GFO-21-603 Pre-Application Workshop
Reliable, Equitable, and Accessible Charging for multi-family Housing (REACH)

Fuels and Transportation Division
December 9, 2021 | 1:00 p.m.
Workshop Agenda

- Welcome and Introductions
  - Diversity Survey
  - Empower Innovation
  - Clean Transportation Program
- Solicitation Overview
  - Process
  - Purpose
  - Eligibility and Requirements
- Application Components
- Application Evaluation
- Application Submittal
- Questions & Answers
- Next Steps
- Adjourn
Housekeeping

- Workshop is recorded on Zoom

- **Grant Funding Opportunity Webpage:**

- Virtual Participation via Zoom or telephone during the Q&A period

- Written Questions to Commission Agreement Officer:
  Tonya Heron, email: tonya.heron@energy.ca.gov
  Subject: GFO-21-603
  Q&A Deadline: Wednesday, December 22, 2021, by 5:00 PM
Commitment to Diversity

The CEC adopted a resolution strengthening its commitment to diversity in our funding programs. The CEC continues to encourage disadvantaged and underrepresented businesses and communities to engage in and benefit from our many programs.

To meet this comment, CEC staff conducts outreach efforts and activities to:

• Engage with disadvantaged and underrepresented groups throughout the state;

• Notify potential new applicants about the CEC’s funding opportunities;

• Assist applicants in understanding how to apply for funding from the CEC’s programs;

• Survey participants to measure progress in diversity outreach efforts.
Diversity Survey

Scan the code on a phone or tablet with a QR reader to access the survey.

One Minute Survey

The information supplied will be used for public reporting purposes to display anonymous overall attendance of diverse groups.

Zoom Participants, please use the link in the chat to access the survey or scan the QR code on the left of the screen with a phone or tablet to access the survey.

Survey will be closed at the end of the day.

Survey Link: https://forms.office.com/g/LtH5qZLvjq8
Empower Innovation aims to accelerate your clean tech journey with easy access to funding opportunities from the Energy Commission and others, resources and events, and connections to people and organizations.

www.empowerinnovation.net
Clean Transportation Program

- Established in 2007 by Assembly Bill 118 (2007)
- Extended to January 1, 2024, by Assembly Bill 8 (2013)
- Provides approximately $95 million of funding per year through 2023
- Investment Plan determines funding allocations across various categories
- Supports workforce training and development
Policy Drivers

• 2021-2023 Investment Plan Update for the Clean Transportation Program

• Assembly Bill 2127 Electric Vehicle Charging Infrastructure Assessment – Analyzing Charging Needs to Support Zero-Emission Vehicles in 2030

• California Electric Vehicle Infrastructure Deployment Assessment: Senate Bill 1000 Report

• Senate Bill 350 Low-Income Barriers Study, Part B: Overcoming Barriers to Clean Transportation Access for Low-Income Residents

• Executive Order N-79-20

Solicitation Manual pp. 9-10, “Reference Documents”
Solicitation Overview

Reliable, Equitable, and Accessible Charging for multi-family Housing (REACH)
Solicitation Process

Pre-Solicitation Workshop
June 2021

Solicitation Release
November 24, 2021

Applications Due
February 18, 2022

Notice of Proposed Awards
May 2022

CEC Business Meeting
Q3 2022

Project Start
Q3 2022
Purpose of Solicitation

• Competitive grant solicitation

• Projects for multi-family housing (MFH) residents that will:
  ✓ Increase electric vehicle charging access
  ✓ Enable greater plug-in electric vehicle adoption
  ✓ Demonstrate replicable/scalable business and technology models for large-scale charging deployment
Available Funding and Maximum Award

- A total of $8,500,000 is available under this solicitation
- The maximum grant award per project is $3,000,000
Each project shall be in one project area only.

<table>
<thead>
<tr>
<th>Project Area</th>
<th>Counties</th>
</tr>
</thead>
<tbody>
<tr>
<td>Southern California</td>
<td>Imperial, Inyo, Kern, Kings, Los Angeles, Orange, Riverside, San Bernardino, San Diego, San Luis Obispo, Santa Barbara, Tulare, and Ventura</td>
</tr>
</tbody>
</table>
Applications and Awards

- Applicants may submit up to two applications under this solicitation: one application per Project Area.
- Applicants are eligible for no more than 50% of the total solicitation funding.
- The CEC will screen and score applications.
- The highest ranked project in each Project Area with at least the minimum passing score will be recommended for funding.
- The project with the next highest overall ranking and at least the minimum passing score will be recommended for funding until all funds available under this solicitation are exhausted.
- If remaining solicitation funds are insufficient to fully fund a grant proposal, the CEC reserves the right to recommend partially funding that proposal.

