





# California Energy Commission February 12, 2025 Business Meeting Backup Materials for Enersion Inc.

The following backup materials for the above-referenced agenda item are available in this PDF packet as listed below:

- 1. Proposed Resolution
- 2. Grant Request Form
- 3. Scope of Work

**RESOLUTION NO: 25-212-03f** 

#### STATE OF CALIFORNIA

# STATE ENERGY RESOURCES CONSERVATION AND DEVELOPMENT COMMISSION

**RESOLUTION:** Enersion Inc.

**RESOLVED,** that the State Energy Resources Conservation and Development Commission (CEC) adopts the staff CEQA findings contained in the Agreement or Amendment Request Form (as applicable); and

**RESOLVED**, that the CEC approves agreement EPC-24-036 with Enersion Inc. for a \$1,017,250 grant. This agreement will develop and demonstrate an innovative Direct Current (DC)-powered Heating, ventilation, and air conditioning (HVAC) nanogrid module that integrates solar thermal collectors and thermal energy storage in Alpine. This module will provide cost-effective, efficient, and sustainable cooling and heating solutions, particularly for under-resourced communities; and

**FURTHER BE IT RESOLVED**, that the Executive Director or their designee shall execute the same on behalf of the CEC.

#### **CERTIFICATION**

The undersigned Secretariat to the CEC does hereby certify that the foregoing is a full, true, and correct copy of a resolution duly and regularly adopted at a meeting of the CEC held on February 12,2025.

AYE: NAY: ABSENT: ABSTAIN:	
	Dated:
	Kristine Banaag Secretariat



# STATE OF CALIFORNIA CALIFORNIA ENERGY COMMISSION

# **GRANT REQUEST FORM (GRF)**

## A. New Agreement Number

**IMPORTANT**: New Agreement # to be completed by Contracts, Grants, and Loans Office.

**New Agreement Number**: EPC-24-036

#### **B.** Division Information

1. Division Name: ERDD

2. Agreement Manager: Jackson Thach

3. MS-:51

4. Phone Number: 916-776-0818

# C. Recipient's Information

1. Recipient's Legal Name: Enersion Inc.

2. Federal ID Number: 85-3936343

# D. Title of Project

Title of project: 0 GWP Cooling and Heating by Compressor-less DC HVAC Nanogrid Module

#### E. Term and Amount

Start Date: 2/12/2025
 End Date: 5/31/2028
 Amount: \$1,017,250.00

# F. Business Meeting Information

- Are the ARFVTP agreements \$75K and under delegated to Executive Director? No
- 2. The Proposed Business Meeting Date: 2/12/2025.
- 3. Consent or Discussion? Consent
- 4. Business Meeting Presenter Name: Jason Tancher
- 5. Time Needed for Business Meeting: 0 minutes.
- 6. The email subscription topic is: EPIC (Electric Program Investment Charge).

# Agenda Item Subject and Description:

**Enersion Inc.** Proposed resolution approving agreement EPC-24-036 with Enersion Inc. for a \$1,017,250 grant and adopting staff's recommendation that this action is exempt from CEQA. This project will develop and demonstrate an innovative Direct Current-powered HVAC nanogrid module that integrates solar thermal collectors and thermal energy storage. This module will provide cost-effective, efficient, and sustainable cooling and heating solutions, particularly for under-resourced communities. (EPIC funding) Contact: Jason Tancher

# G. California Environmental Quality Act (CEQA) Compliance

1. Is Agreement considered a "Project" under CEQA?

Yes

If yes, skip to question 2.



If no, complete the following (PRC 21065 and 14 CCR 15378) and explain why Agreement is not considered a "Project":

Agreement will not cause direct physical change in the environment or a reasonably foreseeable indirect physical change in the environment because:

# 2. If Agreement is considered a "Project" under CEQA answer the following questions.

a) Agreement IS exempt?

Yes

#### Statutory Exemption?

No

If yes, list PRC and/or CCR section number(s) and separate each with a comma. If no, enter "None" and go to the next question.

PRC section number: None CCR section number: None Categorical Exemption?

Yes

If yes, list CCR section number(s) and separate each with a comma. If no, enter "None" and go to the next question.

CCR section number: Cal. Code Regs., tit. 14, § 15301; Cal. Code Regs., tit. 14, § 15306;

# Common Sense Exemption? 14 CCR 15061 (b) (3)

No

If yes, explain reason why Agreement is exempt under the above section. If no, enter "Not applicable" and go to the next section.

Cal. Code Regs., tit. 14, Section 15301 provides that projects which consist of the operation, repair, maintenance, permitting, leasing, licensing, or minor alteration of existing public and private structures, facilities, mechanical equipment, or topographical features, and which involve negligible or no expansion of use beyond that existing at the time of the lead agency's determination, are categorically exempt from the provisions of the California Environmental Quality Act (CEQA). This project aims to develop and demonstrate a DC-powered HVAC nanogrid module that integrates solar thermal collectors and thermal energy storage. This project involves the design, fabrication, and testing activities at an existing, developed site that involves no new construction or expansion of the facility. Therefore, this project is exempt from CEQA under Section 15301.

Cal. Code Regs., tit. 14, Section 15306 provides that projects which consists of basic data collection, research, experimental management, and resource evaluation activities which do not result in a serious or major disturbance to an environmental resource are categorically exempt from the provisions of CEQA. This project involves basic data collection, research, experimental management, and resource evaluation



activities, as this project will validate its system model through data collection and perform parametric analyses to optimize the module's performance. This work will not result in a serious or major disturbance to an environmental resource, and therefore, the project shall be exempt from CEQA under Section 15306.

Additionally, the project will not impact an environmental resource of hazardous or critical concern where designated, precisely mapped, and officially adopted pursuant to law by federal, state, or local agencies; does not involve any cumulative impacts of successive projects of the same type in the same place that might be considered significant; does not involve unusual circumstances that might have a significant effect on the environment; will not result in damage to scenic resources within a highway officially designated as a state scenic highway; the project site is not included on any list compiled pursuant to Government Code section 65962.5; and the project will not cause a substantial adverse change in the significance of a historical resource. Therefore, none of the exceptions to categorical exemptions listed in CEQA Guidelines section 15300.2 apply to this project, and this project will not have a significant effect on the environment.

