization solutions can be added to the ontology.
  - Users can add new information without a background in coding or KRR.
  - Users can modify information without a background in coding or KRR.
  - The AI translates user inputs into appropriate ontology modifications, rules, and procedures.
- Assess whether logical, useful conclusions are drawn by the AI using plant data from Pilot Plant B.
- Build and test the reporting module (Subtask 3d), culminating testing by building a full *Report for Pilot Plant A* and *Report for Pilot Plant B*.
- Compare the UI-generated *Report for Pilot Plant A* and *Report for Pilot Plant B* with the hand-generated reports that Recipient has already built for Pilot Plant A and Pilot Plant B.
- Build and test collaborative customer UI for analysis module (Subtask 3e) with the following features:
  - Allows customer to log in.
  - Allows customer to provide information directly to the AI.
  - Allows customer to email the data to the Recipient to enter the data.
- Build and test a UI for refining an analysis and providing feedback to the AI (Subtask 3f) with the following features:
  - As part of the prediction routine, the AI calculates the relative error margin of the prediction and indicates the level of accuracy of the result.
  - User is able to refine the analysis as customer engagement increases.
  - User is able to provide feedback to the AI as customer engagement increases.
  - The AI improves its estimates and reduces its margin of error.
- Write a *UI Test Report* describing the methods and results of all UI testing in this task.
- Sanitize Report for Pilot Plant A and Report for Pilot Plant B as necessary to meet confidentiality requirements of Pilot Plant A, Pilot Plant B, and the CEC.

##### Products

- Wireframe Plans (draft and final)
- UI Development and Test Plan
- Report for Pilot Plant A

## EXHIBIT A

### Scope of Work

- Report for Pilot Plant B
- UI Test Report

#### TASK 4: MACHINE LEARNING

The goal of this task is to implement and test supervised learning algorithms and enable the FEE AI to define finer and more nuanced rules and relationships between entities in the ontology as the dataset grows. This task integrates the machine learning capabilities into the UI.

##### The Recipient shall:

- Write an *ML Development and Test Plan* that describes the development and testing plan for ML subtasks under Task 4.
- Build and test machine learning for prediction of missing plant data (Subtask 4a) by implementing supervised learning algorithms which should:
  - Examine the relationships between the data.
  - Use the relationships to predict / estimate values for missing data in the new instances in the ontology.
  - Supplement explicitly specified data estimation procedures.
- Build and test machine learning capabilities that enable the AI to derive new rules (Subtask 4b).
- Build and test a UI for the machine learning capabilities (Subtask 4c) that should be able to do, but not be limited to, the following:
  - Offer users a predicted value as a suggestion that the user may accept or may rather explicitly specify a value.
  - Report a new rule derived by the AI to the user so that the user can audit the rule for accuracy.
- Write *ML Test Report* describing the methods and results of the machine learning tests in this task.

##### Products:

- ML Development and Test Plan
- ML Test Report

#### TASK 5: PILOT TESTING

The goal of this task is to pilot test the full FEE AI system. Though data used in this task will have been used for unit testing in earlier tasks, this will be the first time that the complete system is tested.

##### The Recipient shall:

- Complete pilot testing using Pilot Plant A data (Subtask 5a) to produce *Pilot Plant A Decarbonization Report*.
- Compare results with previously-obtained manual analysis results and perform a root cause analysis whenever results differ.
- Make updates to improve accuracy.
- Complete pilot testing using Pilot Plant B data (Subtask 5b) to produce *Pilot Plant B Decarbonization Report*.
- Compare results with previously-obtained manual analysis results, perform a root cause analysis whenever results differ.

## **EXHIBIT A**

### **Scope of Work**

- Make updates to improve accuracy.
- Sanitize *Pilot Plant A Decarbonization Report* and *Pilot Plant B Decarbonization Report* as necessary to meet confidentiality requirements.

#### **Products:**

- Pilot Plant A Decarbonization Report
- Pilot Plant B Decarbonization Report

#### **TASK 6: EVALUATION OF PROJECT BENEFITS**

The goal of this task is to report the benefits resulting from this project.