Solicitation Manual pp. 7-8
Eligible Applicants

- All public and private entities.

- Applicants must accept the Clean Transportation Program Terms and Conditions, without negotiation.

- Applicants are required to register with the California Secretary of State and be in good standing to enter into an agreement with the CEC.
Project Requirements

All projects must:

• Demonstrate a business and technology model that will specifically serve MFH residents.

• Provide charging access for a minimum of 100 MFH residential units.

• Install a minimum of 50 percent of a project’s EV chargers within disadvantaged communities and/or low-income communities.

Solicitation Manual pp. 12-13, 42
Eligible Projects

Eligible projects can:

• Install chargers onsite, offsite, or a combination of onsite and offsite of MFH property.

• Install Level 1, Level 2, Direct Current Fast Chargers (DCFC), or mobile chargers, or combinations of these.

• For offsite installations:
  • Level 1 or Level 2 chargers must be within ½ mile of the MFH being served.
  • DCFCs must be within 5 miles of the MFH being served.
Eligible Projects, Cont.

Projects must:

• Install chargers in one Project Area only
• Comply with Electric Vehicle Infrastructure Training Program requirements (Assembly Bill 841, Ting, 2020)
• Maintain at least 97% uptime for five years after commissioning
• Meet customer service requirements if chargers are open to the public
• Collect, analyze, and report data as specified in the Scope of Work
Charging Equipment Requirements

• Different requirements for DCFC, Level 1, and Level 2 chargers.

• Examples:
  • Requirements for CCS or SAE J1772 standard cords
  • Tesla and CHAdeMO connectors are allowed

• See solicitation manual for complete list of charging equipment requirements.
Eligible project costs include:

- Electric vehicle supply equipment (EVSE)
- Transformers, electric panels, conduit, wiring, meters
- Distributed energy resources or energy storage equipment/systems capable of providing independent or supplemental power to the EV chargers
- Photovoltaic solar panels separately metered for electric vehicle charging
- Installation costs
- Planning and engineering design costs
- Stub-outs
- Demand management equipment
- Engagement and outreach to MFH property owners and residents (no more than 10% of total project costs)
- Extended warranty or agreement for operation, maintenance, or servicing of equipment for up to five years

Ineligible project costs include:

- Standard outlets (110/120 volt to 208/240 volt)
- Vehicle purchases
- Distribution grid or other equipment costs that are otherwise covered by programs or tariff rules of the electric utilities
- Utility service upgrade costs covered by the utility
- Processes to comply with otherwise applicable legal requirements
- Paper studies or research projects
Match Funding

• Any projects that will install at least one DCFC must provide match of at least 25 percent of the total project cost.
  • The match must be at least 50 percent cash match.
• There is no (0%) match share requirement for all other eligible projects.

Examples of Maximum Grant Awards

<table>
<thead>
<tr>
<th>Type of EVSE</th>
<th>Grant Award</th>
<th>Match Funding</th>
<th>Total Project Cost</th>
<th>Grant Award / Total Project Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level 2 and DCFC</td>
<td>$3,000,000</td>
<td>$1,000,000</td>
<td>$4,000,000</td>
<td>75%</td>
</tr>
<tr>
<td>Level 2</td>
<td>$3,000,000</td>
<td>$0</td>
<td>$3,000,000</td>
<td>100%</td>
</tr>
</tbody>
</table>

Solicitation Manual pp. 18-19
Application Components

Reliable, Equitable, and Accessible Charging for multi-family Housing (REACH)
# Application Organization (p. 24)

<table>
<thead>
<tr>
<th>Item</th>
<th>Action Needed by Applicant</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application Form (Attachment 1)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Project Narrative</td>
<td>Create document</td>
</tr>
<tr>
<td>Scope of Work (Attachment 2)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Schedule of Products and Due Dates (Attachment 4)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Proposal Budget (Attachment 5)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Resumes</td>
<td>Create document(s)</td>
</tr>
<tr>
<td>Contact List (Attachment 6)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Letters of Support/Commitment</td>
<td>Create document(s)</td>
</tr>
<tr>
<td>CEQA Worksheet (Attachment 7)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Localized Health Impacts Information Form (Attachment 8)</td>
<td>Complete the attachment</td>
</tr>
<tr>
<td>Past Performance Reference Form(s) (Attachment 10)</td>
<td>Complete the attachment(s)</td>
</tr>
<tr>
<td>Operation and Maintenance Plan</td>
<td>Create document</td>
</tr>
<tr>
<td><strong>Scope of Work Instructions (Attachment 3)</strong></td>
<td>None</td>
</tr>
<tr>
<td><strong>Clean Transportation Program Terms and Conditions (Attachment 9)</strong></td>
<td>None</td>
</tr>
</tbody>
</table>
Application Form (Attachment 1)

