1. **Section One: References**

Identify **three** references for the recipient and **two** for each subcontractor, using the table below for each reference. Use additional pages as needed (**one page** maximum per reference, see the formatting and page limit recommendations in Part III, Section A of the Solicitation Manual). References must be relevant to the proposed project and current (within the past three years). Please ensure that contact information is current.

| Reference # \_\_ of \_\_ for | Recipient  Subcontractor |
| --- | --- |
| **Name of Recipient/ Subcontractor** |  |
| **Name of Reference Firm/Organization** |  |
| **Address (city, state, and zip code)** |  |
| **Contact Name and Title** |  |
| **Contact Phone Number and Email Address** |  |
| **Describe the services or products the Recipient/subcontractor provided to the reference firm/organization.** |  |

| Reference # \_\_ of \_\_ for | Recipient  Subcontractor |
| --- | --- |
| **Name of Recipient/ Subcontractor** |  |
| **Name of Reference Firm/Organization** |  |
| **Address (city, state, and zip code)** |  |
| **Contact Name and Title** |  |
| **Contact Phone Number and Email Address** |  |
| **Describe the services or products the Recipient/subcontractor provided to the reference firm/organization.** |  |

| Reference # \_\_ of \_\_ for | Recipient  Subcontractor |
| --- | --- |
| **Name of Recipient/ Subcontractor** |  |
| **Name of Reference Firm/Organization** |  |
| **Address (city, state, and zip code)** |  |
| **Contact Name and Title** |  |
| **Contact Phone Number and Email Address** |  |
| **Describe the services or products the Recipient/subcontractor provided to the reference firm/organization.** |  |

1. **Section Two: Work Product**

* **Past Projects**

Describe **up to three** past projects (**two pages** maximum per project, see the formatting and page limit recommendations in Part III, Section A of the Solicitation Manual), detailing any technical or business experience of the applicant (or any member of the project team) that is related to the work proposed in the application. Identify projects that resulted in market-ready technology, advancement of codes and standards, and/or advancement of state energy policy.

* **Recent Publications**

Include copies of **up to three** of the applicant or project team member’s recent publications in scientific or technical journals related to the proposed project, as applicable.