# b) Agreement IS NOT exempt.

**IMPORTANT:** consult with the legal office to determine next steps.

No

If yes, answer yes or no to all that applies. If no, list all as "no" and "None" as "yes".

Additional Documents	Applies
Initial Study	No
Negative Declaration	No
Mitigated Negative Declaration	No
Environmental Impact Report	No
Statement of Overriding Considerations	No
None	Yes

# H. Is this project considered "Infrastructure"?

No

#### I. Subcontractors

List all Subcontractors listed in the Budget (s) (major and minor). Insert additional rows if needed. If no subcontractors to report, enter "No subcontractors to report" and "0" to funds. **Delete** any unused rows from the table.

Subcontractor Legal Company Name	CEC Funds	Match Funds
No subcontractors to report	\$	\$



# J. Vendors and Sellers for Equipment and Materials/Miscellaneous

List all Vendors and Sellers listed in Budget(s) for Equipment and Materials/Miscellaneous. Insert additional rows if needed. If no vendors or sellers to report, enter "No vendors or sellers to report" and "0" to funds. **Delete** any unused rows from the table.

Vendor/Seller Legal Company Name	CEC Funds	Match Funds
TBD - Designing and fabrication of a circuit board for the control panel	\$50,000	\$0
TBD - Transportation	\$30,000	\$0
TBD - Fabricator	\$90,000	\$0
TBD - Installation	\$20,000	\$0
TBD - Solar Panels	\$50,000	\$0

# K. Key Partners

List all key partner(s). Insert additional rows if needed. If no key partners to report, enter "No key partners to report." **Delete** any unused rows from the table.

Key Partner Legal Company Name
No key partners to report

# L. Budget Information

Include all budget information. Insert additional rows if needed. If no budget information to report, enter "N/A" for "Not Applicable" and "0" to Amount. **Delete** any unused rows from the table.

Funding Source	Funding Year of Appropriation	Budget List Number	Amount
EPIC	21-22	301.0011	\$ 500,000
EPIC	22-23	301.001J	\$ 517,250

**TOTAL Amount:** \$ 1,017,250

R&D Program Area: ICMB: Buildings

Explanation for "Other" selection Not applicable

Reimbursement Contract #: Not applicable

Federal Agreement #: Not applicable



# M. Recipient's Contact Information

# 1. Recipient's Administrator/Officer

Name: Arshan Singh

Address: 3835 Wellington Sq

City, State, Zip: San Jose, CA 95136-1460

Phone:

E-Mail: Arshan.singh@enersion.com

# 3. Recipient's Project Manager

Name: Hanif Montazeri

Address: 3835 Wellington Sq

City, State, Zip: San Jose, CA 95136-1460

Phone: 647-286-8869

E-Mail: Hanif.montazeri@enersion.com

#### N. Selection Process Used

There are three types of selection process. List the one used for this GRF.

Selection Process	Additional Information
Competitive Solicitation #	GFO-23-308
First Come First Served Solicitation #	Not applicable
Other	Not applicable

# O. Attached Items

1. List all items that should be attached to this GRF by entering "Yes" or "No".

Item Number	Item Name	Attached
1	Exhibit A, Scope of Work/Schedule	Yes
2	Exhibit B, Budget Detail	Yes
3	CEC 105, Questionnaire for Identifying Conflicts	Enter Yes or No.
4	Recipient Resolution	Enter Yes or No.
5	Awardee CEQA Documentation	Enter Yes or No.





# **Approved By**

Individuals who approve this form must enter their full name and approval date in the MS Word version.

Agreement Manager: Jackson Thach

**Approval Date:** 12/12/2024

**Branch Manager:** Anthony Ng **Approval Date:** 12/20/2024

**Director:** Anthony Ng for Cammy Peterson

**Approval Date: 12/20/2024** 

#### I. TASK ACRONYM/TERM LISTS

#### A. Task List

Task #	CPR <sup>1</sup>	Task Name
1		General Project Tasks
2	Х	Site Inspection and System Design
3	Х	Procurement, Fabrication, and Assembly
4		System Installation and Testing
5	Х	System Modeling, Parametric Analysis, and M&V
6		Evaluation of Project Benefits
7		Technology/Knowledge Transfer Activities

# B. Acronym/Term List

Acronym/Term	Meaning
BIM	Building Information Model
DC	Direct Current
CAM	Commission Agreement Manager
CAO	Commission Agreement Officer
CEC	California Energy Commission
CPR	Critical Project Review
GWP	Global Warming Potential
HVAC	Heating, Ventilation, and Air Conditioning
RT	Refrigeration Tons
TAC	Technical Advisory Committee

#### II. PURPOSE OF AGREEMENT, PROBLEM/SOLUTION STATEMENT, AND GOALS AND **OBJECTIVES**

# A. Purpose of Agreement

The purpose of this Agreement is to fund the development and demonstration of a direct current-(DC)-powered heating, ventilation, and air conditioning (HVAC) nanogrid module that integrates solar thermal collectors and thermal energy storage to provide cost-effective, efficient, and sustainable cooling and heating solutions, particularly for under-resourced communities.

#### B. Problem/ Solution Statement

# **Problem**

Traditional HVAC systems are energy-intensive due to the reliance on compressors and environmentally harmful due to refrigerant usage. These systems increase energy bills, stress the grid, and contribute to climate change. Under-resourced communities face barriers to

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<sup>&</sup>lt;sup>1</sup> Please see subtask 1.3 in Part III of the Scope of Work (General Project Tasks) for a description of Critical Project Review (CPR) Meetings.

adopting clean energy solutions due to the high cost and complexity of integrating renewable energy sources like solar energy with HVAC systems that have a high-power demand.

# Solution

Enersion's propriety heat pump technology uses a compressorless cycle reducing electricity consumption by 10 times, thereby allowing direct DC powered operation. This project will develop a DC-powered HVAC nanogrid module using this heat pump technology along with solar thermal collectors and thermal energy storage resulting in a compact, affordable and durable solution, eliminating the need for inverters and complex installations. The system will be demonstrated at a test site, showcasing its efficiency and ease of use. This project will support California's energy goals by providing a cost-effective, sustainable HVAC solution that reduces grid dependency and promotes renewable energy adoption.