- Applicants must complete Attachment 1.
- Signature requirement on the application form is waived.
Project Narrative

• Applicants must submit a project narrative

• Limited to 25 pages

• Use 12-point font, single-spaced and a blank line between paragraphs

• Include page numbers

• Project Narrative must address each scoring criterion described in the Evaluation Criteria (pp. 38-41)

Solicitation Manual pp. 23-29
The Project Narrative must include a Table of Contents.

Table of Contents will not count towards the 25-page limit.
Scope of Work (Attachment 2)

- Applicants must complete Attachment 2.
- Describe exactly what the project will do.
- Identify what will be delivered to the CEC.
- Be sure to include in the technical tasks:
  - At least one product deliverable per task.

### TECHNICAL TASK LIST

<table>
<thead>
<tr>
<th>Task #</th>
<th>CPR</th>
<th>Task Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td>Administration</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>&lt;Insert Task Name&gt;</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>&lt;Insert Task Name&gt;</td>
</tr>
<tr>
<td>&lt;Etc.&gt;</td>
<td></td>
<td>&lt;Insert Task Name&gt;</td>
</tr>
<tr>
<td>&lt;Etc.&gt;</td>
<td></td>
<td>&lt;Insert Task Name&gt;</td>
</tr>
</tbody>
</table>

### Data Collection and Analysis

- Project Fact Sheet

### KEY NAME LIST

- Key Personnel
- Key Subcontractor(s)
- Key Partner(s)

### GLOSSARY

<table>
<thead>
<tr>
<th>Term</th>
<th>Acronym</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAM</td>
<td>Commission Agreement Manager</td>
<td></td>
</tr>
<tr>
<td>CAO</td>
<td>Commission Agreement Officer</td>
<td></td>
</tr>
<tr>
<td>CEC</td>
<td>California Energy Commission</td>
<td></td>
</tr>
</tbody>
</table>
Schedule of Products and Due Dates (Attachment 4)

- Applicants must complete Attachment 4.
- Add tasks and product deliverables that correspond to the Scope of Work.
- Provide realistic dates on when product deliverables can be completed.

### Attachment 04
**Exhibit A.1**

<table>
<thead>
<tr>
<th>Task Name</th>
<th>Task No</th>
<th>Product(s)</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Attend Kick-off Meeting</td>
<td>1.1</td>
<td>Updated Schedule of Products</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Updated List of Match Funds</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Updated List of Permit</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Written Statement of Match Share Activities</td>
<td>Sheet Data</td>
</tr>
<tr>
<td>Critical Project Review Meetings</td>
<td>1.2</td>
<td>Kick-Off Meeting Agenda (CEC)</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>OPP Report</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1st CPR Meeting Agenda (CEC)</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Schedule for writs determination (CEC)</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Writs determination (CEC)</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Utilize same products as 1st CPR Meeting</td>
<td>Sheet Data</td>
</tr>
<tr>
<td>Final Meeting</td>
<td>1.3</td>
<td>Written documentation of meeting agreement</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Schedule for completing closeout activities</td>
<td>Sheet Data</td>
</tr>
<tr>
<td>Monthly Calls</td>
<td>1.4</td>
<td>Email to CAM concerning call summary notes</td>
<td>Within 5 days of receipt</td>
</tr>
<tr>
<td>Quarterly Progress Reports</td>
<td>1.5</td>
<td>Quarterly Progress Reports</td>
<td>10th day of each January, April, July, and October</td>
</tr>
<tr>
<td>Final Report</td>
<td>1.6</td>
<td>Final Outline of the Final Report</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Draft Final Report (no later than 60 days before the endterm of the agreement)</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Final Report</td>
<td>Sheet Data</td>
</tr>
<tr>
<td>Identify and Obtain Match Funds</td>
<td>1.7</td>
<td>A letter regarding match funds or stating that no match funds are provided</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Copy(s) of each match fund commitment letter(s) (if applicable)</td>
<td>Sheet Data</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Letter(s) for new match funds (if applicable)</td>
<td>Within 10 days of identifying new match</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Letter that match funds were reduced (if applicable)</td>
<td>Within 10 days of identifying reduced funds</td>
</tr>
</tbody>
</table>