#### **The Recipient shall:**

- Complete the *Initial Project Benefits Questionnaire*. The *Initial Project Benefits Questionnaire* shall be initially completed by the Recipient with 'Kick-Off' selected for the 'Relevant data collection period' and submitted to the CAM for review and approval.
- Complete the Annual Survey by December 15<sup>th</sup> of each year. The Annual Survey includes but is not limited to the following information:
  - Technology commercialization progress
  - New media and publications
  - Company growth
  - Follow-on funding and awards received
- Complete the *Final Project Benefits Questionnaire*. The *Final Project Benefits Questionnaire* shall be completed by the Recipient with 'Final' selected for the 'Relevant data collection period' and submitted to the CAM for review and approval.
- Respond to CAM questions regarding the questionnaire drafts.
- Complete and update the project profile on the CEC's public online project and recipient directory at [www.energizeinnovation.fund](http://www.energizeinnovation.fund), and provide *Documentation of Project Profile* on *EnergizeInnovation.fund*, including the profile link.
- If the Prime Recipient is an Innovation Partner on the project, complete and update the organizational profile on the CEC's public online project and recipient directory at [Organizational Profile](#), and provide *Documentation of Organization Profile* on *EnergizeInnovation.fund*, including the profile link.

#### **Products:**

- Initial Project Benefits Questionnaire
- Annual Surveys
- Final Project Benefits Questionnaire
- Documentation of Project Profile on *EnergizeInnovation.fund*
- Documentation of Organization Profile on *EnergizeInnovation.fund*

#### **TASK 7: TECHNOLOGY/KNOWLEDGE TRANSFER ACTIVITIES**

The goal of this task is to conduct activities that will accelerate the commercial adoption of the technology being supported under this agreement. Eligible activities include, but are not limited to, the following:

- Scale-up analysis including manufacturing analysis, independent design verification, and process improvement efforts.
- Technology verification testing, or application to a test bed program located in California.
- Legal services or licensing to secure necessary intellectual property to further develop the technology

## **EXHIBIT A**

### **Scope of Work**

- Market research, business plan development, and cost-performance modeling.
- Entry into an incubator or accelerator program located in California.

#### **The Recipient Shall:**

- Develop and submit a *Technology Transfer Plan (Draft/Final)* that identifies the proposed activities the Recipient will conduct to accelerate the successful commercial adoption of the technology.
- Present the *Draft Technology Transfer Plan* to the TAC for feedback and comments.
- Develop and submit a *Summary of TAC Comments* that summarizes comments received from the TAC members on the *Draft Technology Transfer Plan*. This document will identify:
  - TAC comments the Recipient proposes to incorporate into the *Final Technology Transfer Plan*.
  - TAC comments the Recipient does not propose to incorporate with and explanation why.
- Submit the *Final Technology Transfer Plan* to the CAM for approval.
- Implement activities identified in *Final Technology Transfer Plan*.
- Develop and submit a *Technology Transfer Summary Report (Draft/Final)* that includes high level summaries of the activities, results, and lessons learned of tasks performed relating to implementing the *Final Technology Transfer Plan*. This report should not include any proprietary information.
- When directed by the CAM, develop presentation materials for an CEC- sponsored conference/workshop(s) on the project.
- When directed by the CAM, participate in annual EPIC symposium(s) sponsored by the CEC.
- Provide at least (6) six *High Quality Digital Photographs* (minimum resolution of 1300x500 pixels in landscape ratio) of pre and post technology installation at the project sites or related project photographs.

#### **Products:**

- Technology Transfer Plan (Draft/Final)
- Summary of TAC Comments
- Technology Transfer Summary Report (Draft/Final)
- High Quality Digital Photographs

## **II. PROJECT SCHEDULE**

Please see the attached Excel spreadsheet.

**STATE OF CALIFORNIA**

**STATE ENERGY RESOURCES  
CONSERVATION AND DEVELOPMENT COMMISSION**

RESOLUTION - RE: SKYVEN TECHNOLOGIES, INC.

**RESOLVED**, that the State Energy Resources Conservation and Development Commission (CEC) adopts the staff CEQA findings contained in the Agreement or Amendment Request Form (as applicable); and

**RESOLVED**, that the CEC approves Agreement EPC-20-018 with Skyven Technologies, Inc. for a \$1,110,500 grant to build an artificial intelligence (AI) platform. The AI platform will help accelerate the time-consuming and expensive front-end engineering work needed for decarbonization projects in California's industrial sector and automatically evaluate and choose potential decarbonization measures that best fit an industrial facility. This project will build the front-end engineering AI platform and pilot test the AI with a goal to demonstrate a scalable business model that cut costs by a factor of ten; and

**FURTHER BE IT RESOLVED**, that the Executive Director or his/her designee shall execute the same on behalf of the CEC.

**CERTIFICATION**

The undersigned Secretariat to the CEC does hereby certify that the foregoing is a full, true, and correct copy of a Resolution duly and regularly adopted at a meeting of the CEC held on March 17, 2021.

AYE:

NAY:

ABSENT:

ABSTAIN:

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Patricia Carlos  
Secretariat