#### C. Goals and Objectives of the Agreement

# **Agreement Goals**

The goals of this Agreement are to:

- Develop and demonstrate a DC-powered HVAC nanogrid module that includes a heat pump, solar thermal collectors, and thermal energy storage to provide 20 refrigeration tons (RT) of cooling and 140 kilowatts of heat.
- Engage industry stakeholders (e.g., designers, owners, operators) over the course of testing and share key results.
- Validate the system's performance and efficiency, enhancing market adoption and supporting California's energy and environmental goals with a target coefficient of performance of 26

Ratepayer Benefits:<sup>2</sup> This Agreement will result in the ratepayer benefits of greater electricity reliability and greenhouse gas emission reductions. The solution will result in electricity savings through the production of cooling that utilizes 10 times less electricity, as well as natural gas savings through the production of simultaneous heat for domestic hot water. At commercial scale of 20RTs the unit can save \$75,000 annually for a customer in California.

In August 2020, California saw an electricity blackout caused by high temperatures and high loads that took a toll on grid infrastructure. Enersion's technology allows air conditioning loads to be shifted from the electrical grid to solar heat, thereby reducing the burden on the grid. Even in the case of a blackout, the Energy CubedTM can provide cooling, heating and electricity with a greater output than photovoltaics alone.

The system also provides emission reductions and increased safety by offsetting electricity. natural gas and synthetic refrigerants. Enersion's system can replace a chiller that would otherwise use a synthetic refrigerant that has a high global warming potential (GWP) with a heat pump that uses a water-based refrigerant with a GWP of zero. At commercial scale, a 20RT unit can provide over 250 tons of carbon dioxide equivalent annually in California.

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<sup>&</sup>lt;sup>2</sup> California Public Resources Code, Section 25711.5(a) requires projects funded by the Electric Program Investment Charge (EPIC) to result in ratepayer benefits. The California Public Utilities Commission, which established the EPIC in 2011, defines ratepayer benefits as greater reliability, lower costs, and increased safety (See CPUC "Phase 2" Decision 12-05-037 at page 19, May 24, 2012, http://docs.cpuc.ca.gov/PublishedDocs/WORD PDF/FINAL DECISION/167664.PDF).

Technological Advancement and Breakthroughs: This Agreement will lead to technological advancement and breakthroughs to overcome barriers to the achievement of the State of California's statutory energy goals by introducing a solar thermal-driven tri-generation system using a water-based, zero GWP refrigerant that can provide simultaneous heating and cooling. Enersion's Energy CubedTM system has a lower electrical consumption than a compressionbased heat pump and has a unique high temperature operation design that allows it to also be used as a domestic water heater.

The proposed demonstration of tri-generation technology addresses California's energy needs. particularly in building electrification. Specifically, the prototype unit assembled for this project is designed as a 'plug-and-play' solution, integrating system components into a compact unit for easy installation with existing HVAC systems or new constructions. It holds significant potential for widespread implementation in California.

#### Agreement Objectives

The objectives of this Agreement are to:

- Design and develop a 20 RT DC-powered HVAC nanogrid module that integrates solar thermal collectors and thermal energy storage.
- Procure and install the necessary components at the test site to ensure seamless integration and operation.
- Demonstrate the system's ability to provide efficient cooling and heating, reducing grid dependency and operational costs.
- Measure and verify the system's performance, including energy efficiency, cost savings, and environmental impact.
- Provide a comprehensive report detailing the system's performance, potential for broader adoption, and recommendations for future improvements.

#### **III. TASK 1 GENERAL PROJECT TASKS**

#### **PRODUCTS**

# **Subtask 1.1 Products**

The goal of this subtask is to establish the requirements for submitting project products (e.g., reports, summaries, plans, and presentation materials). Unless otherwise specified by the Commission Agreement Manager (CAM), the Recipient must deliver products as required below by the dates listed in the Project Schedule (Part V). All products submitted which will be viewed by the public, must comply with the accessibility requirements of Section 508 of the federal Rehabilitation Act of 1973, as amended (29 U.S.C. Sec. 794d), and regulations implementing that act as set forth in Part 1194 of Title 36 of the Federal Code of Regulations. All technical tasks should include product(s). Products that require a draft version are indicated by marking "(draft and final)" after the product name in the "Products" section of the task/subtask. If "(draft and final)" does not appear after the product name, only a final version of the product is required. With respect to due dates within this Scope of Work, "days" means working days.

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<sup>&</sup>lt;sup>3</sup> California Public Resources Code, Section 25711.5(a) also requires EPIC-funded projects to lead to technological advancement and breakthroughs to overcome barriers that prevent the achievement of the state's statutory and energy goals.

#### The Recipient shall:

#### For products that require a draft version, including the Final Report Outline and Final Report

- Submit all draft products to the CAM for review and comment in accordance with the Project Schedule (Part V). The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt, unless otherwise specified in the task/subtask for which the product is required.
- Consider incorporating all CAM comments into the final product. If the Recipient disagrees with any comment, provide a written response explaining why the comment was not incorporated into the final product.
- Submit the revised product and responses to comments within 10 days of notice by the CAM, unless the CAM specifies a longer time period, or approves a request for additional time.

#### For products that require a final version only

 Submit the product to the CAM for acceptance. The CAM may request minor revisions or explanations prior to acceptance.

#### For all products

Submit all data and documents required as products in accordance with the following:

#### Instructions for Submitting Electronic Files and Developing Software:

#### Electronic File Format

Submit all data and documents required as products under this Agreement in an electronic file format that is fully editable and compatible with the California Energy Commission's (CEC) software and Microsoft (MS)operating computing platforms, or with any other format approved by the CAM. Deliver an electronic copy of the full text of any Agreement data and documents in a format specified by the CAM, such as memory stick.