Solicitation Manual p. 29
Proposal Budget (Attachment 5)

- Applicants must complete Attachment 5.
- Follow Budget Instructions.
- Identify how CEC funds and match funds will be spent to complete the project.
- For more information on updates to the CEC budget forms, visit the CEC ECAMS Resources webpage at https://www.energy.ca.gov/funding-opportunities/funding-resources/ecams-resources

<table>
<thead>
<tr>
<th>Category</th>
<th>CEC Share</th>
<th>Match Share</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Labor</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Fringe Benefits</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Travel</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Equipment</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Materials/Miscellaneous</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Subrecipients/Vendors</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Total Other Direct Costs</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Indirect Costs</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Profit (If allowable for grants/contracts)</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Total Indirect and Profit</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Grand Totals</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Total CEC Rennovated Funds Spent in California or Pacific California-Based Entities</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Percentage of CEC Rennovated Funds Spent in California or Pacific California-Based Entities</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
</tbody>
</table>

Solicitation Manual pp. 29-31
• Applicants must include resumes for key personnel identified in the application.

• Resumes are limited to a maximum of 2 pages each.
Applicants must complete Attachment 6.

Include the appropriate points of contact under the Recipient column.

The CEC will complete the CEC points of contact during agreement development.
Letters of Support/Commitment

• Applicants must include certain Commitment Letters.
  • From entities or individuals that are committing match funding.
  • From key project partners that will make contributions to the project.
• Support letters are optional.
• Limit of two pages per letter.
Applicants must submit a completed Attachment 7.

The CEC requires this information to assist with our CEQA determinations.
Applicants must complete Attachment 8.

The CEC requires this information for a Localized Health Impacts report.
Past Performance Reference Form (Attachment 10)

- Applicants must complete Attachment 10 to provide references for:
  - Agreements with the CEC received by the Applicant in the last 10 years.
  - The five most recent agreements with other public agencies received by the Applicant within the past 10 years.
  - References must include a contact person name and phone number or email address. These persons may be contacted by CEC staff.
  - Applicants should fill out a separate Past Performance Reference Form for each agreement reference.

Solicitation Manual p. 33
Operation and Maintenance Plan

• Applicants must submit an Operation and Maintenance Plan.
• Use the description of what to include in the Plan that is on page 33 of the solicitation manual.
• Explain who will be responsible for operation and maintaining charging equipment and who will cover these costs.
• Explain how the uptime and customer service project requirements will be met.
• Limit the plan to 10 pages.
• Reminder: Extended warranty or agreement for operation, maintenance, or servicing of equipment for up to five years are eligible project costs.
Application Evaluation

Reliable, Equitable, and Accessible Charging for multi-family Housing (REACH)
How Will My Application Be Evaluated?

Stage One: Application Screening
• Administrative Screening Criteria (Pass/Fail)
• Technical Screening Criteria (Pass/Fail)

Stage Two: Application Evaluation

*Applicants must pass ALL screening criteria, or the application shall be disqualified and eliminated from further evaluation.
## Administrative Screening Criteria

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Pass/Fail</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. The application is received by CEC’s Contracts, Grants, and Loans Office by the due date and time specified in the “Key Activities Schedule” in Section I of this solicitation.</td>
<td>Pass or Fail</td>
</tr>
<tr>
<td>2. The applicant provides the required authorizations and certifications.</td>
<td>Pass or Fail</td>
</tr>
<tr>
<td>3. The applicant has not included a statement that is contrary to the required authorizations and certifications.</td>
<td>Pass or Fail</td>
</tr>
</tbody>
</table>
## Technical Screening Criteria

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Pass/Fail</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. The applicant is an eligible applicant.</td>
<td>Pass or Fail</td>
</tr>
<tr>
<td>2. The project is an eligible project.</td>
<td>Pass or Fail</td>
</tr>
<tr>
<td>3. The applicant meets the minimum match share requirement, if any.</td>
<td>Pass or Fail</td>
</tr>
<tr>
<td>4. The applicant passes the past performance criterion.</td>
<td>Pass or Fail</td>
</tr>
</tbody>
</table>
Past Performance Screening

1. An applicant may be disqualified due to **severe performance issues** characterized by significant negative outcomes under one or more prior or active CEC agreement(s) within the last 10 years.

