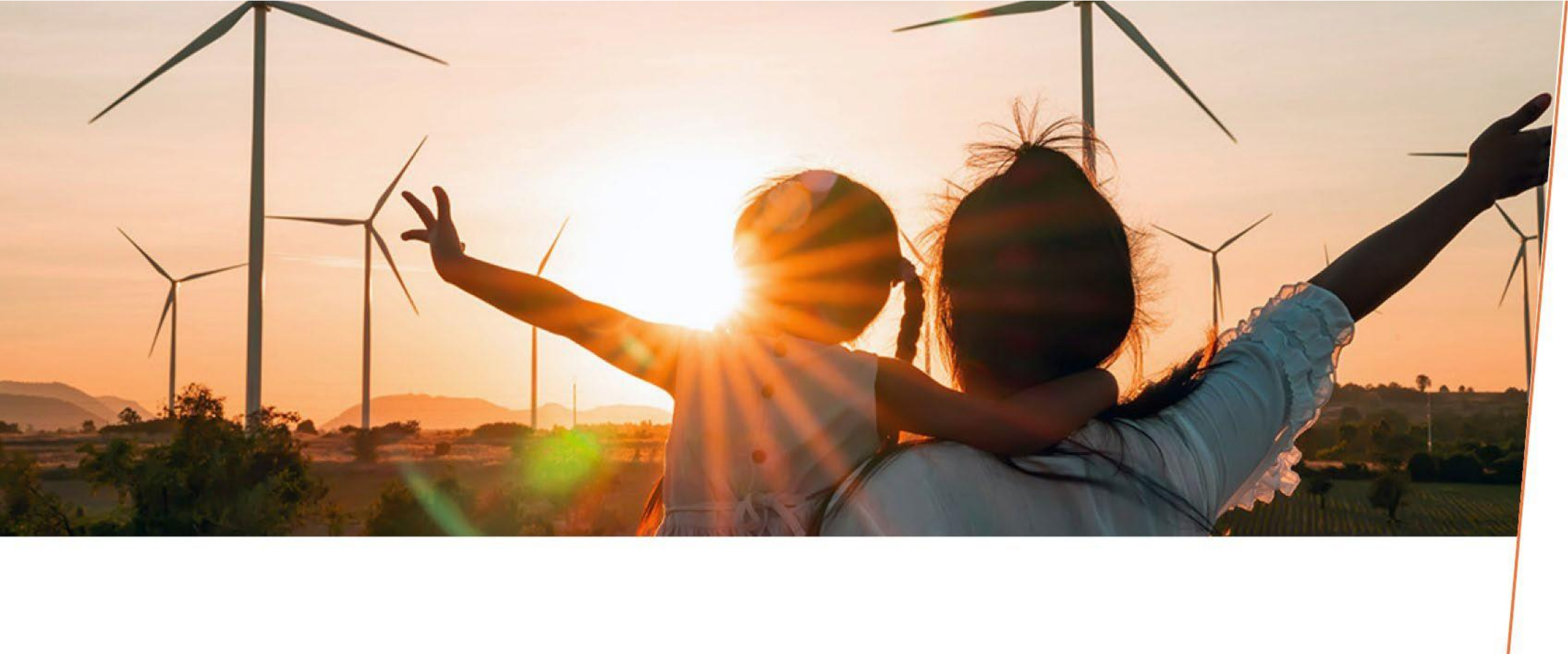




September 9, 2026



Electric Fleet Transition Program

Information Item: Clean Power Alliance Electric Fleet Transition Program

Presenters



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Chief Executive Officer



Joanne O'Neill

Senior Director, Customer
Programs

Agenda

- ⚡ Clean Power Alliance Overview
- ⚡ Challenges and Barriers for Electric Fleet Transitions
- ⚡ Program Overview, Goals and Objectives
- ⚡ Results to Date and Early Lessons Learned



Clean Power Alliance Overview

- ⚡ California's largest CCA serving more than 3 million residents and businesses through almost 1.1 million customer accounts
- ⚡ #1 green power provider in the US per NREL
- ⚡ S&P Credit Rating: "A"; 100% RA compliance; severely fire-impacted/PSPS territory
- ⚡ Revenues (after costs for power and operations) are invested in programs to assist customers and communities