The following describes the accepted formats for electronic data and documents provided to the CEC as products under this Agreement, and establishes the software versions that will be required to review and approve all software products:

- Data sets will be in MS Access or MS Excel file format (version 2007 or later), or any other format approved by the CAM.
- Text documents will be in MS Word file format, version 2007 or later.
- Project management documents will be in Microsoft Project file format, version 2007 or later.

#### Software Application Development

Use the following standard Application Architecture components in compatible versions for any software application development required by this Agreement (e.g., databases, models, modeling tools), unless the CAM approves other software applications such as open source programs:

Microsoft ASP.NET framework (version 3.5 and up). Recommend 4.0.

- Microsoft Internet Information Services (IIS), (version 6 and up) Recommend 7.5.
- Visual Studio.NET (version 2008 and up). Recommend 2010.
- C# Programming Language with Presentation (UI), Business Object and Data Layers.
- SQL (Structured Query Language).
- Microsoft SQL Server 2008, Stored Procedures. Recommend 2008 R2.
- Microsoft SQL Reporting Services. Recommend 2008 R2.
- XML (external interfaces).

Any exceptions to the Electronic File Format requirements above must be approved in writing by the CAM. The CAM will consult with the CEC's Information Technology Services Branch to determine whether the exceptions are allowable.

#### **MEETINGS**

# Subtask 1.2 Kick-off Meeting

The goal of this subtask is to establish the lines of communication and procedures for implementing this Agreement.

#### The Recipient shall:

Attend a "Kick-off" meeting with the CAM, and other CEC staff relevant to the
Agreement. The Recipient's Project Manager and any other individuals deemed
necessary by the CAM or the Project Manager shall participate in this meeting. The
administrative and technical aspects of the Agreement will be discussed at the meeting.
Prior to the meeting, the CAM will provide an agenda to all potential meeting
participants. The meeting may take place in person or by electronic conferencing (e.g.,
Teams, Zoom), with approval of the CAM.

The Kick-off meeting will include discussion of the following:

- The CAM's expectations for accomplishing tasks described in the Scope of Work;
- An updated Project Schedule;
- Terms and conditions of the Agreement;
- Invoicing and auditing procedures;
- Travel;
- Equipment purchases;
- Administrative and Technical products (subtask 1.1);
- o CPR meetings (subtask 1.3);
- Monthly Calls (subtask 1.5)
- Quarterly Progress reports (subtask 1.6)
- Final Report (subtask 1.7)
- Match funds (subtask 1.8);
- Permit documentation (subtask 1.9);
- Obtain and Execute Subawards and Agreements with Site Hosts (subtask 1.10);
- Technical Advisory Committee meetings (subtasks 1.11 and 1.12);
- Agreement changes;
- Performance Evaluations; and
- Any other relevant topics.

- Provide Kick-off Meeting Presentation to include but not limited to:
  - Project overview (i.e. project description, goals and objectives, technical tasks, expected benefits, etc.)
  - Project schedule that identifies milestones
  - List of potential risk factors and hurdles, and mitigation strategy
- Provide an *Updated Project Schedule, Match Funds Status Letter*, and *Permit Status Letter*, as needed to reflect any changes in the documents.

#### The CAM shall:

- Designate the date and location of the meeting.
- Send the Recipient a Kick-off Meeting Agenda.

#### **Recipient Products:**

- Kick-off Meeting Presentation
- Updated Project Schedule (if applicable)
- Match Funds Status Letter (subtask 1.7) (if applicable)
- Permit Status Letter (subtask 1.8) (if applicable)

#### **CAM Product:**

Kick-off Meeting Agenda

#### Subtask 1.3 Critical Project Review (CPR) Meetings

The goal of this subtask is to determine if the project should continue to receive CEC funding, and if so whether any modifications must be made to the tasks, products, schedule, or budget. CPR meetings provide the opportunity for frank discussions between the CEC and the Recipient. As determined by the CAM, discussions may include project status, challenges, successes, advisory group findings and recommendations, final report preparation, and progress on technical transfer and production readiness activities (if applicable). Participants will include the CAM and the Recipient and may include the CAO and any other individuals selected by the CAM to provide support to the CEC.

CPR meetings generally take place at key, predetermined points in the Agreement, as determined by the CAM and as shown in the Task List on page 1 of this Exhibit. However, the CAM may schedule additional CPR meetings as necessary. The budget may be reallocated to cover the additional costs borne by the Recipient, but the overall Agreement amount will not increase. CPR meetings generally take place at the CEC, but they may take place at another location, or may be conducted via electronic conferencing (e.g., WebEx) as determined by the CAM.

#### The Recipient shall:

- Prepare and submit a CPR Report for each CPR meeting that: (1) discusses the
  progress of the Agreement toward achieving its goals and objectives; and (2) includes
  recommendations and conclusions regarding continued work on the project.
- Attend the CPR meeting.
- Present the CPR Report and any other required information at each CPR meeting.

#### The CAM shall:

- Determine the location, date, and time of each CPR meeting with the Recipient's input.
- Send the Recipient a CPR Agenda with a list of expected CPR participants in advance of the CPR meeting. If applicable, the agenda may include a discussion of match funding and permits.
- Conduct and make a record of each CPR meeting. Provide the Recipient with a schedule for providing a Progress Determination on continuation of the project.
- Determine whether to continue the project, and if so whether modifications are needed to the tasks, schedule, products, or budget for the remainder of the Agreement. A determination of unsatisfactory progress This may result in project delays, including a potential Stop Work Order, while the CEC determines whether the project should continue.
- Provide the Recipient with a *Progress Determination* on continuation of the project, in accordance with the schedule. The Progress Determination may include a requirement that the Recipient revise one or more products.

#### **Recipient Products:**

CPR Report(s)

#### **CAM Products:**

- CPR Agenda(s)
- Progress Determination

## **Subtask 1.4 Final Meeting**

The goal of this subtask is to complete the closeout of this Agreement.

#### The Recipient shall:

Meet with CEC staff to present project findings, conclusions, and recommendations. The
final meeting must be completed during the closeout of this Agreement. This meeting will
be attended by the Recipient and CAM, at a minimum. The meeting may occur in person
or by electronic conferencing (e.g., WebEx), with approval of the CAM.