2. Any applicant that does not have an active or prior agreement equates to no severe performance issues and therefore would pass this screening criteria.
Application Technical Evaluation and Scoring

• The Evaluation Committee applies the scoring scale to the evaluation criteria.

• Applications must obtain a minimum passing score of 70% or 70 points in order to be considered for funding.

• Review Section IV of the solicitation manual and ensure the application provides a clear and complete response to all scoring criteria.
## Application Evaluation and Scoring

<table>
<thead>
<tr>
<th>Scoring Criteria</th>
<th>Possible Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Project Implementation</td>
<td>35</td>
</tr>
<tr>
<td>2. Project Location and Benefits</td>
<td>20</td>
</tr>
<tr>
<td>3. Project Readiness</td>
<td>15</td>
</tr>
<tr>
<td>4. Team Experience and Qualifications</td>
<td>15</td>
</tr>
<tr>
<td>5. Project Budget</td>
<td>10</td>
</tr>
<tr>
<td>6. Sustainability and Innovation</td>
<td>5</td>
</tr>
<tr>
<td><strong>Total Possible Points</strong></td>
<td><strong>100</strong></td>
</tr>
<tr>
<td><strong>Minimum Points to Pass (70%)</strong></td>
<td><strong>70</strong></td>
</tr>
</tbody>
</table>
Applications will be evaluated on the degree to which:

- The project will demonstrate a clearly defined business and technology model of EV charger deployment to specifically serve MFH residents.
- The project will provide conveniently accessible charging to more than the minimum of 100 MFH residential units.
- Data collection and analysis will effectively and quantifiably evaluate the business and technology model and track charger usage by MFH residents.
- The proposed business and technology model of EV charger deployment will be replicable or may be further expanded.
- The cost to charge will be minimized and reasonable for the residents of identified MFH.
- Payment schemes are appropriate for the targeted MFH residents.
- The proposed charging equipment has features to deter or prevent vandalism, or any other features to reduce potential downtime.
- Project lighting will effectively illuminate charging area and the project will result in safe charging environments.
- The applicant proposes clear, detailed, and convincing strategies in the Operation and Maintenance Plan to ensure 97% charger uptime and customer satisfaction.
Project Location and Benefits

Applications will be evaluated on the degree to which:

• The project will install chargers that are conveniently accessible and easy for residents of specific MFH to use.
• The project will provide MFH residents with certainty that a charger will be available to them when they need it.
• The demonstrated business and technology model for EV charger deployment will be cost effective for MFH property owners and residents and will measure cost effectiveness.
• The project will exceed the required minimum of 50% of chargers installed in disadvantaged communities or low-income communities and maximize project benefits to these communities.
• Chargers will be accessible to residents of affordable housing units.
• The proposed project results in high benefit-cost score defined as the ratio of grams of CO2 equivalent reduction per dollar of CEC investment for the proposed project term and five years of operation.
Applications will be evaluated on the degree to which:

- Milestones and completion dates are reasonable and expedited.
- The project is ready for deployment.
- Letters from site hosts, residents, project partners, utilities, or other stakeholders indicate strong levels of support or commitment for the proposed project.
- The risks, barriers, and limitations that are critical for project success are identified and mitigated.
Team Experience and Qualifications

Applications will be evaluated on the degree to which:

- The qualifications, experience, capabilities, and credentials of the key team members are suitable to the tasks described in the proposed Scope of Work and will lead to the successful completion of the project.
- The proposed project incorporates collaborations with local planning agencies, community-based organizations, utilities, site hosts, or others that will lead to the successful completion of the project.
- The applicant and team have demonstrated the ability to establish site control, obtain equipment and materials, do community outreach, and deploy resources to expedite project completion.
- Past performance on prior CEC awards or other public projects has been timely and exceptional.
Project Budget

Applications will be evaluated on the degree to which:

- The proposal budget is justifiable and reasonable relative to the project goals, objectives, and tasks defined in the scope of work.
- CEC funds are needed for the project.
- Costs of engagement and outreach support successful project completion.
- The proposed project minimizes administrative and overhead costs for reimbursement.
- The proposed match funding commitments are documented and verifiable.
Sustainability and Innovation

Applications will be evaluated on the degree to which:

- The project will effectively implement engagement and outreach strategies to recruit property owners and increase PEV adoption and EV charger use by MFH residents.
- The project will use innovative payment mechanisms.
- The proposed project promotes sustainability and innovation, e.g., minimizes grid upgrades, enhances grid reliability, or enables load management.
- The project ensures equitable access to chargers, prevents resident displacement, and captures community feedback.
Special Note on Terms and Conditions

Reliable, Equitable, and Accessible Charging for multi-family Housing (REACH)
Terms and Conditions

- The Terms and Conditions are changing with ECAMS.
- Attachment 9 includes the pre-ECAMS Clean Transportation Program Terms and Conditions, plus Appendix 1 that explains streamlining grant terms and conditions that the CEC is implementing.
- Appendix 1 reflects updated terms and conditions that will apply to agreements that result from this solicitation.
- More information is on the ECAMS Resources webpage at https://www.energy.ca.gov/funding-opportunities/funding-resources/ecams-resources.
Application Submittal

Reliable, Equitable, and Accessible Charging for multi-family Housing (REACH)
The method of delivery is the CEC’s Grant Solicitation System (GSS), available at: https://gss.energy.ca.gov.

- First time users must register as a new user.
- Electronic files must be in Microsoft Word and Excel formats, unless originally provided in the solicitation in another format.
- Until further notice, any requirement in CEC solicitations to provide a signature is waived. In the GSS, checking the “I Agree” box and clicking the “I Agree & Submit” button provides the required authorizations and certifications.
- Notice on CEC’s waiver of the signature requirement appears here: https://www.energy.ca.gov/funding-opportunities/solicitations

Solicitation Manual pp. 23, 25
Submit applications early!

The GSS system will stop accepting application documents promptly at the deadline of 11:59 p.m. on February 18, 2022.
GFO Submission Resources

• How to Apply via the Grant Solicitation System: https://www.energy.ca.gov/media/1654.

• This presentation explains how to:
  • Create an account
  • Create a new application
  • Select the correct solicitation
  • Upload application files
  • Edit application
  • Review and submit

• Tips and Frequently Asked Questions
<table>
<thead>
<tr>
<th>Activity</th>
<th>Action Date</th>
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</thead>
<tbody>
<tr>
<td>Solicitation Release</td>
<td>November 24, 2021</td>
</tr>
<tr>
<td>Pre-Application Workshop</td>
<td>December 9, 2021</td>
</tr>
<tr>
<td><strong>Deadline for Written Questions by 5:00 p.m.</strong></td>
<td>December 22, 2021</td>
</tr>
<tr>
<td>Anticipated Distribution of Question/Answers</td>
<td>Week of Jan. 17, 2022</td>
</tr>
<tr>
<td><strong>Deadline to Submit Applications by 11:59 p.m.</strong></td>
<td>February 18, 2022</td>
</tr>
<tr>
<td>Anticipated Notice of Proposed Awards Posting</td>
<td>Week of May 2, 2022</td>
</tr>
<tr>
<td>Anticipated Energy Commission Business Meeting</td>
<td>July 13, 2022</td>
</tr>
</tbody>
</table>
Question and Answers

Three ways to ask questions:
Please state your name and affiliation. Keep questions under 3 minutes to allow time for others.

1. Use the raise hand function in Zoom
   Zoom Phone Controls:
   • *6 – Toggle mute/unmute
   • *9 – Raise hand

2. Type questions in the Zoom Q&A Box

3. Submit written questions
   Send written questions to Tonya.Heron@energy.ca.gov
   Deadline: December 22, 2021, 5:00 p.m. PST

Note that an official CEC response will be provided in writing and posted on the GFO webpage in mid-January.
Written Questions

Please send all questions related to GFO-21-603 to:

Tonya Heron
Commission Agreement Officer
715 P Street, MS-1
Sacramento, CA 95814
(916) 827-8343
tonya.heron@energy.ca.gov
(Please add subject line: GFO-21-603)

Deadline to submit questions: **Wednesday, December 22, 2021, 5:00 p.m. PST**

Deadline to submit applications: **Friday, February 18, 2022, 11:59 p.m. PST**
## Next Steps

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Updates to solicitation documents will be posted on the [GFO Webpage](https://www.energy.ca.gov/solicitations/2021-11/gfo-21-603-reliable-equitable-and-accessible-charging-multi-family-housing).
Thank You!

Applications are due February 18, 2022, by 11:59 p.m.