CPA's Local Customer Programs

Local Resiliency and Grid Management



-  **Instant AC Savings:** \$300 coupon at participating retailers
-  **EV SmartCharge:** App to help customers save money by shifting when they charge
-  **Power Response:** incentives for reducing energy use at times of grid stress
-  **Apartment Building Cooling Assistance:** Rebates for property owners to install efficient cooling
-  **Peak Management Pricing:** Summer bill discounts for reduced usage during peak days
-  **Power Ready:** Clean energy backup systems for critical facilities

Building & Transportation Electrification



-  **Energy Team:** Unbiased information on energy upgrades for homes or small businesses from a team of experts
-  **Multifamily EV Charging:** Incentives and technical assistance for property owners to install EV chargers
-  **Multifamily Efficient Cooling Partnerships:** Additional incentives available to CPA customers through the Regional Energy Networks.
-  **Energized Communities:** Accelerates community sustainability goals
 - Building Electrification Assistance
 - Electric Fleet Transition Services
 - Community Electric Vehicle Charging
 - Innovation Fund

Local Clean Energy Procurement



-  **Power Share:** local renewable energy at 20% bill discount for low-income customers
-  **Sun Storage Rebates:** \$750 - \$2,250 rebates for homeowners who install a solar battery storage system
-  **Solar & Battery Access Program:** No upfront cost solar and storage systems for income qualified customers

-  Residential
-  Multifamily
-  Commercial
-  Partner Communities

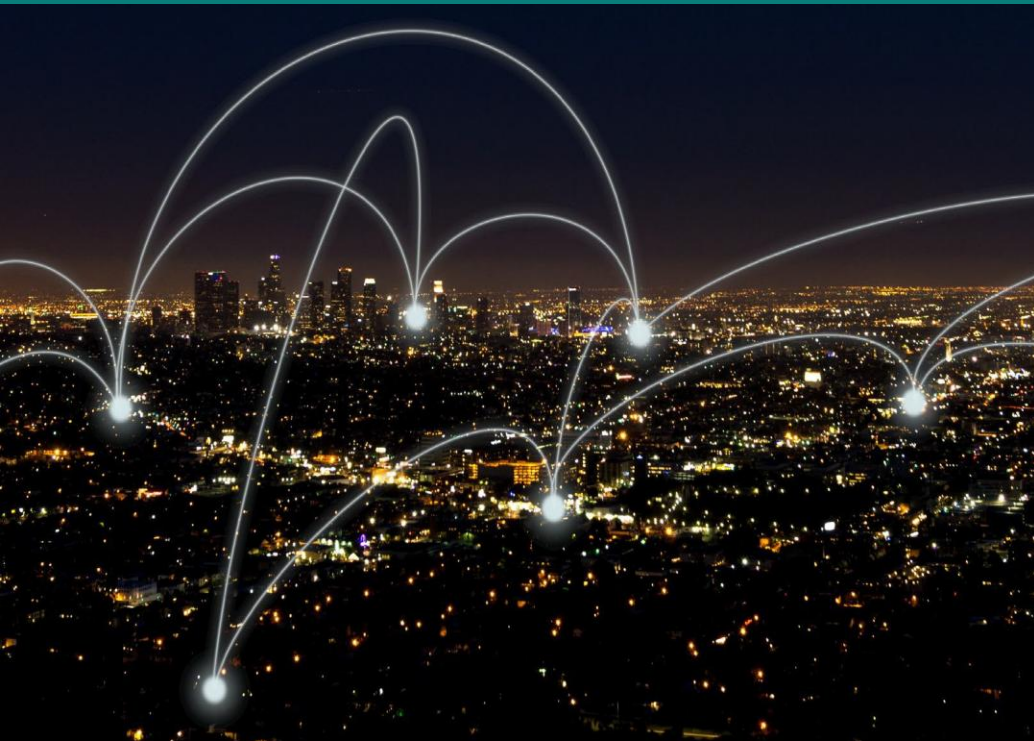
New Programs Launching Q1 2027



Energized Communities

Program Objective:

Accelerate implementation of member agencies' sustainability and decarbonization goals through financial support and technical assistance



[cleanpoweralliance.org/
energized-communities](https://cleanpoweralliance.org/energized-communities)

Pathways to Electrification: Streamlined funding & technical assistance to implement electrification projects



Building Electrification Assistance

Funding and/or technical assistance to install electrification measures in municipal facilities



Electric Fleet Transition

Funding, planning, and technical assistance to install charging infrastructure for municipal fleets



Community EV Charging

Funding and technical assistance to support public EV charging at City or County owned sites



Innovation Fund

Member Agencies apply for up to \$250K in competitive funding to support decarbonization projects in their communities

The Electric Fleet Transition Pathway addresses municipal barriers to the deployment of EVs and EVSEs

The Advanced Clean Fleets Regulation requires that 100% of public fleet vehicle purchases must be zero-emissions by 2030.

Barriers to Public Fleet Electrification:

- ⚡ High upfront cost to purchase EVs and EV chargers
- ⚡ Limited staff capacity
- ⚡ Uncertainty about vehicle/equipment availability, utility interconnection processes, vendor landscape



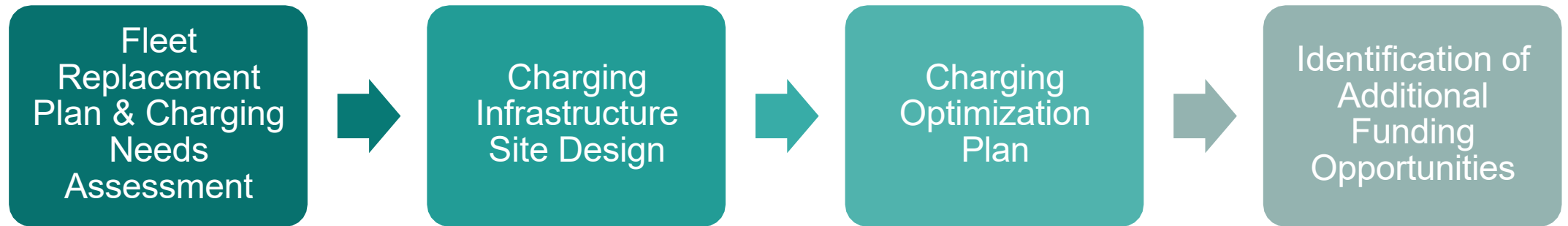
CPA's Electric Fleet Transition offers:

- ⚡ \$250,000 to cover hard costs (vehicles, charging equipment, utility interconnection) and technical assistance fees
- ⚡ Dedicated technical assistance from CPA-contracted vendor [Optony](#)



Technical assistance helps fill bandwidth & expertise gaps

Electric Fleet Transition Technical Assistance



Result: Member Agency Project Implementation



Results to Date

Member Agency Engagement

- ⚡ 15 of CPA's member agencies have opted to participate to date
- ⚡ 9 projects include technical assistance

Funding Outcomes

- ⚡ 7 fleet replacement plans developed with 2 more in progress
- ⚡ 13 EVs purchased
- ⚡ 2 DCFC & 3 Level 2 ports installed

Project Impacts: Once implemented, the 7 fleet transition plans that have been developed will result in:



1,464 EVs purchased



463 ports installed



61,000 MT CO₂ avoided







Initial Lessons Learned

- ⚡ Local governments need coordinated funding and planning support.
- ⚡ Many cities have little-to-no budget for meeting ACF compliance requirements, but most cities have vehicle replacement schedules/plans that can be leveraged.
- ⚡ Funding for hard costs and technical assistance is most impactful when paired.
- ⚡ Existing electrical service capacity is often insufficient requiring additional time and cost to upgrade.
- ⚡ Light-duty ACF requirements are well understood and generally manageable; medium/heavy-duty plus specialized equipment requirements are scary and will need rapid market development and outside funding/support to achieve.



Thank you