The technical and administrative aspects of Agreement closeout will be discussed at the meeting, which may be divided into two separate meetings at the CAM's discretion.

- The technical portion of the meeting will involve the presentation of findings, conclusions, and recommended next steps (if any) for the Agreement. The CAM will determine the appropriate meeting participants.
- The administrative portion of the meeting will involve a discussion with the CAM of the following Agreement closeout items:
  - Disposition of any procured equipment.
  - The CEC's request for specific "generated" data (not already provided in Agreement products).
  - Need to document the Recipient's disclosure of "subject inventions" developed under the Agreement.
  - "Surviving" Agreement provisions such as repayment provisions and confidential products.
  - Final invoicing and release of retention.

- Prepare a Final Meeting Agreement Summary that documents any agreement made between the Recipient and Commission staff during the meeting.
- Prepare a Schedule for Completing Agreement Closeout Activities.
- Provide copies of All Final Products organized by the tasks in the Agreement.

#### **Products:**

- Final Meeting Agreement Summary (if applicable)
- Schedule for Completing Agreement Closeout Activities
- All Final Products

#### MONTHLY CALLS, REPORTS AND INVOICES

# **Subtask 1.5 Monthly Calls**

The goal of this task is to have calls at least monthly between the CAM and Recipient to verify that satisfactory and continued progress is made towards achieving the objectives of this Agreement on time and within budget.

The objectives of this task are to verbally summarize activities performed during the reporting period, to identify activities planned for the next reporting period, to identify issues that may affect performance and expenditures, to verify match funds are being proportionally spent concurrently or in advance of CEC funds or are being spent in accordance with an approved Match Funding Spending Plan, to form the basis for determining whether invoices are consistent with work performed, and to answer any other questions from the CAM. Monthly calls might not be held on those months when a quarterly progress report is submitted or the CAM determines that a monthly call is unnecessary.

#### The CAM shall:

- Schedule monthly calls.
- Provide questions to the Recipient prior to the monthly call. •
- Provide call summary notes to Recipient of items discussed during call.

#### The Recipient shall:

- Review the questions provided by CAM prior to the monthly call
- Provide verbal answers to the CAM during the call.

#### **Product:**

Email to CAM concurring with call summary notes.

#### **Subtask 1.6 Quarterly Progress Reports and Invoices**

The goals of this subtask are to: (1) periodically verify that satisfactory and continued progress is made towards achieving the project objectives of this Agreement; and (2) ensure that invoices contain all required information and are submitted in the appropriate format.

#### The Recipient shall:

- Submit a Quarterly Progress Report to the CAM. Each progress report must:
  - Summarize progress made on all Agreement activities as specified in the scope of work for the reporting period, including accomplishments, problems, milestones, products, schedule, fiscal status, and an assessment of the ability to complete the Agreement within the current budget and any anticipated cost overruns. Progress reports are due to the CAM the 10th day of each January, April, July, and October. The Quarterly Progress Report template can be found on the ECAMS Resources webpage available at: https://www.energy.ca.gov/media/4691
- Submit a monthly or quarterly *Invoice* on the invoice template(s) provided by the CAM.

#### **Recipient Products:**

- Quarterly Progress Reports
- Invoices

#### **CAM Product:**

Invoice template

#### **Subtask 1.7 Final Report**

The goal of this subtask is to prepare a comprehensive Final Report that describes the original purpose, approach, results, and conclusions of the work performed under this Agreement. When creating the Final Report Outline and the Final Report, the Recipient must use the CEC Style Manual provided by the CAM.

# **Subtask 1.7.1 Final Report Outline**

#### The Recipient shall:

• Prepare a *Final Report Outline* in accordance with the *Energy Commission Style Manual* provided by the CAM.

# **Recipient Products:**

Final Report Outline (draft and final)

#### **CAM Products:**

- Energy Commission Style Manual
- Comments on Draft Final Report Outline
- Acceptance of Final Report Outline

# **Subtask 1.7.2 Final Report**

#### The Recipient shall:

- Prepare a Final Report for this Agreement in accordance with the approved Final Report
  Outline, Energy Commission Style Manual, and Final Report Template provided by the
  CAM with the following considerations:
  - o Ensure that the report includes the following items, in the following order:
    - Cover page (required)
    - Credits page on the reverse side of cover with legal disclaimer (required)

- Acknowledgements page (optional)
- Preface (required)
- Abstract, keywords, and citation page (required)
- Table of Contents (required, followed by List of Figures and List of Tables, if needed)
- Executive summary (required)
- Body of the report (required)
- References (if applicable)
- Glossary/Acronyms (If more than 10 acronyms or abbreviations are used, it is required.)
- Bibliography (if applicable)
- Appendices (if applicable) (Create a separate volume if very large.)
- Attachments (if applicable)
- Submit a draft of the Executive Summary to the TAC for review and comment.
- Develop and submit a Summary of TAC Comments on Draft Final Report received on the Executive Summary. For each comment received, the Recipient will identify in the summary the following:
  - Comments the Recipient proposes to incorporate.
  - o Comments the Recipient does propose to incorporate and an explanation for why.
- Submit a draft of the report to the CAM for review and comment. The CAM will provide written comments to the Recipient on the draft product within 15 days of receipt.
- Incorporate all CAM comments into the *Final Report*. If the Recipient disagrees with any comment, provide a *Written Responses to Comments* explaining why the comments were not incorporated into the final product.
- Submit the revised *Final Report* electronically with any Written Responses to Comments within 10 days of receipt of CAM's Written Comments on the Draft Final Report, unless the CAM specifies a longer time period or approves a request for additional time.

#### Products:

- Summary of TAC Comments on Draft Final Report
- Draft Final Report
- Written Responses to Comments (if applicable)
- Final Report

#### **CAM Product:**

• Written Comments on the Draft Final Report

#### MATCH FUNDS, PERMITS, AND SUBAWARDS

#### **Subtask 1.8 Match Funds**

The goal of this subtask is to ensure that the Recipient obtains any match funds planned for this Agreement and applies them to the Agreement during the Agreement term.

While the costs to obtain and document match funds are not reimbursable under this Agreement, the Recipient may spend match funds for this task. Match funds must be identified in writing, and the Recipient must obtain any associated commitments before incurring any costs for which the Recipient will request reimbursement.

#### The Recipient shall:

 Prepare a Match Funds Status Letter that documents the match funds committed to this Agreement. If no match funds were part of the application that led to the CEC awarding this Agreement and none have been identified at the time this Agreement starts, then state this in the letter.

If match funds were a part of the application that led to the CEC awarding this Agreement, then provide in the letter:

- A list of the match funds that identifies:
  - The amount of cash match funds, their source(s) (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied.
  - The amount of each in-kind contribution, a description of the contribution type (e.g., property, services), the documented market or book value, the source (including a contact name, address, and telephone number), and the task(s) to which the match funds will be applied. If the in-kind contribution is equipment or other tangible or real property, the Recipient must identify its owner and provide a contact name, address, telephone number, and the address where the property is located.
  - If different from the solicitation application, provide a letter of commitment from an authorized representative of each source of match funding that the funds or contributions have been secured.
- At the Kick-off meeting, discuss match funds and the impact on the project if they are significantly reduced or not obtained as committed. If applicable, match funds will be included as a line item in the progress reports and will be a topic at CPR meetings.
- Provide a Supplemental Match Funds Notification Letter to the CAM of receipt of additional match funds.
- Provide a *Match Funds Reduction Notification Letter* to the CAM if existing match funds are reduced during the course of the Agreement. Reduction of match funds may trigger a CPR meeting.

#### **Products:**

- Match Funds Status Letter
- Supplemental Match Funds Notification Letter (if applicable)
- Match Funds Reduction Notification Letter (if applicable)

#### **Subtask 1.9 Permits**

The goal of this subtask is to obtain all permits required for work completed under this Agreement in advance of the date they are needed to keep the Agreement schedule on track. Permit costs and the expenses associated with obtaining permits are not reimbursable under this Agreement, with the exception of costs incurred by University of California recipients. Permits must be identified and obtained before the Recipient may incur any costs related to the use of the permit(s) for which the Recipient will request reimbursement.

#### The Recipient shall:

• Prepare a *Permit Status Letter* that documents the permits required to conduct this Agreement. If <u>no permits</u> are required at the start of this Agreement, then state this in the letter. If permits will be required during the course of the Agreement, provide in the letter:

- A list of the permits that identifies: (1) the type of permit; and (2) the name, address, and telephone number of the permitting jurisdictions or lead agencies.
- The schedule the Recipient will follow in applying for and obtaining the permits.

The list of permits and the schedule for obtaining them will be discussed at the Kick-off meeting (subtask 1.2), and a timetable for submitting the updated list, schedule, and copies of the permits will be developed. The impact on the project if the permits are not obtained in a timely fashion or are denied will also be discussed. If applicable, permits will be included as a line item in progress reports and will be a topic at CPR meetings.

- If during the course of the Agreement additional permits become necessary, then provide the CAM with an *Updated List of Permits* (including the appropriate information on each permit) and an *Updated Schedule for Acquiring Permits*.
- Send the CAM a Copy of Each Approved Permit.
- If during the course of the Agreement permits are not obtained on time or are denied, notify the CAM within 5 days. Either of these events may trigger a CPR meeting.

#### **Products:**

- Permit Status Letter
- Updated List of Permits (if applicable)
- Updated Schedule for Acquiring Permits (if applicable)
- Copy of Each Approved Permit (if applicable)

# Subtask 1.10 Obtain and Execute Subawards and Agreements with Site Hosts

The goal of this task is to ensure quality products and to execute subrecipients and site host agreements, as applicable, required to carry out the tasks under this Agreement consistent with the Agreement Terms and Conditions and the Recipient's own procurement and contracting policies and procedures.

#### The Recipient shall:

- Execute and manage subawards and coordinate subrecipient activities
- Execute and manage site host agreements, and ensure the right to use the project site throughout the term of the Agreement, as applicable. A site host agreement is not required if the Recipient is the site host.
- Notify the CEC in writing immediately, but no later than five calendar days, if there is a reasonable likelihood the project site cannot be acquired or can no longer be used for the project.
- Submit a letter to the CAM describing the subawards and any site host agreement needed, or stating that no subawards or site host agreements are required.
- If requested by the CAM, submit a draft of each subaward and any site host agreement required to conduct the work under this Agreement to the CAM for review.
- If requested by the CAM, submit a final copy of each executed subaward and any site host agreement.
- If Recipient intends to add new subrecipients or change subrecipients, then the Recipient shall notify the CAM.

#### **Products:**

- Letter describing the subawards needed, or stating that no subawards are required
- Draft subaward (if requested)
- Final subaward (if requested)

- Draft site host agreement (if requested)
- Final site host agreement (if requested)

#### TECHNICAL ADVISORY COMMITTEE

#### **Subtask 1.11 Technical Advisory Committee (TAC)**

The goal of this subtask is to create an advisory committee for this Agreement. The TAC should be composed of diverse professionals. The composition will vary depending on interest, availability, and need. TAC members will serve at the CAM's discretion. The purpose of the TAC is to:

- Provide guidance in project direction. The guidance may include scope and methodologies, timing, and coordination with other projects. The guidance may be based on:
  - Technical area expertise.
  - Knowledge of market applications; or
  - Linkages between the Agreement work and other past, present, or future projects (both public and private sectors) that TAC members are aware of in a particular area.
- Review products and provide recommendations for needed product adjustments, refinements, or enhancements.
- Evaluate the tangible benefits of the project to the state of California, and provide recommendations as needed to enhance the benefits.
- Provide recommendations regarding information dissemination, market pathways, or commercialization strategies relevant to the project products.
- Help set the project team's goals and contribute to the development and evaluation of its statement of proposed objectives as the project evolves.
- Provide a credible and objective sounding board on the wide range of technical and financial barriers and opportunities.
- Help identify key areas where the project has a competitive advantage, value proposition, or strength upon which to build.
- Advocate, to the extent the TAC members feel is appropriate, on behalf of the project in its effort to build partnerships, governmental support, and relationships with a national spectrum of influential leaders.
- Ask probing questions that insure a long-term perspective on decision-making and progress toward the project's strategic goals.

The TAC may be composed of qualified professionals spanning the following types of disciplines:

- Researchers knowledgeable about the project subject matter;
- Members of trades that will apply the results of the project (e.g., designers, engineers, architects, contractors, and trade representatives);
- Public interest market transformation implementers;
- Product developers relevant to the project;
- U.S. Department of Energy research managers, or experts from other federal or state agencies relevant to the project;
- Public interest environmental groups;
- Utility representatives;
- Air district staff; and
- Members of relevant technical society committees.

#### The Recipient shall:

- Prepare a List of Potential TAC Members that includes the names, companies, physical
  and electronic addresses, and phone numbers of potential members. The list will be
  discussed at the Kick-off meeting, and a schedule for recruiting members and holding
  the first TAC meeting will be developed.
- Recruit TAC members. Ensure that each individual understands member obligations and the TAC meeting schedule developed in subtask 1.12.
- Prepare a *List of TAC Members* once all TAC members have committed to serving on the TAC.
- Submit *Documentation of TAC Member Commitment* (such as Letters of Acceptance) from each TAC member.

#### **Products:**

- List of Potential TAC Members
- List of TAC Members
- Documentation of TAC Member Commitment

# **Subtask 1.12 TAC Meetings**

The goal of this subtask is for the TAC to provide strategic guidance for the project by participating in regular meetings, which may be held via teleconference.

#### The Recipient shall:

- Discuss the TAC meeting schedule with the CAM at the Kick-off meeting. Determine the number and location of meetings (in-person and via teleconference) in consultation with the CAM.
- Prepare a TAC Meeting Schedule that will be presented to the TAC members during recruiting. Revise the schedule after the first TAC meeting to incorporate meeting comments.
- Prepare a TAC Meeting Agenda and TAC Meeting Back-up Materials for each TAC meeting.
- Organize and lead TAC meetings in accordance with the TAC Meeting Schedule.
   Changes to the schedule must be pre-approved in writing by the CAM.
- Prepare TAC Meeting Summaries that include any recommended resolutions of major TAC issues.

#### The TAC shall:

- Help set the project team's goals and contribute to the development and evaluation of its statement of proposed objectives as the project evolves.
- Provide a credible and objective sounding board on the wide range of technical and financial barriers and opportunities.
- Help identify key areas where the project has a competitive advantage, value proposition, or strength upon which to build.
- Advocate on behalf of the project in its effort to build partnerships, governmental support and relationships with a national spectrum of influential leaders.
- Ask probing questions that insure a long-term perspective on decision-making and progress toward the project's strategic goals.
- Review and provide comments to proposed project performance metrics.
- Review and provide comments to proposed project Draft Technology Transfer Plan.

#### **Products:**

- TAC Meeting Schedule (draft and final)
- TAC Meeting Agendas (draft and final)
- TAC Meeting Back-up Materials
- TAC Meeting Summaries

#### **Subtask 1.13 Project Performance Metrics**

The goal of this subtask is to finalize key performance targets for the project based on feedback from the TAC and report on final results in achieving those targets. The performance targets should be a combination of scientific, engineering, techno-economic, and/or programmatic metrics that provide the most significant indicator of the research or technology's potential success.

#### The Recipient shall:

- Complete and submit the project performance metrics section of the *Initial Project Benefits Questionnaire*, developed in the Evaluation of Project Benefits task, to the CAM.
- Present the draft project performance metrics at the first TAC meeting to solicit input and comments from the TAC members.
- Develop and submit a TAC Performance Metrics Summary that summarizes comments received from the TAC members on the proposed project performance metrics. The TAC Performance Metrics Summary will identify:
  - TAC comments the Recipient proposes to incorporate into the *Initial Project Benefits Questionnaire*, developed in the Evaluation of Project Benefits task.
  - TAC comments the Recipient does not propose to incorporate with and explanation why.
- Develop and submit a *Project Performance Metrics Results* document describing the extent to which the Recipient met each of the performance metrics in the *Final Project Benefits Questionnaire*, developed in the Evaluation of Project Benefits task.
- Discuss the Project Performance Metrics Results at the Final Meeting.

#### **Products:**

- TAC Performance Metrics Summary
- Project Performance Metrics Results

#### **IV. TECHNICAL TASKS**

#### TASK 2 Site Inspection and System Design

The goals of this task are to review the site, finalize the design and implementation plan of the Energy Cubed and the DC HVAC module.

# The Recipient shall:

- Review the site and understand space, connectivity, and integration constraints.
- Receive site drawings and collaborate design discussions.
- Create an *Installation Plan* for the integrated system at the site to detail the location at site and integration with building
- Create a *Demonstration & Testing Plan* that includes:

- Clearly defined testing objectives
- · Setup of system at site
- Scenarios
- Procedures to ensure operation
- Troubleshooting of unit at site
- Performance metrics used to evaluate each use case
- Complete the final design of the Energy Cubed and the DC HVAC module.
- Prepare a CPR Report #1 in accordance with subtask 1.3 (CPR Meetings)
- Participate in a CPR meeting.

#### **Products:**

- Installation Plan
- Demonstration & Testing Plan
- CPR Report #1

# TASK 3 Procurement, Fabrication, and Assembly

The goal of Task 3 is to procure, fabricate, and assemble the components of the DC HVAC nanogrid module and conduct initial testing.

#### The Recipient shall:

- Select and procure solar-related equipment based on the conceptual design.
- Design and fabricate the Energy Cubed and the Thermal Battery. Submit Proof of Energy Cubed Fabricated
- Build the frame of the module and assemble all components into the DC HVAC module. Submit *Proof of DC HVAC Module Assembled*
- Conduct initial tests. Summarize the results into the In-lab Testing Results
- Create an Installation and Commissioning Checklist which outlines all the activities and checks that need to be carried out to declare that the unit is operational on site
- Prepare a CPR Report #2 in accordance with subtask 1.3 (CPR Meetings)
- Participate in a CPR meeting.

#### **Products:**

- Proof of Energy Cubed Fabricated
- Proof of DC HVAC Module Assembled
- In-lab Testing Results
- Installation and Commissioning Checklist
- CPR Report #2

#### TASK 4 System Installation and Testing

The goal of Task 4 is to install the DC HVAC nanogrid module at the site and conduct comprehensive system testing.

#### The Recipient shall:

 Prepare the *Installation Schedule* that will outline the installation of the DC HVAC nanogrid module at the site.

- Transport the module to the site and install it by connecting to the facility's air handling unit and hot water tank.
- Perform all required checks as per Task 3's Installation and Commissioning Checklist.
- Begin operation and data collection of the DC HVAC nano grid module and conduct testing for twelve months.

#### **Products:**

- Installation Schedule
- DC HVAC Nano Grid Module Installed at Project Site Photos

## TASK 5 System Modeling, Parametric Analysis, and M&V

The goal of Task 5 is to validate the system model through data collection and perform parametric analysis to optimize performance.

#### The Recipient shall:

- Define baseline scenario and begin twelve months of pre-installation data collection at the project site if project site is using baseline technology (example compressor-based chiller) which would be offset by Enersion's installation. In case there is no baseline technology, which means Enersion's installation would be providing additional cooling and heating output instead of replacing existing output, data will not be collected and baseline estimations for energy consumption and emissions impact will be estimated using a different CAM approved method, such as comparing to available incumbent technology efficiencies or data modeling.
- Create a high-fidelity system model and validate it using test data.
- Conduct parametric simulations under varying conditions (climate, building age, utility tariffs).
- Develop a Measurement and Verification (M&V) Plan that includes:
  - A description of the monitoring equipment and instrumentation to be used at the project site.
  - A description of the key input parameters and output metrics to be measured.
  - Identification of required data acquisition to complete the measurement and verification task.
- Conduct Measurement and Verification (M&V) tasks
- Write a *Measurement and Verification (M&V) Report*, which summarizes the results of the DC HVAC nano grid module's operation and data collection
- Analyze system performance and identify optimization opportunities.
- Develop a plan for commercial production and adoption.
- Prepare a CPR Report #3 in accordance with subtask 1.3 (CPR Meetings)
- Participate in a CPR meeting.

#### **Products:**

- Measurement and Verification Plan
- Measurement and Verification Report
- CPR Report #3

#### **TASK 6: EVALUATION OF PROJECT BENEFITS**

The goal of this task is to report the benefits resulting from this project.

#### The Recipient shall:

- Complete the Initial Project Benefits Questionnaire. The Initial Project Benefits Questionnaire shall be initially completed by the Recipient with 'Kick-off' selected for the 'Relevant data collection period' and submitted to the CAM for review and approval.
- Complete the *Annual Survey* by January 31st of each year. The Annual Survey includes but is not limited to the following information:
  - Technology commercialization progress
  - New media and publications
  - o Company growth
  - o Follow-on funding and awards received
- Complete the *Final Project Benefits Questionnaire*. The Final Project Benefits Questionnaire shall be completed by the Recipient with 'Final' selected for the 'Relevant data collection period' and submitted to the CAM for review and approval.
- Respond to CAM questions regarding the questionnaire drafts.
- Complete and update the project profile on the CEC's public online project and recipient directory on the <u>Energize Innovation website</u> (<u>www.energizeinnovation.fund</u>), and provide <u>Documentation of Project Profile on EnergizeInnovation.fund</u>, including the profile link.
- If the Prime Recipient is an Innovation Partner on the project, complete and update the organizational profile on the CEC's public online project and recipient directory on the <a href="Energize Innovation website">Energize Innovation website</a> (www.energizeinnovation.fund), and provide <a href="Documentation of Organization Profile on EnergizeInnovation.fund">Documentation of Organization Profile on EnergizeInnovation.fund</a>, including the profile link.

#### **Products:**

- Initial Project Benefits Questionnaire
- Annual Survey(s)
- Final Project Benefits Questionnaire
- Documentation of Project Profile on EnergizeInnovation.fund
- Documentation of Organization Profile on EnergizeInnovation.fund

#### TASK 7 TECHNOLOGY/KNOWLEDGE TRANSFER ACTIVITIES

The goal of this task is to ensure the technological learning that resulted from the demonstration(s) is captured and disseminated to the range of professions that will be responsible for future deployments of this technology or similar technologies.

#### The Recipient Shall:

- Develop and submit a Project Case Study Plan that outlines how the Recipient will document the planning, construction, commissioning, and operation of the technology or system being demonstrated. The Project Case Study Plan should include:
  - o An outline of the objectives, goals, and activities of the case study.
  - The organization that will be conducting the case study and the plan for conducting it.
  - o A list of professions and practitioners involved in the technology's deployment.

- Specific activities the recipient will take to ensure the learning that results from the project is disseminated to those professions and practitioners.
- Presentations/webinars/training events to disseminate the results of the case study.
- Present the draft Project Case Study Plan to the TAC for review and comment.
- Develop and submit a Summary of TAC Comments that summarizes comments received from the TAC members on the draft Project Case Study Plan. This document will identify:
  - TAC comments the Recipient proposes to incorporate into the final *Technology Transfer Plan*.
  - TAC comments the Recipient does not propose to incorporate with and explanation why.
- Submit the final *Project Case Study Plan* to the CAM for approval.
- Execute the final Project Case Study Plan and develop and submit a Project Case Study.
- When directed by the CAM, develop presentation materials for a CEC sponsored conference/workshop(s) on the project.
- When directed by the CAM, participate in annual EPIC symposium(s) sponsored by the California CEC.
- Provide at least (6) six High Quality Digital Photographs (minimum resolution of 1300x500 pixels in landscape ratio) of pre and post technology installation at the project sites or related project photographs.

#### **Products:**

- Project Case Study Plan (draft and final)
- Summary of TAC Comments
- Project Case Study (draft and final)
- · High Quality Digital Photographs

#### V. PROJECT SCHEDULE

Please see the attacFhed Excel spreadsheet.